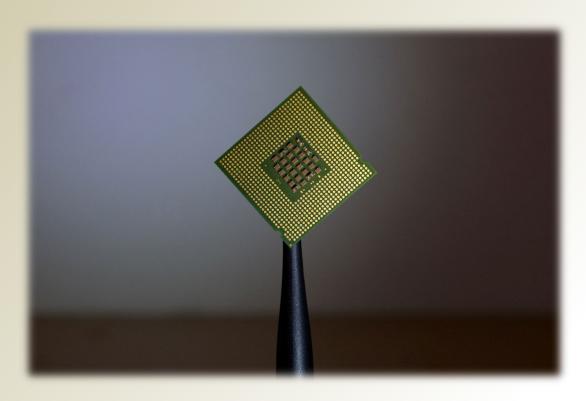


## NIST Advanced Manufacturing Series NIST AMS 100-49

# Annual Report on U.S. Manufacturing Industry Statistics: 2022



An examination of how U.S. manufacturing compares to other countries, the trends in the domestic industry, and the industry trends compared to those in other countries.

Douglas S. Thomas

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# Annual Report on U.S. Manufacturing Industry Statistics: 2022

Douglas S. Thomas Applied Economics Office Engineering Laboratory

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October 2022



U.S. Department of Commerce *Gina M. Raimondo, Secretary* 

National Institute of Standards and Technology Laurie E. Locascio, NIST Director and Under Secretary of Commerce for Standards and Technology

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#### **Publication History**

Approved by the NIST Editorial Review Board on 2022-10-18

#### How to Cite this NIST Technical Series Publication

Thomas DS (2022) Annual Report on U.S. Manufacturing Industry Statistics: 2022. (National Institute of Standards and Technology, Gaithersburg, MD), NIST Advanced Manufacturing Series (AMS) NIST AMS 100-49. https://doi.org/10.6028/NIST.AMS.100-49

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### Preface

This study was conducted by the Applied Economics Office (AEO) in the Engineering Laboratory (EL) at the National Institute of Standards and Technology (NIST). The study provides aggregate manufacturing industry data and industry subsector data to develop a quantitative depiction of the U.S. manufacturing industry.

#### Disclaimer

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### **List of Acronyms**

ASE: Annual Survey of Entrepreneurs

ASM: Annual Survey of Manufactures

BEA: Bureau of Economic Analysis

GDP: Gross Domestic Product

IBRD: International Bank for Reconstruction and Development

IDA: International Development Association

ISIC: International Standard Industrial Classification

MAPI: Manufacturers Alliance for Productivity and Innovation

NAICS: North American Industry Classification System

NIST: National Institute of Standards and Technology

PPP: Purchasing Power Parity

SIC: Standard Industrial Classification

UNSD: United Nations Statistics Division

## **Executive Summary**

This report provides a statistical review of the U.S. manufacturing industry. There are three aspects of U.S. manufacturing that are considered: (1) how the U.S. industry compares to other countries, (2) the trends in the domestic industry, and (3) the industry trends compared to those in other countries. The U.S. remains a major manufacturing nation; however, other countries are rising rapidly. Manufacturing in the U.S. was significantly impacted by the pandemic of the Coronavirus Disease 2019 (COVID-19).

Although U.S. manufacturing performs well in many respects, there are opportunities for advancing competitiveness. This will require strategic placement of resources to ensure that U.S. investments have the highest return possible.

<u>Competitiveness – Manufacturing Industry Size</u>: In 2020, U.S. manufacturing accounted for \$2.3 trillion in value added (2012 chained dollars) or 12.0 % of GDP, according to BEA data. Direct and indirect (i.e., purchases from other industries) manufacturing accounts for 24.1 % of GDP. China was the largest manufacturing nation, producing 30.1 % of global manufacturing value added while the U.S. was the second largest, producing 16.6 %, according to the United Nations Statistics Division data. Among the ten largest manufacturing countries, the U.S. is the 4<sup>th</sup> largest manufacturing value added per capita (see Figure 2.4) and out of all countries the most recent U.S. rank is 13<sup>th</sup>, as illustrated in Figure 2.5. The U.S. ranks 1<sup>st</sup> in 7 manufacturing industries out of 16 total, while China was the largest for the other industries, as seen in Figure 2.6.

<u>Competitiveness – Manufacturing Growth</u>: Compound real (i.e., controlling for inflation) annual growth in the U.S. between 1995 and 2020 (i.e., 25-year growth) was 2.0 %, which places the U.S. below the 50<sup>th</sup> percentile. The compound annual growth for the U.S. between 2015 and 2020 (i.e., 5-year growth) was 1.2 %. This puts the U.S. just below the 50<sup>th</sup> percentile, but above Canada and Germany among others.

<u>Competitiveness – Productivity</u>: Labor productivity for manufacturing increased slightly from 2019 to 2020, as seen in Figure 4.9. The five-year compound annual growth is -0.6 %. For U.S. manufacturing, multifactor productivity decreased 2.0 % from 2019 to 2020 and has a 5-year compound annual growth rate of -0.4 %, as illustrated in Figure 4.10. Productivity in the U.S. is relatively high compared to other countries. As illustrated in Figure 4.11, the U.S. is ranked seventh or ninth, depending on the measure used, in output per hour among 133 countries using data from the Conference Board. In recent years, productivity growth has been negative or has come to a plateau in many countries and the U.S. seems to be following this pattern of slow growth. There are competing explanations for why productivity has slowed, such as an aging population, inequality, or other factors. A number of the explanations equate to low levels of capital investment. It is also important to note that productivity is difficult to measure and even more difficult to compare across countries. Moreover, the evidence does not seem to support any particular explanation over another as to why productivity appears to have stalled.

<u>Competitiveness – Economic Environment</u>: There is no agreed upon measure for research, innovation, and other factors for doing business, but there are a number of common measures that are used. The ranking of the U.S. in these measures has mixed results, ranking high in some and lower in others. For instance, the U.S. ranks 4<sup>th</sup> in patent applications per million people but ranks 17<sup>th</sup> in researchers per capita and 22<sup>nd</sup> in journal article publications per capita. The IMD World Competitiveness Index, which measures competitiveness for conducting business, ranked the U.S. 10<sup>th</sup> in competitiveness for conducting business and the World Economic Forum, which assesses the competitiveness in determining productivity, ranked the U.S. 2<sup>nd</sup>. Note that neither of these are specific to manufacturing, though. A third index specific to manufacturing, the Deloitte Global Manufacturing Index, ranks China 1<sup>st</sup> and the U.S. 2<sup>nd</sup>. The Competitive Industrial Performance Index, which measures capacity to produce and export manufactured goods; technological deepening and upgrading; and world impact, ranked the U.S. as 4<sup>th</sup>.

**Domestic Specifics** – *Types of Goods Produced*: The largest manufacturing subsector in the U.S. is computer and electronic products followed by chemical manufacturing and food, beverage, and tobacco products, as seen in Figure 2.10. Discrete technology products accounted for 37 % of U.S. manufacturing.

**Domestic Specifics – Economic Disruptions**: Manufacturing value added in the U.S. declined significantly in 2008 and only recently returned to its pre-recession peak level in 2017. Manufacturing value added declined more than the decline in total U.S. GDP, creating a persistent gap. The result is that first quarter GDP in 2022 is 33.6 % above its 2005 level while manufacturing is at 25.1 % above its 2005 level. As of July 2022, employment was still 10.0 % below its 2005 level. During 2020, as a result of the pandemic manufacturing employment declined to 19.9 % below 2005 levels, which is near the same levels as the late 2000's recession. Despite lower employment levels, there are a substantial number of job openings in manufacturing. If the openings in June of 2022 were filled, it would raise employment above pre-pandemic levels and would equate to a 6 % increase in manufacturing employment.

**Domestic Specifics – Manufacturing Supply Chain Costs**: High-cost supply chain industries/activities, which might pose as opportunities for advancing competitiveness, include various forms of energy production and/or transmission, various forms of transportation, the management of companies and enterprises among other items listed in Table 3.6.

**Domestic Specifics – Manufacturing Safety, Compensation, and Profits**: As illustrated in Figure 4.5, employee compensation in manufacturing, which includes benefits, has had a five-year compound annual growth of -2.1 %, but remains 8.8 % above total private industry compensation. In terms of safety in manufacturing, fatalities, injuries, and the injury rate have had an overall downward trend since 2002, as seen in Figure 4.2. However, the incident rate for nonfatal injuries in manufacturing remains higher than that for all private industry.

For those that invest in manufacturing, corporate profits have had a five-year compound annual growth of 4.6 % while nonfarm proprietors' income for manufacturing has had a five-year compound annual growth rate of -5.3 %, as illustrated in Figure 4.7. Note that these two estimates cover slightly different years, which may account for the difference.

### 1. Introduction

#### 1.1. Background

Public entities have a significant role in the U.S. innovation process.<sup>1</sup> The federal government has had a substantial impact in developing, supporting, and nurturing numerous innovations and industries, including the Internet, telecommunications, aerospace, semiconductors, computers, pharmaceuticals, and nuclear power among others, many of which may not have come to fruition without public support.<sup>2</sup> Although the Defense Advanced Research Projects Agency (DARPA), Small Business Innovation Research Program (SBIR), and Advanced Technology Program (ATP) have received attention in the scholarly community, there is generally limited awareness of the government's role in U.S. innovation. The vastness and diversity of U.S. federal research and development programs along with their changing nature make them difficult to categorize and evaluate.<sup>3</sup> but their impact is often significant. For instance, the origins of Google are rooted in a public grant through the National Science Foundation.<sup>4, 5</sup> One objective of public innovation is to enhance economic security and improve our quality of life<sup>6</sup>, which is achieved in part by advancing efficiency in which resources are consumed or impacted by production. This includes decreasing inputs, which amount to costs, and negative externalities (e.g., environmental impacts) while increasing output, (i.e., the products produced), and the function of the product (e.g., the usefulness or quality of the product), as seen in Figure 1.1. In pursuit of this goal, the National Institute of Standards and Technology (NIST) has expended resources on a number of projects. such as support for the development of the International Standard for the Exchange of Product Model Data (STEP),<sup>7</sup> which reduces the need for duplicative efforts such as reentering design data.

http://www.nist.gov/public affairs/general information.cfm

<sup>&</sup>lt;sup>1</sup> Block, Fred L and Matthew R. Keller. State of Innovation: The U.S. Government's Role in Technology Development. New York, NY; Taylor & Francis; 2016.

<sup>&</sup>lt;sup>2</sup> Wessner CW and Wolff AW. Rising to the Challenge: U.S. Innovation Policy for the Global Economy. National Research Council (US) Committee on Comparative National Innovation Policies: Best Practice for the 21st Century. Washington (DC): National Academies Press (US). 2012. http://www.ncbi.nlm.nih.gov/books/NBK100307/

<sup>&</sup>lt;sup>3</sup> Block, Fred L and Matthew R. Keller. State of Innovation: The U.S. Government's Role in Technology Development. New York, NY; Taylor & Francis; 2016. 27.

 <sup>&</sup>lt;sup>4</sup> National Science Foundation. (2004). "On the Origins of Google." https://www.nsf.gov/discoveries/disc\_summ.jsp?cntn\_id=100660
 <sup>5</sup> Block, Fred L and Matthew R. Keller. State of Innovation: The U.S. Government's Role in Technology Development. New York, NY; Taylor & Francis; 2016: 23.

<sup>&</sup>lt;sup>6</sup> National Institute of Standards and Technology. (2018). "NIST General Information."

<sup>&</sup>lt;sup>7</sup> Robert D. Niehaus, Inc. (2014). Reassessing the Economic Impacts of the International Standard for the Exchange of Product Model Data (STEP) on the U.S. Transportation Equipment Manufacturing Industry. November 26, 2014. Contract SB1341-12-CN-0084.

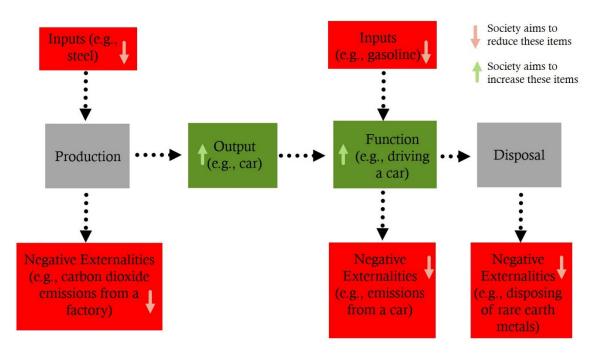


Figure 1.1: Illustration of Objectives – Drive Inputs and Negative Externalities Down while Increasing Production Output and Product Function

### 1.2. Purpose of this Report

The purpose of this report is to characterize U.S. innovation and industrial competitiveness in manufacturing, as it relates to the objectives illustrated in Figure 1.1. It includes tracking domestic manufacturing activity and its supply chain in order to develop a quantitative depiction of U.S. manufacturing in the context of the domestic economy and global industry. There are five aspects that encapsulate the information discussed in this report:

- **Growth and Size**: The size of the U.S. manufacturing industry and its growth rate as compared to other countries reveals the relative competitiveness of the industry.
  - *Metrics*: Value added, value added per capita, assets, and compound annual growth
- **Productivity**: It is necessary to use resources efficiently to have a competitive manufacturing industry. Productivity is a major driver of the growth and size of the industry.
  - *Metrics*: Labor productivity index, multifactor productivity index, output per hour
- **Economic Environment**: A number of factors, including research, policies, and societal trends, can affect the productivity and size of the industry.
  - *Metrics*: Research and development expenditures as a percent of GDP, journal articles per capita, researchers per capita, competitiveness indices

- **Stakeholder Impact**: Owners, employees, and other stakeholders invest their resources into manufacturing with the purpose of receiving some benefit. The costs and return that they receive can drive industry productivity and growth. However, data is limited on this topic area.
  - o *Metrics*: Number of employees, compensation, safety incidents, profits
- Areas for Advancement: It is important to identify areas of investment that have the potential to have a high return, which can facilitate productivity and growth in manufacturing.
  - o Metrics: High cost supply chain components

Currently, this annual report discusses items related to inputs for production and outputs from production. It does not discuss negative externalities, the inputs that are used in the function of a product (e.g., gasoline for an automobile), or the function of the product; however, these items might be included in future reports.

Manufacturing metrics can be categorized by stakeholder, scale, and metric type (see Figure 1.2). Stakeholders include the individuals that have an interest in manufacturing. All the metrics in this report relate directly or indirectly to all or a selection of stakeholders. The benefits for some stakeholders are costs for other stakeholders. For

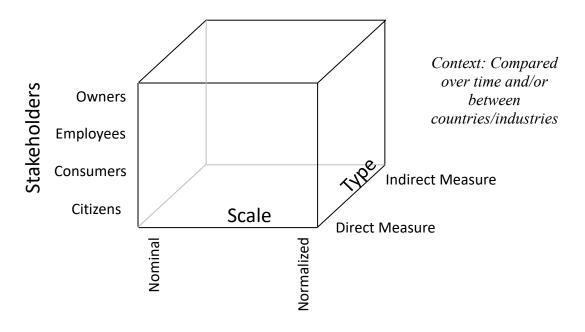


Figure 1.2: Data Categorization for Examining the Economics of Manufacturing

instance, the price of a product is a cost to the consumer but represents compensation and profit for the producers. The scale indicates whether the metric is nominal (e.g., the total U.S. manufacturing revenue) or is adjusted to a notionally common scale (e.g., revenue per capita). The metric type distinguishes whether the metric measures manufacturing

activities directly (e.g., total employment) or measures those things that affect manufacturing (e.g., research and development). These metrics are then compared over time and/or between industries to provide context to U.S. manufacturing activities.

## 1.3. Scope and Approach

There are numerous aspects one could examine in manufacturing. This report discusses a subset of stakeholders and focuses on U.S. manufacturing. Among the many datasets available, it utilizes those that are prominent and are consistent with economic standards. These criteria are further discussed below.

*Stakeholders*: This report focuses on the employees and the owners/investors, as the data available facilitates examining these entities. Future work may move toward examining other stakeholders in manufacturing, such as the consumers and general public.

*Geographic Scope*: Many change agents are concerned with a certain group of people or organizations. Since NIST is concerned with "U.S. innovation and competitiveness," this report focuses on activities within national borders. In a world of globalization, this effort is challenging, as some of the parts and materials being used in U.S.-based manufacturing activities are imported. The imported values are a relatively small percentage of total activity, but they are important in regard to a firm's production. NIST, however, promotes U.S. innovation and industrial competitiveness; therefore, consideration of these imported goods and services are outside of the scope of this report.

Standard Data Categorization: Domestic data in the U.S. tends to be organized using NAICS codes, which are the standard used by federal statistical agencies classifying business establishments in the United States. NAICS was jointly developed by the U.S. Economic Classification Policy Committee, Statistics Canada, and Mexico's Instituto Nacional de Estadística y Geografía, and was adopted in 1997. NAICS has several major categories each with subcategories. Historic data and some organizations continue to use the predecessor of NAICS, which is the Standard Industrial Classification system (SIC). NAICS codes are categorized at varying levels of detail. The broadest level of detail is the two-digit NAICS code, which has 20 categories. More detailed data is reported as the number of digits increase; thus, three-digit NAICS provide more detail than the two-digit and the four-digit provides more detail than the three-digit. The maximum is six digits. Sometimes a two, three, four, or five-digit code is followed by zeros, which do not represent categories. They are null or place holders. For example, the code 336000 represents NAICS 336. International data tends to be in the International Standard Industrial Classification (ISIC) version 3.1, a revised United Nations system for classifying economic data. Manufacturing is broken into 23 major categories (ISIC 15 through 37), with additional subcategorization. This data categorization works similar to NAICS in that additional digits represent additional detail.

