CITY 4

## PLAYER'S

MANUAL


GAMES

Price of City Games
Computer Files Includes
Related Manuals

CITY IV
PLAYER'S MANUAL

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## I. INTRODUCTION

City IV is an operational simulation game in which participants make economic, government and social decisions affecting a hypothetical metropolitan area. Through the use of a computer, the simulated urban system responds to the participants' decisions as any real city would. Each player in City IV is assigned to a team which shares an economic and governmental role. The interrelated decisions made by teams will guide the way the simulated city changes in composition and size.

The simulation approach to cities offers the players an opportunity not only to make decisions but to implement them as well. They receive a feedback from their actions and see the effects from other forces that are constantly at work altering the effectiveness of the players' decisions. Players therefore have a learning experience in how to deal with a changing environment. The round-by-round play gives the players the necessary experience in selecting the type of analysis to move them towards their objectives while the allocation of their time and Game resources is a critical determinant of the success they hope to achieve. As the Game progresses, players learn to increase their involvement in the management of the environment while at the same time learning more about the relationships between business and society.

One of the primary purposes of the Game is to improve the players understanding of urban problems in systemic terms. In other words, the aim is to encourage players to view the activities of the City as being closely related and interdependent (в.g., an unemployment problem will exacerbate a health problem, the loss of industry and jobs in the private sector will reduce the number and quality of services offered in the public sector through reduced tax revenues, etc.). The Game also encourages players to use an interdisciplinary perspective when dealing with urban problems; that is, to look at the problem not only from the viewpoint of an economist, but also from the perspective of a geographer, planner, political scientist, etc.. For instance, if a player is dealing with a land use problem such as zoning, he soon realizes that he cannot escape the broader concepts of land-use planning. The problems of housing, unemployment, education, health, highways, etc., are all related in a system of interconnected activities and institutions to his original land-use problem of zoning. Hence, many of the outputs of this particular gaming model (e.g., land use maps, economic indicator tables, etc.) are designed in such a fashion that the City can be viewed more easily as a single entity than as several separate and disparate parts.

[^0]economic decision maker might build some housing units for rental purposes and then find that they are underutilized. The decision maker might then consider building conmercial or manufacturing establishments close by in order to induce more people to live in the underutilized housing units and build up a good supply of labor. Just as likely, the procedure would be reversed, and the emphasis would be on building housing units near a previously built manufacturing plant in order to maintain an adequate supply of labor close to the plant.

The economic decision makers usually make profits on their business operations, although losses on particular investments are not unconmon. It is characteristic of economic decision makers that profit maximization is the primary motive for making decisions, subject, of course, to the twin constraints of risk-taking and uncertainty.

The public decision makers attempt to make a concerted effort to improve the welfare of the City, although the indicators used to measure economic progress do not clearly reflect the intensity of this effort. During the early rounds, a typical game plan is to obtain additional revenue to upgrade the school system and municipal services, while at the same time attempting to redistribute the tax burden to fall more heavily on the business community and to a lesser extent on the work force. Lower income residents generally receive a tax break through the reduction of the sales tax on goods and services while the tax on auto owners is raised in the hope that the use of public transportation will increase.

The social decision makers are the citizens who live and work in the city. They are the voters and purchasers of goods and services needed to complete a real city. The social decision makers serve as the equalizing force to the government and economic systems. Their desire for leisure directly controls the amount of extra work, adult education, politics and recreation that they will participate in. Their voting power and environmental expectations directly influence the course of government. Social dissatisfaction can lead to boycotting businesses and industries as well as schools and municipal services. Their demands influence the type of housing and transportation they will accept which in turn affects all other parts of the municipal system. If city conditions are acceptable to the general population, inmigration occurs and the city grows. Otherwise, outmigration can send the city into bankruptcy if it continues for any duration of time. In short, commercial and government decisions ultimately must satisfy the general population if any city is to survive in the long rum.

As in a real city, the public deficit looms as an obstacle in the path of all social reforms. So it is with the City game. The public administrators must face the debt problem and solve it before money can be allocated in significant amounts to create the utopian society we all dream about. These administrative processes that implement social reforms require the integration of decision making through the various disciplines. As the game progresses, the conflict between the objectives of the public and private sectors becomes amplified. Both sectors begin to realize that they cannot perform their objectives independently and the learning process begins. As an example of this learning process, consider the micro-level analysis of shopping centers which
are simulated by the 'personal goods" and "personal service" industries. To perform this analysis, appraisals are required along with business and property analysis. Investment portfolio analysis is required to manage a variety of business enterprises and a portfolio of real estate resources. The constraints on the entrepreneur come from the public sector in terms of zoning restrictions, building permits, taxes, utilities, etc., which can prove very formidable. Hence, the public and private interests become interwoven and the Game provides a way of demonstrating decision-making in a society where there is a community of interest between the public and private sectors. The inefficiencies of independent decisions become expensive not only to the developers but to the community as a whole, so it becomes evident that it pays to have an improved analysis of the problems of managing the environment in order to achieve public objectives, whatever they may be.

The Players manual is designed to be a reference manual for game players and cannot be read as a text book. This manual is one of a set comprised of a Director's Manual, Player's Manual, and Computer Operator's Manual. It is assumed that players will be given complete instructions in the rules for a particular game play by the Game Director who is experienced in running this particular game. Individual players will use only those portions of the manual that are applicable to their game role.

In the playing of the actual game, participants assume various roles in the public and private sectors as outlined in the players manual. A Game Director who is familiar with the Game in detail begins the Game with a classroom type lecture devoted to the discussion of the major decisionroles in the City Model as well as the many printouts and reports that result from each role player's decision inputs. During this session, players are assigned a particular role (i.e. economic decision maker, mayor, school board member, etc.) and asked to read that portion of the Player's Manual dealing with his role. Using the manual as a technical guide, the players address themselves to the mechanics of coding forms and interpreting the computer printouts. It is at this time that the Director describes the preprogranmed city in the computer to the players. The Director has the option of choosing initial parameters such as economic growth rates, social conditions, production capacities, etc. to suit the particular objects of the players and thereby making the Game more flexible and susceptible to innovative approaches to urban problem solving. The Director can structure the role assignments to be directed at individuals who concentrate on single objectives such as heavy industry to multi-disciplinary task forces to consider urban problems within an interdisciplinary framework (e.g., a task force on transportation policy might include a sociologist, political scientist, geographer, planner, engineer and an economist).

With initial roles established, the game beings. The Director generally starts the game by discussing possible objectives with each player or group of players along with the present or initial city conditions. For example, if the Director chooses to use the planning-programming-budgeting systems approach, each player or group of players must:

1. Define his general Goal which is Output Oriented.
2. Identify objectives which indicate conditions or levels which must be obtained or maintained to successfully reach the designated Goal.
3. Draft Programs which are designed to achieve the standards set by the various objectives.
4. Evaluate the Programs to determine their effectiveness (in cost/benefit terms) as compared to alternative programs. Consider a political role in the urban system that is abstracted as follows:

Political Goal: School Department
Develop a school system comparable to the best in the nation, which will provide high quality, accessible and meaningful educational experience to the City's population.

Objective \#1
Maintain the pupil/teacher ratio at less than $21 / 1$.
Program \#1
Using the population growth projections, determine future student levels. Hire middle and high income teachers, at the optimum mix, to meet this demand.

Program \#2
Redistrict school boundaries to better utilize existing City resources.

Program \#3
Construct new schools or add to existing facilities as projected. (Specific round-by-round projections are used.)

Objective \#2
Keep unmet demand for adult education at less than 10\% of the total demand.

Program \#1
Use the population growth projections, determine future student levels. Hire middle and high income teachers, at the optimun mix, to meet this demand.

It can be seen that the School Department has:

1. A definite goal (to be the best)
2. Identified meaningful standards of performance (student/teacher ratio of $21 / 1$ and unmet demand for adults at $10 \%$ or less)
3. Determined approaches to achieve these standards (population projections, new construction, redistricting, etc.)

The previous example of the School Departments (see page 59) political goal could apply to most school systems in any City. We all want low student/teacher ratios and the best possible teachers for our children. New construction, better utilization of facilities and adult education programs with the most competent teachers available is certainly a laudable goal. The only obstacle to this utopian dream is that other government department have their dreams and all departments compete for the lion's share of limited tax dollars. Besides education, the government sector (see page 48) must consider the problems of budgeting, taxation, assessment and bonding (see page 48), highways (see page 75), fire and police protection (see page 65), planning and zoning (see page 76), utilities and bus and rail transportation (see page 91). Departments make decisions which include allocating capital and current funds, changing salaries and maintenance levels, requesting Federal-state aid, changing district boundaries, constructing or demolishing public buildings and changing levels of service.

In the game, all of the above roles are enacted by various players who strive to optimize their goals just as in the example of the school department. Collectively, the Government players work from a tax base that is continually being attacked by the tax payers as excessive and yet their very employment is insured by the elective process which, of course, is determined by the same tax payers who are continually demanding more services from the government. The source of government revenue is taxes which are levied on the population just as in a real city. Other players must assume roles in the city's economic sector to create employment for the population. The activities of the businessmen must include the operation of the industrial, commercial, and residential establishments which in turn require land purchases and sales, salary changes, maintenance level alterations, business goods and services, purchases for operating exigencies, boycotts of conmercial firms, acquisition of long and short term loans, and constructing, improving and demolishing businesses.

## The commercial activities (see page 9) are subdivide within the

 game into Basic Industries, Construction Industries, Conmercial Activities and Residences. The Basic Industry includes heavy and light industries and national services (including Standard SIC classes) which spend money for business goods and business services, utilities, a labor force, transportation and above all taxes. The Construction Industry (see page 22) builds and/or demolishes other developments and firms from outside of the local area may also perform construction work. Commercial activities spend money on many of the same items as the basic industry in order to maintain a level of service capacity. This service capacity is available to serve local customers. Finally, the residences, (single-family, townhouse, and highrise) spend money on goods and services, utilities, taxes and earn income based on rent charged and the number and type of occupants residing in their housing units (see page 29).The social sector (see page 36) is concerned with the income and expenditures of the population (see page 36), the dissatisfaction (see page 38) of the population in terms of housing, personal situation in the community, employment, and the amount of leisure time they can afford. Migration (see page 39) considers the movements of population in and out of the city. Finally the social sector members vote (see page 40), Boycotts (see page 41), allocates their time for work and play (see page 41) and sets the dollar value on their time (see page 46).

The City model selected for game play may be a typical city or it may be the player's own city. The model employs a grid board (see page 2) geographical map that can be loaded with data from any regional or metropolitan area. The map contains 625 parcels in which each parcel represents one square mile of land. Many of these land parcels are unowned at the beginning of play and those that are occupied are represented by a specific, representative land use. For instance if a square mile consists mainly of middle income residences, this parcel would be designated as such even though there could be a few commercial businesses within the square mile. The only requirement to assigning parcels is that the assignment typify the most representative land use. In a similar manner highways and roads are represented along the boundaries of the parcels. If you imagine a parcel as represented by a square, then a road is described as one or more sides of the square.

Once the representations are made, there remains the task of assigning numerical values and indexes to the many parts of the city's functions. For example, when various types of businesses are identified, they must be labeled with their dollar volume and prices for their products. Residences must be identified as to type and amount of rent paid. Voter registration and social dissatisfaction indexes must be established along with zoning classifications, cash availabilities, government expenditures, taxes road configurations and utilities and the election of city officials. These inputs along with the parcel classifications describe the starting city. The files of this starting city are stored in the computer and can be altered by the game director to suit the players needs (see Director's Manual). Changes in these files may affect the output of the computer but will have no bearing on how the computer calculates the output. The computer program directs the computer to act upon the data files in fixed relationships using the various data stored in the city file. In this way the computer can respond to updated file changes, act as an outside system, perform routine functions or processes that would be time consuming for the players and finally act as a bookkeeper (see Computer Operator's Manual).

At this point the game is ready to be played. Each player studies his printout generated from the starting city to evaluate his status as an individual and as a team member. Each team defines its specific problems, establishes objectives and develops strategies. Various groups will then gather for informal sessions for the purposes of bargaining, trade-offs and consumating deals. Eventually each group arrives at final decisions for actions to be taken in that particular round of the game.

These decisions are then entered into the computer by a special code and the model is ready to run. The computer then prints out a new series of data representing the changed city.

In a typical game play the players generally behave in a predictable way with a minimum of player interaction early in the game. Players tend to feel that most interrelations should be avoided for the sake of secrecy. Most players use the guise of ignorance when talking to their peers early in the game and their contacts are limited to attempts at acquiring knowledge. As the player's command over the technical content increases, so does his awareness of the necessity for a properly functioning system. The player realizes that his economic aspirations will not be achieved unless his public counterpart can create a suitable "service-rich" environment in which he can operate. Typically, one or two players generally emerge quickly with an extensive grasp of the system and its technical content and assume the role of educator. In a fashion similar to the old ward politicians, the educators disperse favors (the patronage in the form of technical explanations), to gain the initial respect of his constituents. Needless to say, it is then a simple matter for the educator to insure his election to the mayoralty of the City.

As time passes, other players come to understand their role and the role of others and begin to realize that the mayor, although helping the city to function, often is insuring his own economic prominence at their expense. At this point, the era of the ward politician is inevitably (or generally) over and with this passing comes the emergence of the city-manager. The political cooperation that grows from the new regime eventually leads to a full appreciation of the efforts of others and will open up higher levels of discussion concerning city-wide urban problems. Although the previous discussion concerns player behavior during game play, the influence of the gaming process has created a learning experience is one of the fundamental purposes of City Games and these experiences with the game can be cransferred to the problems of the real city.

In most games, the Game Director's role diminishes as the play progresses and players become more familiar with the technical content of the game. Since bribes and boycotting are allowed along with collusion and other forms of special interest groups, a new aspect of the game appears, namely law and order. Players rapidly learn that disputes cannot be settled' by opposing interest groups and the enforcement of agreements and compromises becomes almost impossible. Players demand legal systems and police departments and the local government is faced with new expenses to deal with. If these demands are met, the City managers must generate more income to meet these expenses and forego other spending plans. At this point, the hypothetical city is becoming very real and very complicated to run. Even though it is a hypothetical city, players become emotionally involved and the intensity of their involvement permeates the playing area. Time is a constant enemy for the players just as in real life. Everyone wants everything at once and a typical game play allows the players about two to three hours per round to make their decisions. One round of the game is equivalent to one year of real time. If elections are required every two years, only two rounds are played before new elections. If the newly elected officials fail to honor prior commitments by their predecessors, well, the best laid plans

It is within this framework that the City IV manuals are written. There are three manuals for City IV; a Director's Manual, a Players' Manual, and an Operator's Manual. The Director's Manual is designed to explain the technical content of the computer program including term definitions, programming change procedure and the numerous technical details associated with the game. It is assumed that the Game Director has been taught the gaming operations prior to assuming the Director's role and will use the manual as his primary reference source rather than a set of instructions for rumning the game. The manual further assumes that a Director has had training in Fortran programming and understands formatting and coding in addition to being knowledgeable about Urban problems. The Director designs the initial city conditions for the start of a game. The manual provides initial conditions for a typical city and specific computer commands for altering these conditions.

The Players' Manual is also designed to be a reference manual and not a text book. The complexity of the game requires extensive reading on the players part prior to the start of a game or selective reference material which is coordinated with the Director's introductory lectures and possibly monitors who are trained in the gaming procedures and will coach the individual players when required. This latter approach has proven to be the most effective method of training players. If past games are indicative, individuals seem to learm their roles much faster when coached by a monitor during actual playing conditions as opposed to concentrated reading and memorizing prior to the start of a game. It is not presumed that players have prior knowledge of this game or even simulation in general. The game is designed so players do not need to know computer programming or how to operate the computer. These functions lie with the Director and the Computer operator.

The Operator's manual is written for an IBM 360 and presumes that the operator knows how to write Job Control Language Programs, use System Utility Programs and Access Data Management Facilities. This manual explains the relationship between the programming data, the taped program and the operation of the computer. Test sequences are given along with a detailed explanation of the existing JCL and File Management Programs and error messages. It is not required for the operator to understand the Director's or Players' role but only to be knowledgeable in operating the computer.

In general, the game should be played with at least 50 players utilizing a large room where players can move freely about. Computer printouts are usually taped on walls for easy access by all players. An optional display would be a gaming board for visual display of the city. The board is marked off in grids to conform to the City map and plastic playing pieces are used to represent the various types of buildings. Colored tape is used to mark off highways and boundaries. Human interest is added if one player agrees to become the Big City News editor. The idea is to subtly report on the good and bad features of the game play in a humorous way. The Game Director reports the results of each round to the news editor who proceeds to write this paper and distribute it before the players learn the results of the round. The detailed computer outputs are then distributed to the players so that they may learn how well their particular game plan went. In other words, the paper presents the overview and the
computer reports on the specifics. This method allows the Game Director to concentrate his time on selected areas rather than all areas at the end of each round.

In addition to the normal problems of the City, the Gaming Model can be used for more sophisticated analysis. The Economic Base can be investigated to determine the causes of a changing growth rate along with identifying the components of the economic base. Business cycles can be explored since they are dependent upon sales of goods and services outside the local economy and must be supplemented by an analysis of the condition of the National economy. This provides a useful yardstick for measuring economic performance. By charting the prices for basic industry output, the return on investments and the interest rate on loans and bonds, the players can determine which phase of the business cycle they are in, which in turn, would partially explain capital investment attitudes.

Other basic studies important to public and private decision makers concern the tracing of population growth and projecting future levels. Trends in employment (total), employment distribution by industry, unemployment rates and income distribution are available and in a usable form in the City's output. Here again a PPBS format would guide the player in assembling the pertinent facts and disregard peripheral information.

Housing market analysis becomes important in any geographic area where dwelling units are in competition with one another as alternatives for the users of housing. This problem incorporates many of the previously mentioned types of analysis: economic base, employment trends, income distribution and population analysis along with the additional component of housing stock or inventory. The magnitude of the total housing stock in terms of dwelling units, reflecting changes over time, is one of the most significant indicators of city growth coupled with a changing distribution of the inventory by structural type. Equipped with this knowledge plus an awareness of vacancy rates, rents, property values and financial market conditions, the private developer could make a rational decision as to the advisability of a housing investment.

Appraisal theory can be utilized to aid prospective purchasers and sellers as to the market value of particular parcels of land. The data needed to apply to the cost, income and marketing approaches to appraisal theory is available on the various output sheets supplied by the game.

The problems of social reform can be explored in terms of social dissatisfaction and leisure time demands. Social players determine the amount of money they will pay for transportation and a variety of experiments in public transportation can be tried. Since the social players are the voters, political boundaries and voter redistricting are viable possibilities within the gaming framework. The problems of slum clearance and urban renewal in general are an integral part of game play and many ideas can be tested utilizing the game.

The above are only examples of types of game play because each time a game is played, it is structured to meet the needs of the particular group of players. Players can be richly rewarded with a learning experience that can be applied to real city problems. The variety and combinations of gaming situations are endless just as in a real city. The players themselves insure that no two games are identical because individual player's are not identical. In this sense, City IV is a teaching game that portrays the abilities of the particular players to manage a city.

## II. MODEL PROCESSES

## A. The Computer

The computer performs several major functions in the City Model.
First, it stores all the relevant economic, social and governmental statistics for the area; updates data when changes are made; and prints out yearly reports.

Second, the computer acts as an outside system, simulating decision-makers, influences and markets that are outside the local metropolitan area. For example, the computer simulates both a national business cycle and the probabilities of federal/state aid. It also determines interest rates on most loans and rates of return on speculative and conservative investments made by players.

Third, the computer performs certain routine functions or processes that would be time-consuming if the players themselves were to perform them. For example, the computer assigns workers to jobs under the assumption that workers will attempt to earn as much money as possible. Other processes include assessing all property, assigning buyers of goods and services to shop at particular commercial establishments, assigning children to public or private schools based upon the capacity and quality of the public schools, and assigning population units to residences based on their desirability. The computer also simulates the migration cycle which moves population units into, out of, and within the metropolitan area in response to the attractive and/or unattractive features of the area.

Finally, the computer acts as a bookkeeper. It records all the transactions of players, deducts their expenditures and adds their incomes to their financial accounts.

The computer does not have a large vocabulary. Thus, players must write their decisions or questions in a language developed specifically for the computer. This language is an abbreviated code which the computer can accept and act on. For example, when decision-maker A representing the economic sector wants to change a salary or rental figure, he will write \$CVPT/\#A/S for salary or \$CVPT/\#A/R for rent instead of the entire word. In addition to using this coded language, all information must be fed into the computer in a certain order. This format must be followed when sending information to the computer or in asking questions of it. It generally requires that a player fill in certain blanks on the input decision form before the information is put into the computer.
B. The Game Board

The City Model's metropolitan area is represented on a game board consisting of 625 squares. Each square represents one square mile of 1and. Many of these land parcels are unowned parcels at the beginning of play. Unowned parcels may be purchased and developed by decision makers during the course of the game. As players continue to play City over the course of several rounds, the physical changes inherent in all cities will be visible on the playing board.

The game board and all computer maps are keyed to a coordinate system of even numbers. Each square mile parcel can be identified by its coordinates. Horizontal coordinates range from 70 to 118 and vertical coordinates range from 12 to 60 . Intersections are identified by odd numbered coordinates and highways are identified by even odd (east-west) or odd even (north-south) coordinates. In all cases, the horizontal coordinate (i.e., the large number) is identified first.

For example, in the map below the shaded parcel is identified as 7014. Further, the four mile highway indicated by ZZZ is identified as 7217, 7417, 7617, and 7817, while the two mile highway indicated by XXX is identified at 7318, 7320. The intersection marked by 0 is located at 7317.


## C. The Three Sectors

As already stated the City Model contains three basic decision making sectors: economic, social and government. Every city contains these three vital sectors whose interactions cause the city to either grow and prosper or stagnate and decay. Decisions made by one group ultimately affect others and one group often works against another group to achieve its goals. For example, proposed commercial developments by an economic group in a predominantly residential area can be blocked by residents of that area just as proposed changes by the government sector can be opposed by those participants in the economic or social sector. In light of this, the City Model has the facility for such social reaction strategies as strikes, boycotts, and voting and economic pressures such as bribes.

## 1. The Economic Sector

The activity in the economic sector is that which gives any city one of the basic reasons for existence. Economic decision makers are those businessmen who operate industrial, commercial, and residential establishments. Upon receiving output at the beginning of the round, economic decision makers review their economic status and make decisions for the present round. The various economic activities in City IV have the following characteristics:

## a. Basic Industry

Heavy Industry (HI), Light Industry (LI) and National Services (NS) spend money for business goods and business services, utilities, a labor force, transportation, and taxes. The HI and LI types of Basic Industry are further classified into seven SIC for HI and four for LI. The HI categories are as follows:

HI - Heavy Industry
FL - Furniture and lumber
SG - Stone, clay and glass
MP - Primary metals
MF - Fabricated metals
NL - Non-electrical
EL - Electrical machinery
TE - Transportation equipment

> LI - Light Industry
> FO - Food
> TL - Textile, apparel and leather
> PA - Paper
> CR - Chemicals, plastics, $\quad$ rubber

In order to influence the production of industrial output to be sold to the national business conditions (the computer), owners of basic industries can make a wide variety of decisions. These decisions include purchasing land, changing salaries or maintenance levels, boycotting business goods and business services establishments, acquiring loans, building new businesses, upgrading existing businesses, or demolishing old ones.
b. Construction Industry

A CI can build, upgrade and demolish any economic development (except a CI) in addition to schools, municipal service plants and highways in the govermment sector. The owner of the CI specifies the price at which a job will be performed on the basis of the equipment, materials, labor and transportation required for that job.

In some cases the game will be played without the construction industry, and firms from outside of the local area will perform all construction.
c. Commercial Establishments

Business goods (BG) and business services (BS), personal goods (PG) and personal services (PS) spend money on many of the same items as basic industry in order to maintain a level of service capacity. This service capacity is consumed or partially consumed by local customers which include Heavy Industry (HI), Light Industry (LI), National Services (NS), other commercial establishments and the population units (Pl's) who live in the city. Owners of the commercial establishments may make most of the decisions that owners of basic industries make in addition to setting prices for their products.

## d. Residences

Single family (RA), townhouse (RB), and highrise (RC) residence units spend money on personal goods and personal services, utilities, and taxes, and earn income based on rent charged and the number and type of occupants residing in their housing units. Owners of residences may make the same types of decisions made by owners of basic industry in addition to setting the rent paid by their tenants.

## 2. The Social Sector

Decision makers in the social sector represent the citizens who live and work in City. People are simulated in terms of population units (Pl's). Each population unit represents 500 people. However, population units are divided into three socio-economic groups; high income (PH), middle income (PM) and low income (PL). Because each class possesses its own expectations and behavioral patterns, each will prefer different types of residence, job, and schooling, etc. Social decision makers can vote on behalf of the P1's which they represent. Voting power is dependent upon the number of population units controlled, the number of registered votes in each, and their socio-economic class. Social decision makers can also direct the population units under their control to boycott places of employment (HI, LT, NS, BG, BS, PG, PS, Schools, Municipal Services) or shop (PG), PS) locations. Social decision makers can also allocate leisure time of their population units to be spent in any of four basic activities: extra work, adult education, politics, and recreation. The amount of time spent on each of these activities has an effect on the socio-economic status and/or the dissatisfaction index of people living within the city. Social decision-makers also set a dollar value for the time which they spend traveling to and from work. This affects the mode of transportation to which they will be assigned by the computer.

## 3. The Government Sector

In the City Model the government sector deals with the problems of education, highways, fire and police protection, planning, zoning, utilities, and bus and rail transportation. The government sector is divided into two basic components. The first component includes elected officials: the Chairman and the Council. These officials are elected by the social decisionmakers representing the people who live in each jurisdiction. The Chairman and his council set tax rates, approve budgets, grant subsidies and appropriations, and make appointments. Appointed officials named by the Chairman are heads of these live governmental departments: Schools (SC), Municipal Services (MS), Highways (HY), Planning and Zoning (PZ), and Utilities (UT). The Bus and Railroad Companies are semiprivate organizations which also may be appointed by the Chairman. Players representing these departments make decisions which include allocating capital and current funds, changing salaries and maintenance leve1s, requesting federal/state aid, changing district boundaries, constructing or demolishing public buildings, upgrading public buildings, changing levels of service, and transferring cash between accounts.

## D. How to Begin a Play of the City Model

At the beginning of the City Model game, participants will be divided into social and economic decision-makers. These decision-makers will then nominate candidates for the offices of Chairman and Council. Social decision-makers will then vote. Whether an election by simple majority or plurality is at the discretion of the players. The victorious chairman then appoints his bureaucratic officials to make up the rest of the government sector. Players will then receive output which explains the status of their various functions. Upon receiving output, players may then begin to interpret it and think of decisions and courses of action that may solve their problems.

## E. The City Mode1 Round

In the City Model, a round represents a year of change in the life of the simulated area. From the standpoint of the participants, however, a round may be thought of as a decision-making cycle which starts when they receive output and ends when they feed their decisions to the computer.

During the early part of a typical round, decision-makers will be simultaneously reviewing their computer output and attempting to organize their possible actions. Economic decision-makers, for example, will probably bid on the various unowned parcels of land and attempt to acquire desirable land from other participants. They may attempt to secure loans from local or outside sources, apply for zoning changes, request utility expansions, and increased highway access. At the same time, social decision-makers might be bargaining for higher wages, requesting improvements in local schools and municipal services, and trying to promote those politicians who are for a favorable platform in the upcoming elections.

Meant hile, the governmental decision-makers may be receiving requests from the economic and social decision-makers to lower taxes, improve schools, provide better municipal services, expand highways, build additional utilities, enlarge the park system, and improve other services. Budget officials are faced with the task of finding additional revenue to meet expanding public needs and dividing appropriations among the many local departments, all of which have attempted to justify their expanding budgets.

Toward the middle of the round, it becomes clear to many decisionmakers that all of their requests will not be granted. Thus, trade-offs and bargains must be made. Elected officials will begin to worry about staying in office. Departments must plan to operate with less funds than they had requested. Low income representatives begin to make their political power felt. High-income representatives attempt to maintain their status. Businessmen begin to look for short-cuts to reduce their losses and increase their activity and profit-making ventures.

As the round approaches a conclusion, the participants formalize the bargains they have made, continue to feed their decisions into the computer, terminate the negotiations on new wage levels, new prices and new rents, carry on their boycotts and complete any other possible actions. When the round ends, participants campaign and carry out new elections, hold town meetings, debrief their actions, and develop new strategies while the computer is performing its functions and preparing new output on the status of the simulated city.
F. Organization of the Player's Manual

Chapters III, IV and V of this manual are organized to present basic information for each decision-making sector. This information includes the numerical parameters for each sector as well as a description of the types of decisions that may be made.

Chapters VI, VII and VIII represent the "cookbook" sections of the manua1. The "cookbook" sections are designed primarily for easy reference during the course of a round when players need additional information. Chapter VI describes the computer output with which the players will be dealing. Chapter VI considers the mechanics of filling out input decision forms so that decisions may be accepted by the computer in the proper manner. Chapter VII includes the Master Sheets which summarize all the numerical parameters of the City Mode1.

## A. The Economic Decision-Maker

The Economic Sector of the City Model represents the private and entrepreneurial functions of an urban system. An economic decision-maker (represented by A, B, C, etc.), is distinguished from other sector participants of the City Model by the fact that he owns things. He owns land, for example. Some of this land is developed and some is undeveloped. His ownership of developed land gives the economic decision-maker the responsibility of operating the developments which are built there. Another asset of the economic decision-maker is cash. Each economic decision-maker begins playing the City Model with a cash balance. He may use this balance to acquire new land, build another new business, upgrade old ones, invest in venture capital and others. In a sense, the city's economic activity provides a rationale for its existence and its dynamic growth and future development. In the City Model, therefore, the economic decision-maker is not only an individual concerned with maximizing his own profit, but he is also a person whose decisions, biases and judgments will greatly influence and change the simulated area.
B. Economic Land Uses

There are eleven types of economic land uses in the City Model. Each of these land uses represents a development which is owned and operated by an economic decision-maker. These land uses are divided among basic industry, construction industry, commercial establishments and residences. They include:

Basic Industry

HI - Heavy Industry
FL - Furniture and Lumber
SG - Stone, Clay and Glass
MP - Primary Metals
MF - Fabricated Metals
NL - Non-electric Machinery
EL - Electric Machinery
TE - Transportation Equipment
NS - National Services insurance, consulting, etc.

Construction Industry*
CI - Construction building, upgrading, demolition

LI - Light Industry
FO - Food
TA - Textiles and Apparel
PA - Paper
CR - Chemicals, Plastics and Rubber

[^1]BG - Business Goods
intermediate products, raw materials, etc.
BS - Business Services computer, accounting, legal, etc.
PG - Personal Goods food, drugs, appliances, etc.
PS - Personal Services banking, restaurants, etc.

Residences
RA - Single family housing
RB - Townhouses, garden apartments
RC - High-rise apartment buildings
C. Conmon Characteristics of Economic Land Uses

All economic land uses share certain conmon characteristics. These characteristics are development level, land requirements, value ratio, depreciation, maintenance level, and utility requirements.

## 1. Development Level

The development level for a particular land use represents the size and the number of buildings which make up a certain industrial, commercial or residential development. Development levels range from 1 to n for all land uses. The integer number, $n$ is the ratio of total \% of land available for development usually $100 \%$ to the percent of land required for one level of development of a particular land use., i.e. for all residential land use $2 \%$ of the land is required for a level one development. Hence, maximum level of development is $\frac{100}{2}=50^{\circ}$. On the parcel notations, development level appears as the number to the right of the land use abbreviation. For example, an FL3 is a heavy industry, furniture and lumber plant of the third level of development.

Development level is included as the characteristic of economic land uses because the number representing a development level is a multiplier by which to determine other numbers throughout the book. For example, you will discover that an FLl occupies $28 \%$ of a square mile parcel. To determine how much land an FL3 occupies, you merely multiply $28 \%$ times 3. The same holds true for other numbers, such as those representing employees required, typical construction costs, purchases of goods and services, design capacity, etc.
2. Land Requirements

All economic establishments occupy a given amount of land on a square mile parcel. The amount of land required for a particular establishment varies by its type and level of development. Land requirements for the eleven land uses in City Model are listed below:

Land Use

## FL1

## SG1

MP1
MF1

## NL1

## EL1

TE1
FO1
TAl

## PA1

CR1
NS1
CI1
BG1 12\%
BS1 $10 \%$
PG1 $12 \%$
PS1 $12 \%$

RA1
RB1
RC1
3. Value Ratio (VR) and Quality Index (QI)

Value ratio is a measurement of the physical condition of a building. It ranges from a high of 100 (a newiy constructed or restored building) to a low of 0 (a completely deteriorated structure -- worse than a slum). VR is defined as the ratio of the present value of a development to its original value. Value ratio affects the output or capacity of a business, i.e., a value ratio of 50 means that output or capacity will be 50 percent of what it would be otherwise.

VR applies to all buildings except residences. The physical condition of residences is measured by a quality index (QI). Like VR it also ranges from $0-100$ but new residences may be built at one of seven different QI's ( $40,50,60,70,80,90,100$ ). All other developments must be constructed at a VT of 100 .