*Data Sources*: Thomas (2012) explores a number of data sources for examining U.S. manufacturing activity.<sup>8</sup> This report selects from sources that are the most prominent and reveal the most information about the U.S. manufacturing industry. These data include the United Nations Statistics Division's National Accounts Main Aggregates Database and the U.S. Census Bureau's Annual Survey of Manufactures, among others. Because the data sources are scattered across several resources, there are differences in what yearly data is available for a particular category or topic. In each case, the most-up-to-date and available information is provided for the relevant category.

Data Limitations: Like all collections of information, the data on manufacturing has limitations. In general, there are 3 aspects to economic data of this type: 1) breadth of the data, 2) depth of the data, and 3) the timeliness of the data. The breadth of the data refers to the span of items covered, such as the number of countries and years. The depth of the data refers to the number of detailed breakouts, such as value added, expenditures, and industries. In general, breadth and depth are such that when the number of items in each are multiplied together it equals the number of observations in the dataset for a particular time period. For instance, if you have value added data on 5 industries for 20 countries for a single year, then you would have 100 observations (i.e.,  $5 \ge 20 = 100$ ). The timeliness of the data refers to how recently the data was released. For instance, is the data 1 year old or 5 years old at release. In general, data can perform well in 2 of these 3 criteria, but it is less common to perform well on all 3 due to feasibility of data collection (see Figure 1.3). Moreover, in this report there is data that is very recent (timeliness) and spans numerous subsectors (depth), but it only represents the United States. On the other hand, there is data that spans multiple countries (breadth) and subsectors of manufacturing (depth); however, this data is from several years ago. Fortunately, industry level trends change slowly; thus, the data may not be from the most recent years, but it is still representative.

<sup>&</sup>lt;sup>8</sup> Thomas, Douglas S. (2012). The Current State and Recent Trends of the U.S. Manufacturing Industry. NIST Special Publication 1142. http://nvlpubs.nist.gov/nistpubs/SpecialPublications/NIST.SP.1142.pdf

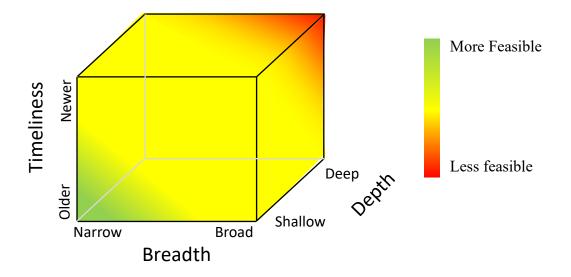


Figure 1.3: Illustration of the Feasibility of Data Collection and Availability

## 2. Value Added

Value added is the primary metric used to measure economic activity. It is defined as the increase in the value of output at a given stage of production; that is, it is the value of output minus the cost of inputs from other establishments.<sup>9</sup> The primary elements that remain after subtracting inputs is taxes, compensation to employees, and gross operating surplus; thus, the sum of these also equal value added. Gross operating surplus is used to calculate profit, which is gross operating surplus less the depreciation of capital such as buildings and machinery. The sum of all value added for a country is that nation's Gross Domestic Product (GDP).

### 2.1. International Comparison

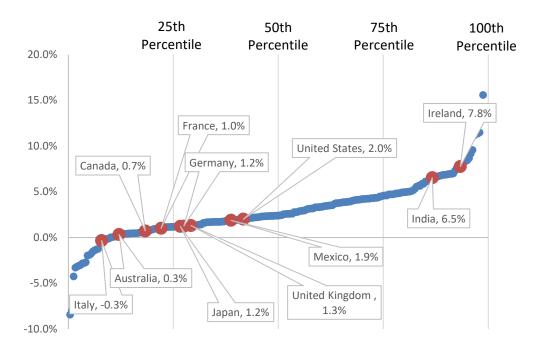
There are a number of sources of international estimates of value added for manufacturing. The United Nations Statistics Division National Accounts Main Aggregates Database has a wide-ranging dataset that covers a large number of countries over a significant period of time. In 2020, there was \$13.6 trillion of value added (i.e., GDP) in global manufacturing in constant 2015 dollars, which is 17.3 % of the value added by all industries (\$78.6 trillion), according to the United Nations Statistics Division. Since 1970, manufacturing ranged between 13.6 % and 17.3 % of global GDP. The top 10 manufacturing countries accounted for \$9.7 trillion or 71.5 % of global manufacturing value added: China (30.1 %), United States (16.6 %), Japan (7.3 %), Germany (4.9 %), South Korea (3.1 %), India (3.1 %), Italy (1.9 %), France (1.8 %), Mexico (1.4 %), and Brazil (1.3 %).<sup>10</sup>

As seen in Figure 2.1, U.S. compound real (i.e., controlling for inflation) annual growth between 1995 and 2020 was 2.0 %, which places the U.S. below the 50<sup>th</sup> percentile. This growth exceeded that of Germany, France, Canada, Japan, and Australia; however, it is slower than that for the world (3.7 %) and that of many emerging economies. It is important to note that emerging economies can employ idle or underutilized resources and adopt technologies that are already proven in other nations to achieve high growth rates. Developed countries are already utilizing resources and are employing advanced technologies; thus, comparing U.S. growth to the high growth rates in China or India has limited meaning. As seen in Figure 2.2, the compound annual growth for the U.S. between 2015 and 2020 was 1.2 %. This puts the U.S. just below the 50<sup>th</sup> percentile above Canada and Germany among others but below the world growth of 2.2 %.

As seen in Figure 2.3, among the 10 largest manufacturing nations, U.S. manufacturing value added, as measured in constant 2015 dollars, is the second largest. In current

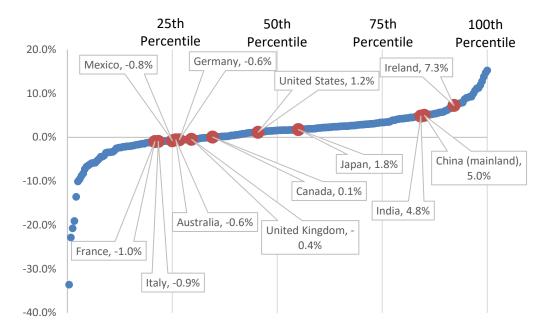
<sup>&</sup>lt;sup>9</sup> Dornbusch, Rudiger, Stanley Fischer, and Richard Startz. (2000). Macroeconomics. 8th ed. London, UK: McGraw-Hill. <sup>10</sup> United Nations Statistics Division. (2021). "National Accounts Main Aggregates Database."

http://unstats.un.org/unsd/snaama/Introduction.asp



## Figure 2.1: National 25-Year Compound Annual Growth, by Country (1995 to 2020): Higher is Better

Data Source: United Nations Statistics Division. (2021). "National Accounts Main Aggregates Database." http://unstats.un.org/unsd/snaama/Introduction.asp



## Figure 2.2: National 5-Year Compound Annual Growth, by Country (2015 to 2020): Higher is Better

Data Source: United Nations Statistics Division. (2021). "National Accounts Main Aggregates Database." http://unstats.un.org/unsd/snaama/Introduction.asp

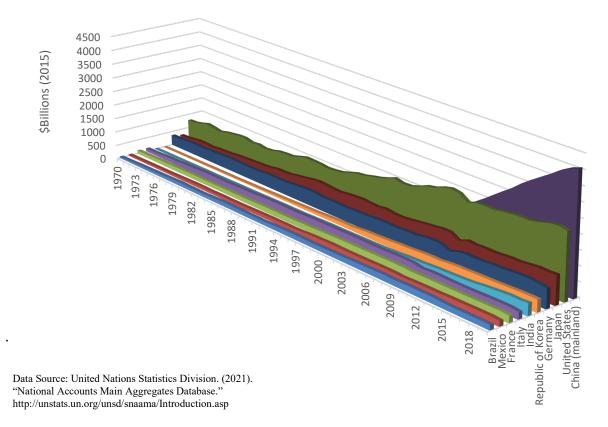


Figure 2.3: Manufacturing Value Added, Top 10 Manufacturing Countries (1970 to 2020)

dollars, the U.S. produced \$2.3 trillion in manufacturing valued added while China produced \$3.6 trillion. Among the ten largest manufacturing countries, the U.S. has the 4<sup>th</sup> largest manufacturing value added per capita, as seen in Figure 2.4. Out of all countries the U.S. ranks 13<sup>th</sup>, as seen in Figure 2.5. Since 1970, the U.S. ranking has ranged between 10<sup>th</sup> and 17<sup>th</sup>. It is important to note that there are varying means for adjusting data that can change the rankings. The UNSD data uses market exchange rates while others might use purchasing power parity (PPP) exchange rates. PPP is the rate that a currency in one country would have to be converted to purchase the same goods and services in another country. The drawback of PPP is that it is difficult to measure and methodological questions have been raised about some surveys that collect data for these calculations.<sup>11</sup> Market based rates tend to be relevant for internationally traded goods;<sup>12</sup> therefore, this report utilizes these rates.

In terms of subsectors of manufacturing, the U.S. ranks 1<sup>st</sup> in 7 industries out of 16 total, as seen in Figure 2.6 while China was the largest for the other industries. Since this data covers multiple industries for multiple years (i.e., it has breadth and depth), it is a few years old (i.e., 2015). Nonetheless, it likely provides a close representation, as national activity generally moves slowly.

<sup>&</sup>lt;sup>11</sup> Callen, Tim. March. (2007). PPP Versus the Market: Which Weight Matters? Finance and Development. Vol 44 number 1. http://www.imf.org/external/pubs/ft/fandd/2007/03/basics.htm

<sup>&</sup>lt;sup>12</sup> Ibid.

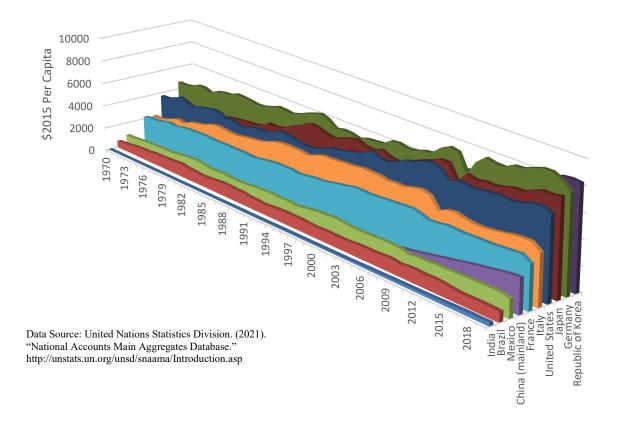


Figure 2.4: Manufacturing Value Added Per Capita, Top 10 Largest Manufacturing Countries (1970 to 2020): Higher is Better



Figure 2.5: Manufacturing Per Capita Ranking, 1970-2020: Lower is Better

Data Source: United Nations Statistics Division. (2021). "National Accounts Main Aggregates Database." http://unstats.un.org/unsd/snaama/Introduction.asp

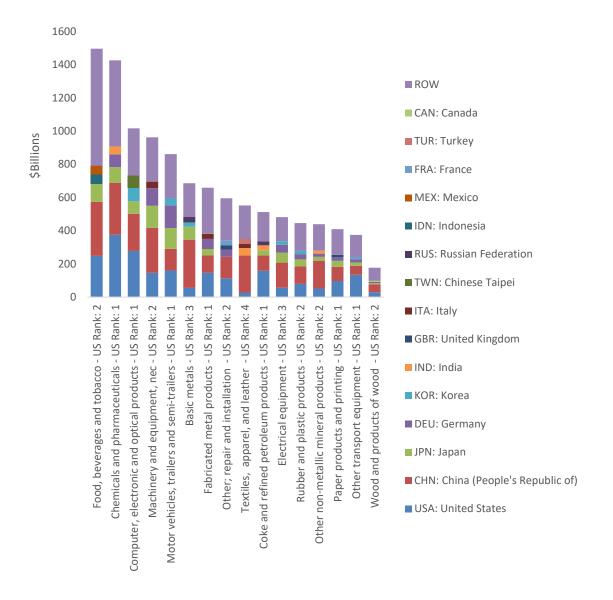


Figure 2.6: Global Manufacturing Value Added by Industry, Top Five Producers and Rest of World (ROW) (2015) – 64 Countries

Source: OECD. (2020) STAN Input-Output Tables. https://stats.oecd.org/

#### 2.2. Domestic Details

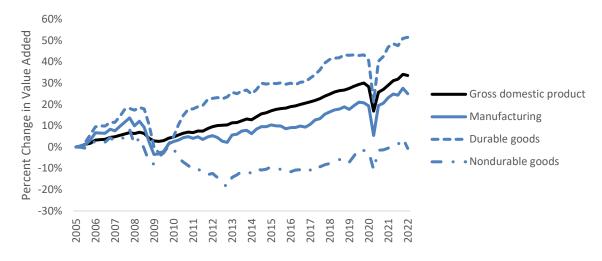
There are two primary methods for adjusting value added for inflation. The first is using chained dollars, which uses a changing selection of goods to adjust for inflation. The second uses an unchanging selection of goods to adjust for inflation. <sup>13</sup> There has been some dispute about the accuracy of each for some goods. This report presents value

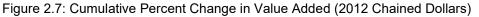
<sup>&</sup>lt;sup>13</sup> Dornbusch, Rudiger, Stanley Fischer, and Richard Startz. (2000). Macroeconomics. 8th ed. London, UK: McGraw-Hill. 32.

added in chained dollars. Previous reports included both; however, the differences are often minor.

Figure 2.7 shows the cumulative change in manufacturing, durable goods, and nondurable goods manufacturing from 2005 forward. From the pre-recession peak in the 4<sup>th</sup> quarter of 2007 to the 1<sup>st</sup> quarter of 2009 manufacturing declined 17 percentage points. Manufacturing didn't return to its pre-recession level until 2017. During the recent pandemic, manufacturing value added declined 15 percentage points, but returned to similar levels within a year.

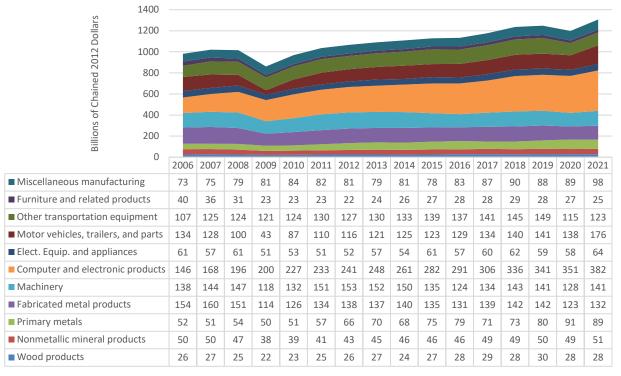
Manufacturing value added in the U.S. in 2021 was \$2.3 trillion in chained 2012 dollars or 12.0 % of GDP.<sup>14</sup> Using chained dollars from the BEA shows that manufacturing increased by 7.6 %. Figure 2.8 and Figure 2.9 provide more detailed data on durable and nondurable goods within the manufacturing industry. As seen in Figure 2.8, long term growth in durable goods is largely driven by computer and electronic products, which should be viewed with some caution, as there has been some dispute regarding the price adjustments for this sector, which affects the measured growth. Recall that, as of 2015, the U.S. was also the largest producer of computer and electronic products. As seen in Figure 2.9, in 2021 only three of eight non-durable sectors were above their 2005 value. The largest manufacturing subsector in the U.S. is computer and electronic products followed by chemical manufacturing; petroleum and coal products; and food, beverage, and tobacco products, as seen in Figure 2.10. Note that this is based on chained dollars. Adjustments using other methods or the nominal value can have slightly different results.





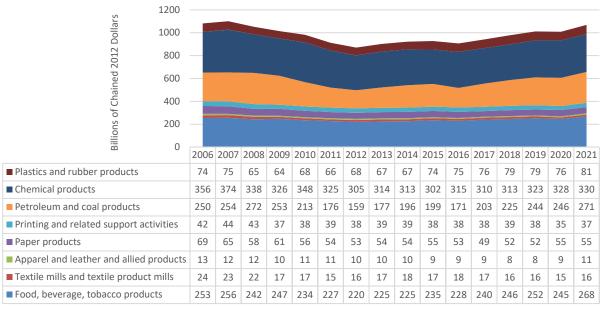
Bureau of Economic Analysis. (2022a). "Industry Economic Accounts Data." http://www.bea.gov/iTable/index\_industry\_gdpIndy.cfm

<sup>&</sup>lt;sup>14</sup> Bureau of Economic Analysis. (2021) "Industry Economic Accounts Data." http://www.bea.gov/iTable/index\_industry\_gdpIndy.cfm



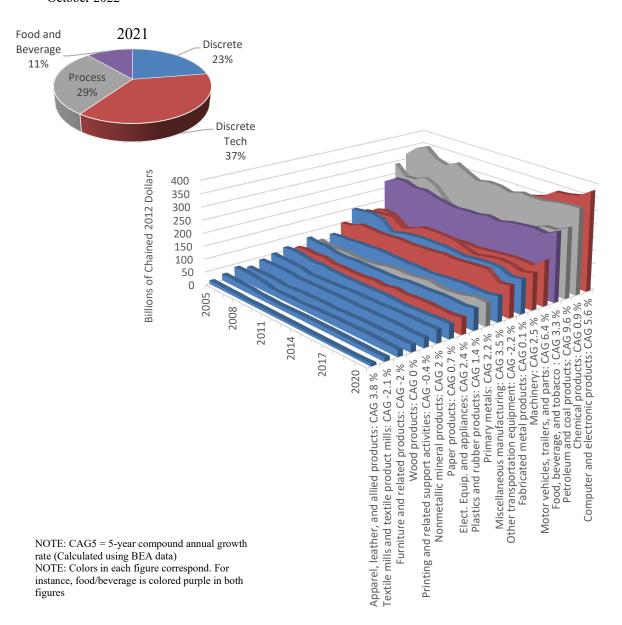
#### Figure 2.8: Value Added for Durable Goods by Type (billions of chained dollars), 2006-2021

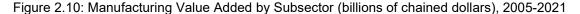
Data Source: Bureau of Economic Analysis. (2022a) "Industry Economic Accounts Data." http://www.bea.gov/iTable/index\_industry\_gdpIndy.cfm



#### Figure 2.9: Value Added for Nondurable Goods by Type (billions of chained dollars), 2006-2021: Higher is Better

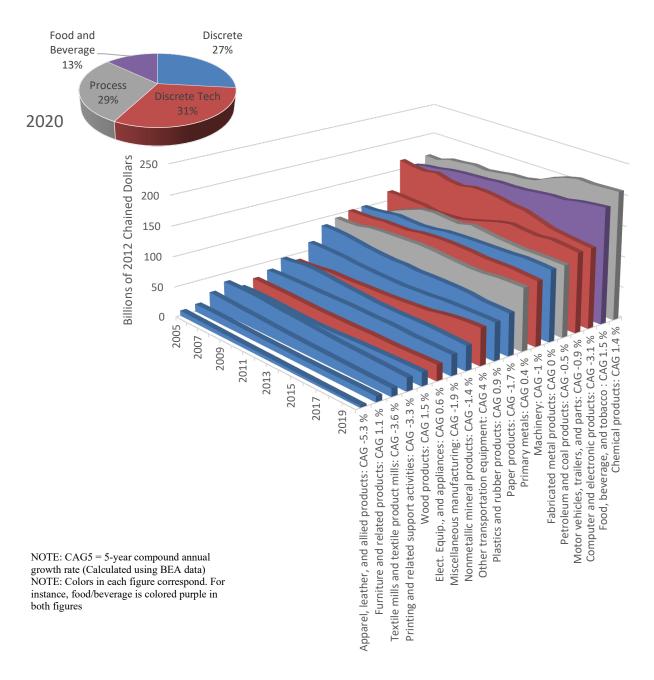
Data Source: Bureau of Economic Analysis. (2022a) "Industry Economic Accounts Data." http://www.bea.gov/iTable/index\_industry\_gdpIndy.cfm





Data Source: Bureau of Economic Analysis. (2022a) "Industry Economic Accounts Data." http://www.bea.gov/iTable/index\_industry\_gdpIndy.cfm

In addition to examining manufacturing value added, it is useful to examine the capital stock in manufacturing, as it reflects the value of machinery, buildings, and intellectual property in the industry (see Figure 2.11, Figure 2.12, Figure 2.13, and Figure 2.14). Discrete technology manufacturing (i.e., computer manufacturing, transportation equipment manufacturing, machinery manufacturing, and electronics manufacturing) accounts for 31 % of all manufacturing equipment and 33 % of structures. The 5-year compound annual growth in computer and electronic manufacturing equipment is negative and there has been limited growth in structures. Recall that in 2015, the U.S. was the largest producer of these goods and it is the largest subsector of U.S. manufacturing.





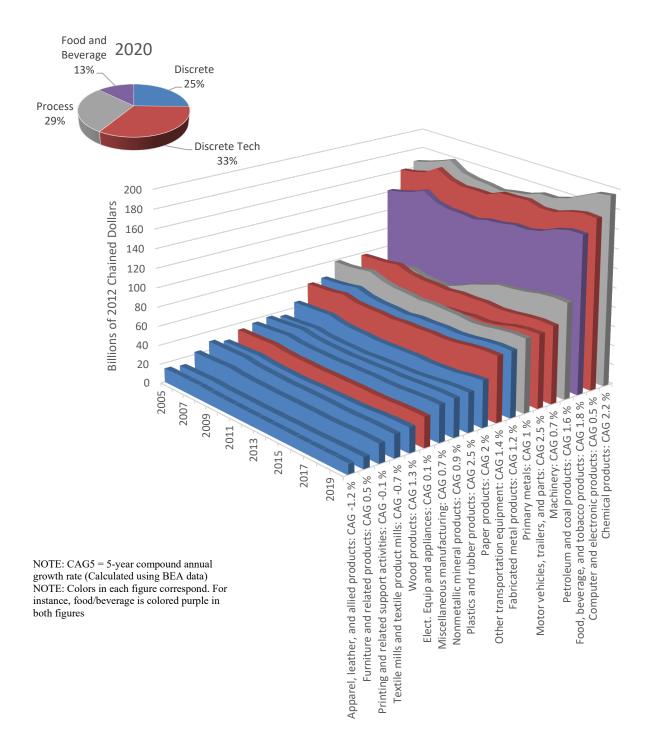
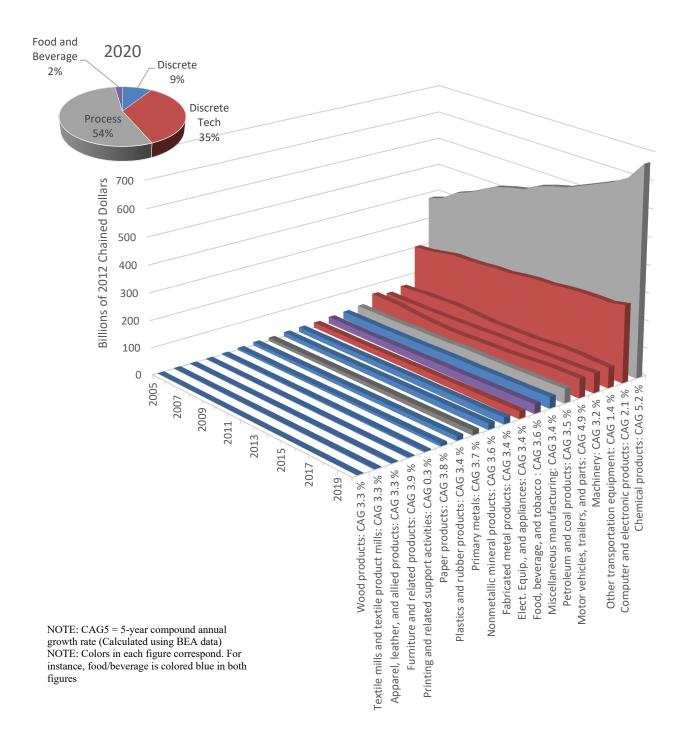
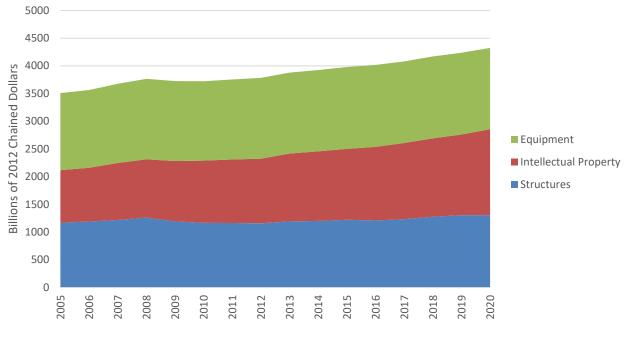
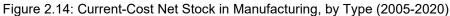


Figure 2.12: Current-Cost Net Stock: Private Structures, Manufacturing (2005-2020)



#### Figure 2.13: Current-Cost Net Stock: Intellectual Property Products, Manufacturing (2005-2020)





### 3. US Manufacturing Supply Chain

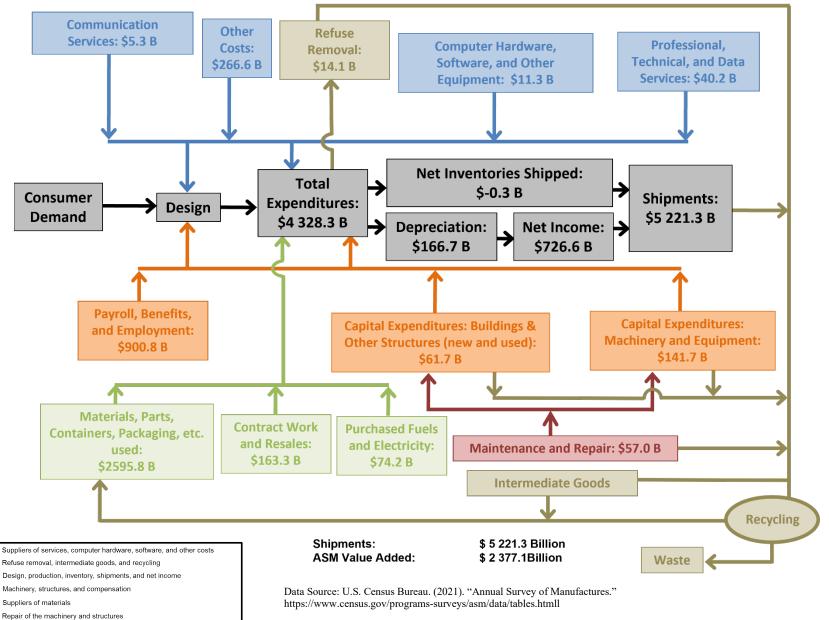
There are many suppliers of goods and services that have a stake in manufacturing; these include resellers, providers of transportation and warehousing, raw material suppliers, suppliers of intermediate goods, and suppliers of professional services. Using data from the Annual Survey of Manufactures,<sup>15</sup> Table 3.1 presents and Figure 3.1 maps the purchases that the manufacturing industry made for production, which is disaggregated into five categories: suppliers of services, computer hardware, software, and other costs (blue); refuse removal (gold); machinery, structures, and compensation (orange); repair of the machinery and structures (red); and suppliers of materials (green). These items all feed into the design

Table 3.1: Supply Chain Entities and Contributions, Annual Survey of Manufactures, 2019

	2020
	(\$Billions 2020)
Services, Computer Hardware, Software, and Other Expenditures	
a. Communication Services	5.3
b. Computer Hardware, Software, and Other Equipment	11.3
c. Professional, Technical, and Data Services	40.2
d. Other Expenditures	266.6
e. TOTAL	323.3
I. Refuse Removal Expenditures	14.1
II. Machinery, Structures, and Compensation Expenditures	
a. Payroll, Benefits, and Employment	900.8
b. Capital Expenditures: Structures (including rental)	61.7
c. Capital Expenditures: Machinery/Equipment (including rental)	141.7
d. TOTAL	1104.1
V. Suppliers of Materials Expenditures	
a. Materials, Parts, Containers, Packaging, etc Used	2595.8
b. Contract Work and Resales	163.3
c. Purchased Fuels and Electricity	74.2
d. TOTAL	2833.3
u, IOTAL	2033.3
7. Maintenance and Repair Expenditures	53.5
7I. Shipments a. Expenditures	4328.3
b. Net Inventories Shipped	-0.3
b. Net inventories Shipped	
a Depression	
c. Depreciation d. Net Income	166.7 726.6

Note: Colors correspond with those in Figure 3.1

<sup>&</sup>lt;sup>15</sup> U.S. Census Bureau. (2021). "Annual Survey of Manufactures." https://www.census.gov/programs-surveys/asm/data/tables.html





and production of manufactured goods which are inventoried and/or shipped (gray). The depreciation of capital and net income is also included in Figure 3.1, which affects the market value of shipments. In addition to the stakeholders, there are also public vested interests, the end users, and financial service providers to be considered.

*Direct and Indirect Manufacturing*: As previously mentioned, to achieve economy-wide efficiency improvements, researchers have suggested that "the supply chain must become the focus of policy management, in contrast to the traditional emphasis on single technologies/industries." <sup>16</sup> As seen in Table 3.2, there is an estimated \$1939 billion in manufacturing value added with an additional \$2339 billion in indirect value added from other industries for manufacturing, as calculated using input-output analysis.<sup>17</sup> Direct and indirect manufacturing accounts for 24.1 % of total GDP.

In 2020, the U.S. imported approximately 18.2 % of its intermediate goods, as seen in Table 3.3. As a proportion of output and imports (i.e., a proportion of the total inputs), intermediate imports represented 10.6 %. As can be seen in Table 3.3, these proportions have not changed dramatically in recent years. As seen in Table 3.4, Canada is the primary source of imported supply chain items for the U.S. with China being second.

Many of the direct costs are caused by losses due to waste or defects. Unfortunately, there is limited data and information on these losses. The research that does exist is often case studies within various industries and countries, which provide only limited insight to U.S. national trends. Tabikh estimates from survey data in Sweden that the percent of planned production time that is downtime amounts to 13.3 %.<sup>18</sup> According to NIST's

		Value /	Added (\$ Billic	on 2019)
NAICS	Description	Direct	Indirect	Total
	TOTAL U.S. GDP			17 775
31-33	Total Manufacturing*	1 939	2 339	4 278
333-336	Discrete Technology Products	676	680	1 356
313-323, 327-332, 337-339	Discrete Products	489	581	1 070
324-326	Process Products	534	1 077	1 611
311-312	Food, Beverage, and Tabaco	240	629	869

 Table 3.2: Direct and Indirect Manufacturing Value Added

\* The sum of the 3 digit NAICS does not equal total manufacturing due to overlap in supply chains.

Note: Calculated using the NIST Manufacturing Cost Guide. https://www.nist.gov/services-resources/software/manufacturing-cost-guide.

Note: These values are calculated by taking 2012 data and adjusting it to 2019; thus, they may not match other estimates in this report.

<sup>&</sup>lt;sup>16</sup> Tassey Gregory. (2010) "Rationales and Mechanisms for Revitalizing U.S. Manufacturing R&D Strategies." *Journal of Technology Transfer*. 35. 283-333.

<sup>&</sup>lt;sup>17</sup> This analysis uses the Manufacturing Cost Guide. https://www.nist.gov/services-resources/software/manufacturing-cost-guide

<sup>&</sup>lt;sup>18</sup> Tabikh, Mohamad. (2014). "Downtime Cost and Reduction Analysis: Survey Results." Master Thesis. KPP321. Mälardalen University. http://www.diva-portal.org/smash/get/diva2:757534/FULLTEXT01.pdf

Year	Intermediate Manufacturing*	Intermediate Imports for Manufacturing**	Total Manufacturing Output	Intermediate Imports as a Percent of Intermediates	Intermediate imports as a Percent of Total Industry Output
2006	3,299,062	697,789	5,073,606	21.2%	13.8%
2007	3,557,606	729,968	5,384,729	20.5%	13.6%
2008	3,690,928	841,311	5,473,777	22.8%	15.4%
2009	2,809,726	538,090	4,484,832	19.2%	12.0%
2010	3,219,052	673,484	4,991,727	20.9%	13.5%
2011	3,721,021	841,681	5,564,423	22.6%	15.1%
2012	3,838,013	839,127	5,742,330	21.9%	14.6%
2013	3,942,929	818,937	5,906,561	20.8%	13.9%
2014	3,972,514	827,537	5,992,760	20.8%	13.8%
2015	3,572,474	694,664	5,670,789	19.4%	12.2%
2016	3,440,157	641,801	5,513,136	18.7%	11.6%
2017	3,569,168	690,552	5,736,942	19.3%	12.0%
2018	3,741,642	742,679	6,044,867	19.8%	12.3%
2019	3,581,600	687,275	5,923,186	19.2%	11.6%
2020	3,266,273	593,980	5,577,938	18.2%	10.6%

#### Table 3.3: Imported Intermediate Manufacturing (\$millions)

Source Data: Bureau of Economic Analysis. (2022c). Input-Output Accounts Data. https://www.bea.gov/industry/input-output-accounts-data

\* Commodities used by industries

\*\* From the import matrix

Manufacturing Cost Guide, downtime amounts to 8.3 % of planned production time and amounts to \$245 billion for discrete manufacturing (i.e., NAICS 321-339 excluding NAICS 324 and 325).<sup>19</sup> In addition to downtime, defects result in additional losses. The Manufacturing Cost Guide estimates that defects amount to between \$32.0 billion and \$58.6 billion for discrete manufacturing (i.e., NAICS 321-339 excluding NAICS 324 and 325), depending on the method used for estimation.<sup>20</sup>

The USGS estimates that 15 % of steel mill products end up as scrap in the manufacturing process.<sup>21</sup> Other sources cite that at least 25 % of liquid steel and 40 % of liquid aluminum does not make it into a finished product due primarily to metal quality (25 % of steel loss and 40 % of aluminum loss), the shape produced<sup>22</sup> (10 % to 15 % of loss), and defects in the manufacturing processes (5 % of loss).<sup>23</sup> Material losses mean there is the possibility of producing the same goods using less material, which could have rippling effects up and down the supply chain. There would be reductions in the burden

<sup>&</sup>lt;sup>19</sup> Thomas, Douglas. (2020). Manufacturing Cost Guide. https://www.nist.gov/services-resources/software/manufacturing-cost-guide <sup>20</sup> Thomas, Douglas. (2020). Manufacturing Cost Guide. https://www.nist.gov/services-resources/software/manufacturing-cost-guide

<sup>&</sup>lt;sup>21</sup> Fenton, M. D. (2001) "Iron and Steel Recycling in the United States in 1998." Report 01-224. U.S. Geological Survey: 3. https://pubs.usgs.gov/of/2001/of01-224/

<sup>&</sup>lt;sup>22</sup> The steel and aluminum industry often produce standard shapes rather than customized shapes tailored to specific products. This results in needing to cut away some portion of material, which ends up as scrap.