The value of all economic developments decreases during each round of play of City. The rate at which a development depreciates is determined by (a) the normal annual depreciation rate (i.e., time), plus (b) the amount of depreciation caused by the quality of the municipal services $1 /$ serving the parcel on which the development is located, and (c) for commercial establishments only, the depreciation caused by overuse. Another optional factor of depreciation is flooding which can be initiated by the game director i.e., the outside system. See Master Tables. The following table (page 21) shows depreciation for the land uses in City Mode1.

## 5. Maintenance and Normal Operation

Since developments depreciate at a rate which is specified as a percent of their original value, the most striking result is a decreasing value ratio (or quality index). The owner of building may maintain it at a specified value ratio (or quality index) by specifying the maintenance level (0-100) at which he wants the development to remain. The costs of maintaining the value ratio of a building at a specified level are automatically deducted from the balance of the economic decision-maker by the computer. The costs of maintenance of a development involve purchases of goods and services. Basic Industry, Construction and Commercial Establishments all buy business goods and business services. HI, LI, NS, and CI can buy these goods and services at competitive prices from BG and BS establishments within the system or from the Outside System at fixed prices of $\$ 130,000$ per unit of $B C$ or $B S$. BG and BS establishments, however, cannot buy goods and services from themselves. Their maintenance costs are, therefore, taken up in purchase at fixed costs from the Outside System, and RA, RB and RC do not require business goods and services either from PG and PS estab1ishments within the system or from the Outside System at fixed prices of $\$ 13,000$ per unit of $\$ 13,000$ per unit of PG or PS. $\mathrm{BG}, \mathrm{BS}$ and PG , $P S$ requirements for $1 \%$ maintenance or renovation (of original value ratio or quality index) are summarized in the table on page 22.

Hfunicipal Services (MS) is a governmental department in City Model. Its main function is to provide services such as police and fire protection to the community. The quality of services which the MS department provides influences the rate at which the value ratio of a development declines over time.

| Land Use | Annual Rate of Depreciation (percent of original value <br> ratio or quality index) | Plus Function of MS Quality | Plus Function of Use |
| :---: | :---: | :---: | :---: |
| FL1 | 3.0 | $3.0 \mathrm{Q}^{*}$ | Nore |
| SG1 | 2.0 | $2.0 \mathrm{Q}^{*}$ | None |
| MP1 | 4.0 | 4.0 Q* | None |
| MF1 | 3.5 | 3.5 Q* | None |
| NL1 | 3.0 | 3.0 Q* | None |
| ELI | 4.0 | $4.0 \mathrm{Q}^{*}$ | None |
| TE1 | 5.0 | $5.0 \mathrm{Q}^{*}$ | None |
| F01 | 2.0 | $2.0 \mathrm{Q}^{*}$ | None |
| TA1 | 1.5 | $2.0 \mathrm{Q}^{*}$ | Norie |
| PAI | 1.5 | 2.0 Q* | None |
| CR1 | 3.0 | 3.0 Q* | None |
| NS1 | 3.0 | $3.0 \mathrm{Q}^{*}$ | None |
| $\begin{aligned} & \text { CII } \\ & \text { (equipment) } \end{aligned}$ | None | None | 4.0 |
| BGI | 1.5 | 2.5 Q | $1.5 \mathrm{C} * *$ |
| BSI | 2.0 | 3.0 Q | 2.0 C |
| PG1 | 1.6 | 2.6 Q | 1.6 C |
| PSI | 2.2 | 3.2 Q | 2.2 C |
| RA1 | 2.0 | 2.0 Q | None |
| RBI | 3.0 | 3.0 Q | None |
| RC1 | 4.0 | 3.0 Q | None |
| * $Q$ is $\frac{\text { MS Use Index }-100}{100}$ |  |  |  |
|  |  |  |  |
| ** C is (actual use of commercial establishment/design capacity of conmercial establishment) |  |  |  |
| $Q$ and $C$ have no effect if negative |  |  |  |

REQUIREMENTS FOR MAINTENANCE OR RENOVATION

Land Use

FL1
SG1
MP1
MF1
NL1
EC1
TE1
FO1
TA1
PA1
CR1
NS1
CII
BG1
BS1
PG1
PS1

RA1
RB1
RC1

Maintenance Requirements; Purchases from:
$\underline{B G} \quad \underline{B S} \quad \underline{\text { Outside }}$

10 units 2 units
8 units 1 unit
10 units 4 units
8 units 4 units
8 units 4 units
6 units 4 units
10 units 6 units
5 units 2 units
4 units 2 units
4 units 2 units
4 units 5 units
1 unit 4.0 units
10.5 units 1.5 units
\$250,000 (fixed cost)
$\$ 100,000$ (fixed cost)

Now for an example. Let us suppose that economic decision-maker A owns an HI with a value ratio of 90 . Suppose it depreciates at $5 \%$ (remember, depreciation is expressed as a percent of original value ratio. The original value ratio of a HI has to be 100 -- it cannot be built below that). If A has specified a maintenance level of 90 , the value ratio of the HI which he owns will remain 90 in the next round. The requirements for maintaining it at 90 would be 45 units (BG) and 7.5 units (BS). In effect, economic decision-maker $A$ is countering the natural effects of depreciation, which, had he not specified a maintenance level of 90 , would have forced the value ratio to have fallen to 85 .

All land uses except residences also require BG and BS for normal operation. These BG and BS can be purchased either form local BG and BS establishments at competitive prices or from the Outside System at a fixed cost of $\$ 130,00$ per unit. The BG and BS requirements for normal operation, level one developments, are summarized below.

Land Use
Requirements for Normal Operation:
Purchases From:

FL1

| BG | BS | Outside |
| ---: | ---: | ---: |
| 400 units 120 units <br> 200 units 40 units <br> 140 units 35 units <br> 300 units 180 units <br> 100 units 54 units <br> 400 units 246 units <br> 200 units 174 units <br> 30 units 10 units <br> 20 units 10 units <br> 100 units 44 units <br> 150 units 50 units <br> 60 units 23 units$\quad$. |  |  |

CII
(Material requirements vary by job)
BG1 $\$ 83,000^{*}$ (fixed cost)
BS1 $\$ 58,000^{*}$ (fixed cost)
PG1

$$
.037 \text { unit* . } 017 \text { unit* }
$$

$$
\text { PS1 } \quad .03 \text { unit* } .01 \text { unit }
$$

[^2]6. Utility Requirements

All economic land uses (except CI) require utilities such as water, gas, electricity and sewerage. These services are provided by the Utility Department, which may be public or private. The amount of utility units consumed and the minimum level of utility service required by the various economic land uses of the first level of development are summarized below.
Land Use
Utility Consumption Minimum Level ofRequirements (units) Utility Service
FL150
1
SG1 ..... 100
SG1 ..... 1
700
MP1 ..... 7
100
MF11
100
NL1 ..... 1
200
EL1 ..... 2
200
TE1 ..... 2
300
FO1 ..... 3
100
TA1 ..... 1
300
PA1 ..... 3
400
CR1 ..... 4
76
NS1 ..... 1
112 BG1 ..... 112 ..... 2
BS1 ..... 711
PG1 ..... 991
PS1 ..... 771
RAI ..... 4 ..... 1
RB1 ..... 261
RC1 ..... 1172

The "typical" price of Utility Service is $\$ 10,000$ per unit but this price may be changed at the discretion of the Utility Department.
7. Employment Requirements

Employees are essential to the functioning of all non-residential land uses (HI, LI, NS, BG, BS, PG, PS) in City. These employees are hired from the population units (1 population unit $=500$ persons) which inhabit the simulated area. The number of workers in a given population unit is related to the population unit's class (high, middle, or low). Socio-economic class also determines the salary range which is paid to a worker. Information summarizing typical salaries and number of workers per population unit is given below:
$\left.\begin{array}{lcccc} & \begin{array}{c}\text { Number of } \\ \text { Workers per } \\ \text { Population Unit }\end{array} & & \begin{array}{c}\text { Typical } \\ \text { Annual Salary } \\ \text { Per Worker }\end{array} & \end{array} \begin{array}{c}\text { Typical Annual } \\ \text { Slalary Per } \\ \text { Population Unit }\end{array}\right]$

Each commercial (BG, BS, PG, PS) and industrial (HI, LI, NS) land use has a different employment requirement which describes the number and socio-economic mix of full-time and part-time employees necessary to produce the maximum amount of output (for industry) or capacity units (for commercial estbalishments).

The optimum mix is summarized on page 26 , along with the typical wage bill which is paid if these requirements are met. The parttime requirements, in full-time units, are in parentheses.*

[^3]| Land Use | Employment Requirements |  |  | Typical Wage |
| :---: | :---: | :---: | :---: | :---: |
|  | PH | PM | PL |  |
| FLI | $8(0)$ | 8(1) | 35(3) | \$35,800,000 |
| SG1 | 14(1) | 18(2) | 23 (2) | 46,500,000 |
| MP1 | 19 (1) | 18(2) | 18(4) | 51,000,000 |
| MF1 | 24(1) | 18(2) | 17 (2) | 55,500,000 |
| NL1 | 21 (1) | 20 (1) | 18(2) | 53,200,000 |
| EL1 | 30 (1) | 18 (1) | 17 (1) | 61,400,000 |
| TE1 | 25(1) | 22(1) | 15(1) | 57,600,000 |
| FO1 | 15(0) | 19 (1) | 24(1) | 46,500,000 |
| TAI | 15(0) | 10(0) | 30 (3) | 42,500,000 |
| PA1 | 23 (1) | 17 (0) | 20 (2) | 53,400,000 |
| CR1 | 24 (1) | 24(1) | 14 (1) | 57,500,000 |
| NS 1 | 23 (1) | 9(0) | $9(0)$ | 40,500,000 |
| (Hires by job only) |  |  |  |  |
| BG1 | 14 (1) | 7 (0) | 8 (C) | 27,600,000 |
| BS1 | 20 (1) | $9(0)$ | $9(0)$ | 36,900,000 |
| PG1 | $8(0)$ | 13 (1) | 22(2) | 32,800,000 |
| PS1 | 6 (0) | 11(1) | 16(2) | 25,800,000 |

Economic decision-makers do not actually hire and fire employees in City. Each round, the computer assigns population units to work locations by means of the employment process. Essentially, the computer optimizes employment by assigning people to work at places where their net salary is maximized (i.e., base salary minus transportation costs to work). Employers in City include HI, LI, NS, CI, BG, BS, PG, PS in the economic sector and the School Department, Municipal Service Department and Bus and Rapid Rail Departments in the governmental sector. (See Figure A.)

In general, the employment process will assign PH workers to highincome jobs, PM workers to middle-income jobs, and PL workers to lowincome jobs. However, if there are shortages of jobs for any of the respective classes, population units may become employed at lower class levels. For example, if there are not enough high-income positions available, PH workers will be the first selected to fill middle-income positions and receive middle-income salaries. There is also a built-in bias for workers to continue to work at previous places of employment.
8. Taxes

All economic decision-makers pay local and federal-state taxes. These taxes are collected automatically by the computer and paid to the local government or the Outside System.

There are two types of local taxes which the Chairman can levy on the economic sector. These include property taxes and sales taxes. Property taxes are applied to all privately-owned land as well as to developments. Sales taxes are applied to all purchases of goods (from BG, PG) and all purchases of services (from BS, PS) by a particular development.* All local tax rates are variable and are set by the Chairman.

The federal-state tax rates are fixed. There are two types of federal/state taxes: business income and sales. These taxes are applied to developments owned by an economic decision-maker. The rates for these taxes are summarized below:

Business Income (State) $5 \%$ of (gross income minus salaries, minus goods and service payments, minus maintenance payments, minus state sales tax and local sales tax and minus property tax)

Business Income (Federal)
$22 \%$ of first $\$ 25,000$ of (gross income minus salaries, minus goods and services payments, minus maintenance payments, minus state sales tax, minus local sales tax, minus property tax, minus state income tax) plus $48 \%$ of rest (minus the same deductions).

[^4]

Figure A

## 9. Capacity

In City Model, all non-residential land uses have design and effective capacities. In the case of basic industry, capacity may be thought of as capacity units (CU's) of output that can be produced and sold to the Outside System. The capacity of a construction industry is determined by its level, the value ratio of its equipment, and the labor actually hired. For conmercial establishments capacity may be thought of as units (CU's) of goods and/or services supplied to customers in the local system at prices determined by the owner of a particular establishment. The design capacity for the various economic land use types is summarized below:

| Land Use <br> Type | Design <br> Capacity |
| :--- | ---: |
| HI1 * | 1000 units |
| LI1 * | 1000 units |
| NS1 | 1000 units |
| CI1 | 1000 units |
| BG1 | 5000 units |
| BS1 | 1500 units |
| PG1 | 16,000 units |
| PS1 | 8000 units |

There are two influences in City Model which reduce design capacity to form effective capacity. When an industrial or conmercial establishment does not meet its employment requirements, its design capacity is reduced in the following manner:

| Pl's actually |
| :--- |
| employed |
| P1's required | $\quad X$ Design Capacity $=$| Capacity due to |
| :---: |
| Employment Mix |

For example, to produce design capacity (output) an HIl needs to employ a total of 21 PH 's, 30 PM 's and 9PL's (including part-time workers). Suppose the computer assigns the necessary number of PH's and PL's, but because a competitive salary is not offered to middle-income workers, it assigns only 6 PM's. In reducing design capacity the computer would perform the following operation:

$$
\frac{36}{60} \times 1000=600 \text { capacity units of output. }
$$

[^5]Value ratio also acts in conjunction with employment mix to determine effective capacity. In this case, capacity due to employment mix is multiplied by VR/100. In other words, if the HIl in the example above has a VR of 80 , its effective capacity would be 480 ( $600 \times 80 / 100$ ).

In some cases, a BG, BS, PG or PS may sell more capacity units than its effective capacity. In such a case, the demand for goods and services is greater than the supply. If the actual number of units sold by a commercial establishment is greater than its effective capacity, it will depreciate at a faster rate due to overuse.

## D. Effects of the Outside System on the Economic Sector

The Outside System should be thought of as the outside influences, primarily economic, on the local system. It is the source of all money which enters the local economy from the outside as well as the destination of all money leaving the local economy. The primary influences of the Outside System on the local economy include the business cycle, federalstate taxes and aid, and migration.

Essentially, the business cycle is the barometer of how the economy outside the local area is faring. Consequently, it indicates the probability of success in economic ventures and investments. In City Model, the business cycle plays an important role in determining the price paid for basic industry (HI, LI, NS) output. The price per unit of output varies directly with the business cycle. During periods of prosperity, prices are higher, and during periods of recession prices are lower. Like all other outside influences, the fluctuations of the business cycle are handled entirely by the computer.

The business cycle also affects the interest rates on loans from the Outside System and rates of return on speculative and conservative investments.

Federal/state taxes are also paid to the Outside System at fixed rates. There are three types of federal/state taxes: Business Income, Personal Income, and Sales. Federal/state aid is available to several government departments for certain current and capital expenses.

The remainder of this section will deal in greater detail with the specific characteristics of the various economic land uses in City Model. These characteristics differ according to the classification of the land use into the following categories: Basic Industry, Construction Industry, Conmercial Establishments and Residences.
E. Basic Industry

## 1. Income

Each of the three types of basic industry in City Model (HI, LI, NS) sells its output to the Outside System. The income to the local systems for these sales is primary input for local economic activity. The maximum output for an HI1, LI1, or NS1 is 1000 units. The average price per unit of output is determined by the Outside System. The average prices per unit 9 f output are $\$ 184,000$ for HI, $\$ 154,000$ for LI, and $\$ 110,000$ for NS somewhat depending on outside economic conditions. The price paid for HI output is the most variable and the prices paid for NS output is the least variable in the business cycle.

## 2. Expenditures

Expenditures for basic industry are for maintenance and normal operations, utilities, salaries, transportation and taxes. Maintenance and normal operation, utilities and salaries were discussed earlier (see page 12).

Transportation costs are incurred by HI, LI and NS when acquiring goods and services from BG and BS necessary for maintenance and normal operation, and (except for NS) for shipping finished goods to terminals from which they are distributed to the Outside System. These costs vary according to type of road, user, and destination.

1 Detail prices for each of the seven HI types and four LI types are
given in the Master Table for Industrial Establishments.

## Transportation Costs Per Mile-on HY3* per CU

| User | To BG | To BS | To Terminal** | Terminal Units |
| :---: | ---: | ---: | :---: | :---: | :---: |
| FL | 2500 | 1500 |  |  |
| SG | 6000 | 1500 | 2500 | 1000 |
| MP | 7000 | 1500 | 2000 | 10000 |
| MF | 2700 | 1500 | 2000 | 6000 |
| NL | 7000 | 1500 | 1500 | 2000 |
| EL | 1000 | 1500 | 1000 | 1000 |
| TE | 2500 | 1500 | 500 | 1000 |
| FO | 1000 | 1500 | 1500 | 2000 |
| TA | 5000 | 1500 | 1000 | 3000 |
| PA | 2000 | 1500 | 50 | 1000 |
| CR | 2000 | 1500 | 1500 | 3000 |
| NS | 1250 | NA | 1000 | 3000 |
|  |  |  | NA | NA |

* A HY3 is the largest road and therefore the least expensive for transportation. Costs are double on a HY2 and triple on a HYl.
** BG and BS and terminal users pay an additional charge that is equal to one mile of travel along a HY3. NA means Not Applicable.

1. Income

## a. Prices

A construction industry (CI) earns income by charging prices for the construction, upgrading, and demolition of economic and governmental land uses in the City Model. The prices that A CI charges are not fixed; they depend upon the costs to the CI and the outcome of negotiations between it and a player. The typical prices charged are listed on page 34. These prices assume that typical salaries are paid to CI workers, that the distance to the building site is five miles, that the distance to BG and BS (for purchase of materials) is two miles and that the CI is operating at $80 \%$ of capacity. Further, these figures include a rate of return of $22 \%$.

A first approximation of what it would cost the construction company to build a particular land use can be obtained by calculating: the number of workers required and the wages that would have to be paid them, the number of equipment units required, and the purchase from BG and BS of the material needed to build a structure given the specified number of equipment and material units and labor units. For example, an NSI requires 250 units of equipment and material units and labor units. For example, an NS1 requires 250 units of equipment and materials and 250 units of labor. This means it will require five population units of workers from each of the three income. classes, yielding a typical wage bill of $\$ 12,500,000$. Two hundred and fifty material units from business goods and business services would yield approximately $\$ 11,000,000$ worth of BG purchases and $\$ 1,500,000$ worth of BS purchases. A construction industry owner could then estimate transportation costs and taxes, mark up this figure for the desired profit, and use the result as an offer price in negotiations with the client.

## b. Contracts

Players, both government and economic, negotiate contracts with the construction industry for new construction, upgrading and demolition. The contract is filled by the construction industry with the assistance of the player for construction. Owners of proposed construction sites are responsible for checking on land and zonging requirements, utilities, and money (their cash balance on the computer printout) before submitting the contract. These requirements must be met before the contract is accepted by the computer. The construction contractor is paid in the round when the contract is classified by the computer output as "pending"; the construction industry's employees and BG and BS are also paid at this time. The new building becomes operative after the round of construction time.

The contract will not be accepted by the computer if the above requirements are not met.

## TYPICAL PRICES CHARGED

Typical Construction
Price Charged*
Typical Demolition Price Charged

Economic Sector

FL1
SG1
MP1
MF1
NL1
EL1
TE1
FO1
TA1
PA1
CR1
NS1
BG1
BS1
PG1
PS1
CII
RA1
RB1
RC1
Governmental Sector

MS1
HY1
TMI

$$
\$ 300,000,000
$$

240,000,000
240,000,000
320,000,000
150,000,000
140,000,000
180,000,000
230,000,000
120,000,000
250,000,000
250,000,000
50,000,000
25,000,000
10,000,000
30,000,000
10,000,000

$$
120,000,000 * *
$$

1,000,000
6,000,000
$25,000,000$

$$
27,000,000
$$

30,000,000
SC1

800,000
14,000,000
\$ $60,000,000$
48,000,000
48,000,000
64,000,000
30,000,000
28,000,000
36,000,000
46,000,000
24,000,000
50,000,000
50,000,000
10,000,000
5,000,000 2,000,000
6,000,000
2,000,000
60,000,000***
200,000
1,200,000
5,000,000

5,400,000
6,000,000
160,000
2,800,000

* If the construction industry is not being used in a game, all construction prices are "typical".
** The construction cost of a CI is paid to the Outside System. A CI cannot build a CI.
*** The owner of a CIl receives this amount for equipment sold (i.e., demolition).

2. Expenditures

A CI spends money for employment, equipment and materials, maintenance, transportation and taxes. Maintenance and taxes were discussed earlier (see page 20).
a. Employment

A CI employs equal numbers of workers from population units of each socio-economic class but allocates the workers to construction sites in smaller units. This is because most construction jobs do not require labor in even multiples of the number of workers in a population unit. A particular construction job will require a number of units of labor. One population unit from each of the three classes supplies 50 units of labor. Units of labor required to build depends on type of land use. No labor is required for demolition.

To determine the full-time employment request in each class for a CI, the computer divides by 50 the total number of labor units required to perform all of the CI's contracts. The remainder is half of the parttime employment needed in each class. For example, suppose a CIl had a contract to build a PG1 (150 labor units) and a BG1 (125 labor units). The full-time employment request is $5 \mathrm{PH}, 5 \mathrm{PM}$, and $5 \mathrm{PL}(275 \div 50=5$ and 25/50). The part-time request is 50 times units $\mathrm{PH}, 50$ units PM , and 50 units PL ( $25 \times 2$ ).
b. Equipment and Materials

Construction also requires equipment and materials. Equipment is a capital investment and is purchased from the Outside System in the process of forming a CI. The amount of equipment owned by A CI is a function of its level of development, i.e., a CIl has 1000 units, a CI2 has 2000 units and a CI3 has 3000 units of equipment.

Materials are purchased either form local BG and BS establishments at competitive "prices" or from the Outside System at fixed costs of $\$ 130,000$ per unit of $B G$ or $B S$.

For a CI, one unit of material is the equivalent of . 44 BG units and .06 units of BS.

Labor, equipment and material requirements for the various land uses are summarized on page 36 .

As for other businesses, a CI's employment and value ratio affect its capacity. The computer accepts contracts requiring a sum of equipment units up to 1000 times the CI's level. Later, after each CI has received its employees, the computer determines the status of each CI's new contracts. The number of equipment units which can be used is value ratio/100 times design capacity. If the number of euqipment units required for new contracts exceeds that amount, the computer will defer contracts, starting with the last accepted, until the number of equipment units required is less than value ratio/100 times design capacity.

EQUIPMENT AND MATERIAL REQUIREMENTS

| $\underline{\text { Land Use }}$ | Construction |  |  | Demolition |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Units |  |  |
|  | Units of | Units of | of | Units of | Units of |
|  | Equipment | Material | Labor | Equipment | Material |
| Economic Sector |  |  |  |  |  |
| HI | 525 | 525 | 525 | 105 | 359 |
| LI | 325 | 325 | 325 | 65 | 222 |
| NS | 250 | 250 | 250 | 50 | 171 |
| BG | 125 | 125 | 125 | 25 | 86 |
| BS | 50 | 50 | 50 | 10 | 34 |
| PG | 150 | 150 | 150 | 30 | 103 |
| PS | 50 | 50 | 50 | 10 | 34 |
| RA | 5* | 5* | 5* | 1 | 3 |
| RB | 30* | 30* | 30* | 6 | 21 |
| RC | 125* | 125* | 125* | 25 | 86 |
| Governmental Sector |  |  |  |  |  |
| SC1 | 135 | 135 | 135 | 27 | 92 |
| MS1 | 150 | 150 | 150 | 30 | 103 |
| HY1 | 4 | 4 | 4 | 1 | 3 |
| TM1 | 70 | 70 | 70 | 14 | 42 |

[^6]For example, suppose the computer accepted contracts for a CIl for an HIl ( 525 equipment units) and an LIl ( 325 equipment units. The CI has a value of 80 . It can therefore handle 800 equipment units of construction. ( $80 / 100 * 1000$ ). Since the contracts require 850 equipment units, the last submitted must be deferred.

A CI's capacity for contracts requiring employment (all non-demolition contracts) is value ratio/100 times employees hired/employees requested times design capacity. Only construction contracts are deferred if there is an employment shortage at a CI.

Deferred contracts are the first in the "accepted" list next round and have the least chance of being deferred next round. A CI with deferred contracts can accept fewer new contracts (in terms of equipment units) than a CI with the same level and value ratio but no deferred contracts.

## c. Transportation

A CI incurs transportation costs when traveling to BG and BS establishments to purchase material and when going to a building site. Transportation costs are $\$ 220$ (to BG) and $\$ 30$ (to BS) per mile on HY3, per unit of materials purchased, and to a building site, $\$ 60$ per mile on HY3 per unit of equipment. A CI can travel to a building site on a road under construction. Further, a CI can travel on road beds (all parcel boundaries where there is not a developed road) at 4 times the cost to travel on a HY3. When a CI is building a highway, the transportation costs are calculated on the basis of the distance to the nearest intersection at the end of each individual road segment, i.e., each segment is treated separately.*

[^7]
## 1. Buyers and Se11ers

The commercial land uses in City (BG, BS, PG, PS) trade with each other, with other establishments in the economic sector and with the government and social sectors. The buyer-seller relationships with commercial establishments is best summarized in the following tables.

Se11ers
Buyers
\(\left.$$
\begin{array}{llll} & \begin{array}{l}\text { Economic } \\
\text { Sector }\end{array} & \begin{array}{l}\text { Governmental } \\
\text { Sector }\end{array} & \begin{array}{l}\text { Social } \\
\text { Sector }\end{array}
$$ <br>

BG \& $$
\begin{array}{ll}\text { CI, LI, NG, PS }\end{array}
$$ \& SC, MS\end{array}\right]\)| SC, MS |
| :--- |
| PG |

Economic and social decision-makers who purchase goods and services from conmercial establishments do not make contracts with individual BG, BS, PG and PS establishments. Rather, economic and social customers are assigned to BG, BS, PG, and PS establishments by the Conmercial Process. The government departments requiring goods and services for their operation and maintenance, however, do make contracts with individual BG and BS establishments. In effect, government decision-makers must perform the commercial process themselves if they want to acquire goods and services at the least cost. Governments do not pay transportation costs for goods and services.

## 2. The Commercial Process

In the commercial process, economic and social sector purchasers of goods and services are assigned by the computer to commercial establishments on the basis of least total price (i.e., price charged plus transportation costs). In the commercial process there is a built-in bias for buyers to shop at the same establishment as in the previous round. Further, there is also a bias against shopping in overcrowded establishments. (See Figure B.)

## 3. Boycott

Economic and social decision-makers may boycott conmercial establishments. When a boycott occurs, under no circumstances will a boycotting customer buy from the specified conmercial establishment.

## 

GOAL: MINIMIZE TOTAL COST OF COODS AND SERVICFS


- player necisic: foidts

Figure B
4. Income

Commercial establishments earn income from the sale of their goods and services. The amount of goods and services sold depends upon the capacity at which a particular establishment is operating. The maximum capacity (units produced) is 5,000 for a BG1, 1,500 for a BSI, 16,000 for a PG1, and 8,000 for a PS1. The maximum capacity, of course, can be reduced by insufficient employment and by the value ratio of less than 100. Prices charged per capacity unit are determined by the owner of the individual establishments. Capacity and typical prices are summarized:

Land Use
BG1
BS1
PG1
PS1

Maximum Capacity
(Units)

5,000
1,500
16,000
8,000

Typical Price/Unit*
\$100,000
100,000
10,000
10,000

## 5. Expenditures

Commercial establishments, like industrial land uses, spend money for maintenance and normal operation, utilities, employment and taxes. These expenditures were discussed earlier (See page 20).

In addition, all businesses except BS incur transportation costs. BG incurs costs for receiving goods from the Outside System at a terminal and PG and PS incur costs for purchasing goods and services from within the system. These costs are:

## Transportation Costs per Capacity Unit of Output Per Mile Along HY3**

| Land Use | To Terminal | To BG | To BS |
| :---: | :---: | :---: | :---: |
| BG1 | \$400 | -- | -- |
| BS1 | -- | -- | - |
| PG1 | -- | \$17 | \$8 |
| PS1 | -- | 15 | 5 |

* An owner may charge above or below this figure, but he must remember that a buyer can purchase BG, BS, PG and PS units from the Outside System at $\$ 130,000$ per unit of $B G$ and $B S$ or $\$ 13,000$ per unit of PG and PS with no transportation costs to the purchaser.
** A HY3 is the largest road and, therefore, the least expensive to travel on. Costs are double on HY2 and triple on HY1. A journey of one mile on an HY3 is added to the actual distance traveled.
H. Residences


## 1. Income

Economic decision-makers own 3 types of residences (RA, RB, RC) in the City Model. Like owners of conmercial establishments, owners of residences earn income by charging prices (i.e., rents). The number of population units which can live in a given residence depends on its type and its level of development. The quality index for residences indicates the physical conditions of the housing; the higher the QI ( $0-100$ ), the better the conditions. Further, the QI and the amount of overcrowding will determine whether or not a particular socio-economic class will move into a given residence. The Table below summarizes the number of occupants which the 3 types of residences (level 1) can acconmodate in addition to indicating the minimum QI requirements for each socioeconomic class:

Population Class

|  | RAI | RB1 | RC1 |  |
| :--- | :--- | :---: | :--- | :--- |
|  | 1 |  |  |  |
| High (PH) | 1.5 | 9 | 25 | 70 |
| Middle (PM) | 2 | 12 | 50 | 40 |
| Low (PL) |  |  |  |  |

Owners of residences specify rents on the basis of the rent which they would charge low-income population units. Middle-income rentors pay 1.33 times as much and high-income rentors pay 2 times as much. The principal criteria for determining rents is the quality index. An The principal criteria for determining rents is the quality index. An
economic decision-maker cannot expect people to live in his housing with a QI of 50 when they can find housing with a QI of 85 and comparable other features. (See 'Migration," in Chapter V: The Social Sector.) The typical rents that can be charged to tenants of each class are summarized below.

Residential Type
Typical Rents

|  | PH | PM | PL |
| :---: | :---: | :---: | :---: |
| RA | $\$ 330,000$ | $\$ 200,000$ | $\$ 140,000$ |
| RB | 330,000 | 200,000 | 140,000 |
| RC | 330,000 | 200,000 | 140,000 |


| Design Capacity | Minimum QI |
| :--- | :--- |
| Population Units |  |
| (Occupants per |  |
| Housing Unit) |  |

Middle (PM)
(

50

The maximum rent which can be charged is $\$ 210,000$ per PL1.
Total income from operating a residence is, therefore, determined by multiplying the number of occupants from each class times the rent charged to each class. For example, suppose economic decision-maker B
owns an RA2 with 6 PH's and 9 PM's living there. He charges a rent of $\$ 160,000$ per PL. His income from that residence is $\$ 3,835,200$ ( $\$ 160,000$ $\times 1.33 \times 9)+(\$ 160,000 \times 2 \times 6))$. Typical income, assuming that the unit is occupied at design capacity by one class and typical rents are charged, is below:

Residential Type Income from Typical Rent

|  |  |
| :--- | :--- |
| RA |  |
| RB |  |
| RC |  |
| 2. | Expenditures |


| PH |  | PM |
| :---: | :---: | :---: |
| $\$ 330,000$ | $\$ 300,000$ | PL |
| $1,980,000$ | $1,800,000$ | $1,680,000$ |
| $8,250,000$ | $7,500,000$ | $7,000,000$ |

Owners of residences spend money chiefly for maintenance, utilities and taxes. These expenditures were discussed earlier (see page 20).

## I. Economic Sector Decisions

An economic decision-maker in City can make any or all of the following decisions during a round of play: invest in or sell stocks; borrow and lend money; bid on or purchase land; change rents, prices, salaries, and maintenance 1eve1s; transfer cash; boycott; construct and demolish developments.

1. Bid on and/or Purchase Land or Deve1opments (\$PU)

An economic decision-maker may purchase land from either of two sources: another player or the computer. When purchasing land from another player, the terms of the purchase are settled upon by mutual agreement. When purchasing a parcel of land, an economic decision-maker must purchase all of the parcel that is not owned by the government or in preempt uses.

A participant in the economic sector may also purchase land from outside interests represented by the computer. When bidding on outside land, one must determine the fair market value. It is suggested that one use the volumes shown on the Auction Asking Price Map to determine the value of computer-owned parcels. Each round the computer selects some outside-owned land to be auctioned. The Auction Asking Price Map shows these parcels. Other outside-owned land may also be bid for, but the chances of acceptance are much less. Factors to consider when bidding on land are proximity to other developments, access by roads, zoning and availability of utilities. There is a charge of $2 \%$ of the bid price on any bid on land owned by the computer, regardless of the bid's success or failure.
2. Change Rents, Prices, Salaries, and Maintenance Leve1s (\$CVPT)

Owners of all residences may specify the rents which they charge to their tenants. In City rents are specified in terms of the rent charged to one low-income (PL) population unit in thousands of dollars (Rent/PL1/\$1000).