<sup>&</sup>lt;sup>23</sup> Allwood, J. M. & Cullen, J. M. (2012). Sustainable Materials with Both Eyes Open. Cambridge Ltd. 185. http://www.withbotheyesopen.com/

	US
	Manufacturing
	Supply Chain
Country	(percent)
USA	83.0
CAN	3.1
CHN	1.8
MEX	1.5
DEU	0.8
JPN	0.8
GBR	0.5
KOR	0.5
RUS	0.4
ROW	7.6

Note: Calculated using NIST. Manufacturing Cost Guide. https://www.nist.gov/services-resources/software/manufacturing-cost-guide.

of transportation, material handling, machinery, inventory costs, and energy use along with many other activities associated with handling and altering materials.

Another source of losses can be found in cybercrime where criminals can disrupt production and/or steal intellectual property. The Manufacturing Cost Guide estimates that manufacturers lost between \$8.9 billion and \$38.6 billion due to cybercrime.

Manufacturing costs also accumulate in assets such as buildings, machinery, and inventory. In addition to the estimates provided in Figure 2.11, Figure 2.12, Figure 2.13, and Figure 2.14, data on assets is published periodically in the Economic Census. As seen in Table 3.5, total depreciable assets amount to \$3.4 trillion with \$2.7 trillion being machinery and equipment.

Table 3.5: Depreciable Assets and the Rate of Change, 2017 (\$million 2017)

		Machinery	
	Buildings and	and	
	Structures	Equipment	Total
Gross value of depreciable assets (acquisition costs), beginning of year	661 841*	2 645 636*	3 307 476
Capital Expenditures (added to assets)	33 705	134 733	168 438
Retirements (subtracted from assets)	11 597*	46 358*	57 955
Gross value of depreciable assets (acquisition costs, end of year)	683 949	2 734 011	3 417 960
Percent of depreciable assets that are new (end of year)			4.9%

\* Assumes that the proportions of buildings and structures or machinery and equipment are the same as that for capital expenditures.

Source: U.S. Census Bureau. (2020) 2017 Economic Census. https://www.census.gov/data/tables/2017/econ/economic-census/naics-sector-31-33.html

A frequently invoked axiom suggests that roughly 80 % of a problem is due to 20 % of the cause, a phenomenon referred to as the Pareto principle.<sup>24</sup> That is, a small portion of the cause accounts for a large portion of the problem. Joseph Juran proposed that the Pareto principle could be applied to an organization's operations.<sup>25</sup> For instance, 80 % of defects would be the result of 20 % of the causes. Identifying that small portion of the cause (i.e., the 20 %) can facilitate making large efficiency improvements in operations. Manufacturing industry NAICS codes are categories of production activities. A larger industry (i.e., one in the top 20 %) suggests that there is more of a particular type of activity and/or the activities are more costly; thus, an increase in productivity in a larger industry would either reduce a costly activity or reduce an activity that occurs at high frequency. The result is a greater impact than might otherwise be achieved. Additionally, statistical evidence suggests that a dollar of research and development in a large cost supply chain entity has a higher return on investment than a small cost one.<sup>26</sup> Table 3.6 provides a list of the top 20 % of domestic supply chain industries for U.S. manufacturing by value added. Various forms of energy production and/or transmission appear in the top 20 %. Various forms of transportation are also present along with the management of companies and enterprises. Table 3.7 provides compensation by occupation and management occupations is the 2<sup>nd</sup> largest.

https://www.sixsigmadaily.com/remembering-joseph-juran-quality-improvement/

<sup>&</sup>lt;sup>24</sup> Hopp, Wallace J. and Mark L. Spearman. (2008). Factory Physics. Third Edition. (Waveland Press, Long Grove, IL.
<sup>25</sup> Six Sigma Daily. "Remembering Joseph Juran And His Lasting Impact on Quality Improvement."

<sup>&</sup>lt;sup>26</sup> Thomas, Douglas. (2018). "The Effect of Flow Time on Productivity and Production." National Institute of Standards and Technology. Advanced Manufacturing Series 100-25. https://nvlpubs.nist.gov/nistpubs/ams/NIST.AMS.100-25.pdf

## Table 3.6: Top 20 % of Domestic Supply Chain Entities, Value Added

Code         Industry Description         2019         Code         Industry Description         2019           21410         Petroleum refineries         56.1         482000         Rail transportation         26.0           21500         Oliand gas extraction         516.1         325180         Other Basci Inorganic Chemical Manufacturing         26.0           325112         Uptarmaseutical preparation manufacturing         83.0         336300         Other Monthale pools         25.7           42400         Other nondrualle goods merchant wholesalers         77.5         533000         Lessortand and electrotherapeutica paparatus manufacturing         24.7           42400         Other durable goods merchant wholesalers         68.9         522400         Nondepository credit intermediation and related activities         24.7           425100         Petrodencial and predication transmission, and distribution         63.4         322200         Paper mills         24.6           33110         ron and sted mills and ferroalloy manufacturing         57.7         524200         Nondepository credit intermediation manufacturing         24.6           33110         ron and sted mills and ferroalloy manufacturing         57.7         1111400         Oliseed mills and preparation manufacturing         24.9           33100         Their real estate			\$Billion			\$Billion
21100Oll and gas extraction516.125180Other basic inorganic Chemical Manufacturing26.0325000Management of companies and enterprises128.51100Animal production, except cattle and poulty and eggs26.0325112Light truck and utility which emanufacturing78.533000Lesson of nonfinancial Intangible assets25.3326111Anirent manufacturing76.6330300Lesson of nonfinancial Intangible assets25.3326411Arcraft manufacturing76.6320300Leston of nonfinancial Intangible assets26.1326112Arcraft manufacturing76.6320300Leston of nonfinancial Intangible assets27.3321011Inter drable goods merchant wholesalers65.952040Nondepository credit Intermediation and related activities24.6321111Inter drable goods merchant wholesalers75.952100Nondepository credit Intermediation and fear daily manufacturing24.6321111Petrochemical manufacturing57.252410XInsurance carriers, except direct life24.1321020Other real estate55.348000Pipelie transportation23.9331212Arcraft engine and engine parts manufacturing45.621311AOther support activities gradue and analysis and instruments manufacturing23.1331210Tobacco product manufacturing45.623030Noroutities and depository credit Intermediation23.133122Viet real estate53.348000Pipelie transportation23.1 <t< td=""><td>Code</td><td>Industry Description</td><td>2019</td><td>Code</td><td>Industry Description</td><td>2019</td></t<>	Code	Industry Description	2019	Code	Industry Description	2019
55000Management of companies and enterprises128.0112A00Annal production, except cattle and poultry and eggs26.0325412Pharmaceutical preparation manufacturing78.5338112Surpical and medical instrument manufacturing25.8336112Light truck and utility vehicle manufacturing76.5533000Licos cors of nonfinacial intangible assets25.3336113Aircraft manufacturing76.653400Electromedical and electrotherapeutic apparatus manufacturing24.742100Ditter durable goods merchant wholesalers66.9522400Nondepository credit intermediation and related activities24.732110Pictorchemical manufacturing57.2521400Nondepository credit intermediation and related activities24.633111tron and steel mills and fercalloy manufacturing57.2521400Nondepository credit intermediation24.633100Chrer real estate57.348000Pipeline transportation23.932100Dither real estate57.3541200Accounting, tax preparation, bookkeeping, and payroll services23.7334123Sarch, detection, and neighter parts manufacturing48.6313310Construction manufacturing24.633413Sarch, detection, and neighter parts manufacturing47.6561700Services to buildings and develing24.734413Sarch, detection, and neighter parts manufacturing47.6561700Services to buildings and develing24.734413Sarch, detection, and angington instruments manufa	324110	Petroleum refineries	596.1	482000	Rail transportation	26.6
325412Pharmaceutical pregnation manufacturing83.033630Other Motor Vehicle Paris Manufacturing25.8336121Sitruck and utility vehicle analyfacturing75.553300Lessors of nonfinancial intangible assets25.3336411Aircraft manufacturing76.653400Lessors of nonfinancial intangible assets24.722100Differ durable goods merchant wholesalers66.952200Nondepository credit intermediation and related activities24.722100Differ durable goods merchant wholesalers66.952200Nondepository credit intermediation and related activities24.722100Differ durable goods merchant wholesalers56.8322102Paper mills24.431110Iron and stee mills and ferroalloy manufacturing57.252410XNondepository credit intermediation and related activities24.1484000Truck transportation56.71111.00Oilseed farming24.031200Tobacco product manufacturing57.348000Peline transportation23.331413Semiconductor and related device manufacturing48.6311810Construction, bookkeeping, and payroll services23.731201Tobacco product manufacturing47.623031Norresidential maintenance and repair21.431413Semiconductor and related device manufacturing47.623031Norresidential maintenance and repair21.432111Printing48.6311810Deraset and bekery product manufacturing21.432114 <t< td=""><td>211000</td><td>Oil and gas extraction</td><td>516.1</td><td>325180</td><td>Other Basic Inorganic Chemical Manufacturing</td><td>26.0</td></t<>	211000	Oil and gas extraction	516.1	325180	Other Basic Inorganic Chemical Manufacturing	26.0
33512Light truck and utility vehicle manufacturing75.533310Surgical and medical instrument manufacturing25.7342400Other nondurable goods merchant wholesalers75.653300Lessore fonofinancial intrangible assets25.3336411Aircraft manufacturing76.6332510Electromedical and electrotherapeutic appartus manufacturing24.7423400Other durable goods merchant wholesalers66.9522400Nondepository credit intermediation and related activities24.6331110Iron and steel mills and ferroalloy manufacturing57.25241X4Insurance carriers, exceed direct life24.148000Truck transportation57.71111A0Oilseel farming24.0331016Other real estate55.3486000Pipeline transportation23.93321200Tobacco product manufacturing54.954120Accounting, tax preparation, bookkeeping, and payroll services23.7334121Aircraft engine and engine parts manufacturing48.753110Construction manufacturing22.4334131Search, detection, and navigation instruments manufacturing47.653100Noresidential manufacturing21.4325100Other plastics product manufacturing47.653100Construction manufacturing22.4334131Search, detection, and navigation instruments manufacturing47.653100Construction manufacturing21.4325100Other plastics product manufacturing47.653100Noresidential instrument and and relin manuf	550000	Management of companies and enterprises	128.5	112A00	Animal production, except cattle and poultry and eggs	26.0
424A00Other nondurable goods merchant wholesalers75.53300153001550025.3336411Arroraft manufacturing76.6334510Electromedial and electroherapeutic apparatus manufacturing24.722100Other durable goods merchant wholesalers68.9322120Nondepository credit intermediation and related activities24.7221100Electric power generation, transmission, and distribution63.4322120Paper mills24.433110Iron and steel mills and ferroalon ymanufacturing57.25241X4Insurance carriers, except direct life24.143000Truck transportation65.71111A0Oliseed farming24.05310REOther basic organic chenical manufacturing54.9542120Accounting, tax preparation, bookkeeping, and payroll services23.7312020Tobacco product manufacturing48.6311810Bread and bakery product manufacturing23.4334511Senticonductor and related device manufacturing42.6311810Construction machinery manufacturing23.4334511Senticonductor and related device manufacturing42.6311810Construction machinery manufacturing23.4334511Senticonductor and related device manufacturing42.6311810Construction machinery manufacturing23.4334511Senticonductor and related device manufacturing42.6313110Construction machinery manufacturing23.4334511Senticonductor and related device manufacturing42.6313120Constr	325412	Pharmaceutical preparation manufacturing	83.0	336390	Other Motor Vehicle Parts Manufacturing	25.8
33411 342300Aircraft manufacturing76 76 7676 76 7676 76 7676 76 7676 76 7676 76 76 7676 76 7676 76 76 7676 76 76 76 7676 76 76 76 76 76 76 7676 <b< td=""><td>336112</td><td>Light truck and utility vehicle manufacturing</td><td>78.5</td><td>339112</td><td>Surgical and medical instrument manufacturing</td><td>25.7</td></b<>	336112	Light truck and utility vehicle manufacturing	78.5	339112	Surgical and medical instrument manufacturing	25.7
423A00Other durable goods merchant wholesalers68.952.00Nondepository credit intermediation and related activities24.7221100Electric power generation, transmission, and distribution63.4322120Paper mills232140Paper mills24.6331110iron and steel mills and ferroality manufacturing59.8325340All other chemical product and preparation manufacturing24.4342001Truck transportation56.71111A0Ollseed farming23.9351500Other sale carganic chemical manufacturing54.9541200Accounting, tax preparation, bookkeeping, and payroll services23.3334412Aircraft engine and engine parts manufacturing48.721311AOther suport activities for mining22.5334413Search, detection, and navigation instruments manufacturing48.723010Nonceisor buildings and dwellings22.1334413Search, detection, and navigation instruments manufacturing42.6230301Nonceisor buildings and dwellings21.433210Printing41.8332120Paperboard container manufacturing21.432310Printing41.8332120Paperboard container manufacturing21.4324700Printing41.8332120Paperboard container manufacturing21.432411Stertoleum and petine manufacturing36.7332131Sterical applicate and supplies manufacturing21.432410Printing41.832210Paperboard container manufacturing21.43	424A00	Other nondurable goods merchant wholesalers	77.5	533000	Lessors of nonfinancial intangible assets	25.3
221100Electric power generation, transmission, and distribution63.4322120Paper mills24.6331110iron and steel mills and feroalloy manufacturing59.8322300All other chemical product and preparation manufacturing24.4351110Petrochemical manufacturing57.25241XXInsurance carriers, except direct life24.1480000Truck transportation56.71111A0Oilseed farming23.3325100Other real esta55.354.10Oilseed farming23.33251200Tobacco product manufacturing48.721311AOther support activities for mining23.3336412Aircraft engine and engine parts manufacturing48.6311810Bread and bakery product manufacturing22.5334413Semiconductor and related device manufacturing42.623001Norresidential maintenance and repair21.4331100Other plastics product manufacturing42.6230210Paperborad (contings and dwellings21.4321100Other plastics product manufacturing42.6230210Norresidential maintenance and repair21.4321101Printing41.8333130Other supertoard container manufacturing21.4325111Patcoleum and petroleum products37.5333131Surgical appliance and supplies manufacturing21.3325111Patcoleum and petroleum products33.1331200Tobaced structuring from purchased steel20.3311114Orain farming36.3422600Household appl	336411	Aircraft manufacturing	76.6	334510	Electromedical and electrotherapeutic apparatus manufacturing	24.7
331110Iron and steel mills and ferroalloy manufacturing59.859.859.859.824.4325110Petrochemical manufacturing57.25241XXInsurance carriers, except direct life24.031010Truck transportation56.71111A0Oilseed farming24.0321010Other basic organic chemical manufacturing54.3486000Pipeline transportation23.9312200Tobacco product manufacturing48.721311AOther support activities for mining23.3336412Aircraft engine and engine parts manufacturing48.6331210Construction machinery manufacturing22.4334513Search, detection, and navigation instruments manufacturing48.7230301Nonresidential manufacturing21.4334513Search, detection, and navigation instruments manufacturing48.6333120Construction machinery manufacturing21.4334513Search, detection, and navigation instruments manufacturing48.7230301Nonresidential manufacturing21.4334510Printing41.8332210Paperboard container manufacturing21.4231110Printing41.8332313Pale work and fabricated structural product manufacturing21.3244000Petroleum and petroleum products37.5332310Plate work and fabricated structural product manufacturing20.834210Strute matufacturing36.9332312AlzabotAlzabot20.8342111Other subacto manufacturing31.433210	423A00	Other durable goods merchant wholesalers	68.9	522A00	Nondepository credit intermediation and related activities	24.7
325110Petrochemical manufacturing57.25241XXInsurance carriers, except direct life24.1484000Truck transportation56.71111A0Oilseed farming23.9325109Other real estate55.3486000Pipeline transportation23.9312200Tobacco product manufacturing54.9541200Accounting, tax preparation, bookkeeping, and payroll services23.333412Aircraft engine and engine parts manufacturing48.6311810Bread and bakery product manufacturing22.5334413Senriconductor and related device manufacturing42.6230301Norresidential maintenance and repair21.4326109Other plastics product manufacturing42.6230301Norresidential maintenance and repair21.4325110Printing41.8332210Paperboard container manufacturing21.3325411Nonctary suthorities and depository credit intermediation37.5332310Plate work and fabricated structural product manufacturing21.3325211Platics material and resin manufacturing36.3423600Household appliance and supplies manufacturing21.4325211Value and futnings other than plumbingGrain farming33.1332201Plate work and fabricated structural product manufacturing20.83111100Grain farming36.3423600Household appliance and supplies manufacturing20.831111100Grain farming31.4332202Toolet transportation and warm air heating equipment20.1	221100	Electric power generation, transmission, and distribution	63.4	322120	Paper mills	24.6
484000Truck transportation56.71111A0Oilseed farming24.05310ROther rale state55.3486000Pipeline transportation23.9312200Tobacco product manufacturing54.954.1200Accounting, tax preparation, bookkeeping, and payroll services23.7312200Tobacco product manufacturing48.721311AOther support activities for mining23.3336412Aircraft engine and engine parts manufacturing48.6318181Bread and backery product manufacturing22.4334413Semiconductor and related device manufacturing48.1333120Construction machinery manufacturing22.4334511Search, detection, and navigation instruments manufacturing42.6230301Nonresidential maintenance and repair21.4332130Printing41.8332210Paperboard container manufacturing21.4323110Printing41.8332210Paperboard container manufacturing21.2234000Monetary authorities and depository credit intermediation38.7332313Surgicial appliance and supplies manufacturing21.2325121Plastics material and resin manufacturing36.3423600Household appliance and supplies manufacturing20.8342000Actinery, equipment, and supplies33.4333231Valve and fittings other than plumbing20.83111100Grain farming36.4423600Household appliances and supplies20.3312100Actinery, equipment, and supplies33.1<	331110	Iron and steel mills and ferroalloy manufacturing	59.8	3259A0	All other chemical product and preparation manufacturing	24.4
S310REOther real estateS5.3486000Pipeline transportation23.9325109Other basic organic chemical manufacturing54.9\$41200Accounting, tax preparation, bookkeeping, and payroll services23.7312200Tobacco product manufacturing48.721111Other support activities for mining23.3336412Aircraft engine and engine parts manufacturing48.6311810Bread and bakery product manufacturing22.5334413Semiconductor and related device manufacturing48.1333120Construction machinery manufacturing22.433610Other plastics product manufacturing42.6220301Nonresidential maintenance and repair21.4323100Other plastics product manufacturing42.6220301Nonresidential maintenance and repair21.432400Monetary authorities and depository credit intermediation38.7339113Surgical appliance and supplies manufacturing21.3325111Plastics material and resin manufacturing36.9332210Plate work and fabricated structural product manufacturing20.83111180Grain farming36.3423600Household appliances and electrical and electronic goods20.331211Cattle ranching and farming36.1331200Steel product manufacturing from purchased steel20.632420Broadcast and wireless communications equipment31.1331200Steel product manufacturing20.6324210Archinery neguipment, and supplies31.1332200Steel product	325110	Petrochemical manufacturing	57.2	5241XX	Insurance carriers, except direct life	24.1
325190Other basic organic chemical manufacturing54.9541200Accounting, tax preparation, bookkeeping, and payroll services23.7312200Tobacco product manufacturing48.721311AOther support activities for mining23.3336412Aircraft engine and engine parts manufacturing48.6313110Bread and bakery product manufacturing22.4334413Semiconductor and related device manufacturing42.7561700Services to buildings and dwellings22.1334511Search, detection, and navigation instruments manufacturing42.623011Norresidential maintenance and repair21.4323100Printing41.8322210Paperboard container manufacturing21.422400Monetary authorities and depository credit intermediation38.7339113Surgical appliance and supplies manufacturing21.324700Petroleum and petroleum products37.5333210Plate work and fabricated structural product manufacturing21.324700Petroleum and petroleum products37.5333210Plate work and fabricated structural product manufacturing20.8111100Grain farming36.342360Household appliances and electrical and electronic goods20.31121A0Cattle ranching and farming31.1331200Steel product manufacturing from purchased steel19.634220Broadcast and wireless communications equipment31.1325610Toilet preparation manufacturing19.434311Automobile manufacturing30.15242	484000	Truck transportation	56.7	1111A0	Oilseed farming	24.0
312200Tobacco product manufacturing48.721311AOther support attivities for mining23.3336412Aircraft engine and engine parts manufacturing48.6311810Bread and bakery product manufacturing22.5334413Semiconductor and related device manufacturing42.1335120Construction machinery manufacturing22.1334511Search, detection, and navigation instruments manufacturing42.6230301Nonresidential maintenance and repair21.4325109Other plastics product manufacturing42.6230301Nonresidential maintenance and repair21.4323110Printing41.8322210Paperboard container manufacturing21.332400Monetary authorities and depository credit intermediation38.7339113Surgical appliance and supplies manufacturing21.2325211Plastics material and resin manufacturing36.3342600Household appliances and electrical and electronic goods20.31111B0Grain farming36.334215Air conditioning, refrigeration, and warm air heating equipment20.1324200Bradcast and wireless communications equipment31.1331200Steel product manufacturing19.6541300Employment services31.0333130Mining and oil and gas field machinery manufacturing19.434421Soap and cleaning compound manufacturing29.0333111Farm machinery and related activities19.134220Soap and cleaning compound manufacturing29.0333111Farm mach	5310RE	Other real estate	55.3	486000	Pipeline transportation	23.9
336412Aircraft engine and engine parts manufacturing48.6311810Bread and bakery product manufacturing22.5334413Semiconductor and related device manufacturing48.1333120Construction machinery manufacturing22.4334511Search, detection, and navigation instruments manufacturing42.6230301Nonresidential maintenance and repair21.4326190Other plastics product manufacturing42.6230301Nonresidential maintenance and repair21.4323101Printing41.8322210Paperboard container manufacturing21.3324000Monetary authorities and depository credit intermediation38.7339113Surgical appliance and supplies manufacturing21.2325211Plastics material and resin manufacturing66.3423600Household appliances and electrical and electronic goods20.8111180Grain farming36.3423600Household appliances and electrical and electronic goods20.31121A0Cattle ranching and farming31.1331200Steel product manufacturing from purchased steel19.6561300Employment services31.0333130Mining and oil and gas field machinery manufacturing19.4336111Automobile manufacturing20.4333210Steel product manufacturing19.6561300Employment services30.1332200Toile preparation manufacturing19.6561300Employment services30.1332200Steel product manufacturing19.1334511 <t< td=""><td>325190</td><td>Other basic organic chemical manufacturing</td><td>54.9</td><td>541200</td><td>Accounting, tax preparation, bookkeeping, and payroll services</td><td>23.7</td></t<>	325190	Other basic organic chemical manufacturing	54.9	541200	Accounting, tax preparation, bookkeeping, and payroll services	23.7
334413Semiconductor and related device manufacturing48.1333120Construction machinery manufacturing22.4334511Search, detection, and navigation instruments manufacturing42.7561700Services to buildings and dwellings22.1326190Other plastics product manufacturing42.6230301Nonresidential maintenance and repair21.4323110Printing41.8322210Paperboard container manufacturing21.3524000Monetary authorities and depository credit intermediation38.7339113Surgical appliance and supplies manufacturing21.3325211Platics material and resim anufacturing6.9332914Valve and fittings other than plumbing21.83111100Grain farming6.3423600Household appliances and electrical and electronic goods20.31121A0Cattle ranching and farming34.4333120Toilet preparation manufacturing from purchased steel19.6334220Broadcast and wireless communications equipment31.1325620Toilet preparation manufacturing19.4336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.43323120Ornamental and architectural metal products manufacturing19.1356115Soap and cleaning compound manufacturing29.033311Farm machinery and equipment manufacturing19.13561300Ferylizer manufacturing29.0333111	312200	Tobacco product manufacturing	48.7	21311A	Other support activities for mining	23.3
334511Search, detection, and navigation instruments manufacturing42.7561700Services to buildings and dwellings22.1326190Other plastics product manufacturing42.6230301Nonresidential maintenance and repair21.4323110Printing41.8322110Paperboard container manufacturing21.3324000Monetary authorities and depository credit intermediation38.7339113Surgical appliance and supplies manufacturing21.2325211Platics material and resin manufacturing36.9332914Valve and fittings other than plumbing20.8111180Grain farming36.3423600Household appliances and electrical and electronic goods20.31121A0Cattle ranching and farming34.4333415Air conditioning, refrigeration, and warm air heating equipment20.6334220Broadcast and wireless communications equipment31.1332502Toilet preparation manufacturing from purchased steel19.6336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.4332320Ornamental and architectural metal products manufacturing19.1325131Soap and cleaning compound manufacturing29.0333111Farm machinery and equipment manufacturing19.132510Soap and cleaning compound manufacturing28.5332800Coating, engraving, heat treating and allied activities19.2541300Architectura	336412	Aircraft engine and engine parts manufacturing	48.6	311810	Bread and bakery product manufacturing	22.5
326190Other plastics product manufacturing42.6230301Nonresidential maintenance and repair21.4323110Printing41.8322210Paperboard container manufacturing21.452A000Monetary authorities and depository credit intermediation38.7339113Surgical appliance and supplies manufacturing21.3325211Plastics material and resin manufacturing36.933291AValve and fittings other than plumbing20.8111180Grain farming36.3423600Household appliances and electrical and electronic goods20.31121A0Cattle ranching and farming36.43331131200Steel product manufacturing from purchased steel9.634220Broadcast and wireless communications equipment31.1331200Steel product manufacturing19.6342120Broadcast and wireless communications equipment31.1325620Toilet preparation manufacturing19.6336111Automobile manufacturing30.1524200Insurance agencies, horkerages, and related activities19.2541300Architectural, engineering, and related services29.4332320Ornamental and architectural metal products manufacturing19.1325510Soap and cleaning compound manufacturing28.532410Plate electronic component manufacturing19.0326130Fertilizer manufacturing28.5332410Plate electronic component manufacturing19.0326141Automobile manufacturing28.532200Insurance agencies, horkerage	334413	Semiconductor and related device manufacturing	48.1	333120	Construction machinery manufacturing	22.4
323110Printing41.8322210Paperboard container manufacturing21.452A000Monetary authorities and depository credit intermediation38.7339113Surgical appliance and supplies manufacturing21.3424700Petroleum and petroleum products37.5332310Plate work and fabricated structural product manufacturing21.211180Grain farming36.933291AValve and fittings other than plumbing20.8111180Grain farming36.3423600Household appliances and electrical and electronic goods20.31121A0Cattle ranching and farming34.4333415Air conditioning, refrigeration, and warm air heating equipment20.1423800Machinery, equipment, and supplies33.1331200Steel product manufacturing from purchased steel19.6334220Broadcast and wireless communications equipment31.1325620Toilet preparation manufacturing19.4336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.4332320Ornamental and architectural metal products manufacturing19.1325511Soap and cleaning compound manufacturing29.0333111Farm machinery and equipment manufacturing19.1325610Soap and cleaning compound manufacturing28.6332400Ornamental and architectural metal products manufacturing19.1325610Soap and cleaning compound manufacturing28.5	334511	Search, detection, and navigation instruments manufacturing	42.7	561700	Services to buildings and dwellings	22.1
52A000Monetary authorities and depository credit intermediation38.7339113Surgical appliance and supplies manufacturing21.3424700Petroleum and petroleum products37.5332310Plate work and fabricated structural product manufacturing21.2325211Plastics material and resin manufacturing36.933291AValve and fabricated structural product manufacturing20.8111180Grain farming66.342600Household appliances and electrical and electronic goods20.31121A0Cattle ranching and farming34.4333415Air conditioning, refrigeration, and warm air heating equipment20.1423800Machinery, equipment, and supplies31.133200Steel product manufacturing from purchased steel19.6334211Automobile manufacturing30.1254200Insurance agencies, brokerages, and related activities19.4336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.4332310Plate work and elextronic component manufacturing19.1325610Soap and cleaning compound manufacturing28.532210Ornamental and architectural metal products manufacturing19.0336413Other aircraft parts and auxiliary equipment manufacturing28.53226110Plastics packaging materials and unlaminated film and sheet manufacturing18.9325310Fertilizer manufacturing28.5332800Coating, engraving, heat treating a	326190	Other plastics product manufacturing	42.6	230301	Nonresidential maintenance and repair	21.4
424700Petroleum and petroleum products37.5332310Plate work and fabricated structural product manufacturing21.2325211Plastics material and resin manufacturing36.933291AValve and fittings other than plumbing20.81111B0Grain farming36.3422600Household appliances and electrical and electronic goods20.31121A0Cattle ranching and farming34.4333415Air conditioning, refrigeration, and warm air heating equipment20.1323200Machinery, equipment, and supplies33.1331200Steel product manufacturing from purchased steel19.6334220Broadcast and wireless communications equipment31.1325620Toilet preparation manufacturing19.436111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.4332320Ornamental and architectural metal products manufacturing19.1325610Soap and cleaning compound manufacturing29.0333111Farm machinery and equipment manufacturing19.1326413Other aircraft parts and auxiliary equipment manufacturing28.5326110Plastics packaging materials and unlaminated film and sheet manufacturing18.9325310Fertilizer manufacturing28.5326110Plastics packaging materials and unlaminated film and sheet manufacturing18.5325314Biological product (except diagnostic) manufacturing28.5332800Coating, engraving, heat treatin	323110	Printing	41.8	322210	Paperboard container manufacturing	21.4
325211Plastics material and resin manufacturing36.933291AValve and fittings other than plumbing20.81111B0Grain farming36.3423600Household appliances and electrical and electronic goods20.31121A0Cattle ranching and farming34.4333415Air conditioning, refrigeration, and warm air heating equipment20.1423800Machinery, equipment, and supplies33.1331200Steel product manufacturing from purchased steel19.6334220Broadcast and wireless communications equipment31.1325620Toilet preparation manufacturing19.6561300Employment services31.0333130Mining and oil and gas field machinery manufacturing19.4336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.4332320Ornamental and architectural metal products manufacturing19.1325610Soap and cleaning compound manufacturing29.0333111Farm machinery and equipment manufacturing19.032510Socery and related product wholesalers28.633441AOther electronic component manufacturing18.9325310Fertilizer manufacturing28.5332800Coating, engraving, heat treating and alled activities18.5325414Biological product (except diagnostic) manufacturing28.4331400Nonferrous metal (except copper and aluminum)18.1325414Biological product (except diagn	52A000	Monetary authorities and depository credit intermediation	38.7	339113	Surgical appliance and supplies manufacturing	21.3
1111B0Grain farming36.3423600Household appliances and electrical and electronic goods20.31121A0Cattle ranching and farming34.4333415Air conditioning, refrigeration, and warm air heating equipment20.1423800Machinery, equipment, and supplies33.1331200Steel product manufacturing from purchased steel19.6334220Broadcast and wireless communications equipment31.1325620Toilet preparation manufacturing19.6561300Employment services31.0333130Mining and oil and gas field machinery manufacturing19.6336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.433220Ornamental and architectural metal products manufacturing19.1325610Soap and cleaning compound manufacturing29.0333111Farm machinery and equipment manufacturing19.1325610Soap and cleaning compound manufacturing28.5326110Plastics packaging materials and unlaminated film and sheet manufacturing19.0336413Other aircraft parts and auxiliary equipment manufacturing28.5326100Plastics packaging materials and unlaminated film and sheet manufacturing18.9325310Fertilizer manufacturing28.5332800Coating, engraving, heat treating and allied activities18.1325414Biological product (except diagnostic) manufacturing28.4331400Nonferrous metal (except copper and	424700	Petroleum and petroleum products	37.5	332310	Plate work and fabricated structural product manufacturing	21.2
1121A0Cattle ranching and farming34.4333415Air conditioning, refrigeration, and warm air heating equipment20.1423800Machinery, equipment, and supplies33.1331200Steel product manufacturing from purchased steel19.6334220Broadcast and wireless communications equipment31.1325620Toilet preparation manufacturing19.6561300Employment services31.0333130Mining and oil and gas field machinery manufacturing19.4336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.4332320Ornamental and architectural metal products manufacturing19.1325510Soap and cleaning compound manufacturing29.0333111Farm machinery and equipment manufacturing19.1424400Grocery and related product wholesalers28.633441AOther electronic component manufacturing19.0336413Other aircraft parts and auxiliary equipment manufacturing28.5322610Plastics packaging materials and unlaminated film and sheet manufacturing18.9325310Fertilizer manufacturing28.5332800Coating, engraving, heat treating and allied activities18.5325414Biological product (except diagnostic) manufacturing28.4331490Nonferrous metal (except copper and aluminum)18.1541100Legal services28.4423100Motor vehicle and motor vehicle parts and supplies18.1<	325211	Plastics material and resin manufacturing	36.9	33291A	Valve and fittings other than plumbing	20.8
423800Machinery, equipment, and supplies33.1331200Steel product manufacturing from purchased steel19.6334220Broadcast and wireless communications equipment31.1325620Toilet preparation manufacturing19.6561300Employment services31.0333130Mining and oil and gas field machinery manufacturing19.4336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.4332320Ornamental and architectural metal products manufacturing19.1325610Soap and cleaning compound manufacturing29.0333111Farm machinery and equipment manufacturing19.1326413Other aircraft parts and auxiliary equipment manufacturing28.532610Plastics packaging materials and unlaminated film and sheet manufacturing19.0325310Fertilizer manufacturing28.532800Coating, engraving, heat treating and allei activities18.5325414Biological product (except diagnostic) manufacturing28.4331490Nonferrous metal (except copper and aluminum)18.1541100Legal services28.4423100Motor vehicle and motor vehicle parts and supplies18.1332710Machine shops28.1541610Management consulting services17.8	1111B0	Grain farming	36.3	423600	Household appliances and electrical and electronic goods	20.3
334220Broadcast and wireless communications equipment31.1325620Toilet preparation manufacturing19.6561300Employment services31.0333130Mining and oil and gas field machinery manufacturing19.4336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.4332320Ornamental and architectural metal products manufacturing19.1325610Soap and cleaning compound manufacturing29.0333111Farm machinery and equipment manufacturing19.1424400Grocery and related product wholesalers28.633441AOther electronic component manufacturing19.0336413Other aircraft parts and auxiliary equipment manufacturing28.5326110Plastics packaging materials and unlaminated film and sheet manufacturing18.9325310Fertilizer manufacturing28.4331490Nonferrous metal (except copper and aluminum)18.1541100Legal services28.4423100Motor vehicle and motor vehicle parts and supplies18.1332710Machine shops28.1541610Management consulting services17.8	1121A0	Cattle ranching and farming	34.4	333415	Air conditioning, refrigeration, and warm air heating equipment	20.1
561300Employment services31.0333130Mining and oil and gas field machinery manufacturing19.4336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.4332320Ornamental and architectural metal products manufacturing19.1325610Soap and cleaning compound manufacturing29.0333111Farm machinery and equipment manufacturing19.1424400Grocery and related product wholesalers28.633441AOther electronic component manufacturing19.0336413Other aircraft parts and auxiliary equipment manufacturing28.5326110Plastics packaging materials and unlaminated film and sheet manufacturing18.9325310Fertilizer manufacturing28.4331490Nonferrous metal (except copper and aluminum)18.1541100Legal services28.4331400Motor vehicle and motor vehicle parts and supplies18.1332710Machine shops28.1541610Management consulting services17.8	423800	Machinery, equipment, and supplies	33.1	331200	Steel product manufacturing from purchased steel	19.6
336111Automobile manufacturing30.1524200Insurance agencies, brokerages, and related activities19.2541300Architectural, engineering, and related services29.4332320Ornamental and architectural metal products manufacturing19.1325610Soap and cleaning compound manufacturing29.0333111Farm machinery and equipment manufacturing19.1424400Grocery and related product wholesalers28.633441AOther electronic component manufacturing19.0336413Other aircraft parts and auxiliary equipment manufacturing28.5326110Plastics packaging materials and unlaminated film and sheet manufacturing18.9325310Fertilizer manufacturing28.5332800Coating, engraving, heat treating and allied activities18.5325414Biological product (except diagnostic) manufacturing28.4331490Nonferrous metal (except copper and aluminum)18.1541100Legal services28.4423100Motor vehicle and motor vehicle parts and supplies18.1332710Machine shops28.1541610Management consulting services17.8	334220	Broadcast and wireless communications equipment	31.1	325620	Toilet preparation manufacturing	19.6
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424400Grocery and related product wholesalers28.633441AOther electronic component manufacturing19.0336413Other aircraft parts and auxiliary equipment manufacturing28.5326110Plastics packaging materials and unlaminated film and sheet manufacturing18.9325310Fertilizer manufacturing28.5326100Coating, engraving, heat treating and allied activities18.5325414Biological product (except diagnostic) manufacturing28.4331490Nonferrous metal (except copper and aluminum)18.1541100Legal services28.4423100Motor vehicle and motor vehicle parts and supplies18.1332710Machine shops28.1541610Management consulting services17.8	541300		29.4	332320	Ornamental and architectural metal products manufacturing	19.1
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541100Legal services28.4423100Motor vehicle and motor vehicle parts and supplies18.1332710Machine shops28.1541610Management consulting services17.8	325414		28.4	331490		18.1
332710Machine shops28.1541610Management consulting services17.8						
		-	28.1	541610		17.8
		•				