Owners of BG, BS, PG, PS can set the price paid for one capacity unit (CU) of goods and/or services produced. When setting prices, an economic decision-maker must realize that customers can boycott BG, BS, PG and PS establishment or go to the Outside System and purchase goods and services at $\$ 130,000$ per unit (BG, BS) and $\$ 13,000$ per unit (PG, PS).

Owners of HI, LI, NS, BG, BS NG, PS, a CI ald empioy worke They set the salary which they pay their wh ors at each establishmont which they own. Typical salaries per worker and per population unit of the socio-economic classes are summarized beiow:

| Class | Number of <br> Workers per P1 |  | Typical Salary <br> Per Worker |  |
| :--- | :---: | :---: | :---: | :---: | | Typical Salary |
| :---: |
| Per P1 |

Finally, economic decision-makers can also set the maintenance level of their buildings. The maintenance level indicates the minimum value ratio at which a particular land use is to be maintained. In effect, this allows a decision-maker to counteract the effects of depreciation (i.e., a declining value ratio). Owners of residences can not raise the maintenance level of an RA, RB, or RC more than 20 points above the lowest value ratio which the building has ever had.

In renovating or maintaining a land use, it is necessary to purchase goods and services from either within the local system or from the Outside System. The requirements of goods and services for maintainence and renovation were given earlier (see page 21).
3. Transfer Case (\$CASH)

Economic and social customers are assigned to $B G, B S, P G$, and $P S$ locations by the commercial process. In this process, the computer assigns customers on the basis of least total cost (i.e., prices charged plus transportation costs). Further, there is a built-in bias for buyers to shop at the same establishments as in the previous round. Economic decision-makers, however, can boycott commercial establishment from which they buy goods and/or services for normal operation of their buildings and/or maintenance. In doing this, they specify which of their developments will not purchase goods and/or services from certain PG, PS, BG, and BS establishments in the city. A boycott remains in effect until it is stopped. If a boycott occurs, the customers will be assigned to other shop locations or to the Outside System at fixed costs of $\$ 130,000$ per unit of BG or BS and $\$ 13,000$ per unit or PG or PS.
4. Lend, Borrow, and Invest (\$OTHER)

An economic decision-maker may lend money to or borrow money from another decision-maker. In such a case, the interest rate is set by mutual agreement but the term of the loan must be either 2 or 25 years. An economic decision-maker may also borrow money from the Outside System (OU). When doing such, the term of the loan is specified by the borrower but the interest rate is set by the Outside System (i.e., the computer). No economic decision-maker may have more than $80 \%$ of his total assets in outstanding principal for loans in the Outside System at one time.

Economic decision-makers may also invest in conservative on speculative stocks. The returns of these investments are determined by the Outside System and range from $-1 \%$ to $10 \%$ for speculative investments and from $5 \%$ to $7 \%$ for conservative investments.
5. Build, Upgrade, or Demolish Developments (\$BUILD or \$OUBLD)

Economic decision-makers may build new developments or upgrade (i.e., add an additional level of development) or demolish existing ones. In the City Model all construction can be accomplished either through contracts with a local construction industry or by the Outside System at 1.3 times the typical construction costs. Demolition costs by the Outside System are one-fifth of the Outside System construction costs. The typical construction costs for local firms are summarized on the table appearing on page 45.

TYPICAL CONSTRUCTION COSTS - LOCAL FIRMS

Land Use Type

## FL1

SG1
MP1
MF1
NL1
EL1
TE1
FD1
TA1
PAl
CR1
NS1
CI1
BG1
BS1
PG1
PS1
RA1
RB1
RC1
Value Ratio

40
50
60
70
80
90

Construction Costs
$\$ 300,000,000$
$240,000,000$

240,000,000
320,000,000
150,000,000
140,000,000
180,000,000
230,000,000
120,000,000
250,000,000
250,000,000
50,000,000
120,000,000
25,000,000
10,000,000
30,000,000
10,000,000
1,000,000**
6,000,000**
25,000,000**

## Typical Demolition Costs

$\$ 60,000,000$
$48,000,000$
$48,000,000$
$64,000,000$
$30,000,000$
$28,000,000$
$36,000,000$
$46,000,000$
$24,000,000$
$50,000,000$
$50,000,000$
$10,000,000$
$60,000,000^{*}$
$5,000,000$
$2,000,000$
$6,000,000$
$2,000,000$
$280,000^{* *}$
$1,200,000^{* *}$
$5,000,000^{*} *$

Typical Construction Costs

| $\underline{R A}$ | $\underline{R B}$ | $\underline{R C}$ |
| :---: | :---: | :---: |
| $\$ 700,000$ | $\$ 4,200,000$ | $\$ 17,500,000$ |
| 750,000 | $4,500,000$ | $18,750,000$ |
| 800,000 | $4,800,000$ | $20,000,000$ |
| 850,000 | $5,100,000$ | $21,250,000$ |
| 900,000 | $5,400,000$ | $22,500,000$ |
| 950,000 | $5,700,000$ | $23,750,000$ |

${ }^{*}$ The owner of a CI1 receives this amount for equipment sold (i.e.,
demolition).
$* *$ These figures are for building residences when value ratio $=100$.
For building residences at other value ratios, see the table below

When building or upgrading developments, players should check to see that the proper level of utility service is installed at the construction site. In no case will construction be completed when there are insufficient utility units provided. The utility requirements for economic land uses are:

| Land Use <br> Type | Utility Units <br> Required | Minimum Level of <br> Utility Service |
| :---: | :---: | :---: |
| FL1 | 50 | 1 |
| SG1 | 100 | 1 |
| MP1 | 700 | 7 |
| MF1 | 100 | 1 |
| NL1 | 100 | 1 |
| EL1 | 200 | 2 |
| TE1 | 200 | 2 |
| FO1 | 100 | 3 |
| TA1 | 300 | 1 |
| PA1 | 400 | 3 |
| CR1 | 76 | 4 |
| NS1 | 112 | 1 |
| BG1 | 71 | 2 |
| BS1 | 99 | 1 |
| PG1 | 77 | 1 |
| PS1 | 4 | 1 |
| RA1 | 26 | 1 |
| RB1 | 117 | 1 |
| RC1 |  | 1 |

Proposed construction will also be rejected unless it conforms to zoning codes established by the Planning and Zoning Department. These codes are:
Any Use ..... 00
Any Business ..... 10
Any Manufacturing ..... 20
HI* ..... 21
LI* ..... 22
CI ..... 23

* HI and LI are symbolic of the eleven sub categories of industrial land use.
Any Non-Manufacturing ..... 30
NS ..... 31
BG ..... 32
BS ..... 33
PG ..... 34
PS ..... 35
Any Residential ..... 40
RA ..... 41
RB ..... 42
RC ..... 43
Parkland ..... 50

In the City Model, there can be only one type of economic land use on a parcel. Furthermore, if accepted, all construction is completed one full round after the contract is submitted to the computer, unless the CI does not acquire sufficient labor. If a CI has a labor shortage, some contracts are deferred until the next round. Note that if the construction is to be done by the outside system and there is no CI in the city, then the construction is completed in the round after the decision to construct is submitted.
IV. TI. SOCIAL SECTOR

Social decision-makers in City Model (identified) as AA, BB, CC, etc.) represent people who live and work in the simulated area. These people perform several different activities: they vote, they boycott, they save and spend money, and they allocate time to such activities as extra education, part-time employment, politics, and recreation. These activities are the chief assets of the social decision-maker. With these assets, he can exert a powerful social voice in the community and subsequently influence the decision-making process in the economic and government sectors of the City Model.

## A. Population

People in the City Model are divided into population units (Pl's) of 500 persons each. In addition, population units are divided into three socio-economic classes: High (PH), Middle (PM), and Low (PL). Population units share certain characteristics, which are summarized below:

| Class | Number of <br> Workers | Number of <br> Students | Normal Registered <br> Voters |
| :---: | :---: | :---: | :---: |
|  | 120 | 130 | 200 |
| PM | 160 | 140 | 140 |
| PL | 200 | 100 | 100 |

## 1. Income

Population units in the City Model can earn income by working full or part-time for employers in either the economic (HI, LI, NS, CI, BG, BS, PG, PS) or government (SC*, MS, BUS, RAIL) sectors. The typical salaries for full-time employment are $\$ 10,000$ per PH worker, $\$ 5,000$ per PM worker, and $\$ 2,500$ per PL worker. These salaries are set by individual employers (i.e., economic and governmental decisionmakers).

Unemployed population units can earn income from welfare payments which are determined by the chairman.

[^8]
## 2. Expenditures

Each round, population units spend money for certain required items: personal goods (PG) and personal services (PS); rent; transportation (to PG and PS establishments and to work) ; private adult education (if time is allocated); private education (if sufficient public education is not supplied by the School Department); recreation (if time is allocated); and taxes. These requirements are summarized below:

PG Requirements
PS Requirements

| $\underline{P H}$ |  | PL |
| :---: | :---: | :---: |
| 34 units | 28 units | 21 units |
| 16 units | 11 units | 7 units |

(NOTE: Population units can purchase goods and services from local PG and PS establishments at competitive prices (the typical price is $\$ 10,000$ per unit of PG or PS) or from the Outside System (if a boycott of a PG or PS is in effect or if local supply is insufficient) at a fixed price of $\$ 13,000$ per unit.)
Typical Rent $\$ 330,000 \quad \$ 200,000 \quad \$ 140,000$
(NOTE: Rents are set by individual landlords, i.e., economic decisionmakers who own residences. Actual rents may vary above or below these typical figures.)

| To Work* |  | PH | PM | PL |
| :---: | :---: | :---: | :---: | :---: |
|  | Base: | \$210/worker | \$190/worker | \$140/worker |
| Plus | HY1: | 60/worker/mi | 55/worker/mi | 50/worker/mi |
|  | HY2: | 50/worker/mi | 45/worker/mi | 40/worker/mi |
|  | HY3: | 40/worker/mi | 35/worker/mi | 30/worker/mi |
| To PG | Base: | \$50 per unit | \$50 per unit | \$50 per unit |
|  | HY3: | 50/unit/mi | 50/unit/mi | 50/unit/mi |
| To PS | Base: | \$50 per unit | \$50 per unit | \$50 per unit |
|  | HY3: | 50/unit/mi | 50/unit/mi | 50/unit/mi |

(NOTE: There are three types of highways in City Model: HY1, HY2, and HY3. An HY3 is the largest highway and, therefore, the least expensive to travel.)
*Costs are for uncongested roads. If a road is overcrowded by $20 \%$, it will take a P1 $20 \%$ longer to travel on it and cost $20 \%$ more than the normal cost.

Transportation Charges by Bus

- Rates are set by the Bus Company -

Tra ortation Chasges uy Rai-

- Rates are set by the Rail Company -

| Trivate |  |  |
| :--- | :--- | :--- |
| (cost per time unit) | $\$ 3,000$ | $\$ 3,000$ |$\$ 3, \frac{\mathrm{PL}}{0,000}$

Recreation
(consumption units per time unit)

| PG | .1 | .05 | .025 |
| :--- | :--- | :--- | :--- |
| PS | .075 | .05 | .0 |

 of trime at is allo ated. Cost for recreation involve purchase of PG and PS and are added to normal expenditures for PG and PS.)

Private Education per P1 (children) (if sufficient public education is ot supplied)
$\$ 37,500$
\$25,000
PH
Piv
\$12,000
PL

Local
Income Sales
Automobile
Federal-State
Income
Sales

Local tax rates are set by Chairman
$12 \%$ (of wages) $6 \%$ (of wages) $3 \%$ (of wages) $3 \%$ of total purchase of PG and PS
B. Dissatisfaction

The people in the simulatu area will react to any decisions which affect them. The computer calculates the amount of dissatisfaction which a population unit experiences. Dissatisfaction is measured in terms of a population unit's dissatisfaction with its residence (housing dissatisfaction) and its personal situation in the community. Housing dissatisfaction is determinea by quasity index, school quality, municipal service quality, taxes, and rent. Personal dissatisfaction is determined by the employment status of the por'slation units involved, in addition to the amount of time which they are not able to spend in an activity which it was allocated for (i.e., involuntary time). Th se population units who have the higıest dissatisfaction Andex vill be he m tikely to migrate.

Migration is a phenomenon inherent to all urban areas. People are continually moving within, into or out of a city. In City Model population units may migrate in three ways: internally, out of the system, and into the system. Migration is calculated by the computer based upon local conditions reflecting the actions of the players.

The computer will pick a certain percentage of the local population units with the highest total dissatisfaction indexes and select these population units to migrate. In addition, the computer will randomly select $7 \%$ of the High, $5 \%$ of the Middle, and $1 \%$ of the Low income population units from the local system to move, regardless of their dissatisfaction indexes.

1. Internal Migration

Each of these population units which has been chosen to migrate looks for vacant housing within the city with a lower housing dissatisfaction index than the housing vacated. If the population unit can find one or several residences with a lower housing dissatisfaction index, it moves into the residence which has the lowest housing dissatisfaction index.
2. Out-Migration

In each round there will be certain number of migrating population units unable to find better housing. This group generally comes from the population units selected at random by the computer form the city's population as a whole. Population units which are unable to find better housing will out-migrate, leaving the city for the outside system.
3. In-Migration

In each round population units move into the simulated urban system. These people are called in-migrants. The total number of in-migrants will average $5 \%$ of the total local population plus or minus the effect of the attractive or repulsive qualities of the system as a whole. The computer moves people into the system on the basis of the attractiveness of the area as measured by the relative salary, available housing, job opening, overall school and municipal services conditions and tax rates.

Migration is a real factor in any city. If people can afford it, they are apt to move away from poorly maintained housing in bad neighborhoods which may be tying them to second-rate jobs. By the same token, there is a certain percentage of any population which will grow tired of a particular location and leave for no apparent reason. There will also be poeple from other areas who have found jobs in the city who will move into the system. These are the migratory patterns that City Model takes into account.

The players can exercise only indirect control over migration by minimizing the causes of dissatisfaction and increasing the attractive features of the city as a whole or particular neighborhoods. A player must always remember that migration is mostly a response to player decisions in all sectors.
D. Types of Decisions

There are various types of decisions which a social decision-maker can make for the population units which he represents. These decisions include voting, boycotting, allocating time, and setting the dollar value of time spent traveling to and from work.

1. Voting (\$VOTE)

Social decision-makers vote on behalf of those population units they represent in a particular jurisdiction. All elections of Chairman and Councilmen or opinion polls or measurement of government performance are decided by a popular majority.

The number of votes which can be cast by a social decision-maker is determined by the number of registered voters which he controls. When voting by computer, there is a random probability factor which determines how many of those voters will go to the polls.

In terms of determining the course of action in the city, voting is an important instrument. Politicians, if they expect to be elected, must have the support of a number of social decision-makers representing at least a popular majority. Support can be gained in many ways. Candidates can be bound to certain principles and programs before a social decision-maker will throw his votes behind a candidate. This represents the political process in the City Model with all the coalitions, factions, and political trade-offs also found in a real city.

## 2. Boycotting (\$BYCT)

The boycott or strike is the second tool which a social decisionmaker has at his disposal. A social decision-maker can direct the population units of any class under his control to strike a place of work (HI, LI, NS, CI, BG, BS, PG, PS, MS, SC, RAIL, and BUS) and/or boycott the places where they shop (PG, PS), and/or boycott a mode of public transportation (BUS and RAIL).

If a social decision-maker boycotts or strikes a particular work or shop location, the computer, through the commercial and employment processes will not assign those population units to work or shop at the specified parce1. Social decision-makers can increase the effectiveness of their boycott or strike by combining their boycotts. In such a manner, pressure groups can have a significant effect on the decisions and actions of employers and commercial establishments.
3. Time Allocation (\$TIME)

Social decision-makers are able to allocate the leisure time for population units in each jurisdiction of the simulated metropolitan area. There are no hours or minutes in City Model. Rather, time is stimulated in terms of units. There are 100 units of leisure time available to workers in each population unit. However, this leisure time is decreased by the amount of time which it takes workers to travel to and from their place of employment. Therefore, the actual amount of time which can be allocated by social decision-makers is 100 units minus time spent traveling to and from work.

The number of time units consumed in traveling to and from work varies according to road types, transportation modes, and congestion, and distance traveled. The table below shows the amount of time units consumed according to various modes of transportation (on uncongested roads).