Note: Calculated using the NIST Manufacturing Cost Guide. https://www.nist.gov/services-resources/software/manufacturing-cost-guide.

SOC Code	Description	\$2019 Billion
000000	All Occupations	1822.7
510000	Production Occupations	433.2
110000	Management Occupations	277.2
430000	Office and Administrative Support Occupations	180.7
530000	Transportation and Material Moving Occupations	144.9
130000	Business and Financial Operations Occupations	144.3
170000	Architecture and Engineering Occupations	141.8
410000	Sales and Related Occupations	117.9
150000	Computer and Mathematical Occupations	103.7
490000	Installation, Maintenance, and Repair Occupations	101.3
470000	Construction and Extraction Occupations	43.6
190000	Life, Physical, and Social Science Occupations	24.9
270000	Arts, Design, Entertainment, Sports, and Media Occupations	18.9
230000	Legal Occupations	18.7
450000	Farming, Fishing, and Forestry Occupations	16.6
370000	Building and Grounds Cleaning and Maintenance Occupations	16.2
290000	Healthcare Practitioners and Technical Occupations	11.3
350000	Food Preparation and Serving Related Occupations	11.1
330000	Protective Service Occupations	6.8
390000	Personal Care and Service Occupations	2.5
250000	Education, Training, and Library Occupations	1.6
310000	Healthcare Support Occupations	1.3
210000	Community and Social Service Occupations	1
	TOTAL	3642.3

Table 3.7: Total Domestic Compensation for Manufacturing and its Supply Chain, by Occupation

Note: Calculated using the NIST Manufacturing Cost Guide. https://www.nist.gov/services-resources/software/manufacturing-cost-guide.

## 4. Employment, Compensation, Profits, and Productivity

The Annual Survey of Manufactures estimates that there were 11.4 million employees in the manufacturing industry in 2020, which is the most recent data available (see Table 4.1). The Current Population Survey estimates that there were 14.7 million manufacturing employees in 2021 and the Current Employment Statistics estimates 12.3 million employees in 2021, the most recent data available (see Table 4.2 and Table 4.3). According to data in Table 4.2, manufacturing accounted for 9.6 % of total employment. Each of these estimates has its own method for how the data was acquired and its own definition of employment. The Current Population Survey considers an employed person to be any individual who did any work for pay or profit during the survey reference week or were absent from their job because they were ill, on vacation, or taking leave for some other reason. It also includes individuals who completed at least 15 hours of unpaid work in a family-owned enterprise operated by someone in their household. In contrast, the Current Employment Statistics specifically exclude proprietors, self-employed, and unpaid family or volunteer workers. Therefore, the estimates from the Current Employment Statistics are lower than the Current Population Survey estimates. Additionally, the Current Employment Statistics include temporary and intermittent employees. The Annual Survey of Manufactures considers an employee to include all

Table 11 Employment		of Manufactures
Table 4.1: Employment,	Annual Sulve	y or manufactures

NAICS	Description	2019	2020
311	Food manufacturing	1 489 031	1 516 396
312	Beverage and tobacco product manufacturing	219 237	216 123
313	Textile mills	86 991	80 632
314	Textile product mills	101 803	99 183
315	Apparel manufacturing	73 882	67 649
316	Leather and allied product manufacturing	26 566	25 267
321	Wood product manufacturing	391 392	400 018
322	Paper manufacturing	333 355	324 896
323	Printing and related support activities	392 028	373 751
324	Petroleum and coal products manufacturing	106 503	106 130
325	Chemical manufacturing	753 368	760 633
326	Plastics and rubber products manufacturing	769 686	770 616
327	Nonmetallic mineral product manufacturing	393 314	386 508
331	Primary metal manufacturing	367 711	347 002
332	Fabricated metal product manufacturing	1 380 891	1 343 492
333	Machinery manufacturing	1 045 148	1 019 749
334	Computer and electronic product manufacturing	793 868	784 203
335	Electrical equipment, appliance, and component manufacturing	343 547	337 828
336	Transportation equipment manufacturing	1 588 865	1 527 970
337	Furniture and related product manufacturing	360 483	349 925
339	Miscellaneous manufacturing	521 903	514 619
TOTAL		11 539 572	11 352 590

Data Source: Data Source: U.S. Census Bureau. (2021). "Annual Survey of Manufactures." https://www.census.gov/programs-surveys/asm/data/tables.html

	Total Employed				
	2020	2021	Percent Change		
Agriculture and related	2 349	2 291	-2.5%		
Mining, quarrying, and oil and gas extraction	684	603	-11.8%		
Construction	10 786	11 271	4.5%		
Manufacturing	14 550	14 718	1.2%		
Wholesale and retail trade	18 989	19 623	3.3%		
Transportation and utilities	8 552	9 377	9.6%		
Information	2 594	2 721	4.9%		
Financial activities	10 646	10 725	0.7%		
Professional and business services	18 816	19 295	2.5%		
Education and health services	34 105	34 725	1.8%		
Leisure and hospitality	11 480	12 635	10.1%		
Other services	6 742	7 186	6.6%		
Public administration	7 501	7 410	-1.2%		
Total*	147 794	152 580	3.2%		

#### Table 4.2: Employment by Industry for 2018 and 2019 (Thousands): Current Population Survey

\* The sum may not match the total due to rounding of annual averages

Source: Bureau of Labor Statistics. (2022a) Current Population Survey. "Table 17: Employed Persons by

Industry, Sex, Race, and Occupation." < http://www.bls.gov/cps>

	2020	2021
Total Private	120 200	124 119
Manufacturing	12 167	12 346
Durable Goods	7573	7676
Nondurable Goods	4594	4671

Source: Bureau of Labor Statistics. (2022b) Current Employment Statistics. http://www.bls.gov/ces/home.htm

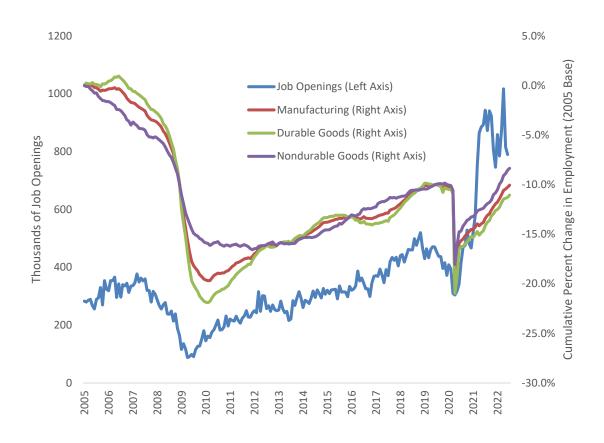
full-time and part-time employees on the payrolls of operating establishments during any part of the pay period being surveyed excluding temporary staffing obtained through a staffing service. It also excludes proprietors along with partners of unincorporated businesses.

Between January 2005 and January 2010, manufacturing employment declined by 19.6 %, as seen in Figure 4.1. As of July 2022, employment was still 10.0 % below its 2005 level. In times of financial difficulty, large purchases are often delayed or determined to be unnecessary. Thus, as would be expected, during the late 2000's recession durable goods declined more than nondurable goods. The other major decline in manufacturing employment was during the pandemic. Between January 2019 and April of 2020, manufacturing employment declined 9.8 percentage points to be 19.9 % below its 2005 level. By September 2021, manufacturing employment had risen to 12.9 % below its 2005 level. However, there are a substantial number of job openings in manufacturing as seen in Figure 4.1. If the openings in June of 2022 were filled, it would

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raise employment above pre-pandemic levels and would equate to a 6 % increase in manufacturing employment.

The employees that work in manufacturing offer their time and, in some cases, risk their personal safety in return for compensation. In terms of safety, the number of fatal injuries increased 1.2 % between 2019 and 2020 (see Table 4.4). Nonfatal injuries decreased as did the injury rate (see Table 4.5). However, the incident rate for nonfatal injuries in manufacturing remains higher than that for all private industry. As illustrated in Figure 4.2, fatalities, injuries, and the injury rate have a five-year compound growth rate of -0.7 %, -4.4 %, and -4.0 % respectively.



#### Figure 4.1: Cumulative Change in Percent in Manufacturing Employment (Seasonally Adjusted) and Number of Job Openings (seasonally Adjusted), 2005-2021

Source: Bureau of Labor Statistics. (2022b) Current Employment Statistics. http://www.bls.gov/ces/ and Bureau of Labor Statistics. (2022c) Job Openings and Labor Turnover Survey. https://www.bls.gov/jlt/

	Industry	Total fatal injuries (number)	Violence and other injuries by persons or animals	Transportation incidents	Fires and explosions	Falls, slips, trips	Exposure to harmful substances or environments	Contact with object and equipment
2019	Total	5333	841	2122	99	880	642	732
20	Manufacturing	336	34	99	10	61	40	90
2020	Total	4764	705	1778	71	805	672	716
20	Manufacturing	340	42	76	10	55	50	106
Percent Change	Total	-10.7%	-16.2%	-16.2%	-28.3%	-8.5%	4.7%	-2.2%
Ch Pe	Manufacturing	1.2%	23.5%	-23.2%	0.0%	-9.8%	25.0%	17.8%

### Table 4.4: Fatal Occupational Injuries by Event or Exposure

Source: Bureau of Labor Statistics. (2021a) Census of Fatal Occupational Injuries. "Industry by Event or Exposure." <a href="http://stats.bls.gov/iif/oshcfoi1.htm">http://stats.bls.gov/iif/oshcfoi1.htm</a>

## Table 4.5: Total Recordable Cases of Nonfatal Injuries and Illnesses Involving Days Away from Work

		2019	2020	Percent Change
Manu- facturing	Incident Rate per 100 full time workers*	3.3	3.1	-6.1%
	Total Recordable Cases (thousands)	421.4	373.3	-11.4%
Private Industry	Incident Rate per 100 full time workers*	2.8	2.7	-3.6%
	Total Recordable Cases (thousands)	2814	2654.7	-5.7%

Source: Bureau of Labor Statistics. (2021b) Injuries, Illness, and Fatalities Program. http://www.bls.gov/iif/

\* The incidence rates represent the number of injuries and illnesses per 100 full-time workers and were calculated as: (N/EH) x 200,000, where

N = number of injuries and illnesses

EH = total hours worked by all employees during the calendar year

200,000 = base for 100 equivalent full-time workers (working 40 hours per week, 50 weeks per year)

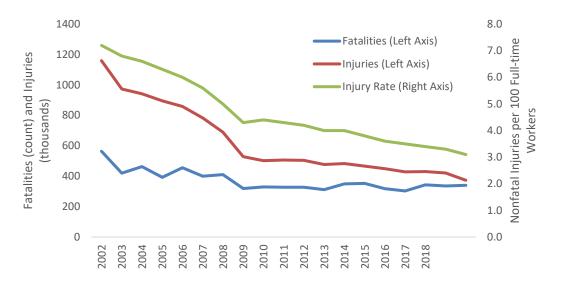


Figure 4.2: Manufacturing Fatalities and Injuries

Source: Bureau of Labor Statistics. (2021b). Injuries, Illness, and Fatalities Program. http://www.bls.gov/iif/

During the late 2000s recession, the average number of hours worked per week declined, as seen in Figure 4.3. Unlike employment, however, the number of hours worked per week returned to its pre-recession levels or slightly higher. Average wages increased significantly during the late 2000's recession and 2020 decline of GDP, as can be seen in Figure 4.4. This is likely because low wage earners are disproportionately impacted by employment reductions, which suggests that high wage earners not only receive more pay, but also have more job security. Average hours also dropped during the pandemic and has largely returned to pre-recession levels. Like the late 2000's recession, during the pandemic wages increased while hours and employment decreased.

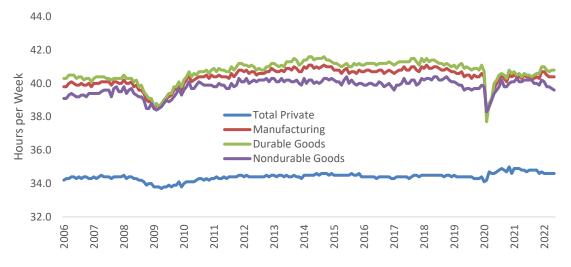


Figure 4.3: Average Weekly Hours for All Employees (Seasonally Adjusted)

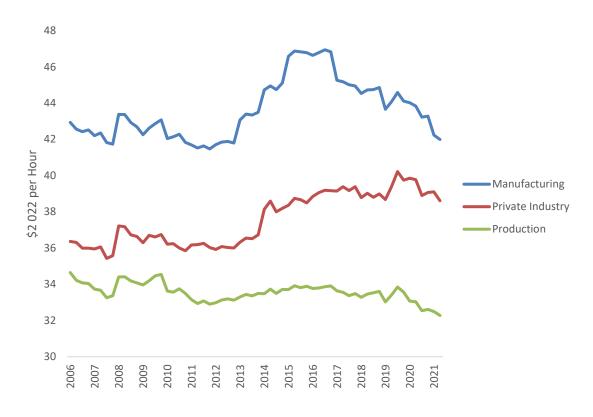
Source: Bureau of Labor Statistics. (2022b) Current Employment Statistics. http://www.bls.gov/ces/home.htm



Figure 4.4: Average Hourly Wages for Manufacturing and Private Industry (Seasonally Adjusted)

Source: Bureau of Labor Statistics. (2022b) Current Employment Statistics. http://www.bls.gov/ces/home.htm Adjusted using the CPI for all consumers. Bureau of Labor Statistics. (2022d). Consumer Price Index. https://www.bls.gov/cpi/data.htm

The compound annual growth rate in real dollars for private sector wages was 0.3 % between July 2017 and July 2022 while it was -0.8 % for manufacturing. As illustrated in Figure 4.5, employee compensation in manufacturing, which includes benefits, has had a five-year compound annual growth of -2.1 %, but remains 8.8 % above total private industry compensation. It is difficult to conclude much from the growth in average wages and compensation, as it appears to be primarily driven by changes in employment due to recession activity and the pandemic. Additionally, inflation has increased in recent years, which diminishes purchasing power. As illustrated in Figure 4.6, the prices received by producers for all manufacturing between July 2020 and July 2022 has increased 33.9 % while in the fifteen years prior to that (i.e., June 2005 to June 2020) it only increased 27.1 % total. For those that invest in manufacturing, corporate profits have had a five-year compound annual growth of 4.6 %, as illustrated Figure 4.7, and nonfarm proprietors' income for manufacturing has had a five-year compound annual growth rate of -5.3 %, as illustrated in Figure 4.8. Note that these cover slightly different years, which may account for the difference.



#### Figure 4.5: Employee Compensation (Hourly)

Source: Bureau of Labor Statistics. (2022e) National Compensation Survey. http://www.bls.gov/ncs/ Adjusted using the Consumer Price Index for all consumers from the Bureau of Labor Statistics.

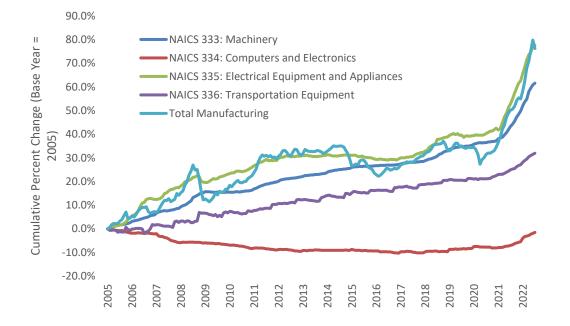
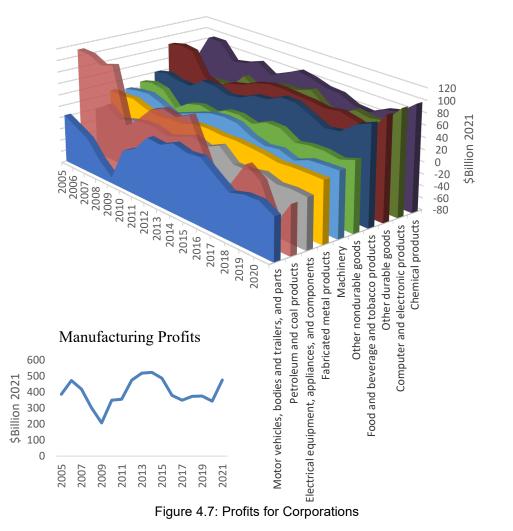


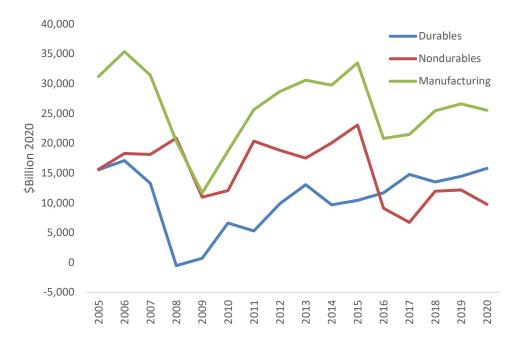
Figure 4.6: Inflation - Cumulative Percent Change in the Producer Price Index (Selling Price Received), 2005-2022



Source: Bureau of Economic Analysis. (2022d) Income and Employment by Industry. Table 6.16D. Corporate Profits by Industry. https://apps.bea.gov/iTable/index\_nipa.cfm.

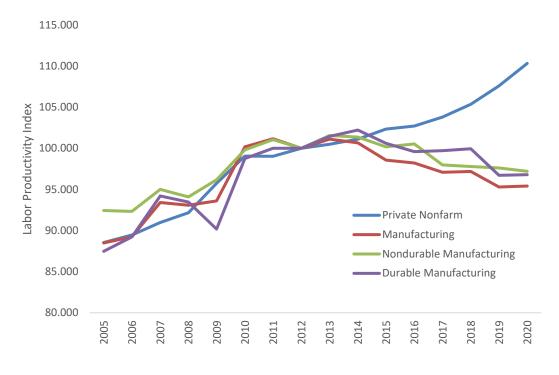
An important aspect of manufacturing is the efficiency and productivity with which resources are used. The Bureau of Labor Statistics provides an index of labor productivity and multifactor productivity. Labor productivity for manufacturing increased slightly from 2019 to 2020, as seen in Figure 4.9. The five-year compound annual growth is -0.6 %. The Bureau of Labor Statistics multifactor productivity is "a measure of economic performance that compares the amount of goods and services produced (output) to the amount of combined inputs used to produce those goods and services. Inputs can include labor, capital, energy, materials, and purchased services." For U.S. manufacturing, multifactor productivity decreased 2.0 % from 2019 to 2020 and has had a downward trend in recent years with a 5-year annual compound growth of -0.4 %, as illustrated in Figure 4.10. Productivity in the U.S. is relatively high compared to other countries. As illustrated in Figure 4.11, the U.S. is ranked seventh or ninth, depending on the measure used, in output per hour among 133 countries using data from the Conference Board.<sup>27</sup>

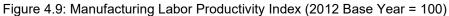
<sup>&</sup>lt;sup>27</sup> Conference Board. (2022) Total Economy Database: Output, Labor and Labor Productivity. https://www.conference-board.org/data/economydatabase/index.cfm?id=27762



#### Figure 4.8: Nonfarm Proprietor's Income

Source: Bureau of Economic Analysis. (2022d) Income and Employment by Industry. Table 6.12D. Nonfarm Proprietors' Income. https://apps.bea.gov/iTable/index\_nipa.cfm.





Source: Bureau of Labor Statistics. (2022f) Productivity. https://www.bls.gov/mfp/

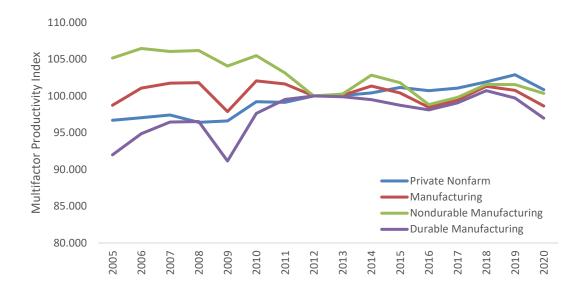


Figure 4.10: Manufacturing Multifactor Productivity Index (2012 Base Year = 100)

Source: Bureau of Labor Statistics. (2022f) Productivity. https://www.bls.gov/mfp/

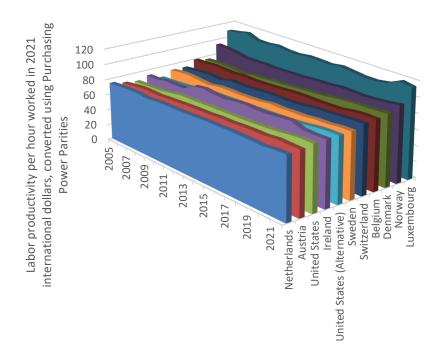


Figure 4.11: Output per Labor Hour (Top Ten Countries Out of 133)

Source: Conference Board. (2022) Total Economy Database: Output, Labor and Labor Productivity. https://www.conference-board.org/data/economydatabase/index.cfm?id=27762

## 5. Research, Innovation, and Factors for Doing Business

Manufacturing goods involves not only physical production, but also design and innovation. Measuring and comparing innovation between countries is problematic, however, as there is no standard metric for measuring this activity. Four measures are often discussed regarding innovation: number of patent applications, research and development expenditures, number of researchers, and number of published journal articles. As seen in Figure 5.1, the U.S. ranked 4<sup>th</sup> in 2020 in resident patent applications per million people, which puts it above the 95<sup>th</sup> percentile among 138 countries. Using patent applications as a metric can be problematic though, as not all innovations are patented and some patents might not be considered innovation. The U.S. ranked 5<sup>th</sup> in research and development expenditures as a percent of GDP in 2020, which puts it above the 90<sup>th</sup> percentile (see Figure 5.2) among 84 nations. As seen in Figure 5.3, U.S. enterprise research and development expenditures in manufacturing increased between 2017 and 2018 and has a 5-year compound annual growth rate of 2.7 % (not shown). However, as a percent of value added it remained relatively the same between 2017 and 2018. In terms of researchers per million people, the U.S. ranked 17<sup>th</sup> in 2019, putting it just above the 80<sup>th</sup> percentile (see Figure 5.4). In journal articles per million people it ranked 22<sup>nd</sup> in 2018, and China had more articles than the U.S. (see Figure 5.5).<sup>28</sup> Exports are also frequently seen as a measure of competitiveness. The U.S. was the second largest exporter, as seen in Figure 5.6.

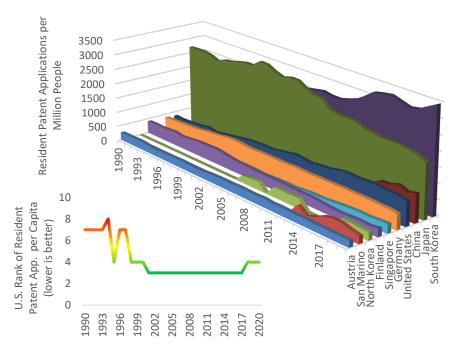


Figure 5.1: Patent Applications (Residents) per Million People, Top Ten (1990-2020)

World Bank. 2022. World Development Indicators. https://data.worldbank.org/products/wdi

<sup>&</sup>lt;sup>28</sup> World Bank. 2022. World Development Indicators. http://data.worldbank.org/data-catalog/world-development-indicators

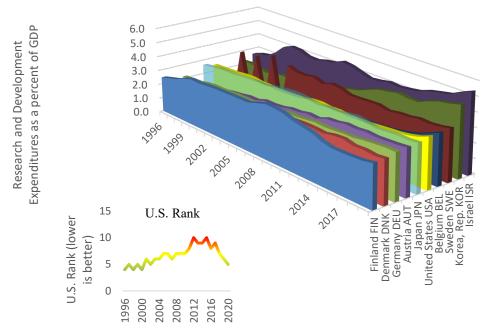
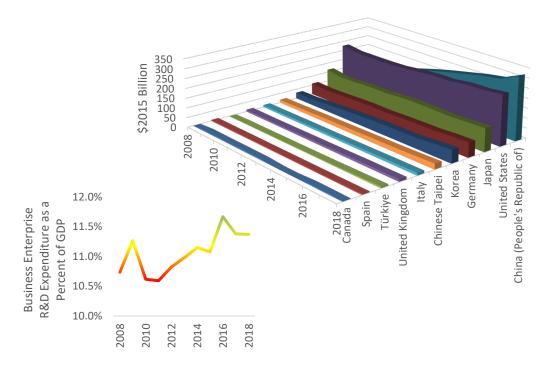


Figure 5.2: Research and Development Expenditures as a Percent of GDP, Top Ten

Source: World Bank. 2022. World Development Indicators. https://data.worldbank.org/products/wdi \* Missing data was interpolated





Source: OECD. (2022) Business Enterprise R-D Expenditure by Industry (ISIC 4). http://stats.oecd.org/# United Nations Statistics Division. (2021). "National Accounts Main Aggregates Database." http://unstats.un.org/unsd/snaama/Introduction.asp NIST AMS 100-49 October 2022

In addition to some of the previously mentioned metrics, a number of indices have been developed to assess national competitiveness. The IMD World Competitiveness Index provides insight into the U.S. innovation landscape. Figure 5.7 provides the U.S. ranking for 20 measures of competitiveness. This provides some indicators to identify opportunities for improvement in U.S. economic activity. In 2022, the U.S. ranked low in prices, public finance, international trade, and societal framework among other things. Overall, the U.S. ranked 10<sup>th</sup> in competitiveness for conducting business.<sup>29</sup>

The 2016 Deloitte Global Manufacturing Competitiveness Index uses a survey of CEOs to rank countries based on their perception. The U.S. was ranked 2<sup>nd</sup> out 40 nations with China being ranked 1<sup>st</sup>. High-cost labor, high corporate tax rates, and increasing investments outside of the U.S. were identified as challenges to the U.S. industry. Manufacturers indicated that companies were building high-tech factories in the U.S. due to rising labor costs in China, shipping costs, and low-cost shale gas.<sup>30</sup> According to

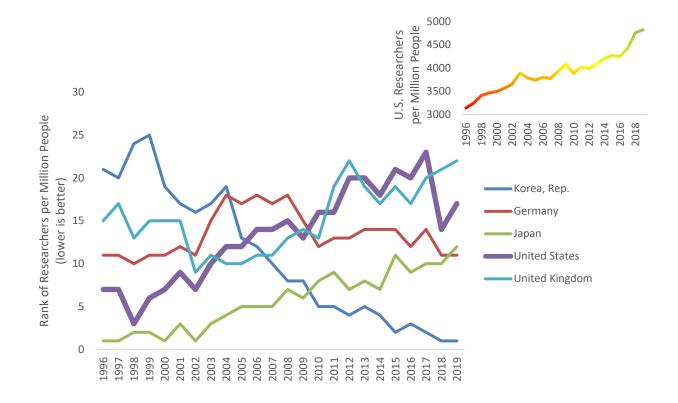


Figure 5.4: Researchers per Million People, Ranking

World Bank. 2022. World Development Indicators. https://data.worldbank.org/products/wdi

<sup>30</sup> Deloitte. (2016). 2016 Global Manufacturing Competitiveness Index.

<sup>&</sup>lt;sup>29</sup> IMD. (2021). IMD World Competitiveness Country Profile: U.S. https://worldcompetitiveness.imd.org/countryprofile/US

http://www2.deloitte.com/content/dam/Deloitte/us/Documents/manufacturing/us-gmci.pdf

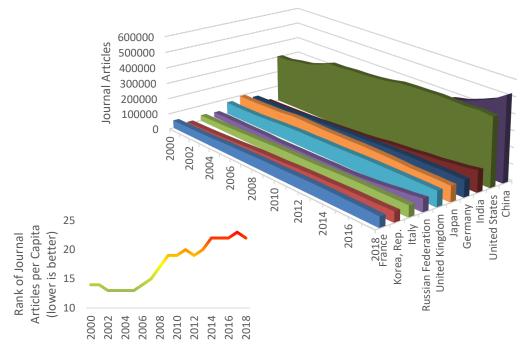
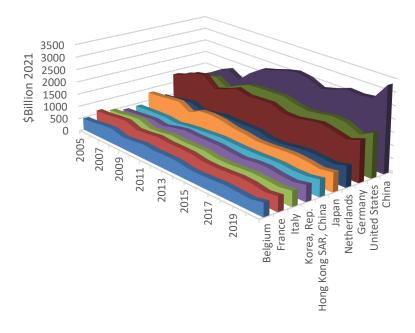


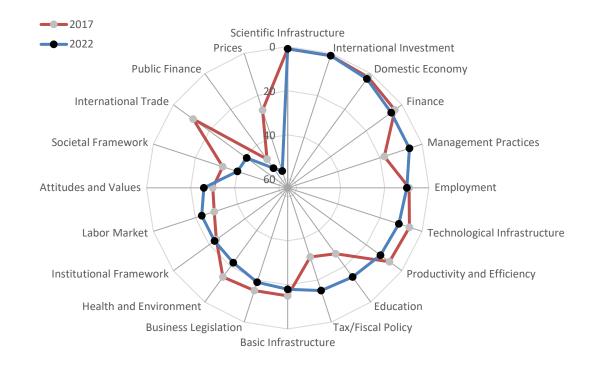
Figure 5.5: Journal Articles, Top 10 Countries

World Bank. 2022. World Development Indicators. https://data.worldbank.org/products/wdi



#### Figure 5.6: Merchandise Exports, Top Ten Exporters

World Bank. 2022. World Development Indicators. https://data.worldbank.org/products/wdi NOTE: Adjusted using the Consumer Price Index for all consumers from the Bureau of Labor Statistics.



# Figure 5.7: IMD World Competitiveness Rankings for the US: Lower is Better (i.e., a Rank of 1 is Better than a Rank of 64) – 64 countries ranked

Source: IMD. (2022). IMD World Competitiveness Country Profile: U.S. https://worldcompetitiveness.imd.org/countryprofile/US

the Deloitte Global Manufacturing Competitiveness Index, advantages to U.S. manufacturers included its technological prowess and size, productivity, and research support. China was ranked 1<sup>st</sup> with advantages in raw material supply, advanced electronics, and increased research and development spending. China has challenges in innovation, slowing economic growth, productivity, and regulatory inefficiency.

The World Economic Forum's 2019 Global Competitiveness Report uses 12 items to assess the competitiveness of 141 economies, which includes the set of "institutions, policies and factors that determine a country's level of productivity." The U.S. was ranked 2<sup>nd</sup> overall with various rankings in the 12 "pillars" that underly the ranking, as illustrated in Figure 5.8. Within the 12 "pillars," there were lower rankings in health, macroeconomic stability, and information/communication technology adoption.<sup>31</sup> The index uses a set of 90 factors to produce the 12 items in Figure 5.8. A selection of those that are relevant to standards, technology, and information dissemination are presented in Table 5.1. Those that have poorer rankings might be opportunities for improvement.