Time Consumption for Travel to and from Work

|  | On HY1 | On HY2 |  | On HY3 | Waiting |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Automobile (units/mi.) | 3 | 2 |  | 1 | 0 |
| Bus (units/mi.) | 4 | 3 |  | 2 | 1 |
| Rapid Rai1 (units/mi.) | 1 | $\frac{\text { Rail }}{2}$ | $\frac{\text { Rail }}{1}$ | $\frac{\text { Rail }}{1}$ | $\frac{\text { Waiting }}{1}$ |

Walk (a journey to work at an adjoining parcel) requires 1 time unit.
Highway congestion affects travel by automobile to work only. The degree to which congestion increases the time spent traveling to work is in direct proportion to the amount of congestion which occurs. For example, if a road is overcrowded by $20 \%$, it will take a Pl 20\% longer to travel on it.*

Leisure time is further reduced if a population unit lives on a parcel having a high health index, which is a function of the pollution index, residential over-crowding and the use index of the municipal service plant serving the parcel. The rest of leisure time is called allocatable time and it could be spent on extra part-time work, adult education, political activity and recreation.
a. Extra Work

Extra work is part-time work. Social decision-makers specify time units for workers to spend in extra work. Extra employment is offered in two areas: teachers in adult education and certain parttime positions offered by other employers in the economic sectors. A full-time job is equivalent to 80 time units. Therefore, a half-time

[^9]
## MIGRATION



Figure C
job is equivalent to 40 time units. Workers are paid in proportion to the percentage of a full-time job they fill. If they fill half of a fulltime job, they are paid half the salary of a full-time worker in the particular income class. The salary per time unit in extra work is determined by dividing the typical salary of a population unit by 80 time units (the equivalent of a full-time job).

For example, suppose you have allocated 30 units of time to a PH for extra work. The typical salary for a PH is 1.2 million. The salary per time unit in extra work ( $\$ 1.2 \mathrm{~m} / 80$ ) is therefore $\$ 15,000$. Finally, the total salary earned for that PH for working 30 time units extra is $\$ 450,000$ ( $30 \times \$ 15,000$ ). This information is summarized in the following table.

Time Allocation - Part-time Employment

|  | $\underline{P H}$ | $\frac{P M}{M}$ | $\underline{P L}$ |
| :--- | :---: | :---: | :---: |
| Units of time for full-time job | 80 | 80 | 80 |
| Typical salary per time unit* | $\$ 15,000$ | $\$ 10,000$ | $\$ 6,450$ |

When allocating time to part-time employment, social decisionmakers should make sure that such employment is available. If it is not, the time which would have been spent in part-time jobs will become involuntary time. Involuntary time contributes to personal dissatisfaction.
b. Education

Social sector decision-makers may also allocate time to be spent in education. In City Model each population unit has an educational level. The range of an educational level for a population unit is determined by its socio-economic class.

## Educational Level

|  | $\frac{P H}{}$ | $\frac{P M}{P L}$ | $\frac{\text { PL }}{}$ |
| :--- | ---: | ---: | ---: |
| Minimum | 70 | 40 | 0 |
| Maximum | 99 | 69 | 39 |

Since the educational level of a population unit will affect the ability of that unit to become employed in better jobs, it is the option of social decision-makers whether or not to attempt to maintain educational levels at their present value, increase them, or let them decrease each round by a factor of $10 \%$ of the difference between the current level and the minimum level for the population unit of that class. In order to compensate for this decrease in educational level and maintain a maximum level, a population unit should spend time in adult education each round.

[^10]The amount of time which must be allocated to maintain a certain education level is summarized below:

Education Level

|  | PH | PM | PL |
| ---: | :---: | :---: | :---: |
| 0 | - | - | 0 |
| 10 | - | - | 7 |
| 20 | - | - | 13 |
| 30 | - | - | 20 |
| 39 | - | 7 | 27 |
| 50 | - | 13 | - |
| 60 | - | 20 | - |
| 69 | - | - | - |
| 80 | 9 | - | - |
| 90 | 18 | - | - |
| 99 | 26 |  |  |

There are two types of adult education in City Model, public and private. Adult education can be obtained for free only if the government sector supplies it. In a situation when time is allocated for free education and there is not enough available, the computer will total the demand with the supply and allocate time units equally on the basis of the demand-supply ratio. Social decision-makers may not allocate time in free education to high income population units. The characteristics of time allocation for adult education are summarized below.

Time Allocation

Educational Range
Annual time units required to Maintain Maximum Education Level

Cost per unit (private) per P1

Adult Education


When allocating time to public adult education, social decisionmakers should make sure that the School Department is supplying it. If not, the time which would have been spent in education will become involuntary time. Involuntary time contributes to personal dissatisfaction.

## c. Politics

Workers can also spend up to 60 units of leisure time in politics. Time spent in politics will increase the political power of a population unit by increasing its voter registration in a given round. The relationship between time spent in politics and increased voter registration is described below.

|  | $\frac{\mathrm{PH}}{}$ | $\underline{\mathrm{PM}}$ | $\frac{\mathrm{PL}}{10}$ |
| :--- | :---: | :---: | :---: |
| Units of time for $7 \%$ increase* <br> in voters registered | 10 | 10 | 10 |
| Units of time for $10 \%$ increase <br> in voters registered | 50 | 50 | 50 |
| Units of time for 15\% increase <br> in voters registered | 60 | 60 | 60 |

## d. Recreation

Leisure time can also be spent in recreation. Population units who spend time in recreation must buy from PG and PS. The units of PG and PS required per time unit in recreation are given below:

| Time Allocation | Recreation |  |  |
| :---: | :---: | :---: | :---: |
|  | PH | PM | PL |
| Units of PG per unit of time in recreation | . 1 | . 05 | . 025 |
| Units of PS per unit of time in recreation | . 075 | . 05 | 0 |

[^11]The most important thing to remember about time allocation is that it is a kind of debit-credit operation. You start with 100 units of time to assign for population units of each class for each jurisdiction. You may estimate that 15 units of time are going to be consumed in traveling to and from work for your PL units; you have only 85 units of time left. In studying the computer output for your PL units, you may discover that they are not receiving enough income, so you allocate 40 units to extra work. Further, the educational level of these PL's is extremely low, so you allocate 25 units for adult education. You now have only 20 units left for politics and recreation. Suppose you split them evenly between these two activities. You then may discover that you guessed wrong when estimating time consumed in traveling to and from work. Because of congestion and an inefficient Highway Department, it takes 30 units of time rather than 15. You allocated 15 units of time too few for travel to and from work and 15 units too many for other activities. Since these are arranged in order of priority, the computer will require these 15 units for transportation from recreation first and then politics. Your PL units will end up spending no time in recreation and only 5 units of time in politics. The result will be that the high-income classes will have a higher rate of registration and hence a greater political voice.

These are just some of the problems with which you will be faced. Remember that you are controliing people represented in units of 500 persons each. Time allocation is a powerful instrument that can greatly affect the balance of social problems and hence the eoncomic and governmental decisions within the simulated city.

## 4. Setting the Dollar Value of Time (\$VALUE)

The computer assigns all population units to modes of transportation to and from work on the basis of least cost. Least cost includes transportation charges per mile (which differ according to mode of transportation, type of road and amount of congestion) as well as the dollar value of time spent traveling. The social decision-maker is able to indicate the dollar value of one time unit consumed traveling to and from work for each of the classes which he represents. The typical dollar values of a time unit spent traveling to and from work are $\$ 25$ (PL), $\$ 50$ (PM), $\$ 100(\mathrm{PH}) . *$ As the dollar value of a time unit spent traveling increases, the chances are that the computer will assign a more expensive but quicker mode of transportation to work (i.e., via automobile in almost all cases). The following example will demonstrate how the computer considers the dollar value of time.

Let us say the transportation costs for one worker is $\$ 150$ per year to get to work by bus and $\$ 230$ to get to work by auto. It also requires an extra 4 time units to travel by bus instead of auto.

These values assume typical salaries of $\$ 2,500$ per PL worker, $\$ 5,000$ per PM worker, and $\$ 10,000$ per PH worker.

If the dollar value of time for that population unit was set at $\$ 40$ (dollar value) or $\$ 310$ to get to work by bus. To take auto it costs $\$ 320$ (no extra time units consumed). Therefore, the computer would assign the population unit the BUS mode to travel to work (i.e., \$310 is less than \$320).

In the same case, suppose the dollar value of time was set to $\$ 50$. Then the total bus cost would be $\$ 150$ plus 4 time units times $\$ 50$ (dollar value) or $\$ 350$. Auto would cost only $\$ 320$. Therefore, the computer would assign these population units the auto mode to work (i.e., \$320 is less than \$350).

## V. THE GOVERNMENT SECTOR

Players in the Government Sector of City Model are the public officials of the simulated city. They make public officials of the simulated city. They make public policy, provide public services and raise and disperse funds. Essentially, the Government Sector consists of two components: the elected officials from each jurisdiction (Chairman and Councilmen) and the appointed officials who represent the bureaucracy. The bureaucracy includes at least five departments: Assessment, Schools, Municipal Services, Highway, and Planning and Zoning. It may also include a Utility Department, a Bus Company and a Railroad Company, though these operations can be privately owned and operated.

## A. The Chairman and Council (CH)

There is one Chairman and at least one Councilman from each political jurisdiction in City are elected at the beginning of each round by the social decision-makers who cast votes for the population units which they represent. The Chairman and Councilmen have control over the following aspects of governmental decision-making: appointments, budgets, taxes, subsidies and welfare. The extent to which they share this power is an option which is open to the players themselves. Whether they want to govern informally, or formally, accept bribes or extort with government funds is subject to their own judgment. They must remember, however, that they are responsible to the people and that their behavior will be judged at the next election.

The Chairman and Councilmen must appoint players to serve as decision-makers in the bureaucratic departments. These appointments may be made on the basis of any criteria. Nevertheless, it must be noted that the representatives of each department will be responsible to the Chairman and Councilmen. The greater extent to which these departments are willing to cooperate with the elected representatives of the people, the greater are the chances that they will get the funds they need to operate their departments and therefore provide quality services to the public.

## B. Chairman Decisions

The Chairman of the city can make any or all of the following decisions during a given round: appropriate funds, distribute subsidies, change tax rates, set welfare payments, and float bonds. The Chairman has a current account only; all tax revenues and expenditures are through that account. Any unspent department funds remain in the department's treasury; they do not revert to the Chairman's account.

1. Appropriate Funds (\$CASH)

The Chairman and Council in every jurisdiction are responsible for formulating the budget for the operation of the government departments. Basically, the budgetary process involves the allocation of appropriations to the various departments. Departments which receive appropriations are: Schools, Municipal Services, Highways, and Planning and Zoning. The Utility Department, Bus and Rail Companies receive income from user charges and fares; therefore, they do not receive direct appropriations. There is no formal manner in which players representing the various departments are expected to file appropriations requests with the Chairman.

The Chairman must be sure to indicate whether he is appropriating money to the capital or current account of a given department or both. For example, when appropriating money for purpose of constructing new facilities or purchasing land, that money must go to a capital account. On the other hand, funds for the normal operation or maintenance of a department should be appropriated to the current account of that department. All appropriations will automatically continue at previous rates unless an input change is issued in subsequent rounds.
2. Distribute Subsidies (\$CASH)

Subsidies may be given to the Utility Department, the Bus Company, the Rail Company, or to any economic decision-maker. It is only necessary to specify the account (capital or current) to which the money is being subsidized. A subsidy is granted for one round only, unlike an appropriation.

## 3. Transfer Case (\$CASH)

The Chairman may transfer cash to any government department or to an economic decision-maker. A cash transfer shows up in the receiver's account as "miscellaneous" income or revenue. Like a subsidy, a cash transfer occurs only for one round. Cash transfer is the only method by which the Chairman can grant funds to a department in another jurisdiction.

## 4. Set Tax Rates (\$TAXES)

Taxes constitute the chief source of revenue for the operation of the urban government in City Model. There are four types of local taxes in City Model: Property, income, automobile, and sales. The Chairman may specify the rate at which these taxes are to be levied and the computer will automatically collect the tax revenue. If the Chairman does not set tax rates for a given round, the computer will collect taxes at the previous rate. The methods by which the taxes are calculated by the computer differ for each type of tax.

## a. Property Taxes

There are two types of property taxes: land and developments. Land tax is applied to all privately owned land. The tax paid is determined by multiplying the percent of a parcel privately owned times the assessed value of the parcel (set by the assessment department) times land tax rate. Development tax is applied to the economic land use on a given parcel. The tax payment is determined by multiplying the assessed value of development of a parcel times development tax rate.

## b. Personal Income Taxes

A political jurisdiction may tax the personal income of either the people who live there or the people who work there. A resident income tax is paid by a population unit and is determined by multiplying the resident income tax rate times gross wages of people who live in a jurisdiction.

Employee income tax is determined by multiplying the employee income tax rate times gross income of the people who work in the jurisdiction.

## c. Automobile Taxes

Automobile taxes are also levied by a particular jurisdiction on the people who live there and the people who work there. Automobile resident tax is determined by multiplying the automobile resident tax rate times the travel cost to work by automobile of the people who live in the jurisdiction. Automobile employee tax is determined by multiplying the automobile employee tax rate times the travel cost to work of the people who work in the jurisdiction.

## d. Sales Taxes

Sales taxes are levied on all purchasers of business goods and business services and personal goods and personal services. There are separate tax rates for goods and services. The tax is determined by multiplying the sales tax rate on goods/services in the jurisdiction in which the seller is located times the amount of purchase of goods/ services at each seller.
5. Set We1fare Payments (\$OTHER)

Welfare payments are the equivalent of subsidies to the social sector. The Chairman may set the welfare payment per unemployed worker. The payments are distributed from the current account of the municipal services department and the Chairman should appropriate the necessary funds for these payments to the current account of that department.

Current federal/state aid is available to the municipal services department for welfare payments. It is granted automatically (by the computer) on the basis of two federal/state dollars for each local dollar up to a maximum equivalent to $\$ 35$ per resident of the jurisdiction.

## 6. Float Bonds (\$OTHER)

Bonds can be defined as loans to the government sector and are an additional source of revenue in City IV. There are two types of bonds available: current and capital. Current bonds are automatically floated by the computer when a department's expenditures exceed its revenues. If the Chairman grants more in appropriations, subsidies and miscellaneous expenditures than he receives in tax revenues, the computer floats a current bond for the Chairman regardless of whether the departments actually spent the money.

A current bond has a term of two rounds and its payments are automatically deducted from the finances of the department or the Chairman in equal installments beginning in the round after the bond is floated. Capital bonds are available to the various departments to finance capital projects. A capital bond has a term of 25 rounds and must be floated by the Chairman. Interest rates on all bonds are determined by the Outside System (the computer). No department may have more than 22 bonds outstanding at one time. All bond payments are made through current accounts (except Planning and Zoning, which has only a capital account).

Further, the total allowable government debt is $15 \%$ of the total assessed value of all land and buildings in the jurisdiction. The debt limit for the various departments is $20 \%$ (Schools, Highways, Chairman, Utilities), 15\% (Municipal Services) and 5\% (Planning and Zoning) of the total allowable government debt.

The Bus Company has a total allowable debt of $3 \%$ of the total assessed value of all land and buildings on the board and the Rail Company has a total allowable debt of $5 \%$ of the total assessed value of land and buildings on the board.

1. Common Characteristics

All government departments (except Assessment and Planning and Zoning) share certain characteristics with economic sector land uses. These characteristics are:
a. Development Level

Development level indicates the size of a development. Development level ranges from 1 to 3 for all government land uses. Development level is also a multiplier which affects land requirements, capacity, employment, etc. (i.e., an SC1 requires $16 \%$ of a square mile and an SC 2 requires $32 \%$ of a square mile).
b. Land Requirements

The land requirement is the amount of land required for a building of the first level of development.
c. Value Ratio

The value ratio is the ratio of present value of a development to its original value, times 100. Value ratio ranges from 0 to 100 and indicates the physical condition of a development.
d. Depreciation

Depreciation is the rate at which a value ratio of a development declines each year. This rate is applied to the original value ratio of a development or equipment (i.e., 100).
e. Maintenance Level

The maintenance level is the level at which the value ratio is to be maintained. Maintaining a development at a specific value ratio involves purchases of business goods (BG) and business services (BS) either from the Outside System or from local BG and BS establishments. The costs of maintenance are automatically deducted by the computer.

The common characteristics of the government land uses are summarized below:

| Department | Development Leve1 | Land <br> Requirements | Value Ratio | Depreciation (per annum) | Maintenance Level |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Schools <br> (SC) | 1-3 | 16\% | 0-100 | 2.0\% | 0-100 |
| Highways <br> (HY) | 1-3 | $\begin{array}{r} 8 \% \\ 12 \% \text { (TY1)* } \\ 12 \% 1 \text { ) } \end{array}$ | 0-100 | 5.02** | 0-100 |

Municipal
Services

| (MS) | $1-3$ | $12 \%$ | $0-100$ | $3.3 \%$ | $0-100$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Utilities <br> (UT) | $1-3$ | $20 \%$ | $0-100$ | $3.3 \%$ | $0-100$ |
| Rapid Rail <br> (RAIL) | 1 | $4 \%$ surface <br> tracks | $0-100$ | $3.5 \%$ <br> (equipment) | $0-100$ |
| Bus <br> (BUS) | NA | none | $0-100$ | $3.5 \%$ <br> (equipment) | $0-100$ |

## 2. Source of Income

Aside from appropriations and bonding (previously discussed), there are two other sources of revenue for most governmental departments. These sources are federal/state aid and miscellaneous income.

Federal/state aid is available to Schools, Highways, and Planning and Zoning for capital expenses on federally-approved projects. School and highway aid is for construction at approved sites; Planning and Zoning is for purchases of parkland and is not restricted to specific locations. If capital aid is granted to Schools or Highways, it is in the form of a fixed ratio of aid to local funds spent. Current federal/ state aid is also available to the School and Municipal Services Departments. Aid, once granted, is available until spent, limited only to whatever location and level restrictions are imposed. This is explained in more detail in the descriptions of the specific departments.

[^12]All public departments may receive income from miscellaneous sources, such as the sale of land they own or cash transfers from other departments or decision-makers in other sectors. Sources of revenue such as this have great potential for varied uses. Cash transfers can often be a gift (or in more realistic terms, a bribe) to insure that a particular decision in the game goes a player's way.

The remainder of this section will deal with the individual departments and the specific characteristics relating to their operation.

## D. Assessment Department

The Assessment Department for each jurisdiction makes decisions relating to the taxation of privately owned property (land and developments) represented in the model. This department has the opportunity to operate selectively on the property tax rates. Whereas the Chairman sets the tax rates for land and developments, the Assessment Department controls the assessment rates on all property.

1. Assessment Rate

The assessment rate is the rate at which land and developments are valued in relation to their real market values for tax purposes. For example, a land assessment rate of .50 means that the base to which the land tax is applied is one half ( 50 percent) of the market value of the land. The development assessment rate is applied to developments owned by economic decision-makers and the land assessment rate is applied only to the percent of privately owned land on a parcel owned by an economic decision-maker.
2. Market Value
a. Land

The market value of all owned land is printed on the Fair Market Value of Land Map. The market value of land will change for either of two reasons:
(1) After construction of a new development or an additional level of development on a parcel.
(2) After the purchase of a parcel by an economic decision maker. The model assumes that the market value of a parcel is always updated by the actual purchase price of a parcel when an economic decisionmaker buys a parcel, as long as that price is not less than the previously existing market value.

The market value of unowned land (i.e., owned by the Outside System) is calculated -- but not printed until it is purchased -on the basis of existing values of surrounding parcels and characteristics such as proximity to highways, terminals, employment, residences and the existence of utilities and zoning.

## b. Developments

The market value of developments is determined by multiplying the New Development Value times development level* times value ratio/100. The New Development Values for the various land uses are given below:

| Land Use | New Development V |
| :--- | ---: |
| FL | $\$ 300,000,000$ |
| SG | $240,000,000$ |
| MP | $240,000,000$ |
| MF | $320,000,000$ |
| NL | $150,000,000$ |
| EL | $140,000,000$ |
| TE | $180,000,000$ |
| FO | $230,000,000$ |
| TA | $120,000,000$ |
| PA | $250,000,000$ |
| CR | $250,000,000$ |
| NS | $50,000,000$ |
| CI | $120,000,000$ |
| BG | $25,000,000$ |
| BS | $10,000,000$ |
| PG | $30,000,000$ |
| PS | $10,000,000$ |
| RA | $1,000,000$ |
| RB | $6,000,000$ |
| RC | $25,000,000$ |

For example, an FL 2 with a value ratio of 90 would have a market value of $\$ 300,000,000$ times 2 times .90 or $\$ 540,000,000$.

[^13]Once a new development appears on a parcel, the market value of land increases as a function of the Ratio of Land/Development Value. The minimum Ratio of Land/Development Value is summarized for all economic land uses on page 69.

To determine the market value of land with a new development on it, the computer multiplies the New Development Value times the development 1 evel times the value ratio/ 100 * times the Ratio of Land/Development Value.

For example, if an HI1 (value ratio $=100$ ) is upgraded to an HI2 (value ratio $=100)$, the market value of land for the parcel would be $\$ 105,000,000$ times 2 times 1 tiems . 30 or $\$ 63,000,000$.

There is one exception to this procedure. If the market value of the parcel as determined by the above method is not greater than the previous market value, the higher value will remain.

## 3. Assessed Value

The assessed value of land and development is determined by multiplying the assessment rate (set by assessment department) tiems the market value of land or development. In the case of land, it must be remembered that the assessment rate is applied only to the market value of the portion of land which is privately owned. For example, suppose economic decision-maker A owns 88\% of parcel 9228 and it has a market value of $\$ 500,000,000$. The market value would be . 88 times $\$ 500,000,000$ or $\$ 400,000,000$. If the assessment rate is .50 , the assessed value of the privately owned land would be $\$ 220,000,000$. The land tax rate (determined by Chairman) would then be multiplied by that figure to determine the amount of land tax to be paid.

## E. Assessment Department Decisions

The Assessment Department may make any or all of the following decisions duirng a round or play:

1. Change Development Assessment Rates (D) for all Land Uses Jurisdiction-Wide.
2. Change Development Assessment Rates for particular land uses only (DHI, DLI, DNS, DCI, DBG, DBS, DPG, DPS, DRA, DKB, DRC). This means that certain developments will have different assessment rates from others.
3. Change Land Assessment Rates (L) for all privately owned parcels Jurisdiction-Wide.
4. Change Land Assessment Rates for parcel with particular land uses (LHI, LLI, LNS, LCI, LBG, LBS, LPG, LPS, LRA, LRB, LRC). This means that parcels with a particular land use on them may be assessed at a different rate rate from other parcels.
5. Define Special Zones. Different development assessment rates; deve1opment assessment rates for a particular land use; land assessment rates, or land assessment rates for parcels with a particular land use may be in effect in a special zone. Special zones are one or more parcels where any of these four assessment rates may be applied differently from the rest of the jurisdiction. Special zones are in effect for one round only, and if they are to remain in subsequent rounds, they must be redefined.

## MINIMMM RATIO OF LAND/DEVELOPMENT VALUE

Land Use
FL
SG
MP
MF
NL
EL
TE
FO
TA
PA
CR
NS
CI
BG
BS
PG
PS
RA
RB
RC

New Development Value*
\$ 300,000,000
240,000,000
240,000,000
320,000,000
150,000,000
140,000,000
180,000,000
230,000,000
120,000,000
250,000,000
250,000,000
50,000,000
120,000,000
25,000,000
10,000,000
30,000,000
10,000,000
1,000,000
6,000,000
25,000,000

Minimum Ratio of Land/Development Value
30.0\%
30.0\%
30.0\%
30.0\%
30.0\%
30.0\%
30.0\%
30.0\%
$30.0 \%$
$30.0 \%$
30.0\%
$30.0 \%$
30.0\%
$25.0 \%$
25.0\%
$25.0 \%$
25.0\%
20.0\%
10.0\%
$5.0 \%$
*These figures assume a value ratio (or quality index for residences) of 100. Value ratio and quality index indicate the physical condition of a building. For example, a BG with a value ratio of 75 has depreciated by a factor of $25 \%$ of its original development value.
6. Make Special Assessments for individual parcels. In this case the Assessment Department may override the existing value and input its own assessed value for a particular parcel of land or a particular development.

When making decisions and coding them on the input decision form, the decision-maker representing the Assessment Department must be careful to observe a certain order. All jurisdiction-wide assessment decisions must be made first. After these decisions are made, special zones may be defined. The special rates which are to be in effect in a special zone must follow immediately after that particular zone is defined; otherwise, the computer will impose the same rates as have been previously specified on a jurisdiction-wide basis. Finally, only special assessments for a particular parcel may be made after special zone rates are specified. To summarize the order of assessment decisions:

1. Change assessment rates jurisdiction-wide.
2. Define special zones
3. Specify assessment rates for the special zone just defined.
4. Make special assessments

All assessment decisions are in effect for one round only.
F. School Department (SC)

1. Employment and Capacity

The School Department hires teachers from the high (PH) and middle (PM) income population units only. There are 120 teachers in a PH and 160 teachers in a PM.

Schools have an optimal employment mix. This mix, however, does not determine output, but rather the number of students which a school can serve (i.e., design capacity).

This relationship is given below for an SC1:
Design Capacity (students) as a Function of Employment Mix

| PM Units | 0 | 1 | 2 | 3 | 4 | 5 | 6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

PH Units
$0 \quad 2,520 \quad 4,140 \quad 6,840 \quad 9,900 \quad 12,240 \quad 13,140$

The relationship given for an SC1 continues below:
Design Capacity (students) as a Function of Employment Mix

| PM Units | 0 | 1 | 2 | 3 | 4 | 5 | 6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

PH Units

| 1 | 3,600 | 5,910 | 8,460 | 11,200 | 13,320 | 15,300 | 17,100 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 2 | 7,200 | 9,900 | 12,600 | 15,500 | 17,460 | 19,440 | 21,240 |
| 3 | 10,800 | 14,040 | 16,920 | 20,000 | 21,960 | 23,760 | 25,560 |
| 4 | 13,140 | 17,460 | 21,060 | 23,400 | 25,200 | 27,000 | 28,620 |
| 5 | 17,100 | 20,700 | 23,400 | 26,640 | 28,440 | 30,000 | 31,500 |
| 6 | 19,800 | 23,850 | 26,820 | 29,880 | 31,320 | 32,850 | 34,200 |

The optimal employment mix of an SC1 is 3 PM teachers and 3PH teachers. This mix creates a design capacity of 20,000 students. The per student cost (In salaries) increases.*

The value ratio also affects capacity. For example, the design capacity of an SC1 with 2 PH teachers and 4 PM teachers is 17,460 students, but its effective capacity is determined by multiplying its design capacity times value ratio/100. Therefore, the effective capacity of the SCl with a value ratio of 80 would be:

$$
17460 \times \frac{80}{100}=13,968 \text { students }
$$

The use index of a school is determined by dividing its use by its effective capacity and multiplying the result by 100. If the use index is greater than 100, the school is overcrowded. Overcrowded schools contribute to dissatisfaction and thus to migration in the social sector.
2. School Assignments

Students are assigned to schools by the computer Middle and high income families have certain criteria for the school in their district. If the school fails to meet these criteria, these students will be assigned by the computer to private schools at the expense of the population unit they represent. For high income students the school must have (1) a student/teacher ratio of at least one teacher per 18 students, (2) a value ratio above 80 , and (3) at least 1 PH teacher unit for every PM teacher unit. Middle income students will not attend public school unless there is (1) a student/teacher ratio

[^14]no greater than 21-1 (2) a value ratio of 60 and (3) at least 3 PH teacher units to every 4 PM teacher units. Students of the low socio-economic class go to the public school in their district regardless of the high and middle class criteria, unless their residence location is excluded from a district. The costs of private education are $\$ 37,500$ per PH (130 Students), $\$ 25,000$ per PM ( 140 Students), and $\$ 12,500$ per PL (100 Students).

## 3. Adult Education

The School Department can offer courses in adult education on a jurisdiction-wide basis. Thus, adult education is not tied to a particular location or school. The number of population units hired from the PH and PM classes on part-time basis determines the capacity of the adult education program to serve population units who allocate time for free adult education.

All adult education teachers are part-time workers. The department indicates the number of time units to be hired from the high and/or middle population classes. One part-time employment unit of middle income teachers supplies one adult teacher unit while one part-time employment unit of high income teachers supplies one-and-one-half adult teacher units. One adult teacher unit provides 10 units of adult education. Adult education teachers are paid the same way all part-time workers are paid; on a percent basis of the full-time job they fill. (See Social Sector: Time Allocation).

The requirements for part-time education are sunmarized below:

| Teachers | Typical Cost of One <br> Part-Time Teacher Unit | Units of Adult Education <br> Per Part-Time Teacher Unit |
| :---: | :---: | :---: | :---: |
|  | $\$ 15,000$ | 15 |
| PM | $\$ 10,000$ | 10 |

4. Revenues

The School Department receives revenue to its current and capital accounts from various sources. These include:
a. Appropriations. These are funds distributed to the current and/or capital account of the department by the chairman.
b. Federal/State Aid. Current federal/state aid is automatically granted to the department in the amount of $\$ 225$ for each student enrolled in public schools in the jurisdiction. Capital federal/state aid may be applied to the construction of new schools.
c. Bonds. Current bonds are automatically floated by the computer if the current expenditures of the department exceed its current revenue. Current bonds have a duration of two years and the interest rate is set by the computer. Capital bonds may be floated for a department by the Chairman, subject to a referendum by the social sector. Capital bonds have a duration of 25 years and interest rate is set by the computer.
d. Miscellaneous. These revenues include such items as cash transfers to the capital or current accounts of the department and income from the sale of land (capital account only).

## 5. Expenditures

The School Department spends money on the following items:
a. Goods and Services. The School Department must purchase business goods (BG) and business services (BS) for the normal operation of its schools and for the maintenance and/or renovation of its schools. BG and BS may be purchased either from establishments owned by local economic decision-makers (competitive prices usually range around $\$ 100,000$ per unit) or from the Outside System (i.e., the computer) at fixed prices of $\$ 130,000$ per unit. Goods and services are purchased locally only if contracts are made.

The goods and services requirements of a level one school (SC1) are outlined below:.

For Renovation and/or Maintenance
For Normal Operation of an SC1

2. units

8 units

. 7 units 3 units
b. Full-Time Salaries. The typical salary for a PH worker is $\$ 10,000$, and the typical salary for a PM worker is $\$ 5,000$. There are 120 workers (teachers) in a PH and 160 workers (teachers) in a PM.
c. Miscellaneous. These expenditures include cash transfers from the capital or current accounts of the department to an economic or government decision-maker, or from one account to another account.
d. Bond Payments. These include payments on interest and principal of outstanding capital bonds and current bonds floated by the department.
e. Adult Education. These are salaries for part-time workers for adult education. On PH part-time teacher unit costs $\$ 15,000$ and supplies 15 units of adult education. One PM part-time teacher unit costs $\$ 10,000$ and supplies 10 units of adult education.
f. School Construction. This includes funds expended for the construction of a new school, the up-grading of an old one, or the demolition of a school. The "typical" cost of an SCl is $\$ 27,000,000$. If a local construction industry (CI) does not offer a fair price, a school can be constructed by the Outside System at a fixed cost of $\$ 35,100,000$. The "typical" demolition cost for an SC1 is $\$ 5,400,000$. The fixed demolition cost (Outside System) is $\$ 7,020,000$.
g. Land Purchase. This includes expenditures for the purchase of land from government or economic decision-makers or the Outside System.

## G. School Department Decisions

The School Department is responsible for providing educational facilities to the residents of the simulated area. In order to accomplish this, the School Department may make any or all of the following decisions: purchase land, change employment, change maintenance level, make contracts for BG and BS purchases, change district boundaries, transfer cash, change salaries, build schools, request federal/state aid, and provide adult education.

## 1. Purchase Land (\$PU)

The School Department may purchase land from either of two sources: another decision-maker who owns the parcel or the Outside System (i.e., the computer).

When purchasing land from another decision-maker the department must buy undeveloped land in portions of $4 \%$ of a square mile (i.e., $4,6,12$, $16, \ldots 92,96,100 \%$ ) and the terms of the purchase are arrived at by mutual agreement. When bidding on land owned by the computer, the department must also purchase lots in portions of $4 \%$. The bidding price may be determined from the Fair Market Value Map or from other sources at the disposal of the department.

## 2. Change Employment (\$CVPT)

The School Department has an employment mix which describes its capacity of students. Further, the ratio of PH to PM teachers affects what classes of students will attend a particular school. The School Department can request a different employment mix at any school and if there are PH and PM workers available and fair salaries are offered, the computer will assign new teachers to that school.

Each school has a value ratio which describes the quality of the building, affects capacity, and determines the type of students who will attend that school. School buildings depreciate at a constant rate of $2 \%$ per round. Decision-makers in the School Department can counter the effects of depreciation (i.e., a declining value ratio) by specifying a maintenance level at which the value ratio of a school is to be maintained. Maintenance and/or renovation (i.e., raising the maintenance level above value ratio) involves purchases of business goods and business services either from local BG and BS establishments or from the Outside System.
4. Award Contracts (\$CVPT)

The School Department purchases business goods (BG) and business services (BS) for the maintenance and normal operation of each of its schools. The department may contract to buy from local BG and BS establishments owned by economic decision-makers (competitive prices ususally range around $\$ 100,000$ per unit), or it will automatically buy from the Outside System at $\$ 130,000$ per unit of BG or BS.