<sup>&</sup>lt;sup>31</sup> World Economic Forum. (2019). The Global Competitiveness Report 2019. http://www3.weforum.org/docs/WEF\_TheGlobalCompetitivenessReport2019.pdf

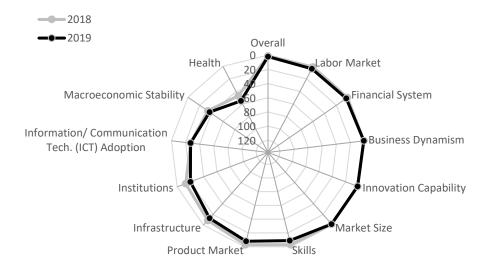


Figure 5.8: World Economic Forum 2019 Global Competitiveness Index: U.S. Pillar Rankings: Lower is Better

Among those selected in Table 5.1, the U.S. ranks below the 90<sup>th</sup> percentile in both of the *crime* items, 2 of the 8 *transport* items, 6 of the 9 *utility* items, *labor-health*, 2 of the 9 *human capital* items, both *barrier to entry* items, and 2 of the 10 *innovation* items.

The Competitive Industrial Performance Index, published by the United Nations Industrial Development Organization, ranks countries based on 3 dimensions: 1) capacity to produce and export manufactured goods; 2) technological deepening and upgrading; and 3) world impact.<sup>32</sup> The U.S. ranked 4<sup>th</sup> overall, as seen in Table 5.2.

The Annual Survey of Entrepreneurs makes inquiries on U.S. entrepreneurs concerning the negative impacts of eight items:

- Access to financial capital
- Cost of financial capital
- Finding qualified labor
- Taxes
- Slow business or lost sales
- Late or nonpayment from customers
- Unpredictability of business conditions
- Changes or updates in technology
- Other

<sup>&</sup>lt;sup>32</sup> United Nations Industrial Development Organization. (2020). Competitive Industrial Performance Report 2020. https://stat.unido.org/content/publications/competitive-industrial-performance-report-2020

#### Table 5.1: World Economic Forum Competitiveness Index Indicators – Selection of those Relevant to Standards, Technology, and Information Dissemination Solutions, Rankings Out of 141 Countries (Lower is Better)

Pillar	Component	US Rank	Application
1	Organized crime	69	Crime
1	Terrorism incidence	83.3	Crime
1	Intellectual property protection	12	IP Protection
2	Road connectivity index	1	Transport
2	Quality of roads	17	Transport
2	Railroad density (km of roads/square km)	48	Transport
2	Efficiency of train service	12	Transport
2	Airport connectivity	1	Transport
2	Efficiency of air transport services	10	Transport
2	Liner shipping connectivity index	8	Transport
2	Efficiency of seaport services	10	Transport
2	Electrification rate (% of population)	2	Utilities
2	Electric power transmission and distribution losses (% output)	23	Utilities
2	Exposure to unsafe drinking water (% of population)	14	Utilities
2	Reliability of water supply	30	Utilities
3	Mobile-cellular telephone subscriptions (per 100 people)	54	Utilities
3	Mobile-broadband subscriptions (per 100 people)	7	Utilities
3	Fixed-broadband internet subscriptions (per 100 people)	18	Utilities
3	Fibre internet subscriptions (per 100 people)	45	Utilities
3	Internet users (% of population)	26	Utilities
5	Healthy life expectancy	54	Labor - Health
6	Mean years of schooling	7	Human Capital
6	Extent of staff training	6	Human Capital
6	Quality of vocational training	8	Human Capital
6	Skillset of graduates	5	Human Capital
6	Digital skills among population	12	Human Capital
6	Ease of finding skilled employees	1	Human Capital
6	School life expectancy (expected years of schooling)	30	Human Capital
6	Critical thinking in teaching	9	Human Capital
6	Pupil-to-teacher ratio in primary education	45	Human Capital
11	Cost of starting a business (% GNI per capita)	24	Barriers to Entry
11	Time to start a business (days)	31	Barriers to Entry
11	Companies embracing disruptive ideas	2	Innovation
12	State of cluster development	2	Innovation
12	International co-inventions (applications/million people)	19	Innovation
12	Multi-stakeholder collaboration	2	Innovation
12	Scientific publications (Hindex)	1	Innovation
12	Patent applications (per million people)	13	Innovation
12	R&D expenditures (% of GDP)	11	Innovation
12	Quality of research institutions	1	Innovation
12	Buyer sophistication	4	Innovation
12	Trademark applications (per million people)	32	Innovation

Pillars: 1) Institutions, 2) Infrastructure, 3) Information and communication technology adoption, 4) macroeconomic policy, 5) Health, 6) Skills, 7) Product market, 8) Labor market, 9) Financial system, 10) Market size, 11) Business dynamism, and 12) Innovation capability.

Applications: The application categories were developed for this report in order to identify items that might be relevant to manufacturing

As seen in Figure 5.9, there are five items where more than a third of the firms indicated negative impacts, including taxes, slow business or lost sales, unpredictability of business conditions, finding qualified labor, and government regulations.<sup>33</sup>

Countries are sometimes compared to or alluded to as brands. According to a survey on country reputation of products published by Statista (see Figure 5.10), the U.S. ranks 10<sup>th</sup> among 49 total countries. Another ranking from Ipsos (see Figure 5.11), the U.S. ranks 8<sup>th</sup>. The high ranking of the U.S. supports the idea that manufacturers in the U.S. tend to compete based on differentiation rather than cost competition.

Table 5.2: Rankings from the Competitive Industrial Performance Index 2020, 152 Total Countries

Country	Rank
Germany	1
China	2
South Korea	3
United States	4
Japan	5

Source: United Nations Industrial Development Organization. (2020). Competitive Industrial Performance Report 2020. https://stat.unido.org/admin/publicationPdf?CIP-2020-full.pdf

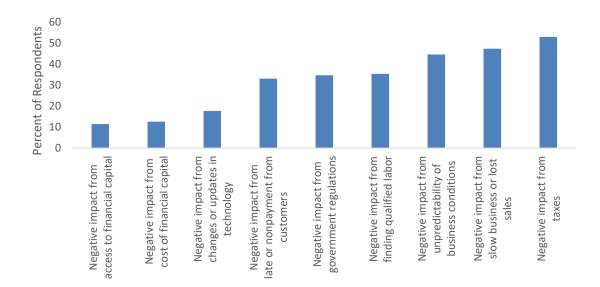
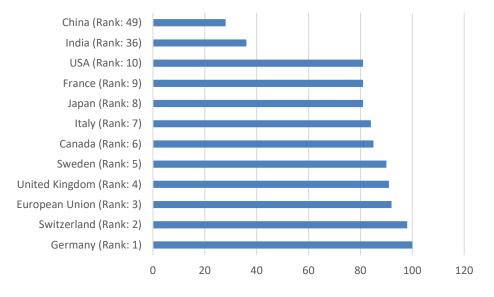
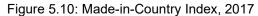


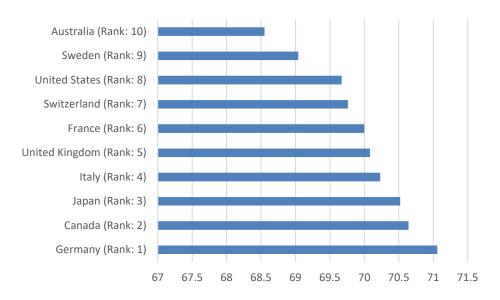
Figure 5.9: Factors Impacting U.S. Business (Annual Survey of Entrepreneurs), 2016

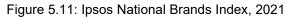
<sup>&</sup>lt;sup>33</sup> U.S. Census Bureau. (2019) Annual Survey of Entrepreneurs. https://www.census.gov/programs-surveys/ase.html





Source: Loose, Nicolas. (2017). "Made-in-Country Index 2017." <u>https://www.statista.com/page/Made-In-Country-Index</u>





Source: Ipsos. (2021). "Nation Brands Index 2021." https://www.ipsos.com/sites/default/files/ct/news/documents/2021-10/NBI-2021-ipsos.pdf

## 6. Discussion

This report provides an overview of the U.S. manufacturing industry. There are 3 aspects of U.S. manufacturing that are considered: (1) how the U.S. industry compares to other countries, (2) the trends in the domestic industry, and (3) the industry trends compared to those in other countries. The U.S. remains a major manufacturing nation; however, other countries are rising rapidly. Manufacturing in the U.S. was significantly impacted by the 2000's recession and the 2020 economy.

The U.S. accounts for 16.6 % of global manufacturing, according to the United Nations Statistics Division National Accounts Main Aggregates Database, making it the second largest. Compound real (i.e., controlling for inflation) annual growth in the U.S. between 1995 and 2020 was 2.0 %, which places the U.S. below the 50<sup>th</sup> percentile. The compound annual growth for the U.S. between 2015 and 2020 was 1.2 %. This puts the U.S. just below the 50<sup>th</sup> percentile but above Canada and Germany among others. In terms of subsectors of manufacturing, the U.S. ranks 1<sup>st</sup> in 7 industries out of 16 total while China was the largest for the other industries, as reported in OECD data.

In 2020, there was an estimated \$2.3 trillion in manufacturing value added in chained 2020 dollars. Using 2012 input-output data adjusted to 2019 dollars, there is an estimated \$4278 billion, including direct and indirect value added, associated with U.S. manufacturing. In 2019, the U.S. imported approximately 18.2 % of its intermediate goods, according to BEA data. Discrete technology products account for 37 % of manufacturing value added, according to BEA data.

From the pre-recession peak in the 4<sup>th</sup> quarter of 2007 to the 1<sup>st</sup> quarter of 2009 manufacturing declined 17 percentage points. Manufacturing didn't return to its pre-recession level until 2017. During the recent pandemic, manufacturing value added declined 15 percentage points, but returned to similar levels within a year. Between January 2005 and January 2010, manufacturing employment declined by 19.6 %. As of July 2022, employment was still 10.0 % below its 2005 level. Between January 2019 and April of 2020, manufacturing employment declined 9.8 percentage points to be 19.9 % below its 2005 level. By September 2021, manufacturing employment had risen to 12.9 % below its 2005 level. However, there are a substantial number of job openings in manufacturing. If the openings in June of 2022 were filled, it would raise employment above pre-pandemic levels and would equate to a 6 % increase in manufacturing employment.

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## Appendix A: U.S. Semiconductor Manufacturing

U.S. semiconductor manufacturing value added was \$30.4 billion in 2020 and was 10.6 % larger in 2020 than it was in 2008, as illustrated in Figure A 1. The industry value added has had a 5-year compound annual growth rate of 4.2 %. The U.S. has a significant presence in the semiconductor manufacturing industry with an estimated 12 % of the global production capacity (see Table A 1). As shown in both Table A 1 and Figure A 1, while U.S. semiconductor employment has been relatively flat, manufacturing value added has generally grown; however, global growth has been faster, as seen in Table A 1. The result is that the U.S. share of the industry went from 37 % in 1990 to 12 % in 2020.

As seen in Table A 2, the U.S. has 43 % of the 10 nm to 22 nm process technology market. Generally, the lower the number, the greater the performance and the more technologically advanced the technology because it represents the space for features on a chip.<sup>34</sup> The U.S. has little to no capacity for the most advanced technology, which is at the 10 nm or less process technology. U.S. owned firms, which own facilities around the world, have a commanding position in terms of the design of semiconductors, as seen in

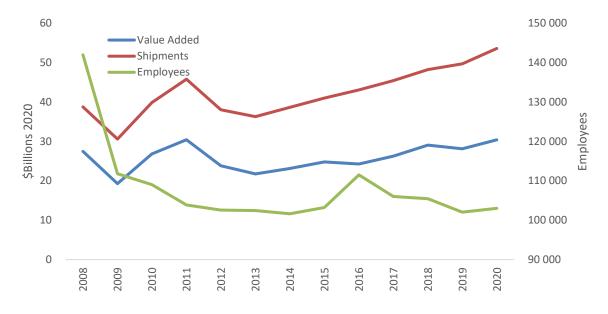


Figure A 1: Semiconductor Shipments, Value Added, and Employment, 2008-2020

Source: U.S. Census Bureau. Annual Survey of Manufactures. 2021. https://www.census.gov/programssurveys/asm/data.html

Note: Adjusted using the PPI for "semiconductors and related device mfg" from the Bureau of Labor Statistics

Note: 2017 Value Added was interpolated

<sup>&</sup>lt;sup>34</sup> Congressional Research Service. 2020. "Semiconductors: U.S. Industry, Global Competition, and Federal Policy." https://crsreports.congress.gov/product/pdf/R/R46581

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Table A 3. Additionally, U.S. firms held significant proportions of national markets, including 49.9 % of the Chinese market, and 48.6 % of the Asia Pacific market (see Table A 4). As illustrated in Figure A 2, U.S. productivity has grown significantly with a 3.1 % 5-year compound annual growth in total factor productivity and 2.9 % for labor productivity. Meanwhile, wages grew slightly between 2008 and 2015; however, they generally declined thereafter.

		CAGR		
	U.S. Share of Global Capacity	U.S. World		
1990	37%			
2000	19%	12.8%	20.20%	
2010	13%	5.0%	9.60%	
2020	12%	4.0%	4.90%	
2030 (Projected)	10%	3.0%	4.60%	

Table A 1: U.S. Share and Growth of Production Capacity

Source: Semiconductor Industry Association. 2020a. "Government Incentives and US Competitiveness in Semiconductor Manufacturing." https://www.semiconductors.org/wp-

content/uploads/2020/09/Government-Incentives-and-US-Competitiveness-in-Semiconductor-

Manufacturing-Sep-2020.pdf

					South				
		U.S.	China	Taiwan	Korea	Japan	Europe	Other	TOTAL
logy e Ily	< 10 nm	0%	0%	92%	8%	0%	0%	0%	100%
Process Technology (lower is more technologically advanced)	10-22 nm	43%	3%	28%	5%	0%	12%	9%	100%
ess To ower chnol advai	28-45 nm	6%	19%	47%	6%	5%	4%	13%	100%
Proc (lc te	> 45 nm	9%	23%	31%	10%	13%	6%	7%	100%
Subsidies 2000-2020 (billions)*		\$0	~\$50	\$0.5+	\$7-10	\$5-7+	\$2.5+	-	
Tax Incentives (	2000-2020)**	No	Yes	Yes	Yes	Yes	Yes		
Other Government Incentives (2000-2020)		No	Yes	Yes	Yes	Yes	Yes	-	

Source: Semiconductor Industry Association. "2021 State of the U.S. Semiconductor Industry." https://www.semiconductors.org/wp-content/uploads/2021/09/2021-SIA-State-of-the-Industry-Report.pdf Source: Semiconductor Industry Association. 2020b. U.S. Needs Greater Semiconductor Manufacturing Incentives. https://www.semiconductors.org/wp-content/uploads/2020/07/U.S.-Needs-Greater-Semiconductor-Manufacturing-Incentives-Infographic1.pdf?utm\_source=morning\_brew \* Estimates based on SIA analysis of national-level direct funding to companies

\*\* Industry-specific tax incentives

Category	U.S. Share of Value Added	Category Share of Value Added (Global)*
R&D Intensive		
Electronic Design Automation and Core IP	74%	3%
Logic	67%	30%
Discrete, Analog, and Other	37%	17%
Memory Semiconductors	29%	9%
Manufacturing Equipment	41%	12%
Capital Intensive		
Materials	11%	5%
Wafer Fabrication	12%	19%
Assembly, Packaging, and Testing	2%	6%
TOTAL	38%	100%

#### Table A 3: U.S. Company Semiconductor Value Added Occurring Globally, 2019

\* Sum may not equal total due to rounding

Source: Semiconductor Industry Association. "2021 State of the U.S. Semiconductor Industry." https://www.semiconductors.org/wp-content/uploads/2021/09/2021-SIA-State-of-the-Industry-Report.pdf

Region	Total (\$2021 Billion)	U.S. Share
China	192.5	49.9%
Asia Pacific/All Other Market	150.5	48.6%
Americas	121.5	38.7%
Europe	47.8	50.0%
Japan	43.7	40.0%

Table A 4: U.S. Firms Share of National Semiconductor Markets

Source: Semiconductor Industry Association. 2022. 2022 Factbook. https://www.semiconductors.org/wp-content/uploads/2022/05/SIA-2022-Factbook\_May-2022.pdf

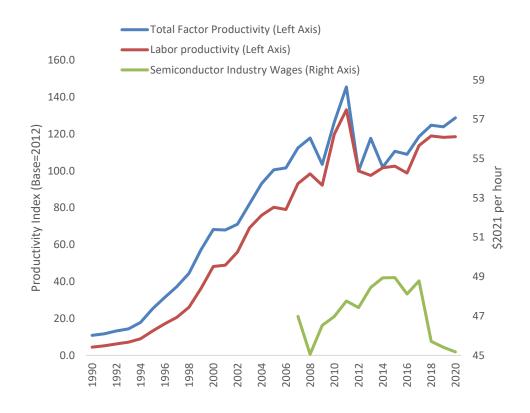


Figure A 2: Semiconductor Industry Productivity Indices, 1990-2020 Source: Bureau of Labor Statistics. 2022f. Productivity. https://www.bls.gov/productivity/data.htm