## 5. Change District Boundaries (\$REDIST)

Each school serves a school district and there must be only one school per district: The original districts are printed on first round computer maps. The decision-maker representing the School Department may alter district boundaries at any time. This allows him to do such things as relieve overcrowding in one district if there is an under-crowded school in an adjacent district. Two districts may not overlap (i.e., serve same parcel), nor can they be discontinuous. The parcel on which a school is located is automatically in its district.
6. Transfer Cash (\$CASH)

The School Department may transfer cash between its own capital or current accounts, to the capital or current accounts of other departments or to the Chairman, or to an economic decision-maker.

## 7. Change Salaries (\$OTHER)

The School Department is in competition with establishments in the economic sector for PH and PM workers to fill teaching positions. The typical salary for a PH worker is $\$ 10,000$, and the typical salary for a PM worker is $\$ 5,000$. The School Department may change salaries at any time, but when doing so, the changes go into effect for all teachers and not just those at a given school.
8. Build Schools (\$BUILD or \$OUBLD)

The School Department may build new schools, upgrade (i.e., add an additional level of development), or demolish old ones. Construction may be accomplished either by the local CI or by the Outside System at 1.3 times the typical cost. The typical construction cost of an SC1 is $\$ 27,000,000$ and the demolition cost is $\$ 5,400,000$ by a CI. Schools may be located on any parcel, but only one school can be on a parcel. All construction requires one full round to complete. An SCl requires $16 \%$ of a square mile.
9. Request Federal/State Aid (\$FSA)

Schools are eligible for two types of Federal/state aid: current and capital. The School Department automatically receives aid for current expenditures in the amount of $\$ 225$ for each student enrolled in the system.

Decision-makers must request Federal/state aid for capital expenditures (i.e., the construction of new facilities). If granted, it must be matched dollar for dollar by local funds. Aid for construction and upgrading on a maximum of 3 schools, if the city is under $1,000,000$ in population, and for two more schools for each additional million of population in the city may be requested each round. If aid is approved for a construction site, the aid is available for only that location and only up to the approved development level. There is a $60 \%$ chance of acceptance of the first request if the ratio of students per school (first level of development) is about $18,000 / 1$. The chances increase slightly as the ratio increases. The second request has a $40 \%$ chance of acceptance, which varies with the same criteria. All other requests have a $30 \%$ chance. Aid should be requested one round before construction is intended.

## 10. Request Teachers for Adult Education (\$OTHER)

The School Department can provide adult education by specifying the number of high and middle income units in adult education requested. These units will be provided if sufficient part-time teachers are available.

## H. Municipal Services Department (MS)

The function of the Municipal Services Department is to provide the equivalent of fire, police and sanitary service to the simulated area. This service is expressed in terms of MS units.

1. Employment and Capacity

The Municipal Services Department employs from the middle (PM) and low (PL) income population units only. There are 160 workers in a PM and 200 workers in a PL unit. Like schools, the design capacity of an MS plant is determined by its employment mix. This relationship is summarized below for a level one plant (MS1):

Design Capacity (MS units) as a Function of Employment Mix
PL Worker

| Units | 0 | 1 | 2 | 3 | 4 | 5 | 6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

PM Worker
Units

| 0 |  | 140 | 230 | 380 | 500 | 680 | 730 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1 | 200 | 330 | 470 | 620 | 740 | 850 | 950 |
| 2 | 400 | 550 | 700 | 860 | 970 | 1,080 | 1,180 |
| 3 | 600 | 780 | 940 | 1,100 | 1,220 | 1,320 | 1,420 |
| 4 | 730 | 970 | 1,170 | 1,300 | 1,400 | 1,500 | 1,590 |
| 5 | 950 | 1,150 | 1,300 | 1,480 | 1,580 | 1,670 | 1,750 |
| 6 | 1,100 | 1,325 | 1,490 | 1,660 | 1,740 | 1,825 | 1,900 |

The optimal employment mix of an MS1 is 3 PM workers and 3 PL workers. This mix creates a design capacity of 1,100 MS units. The per unit cost (in salaries) of operating an MS1 is least at this mix. At any other employment mix the per unit cost (in salaries) increases.*

Value ratio also affects the capacity of an MS plant. For example, an MS1 with 4 PL workers and 2 PM workers has a design capacity of 970 MS units. The effective capacity of an MS plant is determined by multiplying its design capacity times the value ratio/100. Suppose that the value ratio was 80 , the effective capacity would be:

$$
970 \times \frac{80}{100}=776 \text { MS units }
$$

## 2. Drain on Municipal Services

As in a real city, all private developments require municipal services. The drain (or "loading") of MS units by the various land uses at the first level of development is summarized on the next page.

[^15]| Land Use | Drain (MS Units) |
| :---: | :---: |
| FL1 | 150 |
| SG1 | 50 |
| MP1 | 200 |
| MF1 | 150 |
| NL1 | 100 |
| EL1 | 150 |
| TE1 | 200 |
| FO1 | 250 |
| TA1 | 150 |
| PA1 | 200 |
| CR1 | 300 |
| NS1 | 50 |
| BG1 | 25 |
| BS1 | 10 |
| PG1 | 30 |
| PS1 | 10 |
| RA1 | 10 |
| RB1 | 60 |
| RC1 | 250 |

The quality of MS service affects depreciation of economic land uses and social sector dissatisfaction. Quality of service deteriorates when effective capacity. The factor by which land uses served by an MS plant depreciate is expressed in terms of the MS Use Index.
MS Use Index $=\frac{\text { Actual Number of MS Units Drained } x 100}{\text { Effective Capacity }}$ Effective Capacity of MS Plant
(Note: An MS Use Index will never be computed above 200.)
In other words, an MS plant with a Use Index greater than 100 is being overused and depreciation and dissatisfaction will be increased.

## 3. Revenues

The Municipal Services Department receives income for its current and capital accounts from various sources. These include:
a. Appropriations. These are funds distributed to the current and/or capital accounts of the department by the Chairman.
b. Federa1/State Aid. Current federal/state aid is automatically granted to the department for welfare payments. Aid is granted to the department for welfare payments. Aid is granted on the basis of two federal/state dollars for each local dollar up to a maximum equivalent to $\$ 35$ per resident of a jurisdiction. The Municipal Services Department is not eligible for capital federal/state aid.
c. Miscellaneous. This income includes such items as cash transfers to the capital or current account of the department and income from the sale of land (capital account only).
d. Bonds. Current bonds are automatically floated by the computer if the current expenditures of the department exceed its current revenue. Current bonds have a duration of two years and the interest rate is set by the computer. Capital bonds may be floated for a department by the chairman, subject to a referendum by the social sector. Capital bonds have a duration of 25 years and the interest rate is set by the computer.

The Municipal Services Department spends money in the following items:
a. Welfare Payments. Welfare payments for unemployed workers are specified by the Chairman but distributed from the current accounts of the Municipal Services Department.
b. Goods and Services. The Municipal Services Department must purchase business goods (BG) and business services (BS) for the normal operation of its plants and for the maintenance and/or renovation of its plants. BG and BS may be purchased from either local establishments owned by economic decision-makers (competitive prices usually range around $\$ 100,000$ per unit) or from the Outside System (i.e., the computer) at fixed prices of $\$ 130,000$ per unit. Contracts must be made if purchases are to be from local establishments.

The goods and services requirements of a level one plant (MS1) are outlined below:

$$
\underline{B G}
$$

For 1\% Renovation and/or Maintenance
For Norma1 Operation of an MS1
c. Miscellaneous. These expenditures include cash transfers from the capital or current accounts of the department to another government or economic decision-maker, or from one account to another account.
d. Salaries. The typical salary for one PM worker is $\$ 5,000$, and the typical salary for one PL worker is $\$ 2,500$. There are 160 workers in a PM and 200 workers in a PL unit.
e. Bond Payments. These include payments on interest and principal of outstanding capital and current bonds floated by the department.
f. Construction. This includes funds expended for the construction of a new MS plant or the demolition of an old one. The "typical" cost of an MS1 is $\$ 30,000,000$. If a local construction industry (CI) does not offer a fair price, an MS plant can be constructed by the Outside System at a fixed cost of $\$ 39,000,000$. The "typical" local demolition cost is $\$ 6,000,000$ and the fixed demolition cost (Outside System) is $\$ 7,800,000$.
g. Land Purchase. This includes expenditures for the purchase of land either from a government or economic decision-maker or from the Outside System.

In order to provide adequate services to the city, the Municipal Services Department may make any or all of the following decisions during a round of play: Purchase land, change employment, change maintenance level, make contracts for BG and BS purchases, change district boundaries, transfer cash, change salaries, build, upgrade or demolish MS plants.

1. Purchase Land (\$PU)

The Municipal Services Department may purchase 1and from either of two sources: another decision-maker who owns land or the Outside System (i.e., the computer). When purchasing land from another decisionmaker, the department must buy undeveloped land in portions of $4 \%$ of a square mile (i.e., $4,8,12,16, \ldots 92,96,100 \%$ ) and the terms of the purchase are arrived at by mutual agreement. When bidding on land owned by the Outside System, the department must also purchase lots in portions of $4 \%$. The bidding price may be determined from the Auction Asking Price Map.

## 2. Change Employment (\$CVPT)

Like the School Department, the Municipal Services Department has an employment mix which describes its capacity to produce MS service (i.e., MS units) to the community. The Municipal Services Department can request a different employment mix at any MS plant, and if there are PM and PL workers available and adequate salaries are offered, the computer will assign new workers to that plant.

## 3. Change Maintenance Level (\$CVPT)

Each MS plant has a value ratio which describes the quality of the building and affects the ability of that plant to produce at its design capacity. MS plants depreciate at a constant rate of $3.3 \%$ per round. Decision-makers in the Municipal Services Department can counter the natural effects of depreciation (i.e., a declining value ratio) by specifying a maintenance level at which the value ratio of an MS plant is to be maintained. Maintenance and/or renovation (i.e., raising the maintenance level above the value ratio) involves purchases of business goods and business services either from local BG and BS establishments or from the Outside System.
4. Award Contracts (\$CVPT)

The Municipal Services Department purchases business goods (BG) and business services (BS) for the maintenance and normal operation of each of its plants. BG and BS may be purchased either from local BG and BS establishments as the result of a contract agreement (the competitive price usually ranges around $\$ 100,000$ per unit) or from the Outside System at a fixed price of $\$ 130,000$ per unit.

When awarding contracts for BG or BS , the department must specify the location of the BG or BS establishment, the percentage of its total purchases which it will buy there, as well as the priority which it awards to each establishment.
5. Change District Boundaries (\$REDIST)

Each MS plant must serve an MS district and there must only be one MS plant per district. The original districts are printed on first round computer maps. The decision-maker representing the Municipal Services Department may alter district boundaries at any time. This allows an alternative course of action to building a new plant or upgrading or renovating an old one which is operating over capacity when the plant in an adjacent district may be under capacity. Two districts may not overlap (i.e., serve the same parcel), nor can a district be discontinuous. The parcel on which an MS is located is automatically in its district.
6. Transfer Cash (\$CASH)

The Municipal Services Department may transfer cash between its own capital and current accounts, to the capital or current accounts of other departments or the Chairman, or to an economic decision-maker.

## 7. Change Salaries (\$OTHER)

The Municipal Services Department is in competition with business establishments in the economic sector for PM and PL workers to fill jobs. The typical salary per PM worker is $\$ 5,000$ and the typical salary per PL worker is $\$ 2,500$.
8. Build, Upgrade or Demolish MS plants (\$BUILD or \$OUBLD)

The Municipal Services Department may build new MS plants, upgrade (i.e., add an additional level of development) or demolish old ones. Construction may be accomplished either by the local CI or by the Outside System at 1.3 times the typical cost. The typical construction cost of an MS1 is $\$ 30,000,000$ and the typical demolition cost is $\$ 6,000,000$. An MS1 can be built by the Outside System at a fixed cost of $\$ 39,000,000$ and demolished at a fixed cost of $\$ 7,800,000$. MS plants may be located on any parcel, but only one MS can be on a parcel. All construction requires one full round to complete. An MS1 requires $12 \%$ of a square mile.

## J. Highway Department (HY)

The Highway Department is concerned with two types of developments: highways and terminals.

1. Highways
a. Types. There are three types of highways in City IV: HY1, HY2, and HY3. An HY3 is the largest road and it requires $16 \%$ of
land from each side of the road. An HY2 requires $12 \%$ from each side and an HY1 requires $8 \%$ from each side. The type of highway (i.e., its "size") determines its design capacity. The design capacity of the three types of highways are 500 road units (HY1); 1000 road units (HY2); and 1500 road units (HY3) per mile segment.

The value ratio of a segment of highway will reduce its design capacity by a function of VR/100 times design capacity; the product is equivalent to effective capacity.

Roads are used by population units to travel to and from employment and shop locations and by basic industry (HI, LI, NS) and commercial establishments (BG, PG, PS) to transport products to terminals and to purchase the necessary goods and services for maintenance and normal operations. Population units travel to work during peak-hour travel only. A population unit consumes 10 road units per mile when traveling to and from work by automobile. Buses also consume road units during peak-hour. A bus (level 1) requires 50 units per mile; a bus (level 2) requires 100 units per mile, and a bus (level 3) requires 150 units per mile.
b. Depreciation. Highways depreciate as a function of use. The annual depreciation rate of a mile segment of highway is 5.02 where $Z$ is the actual number of road units consumed divided by effective capacity of the road segment.
c. Congestion. Congestion occurs when the use index ((Actual Use/Effective Capacity) x 100) of a highway is greater than 100. Congestion is recorded only during peak-hour travel. When congestion occurs, it takes additional time for population units to travel on highways in the city. The amount of additional time is directly proportional to the amount of congestion on the highway. For example, if the peak-hour congestion is $110 \%$, the time to travel a road is $10 \%$ greater than otherwise. Time consumed in transportation to and from work affects the allocation of leisure time in the social sector.

## 2. Terminals

Terminals (TM) are used by HI, LI, and BG. HI and LI use terminals to ship output to national demanders and BG receives goods from national suppliers. A TMI supplies 10,000 capacity units; a TM 2 supplies 20,000 capacity units; and a TM3 supplies 30,000 capacity units. The consumption requirements of TM users are summarized on the following page.

A terminal can only be in an intersection. Land requirements for terminals are $12 \%$ (TMI) ; $16 \%$ (TM2) ; and $20 \%$ (TM3) from each of four corners.
3. Revenues

The Highway Department receives income to its current and capital accounts from various sources. These include:
a. Appropriations. These are funds distributed to the current and/or capital accounts of the department by the Chairman.
b. Federal/State Aid. The Highway Department is eligible for capital federal/state aid for the construction of new highways or the upgrading of existing ones. Aid must be requested from the computer. The chances of a request being accepted are $80 \%$ for type 1 construction, $50 \%$ for type 2 construction, and $30 \%$ for type 3 construction. The matching ratio of federal/state funds to local funds for a HY1 is 1 federal/state dollar to 9 local dollars; for a HY2, 1:1; and for a HY3, 2:1.
c. Bonds. Current bonds are automatically floated by the computer if the current expenditures of the department exceed its current revenue. Current bonds have a duration of two years and the interest rate is set by the computer. Capital bonds may be floated for the department by the Chairman subject to a referendum by the social sector. Capital bonds have a duration of 25 years and the interest rate is set by the computer.
d. Miscellaneous. This income includes such items as cash transfers to the capital or current account of the department and income from the sale of land (capital account only).

## 4. Expenditures

The Highway Department spends money on the following items:
a. Road Maintenance. The Highway Department must purchase business goods (BG) and business services (BS) for the maintenance and/or renovation of its roads. BG and BS are purchased by the Highway Department
at fixed costs from the Outside System. The goods and services costs per mile maintained for $1 \%$ renovation and/or maintenance are outlined below:

Road Type
HY1
HY2
HY3

\$7,000 14,000
21,000

BS

$$
\$ 1,000
$$

$$
2,000
$$

3,000
b. Bond Payments. These include payments on interest and principal of outstanding capital and current bonds floated by the department.
c. Miscellaneous. These expenditures involve cash transfers from the capital or current accounts of the department to an economic or governmental decision-maker, or from one account to another account.
d. Road and Terminal Construction. The Highway Department can build, upgrade or demolish highways and terminals. The "typical" cost of a HYl is $\$ 800,000$ per mile, and the "typical" demolition costs of $\$ 160,000$ per mile and $\$ 2,800,000$, respectively. If a local construction industry (CI) does not offer a fair price, building can be done by the Outside System at fixed prices of $\$ 1,040,000$ per mile of HY 1 and $\$ 18,200,000$ for a TMI. Outside System demolition costs are $\$ 208,000$ per mile for a HY1 and \$3,640,000 for a TMI.
e. Land Purchase. This includes expenditures for the purchase of land either from a governmental or economic decision-maker or from the Outside System.
f. Miscellaneous. These expenditures involve cash transfers from the capital or current accounts of the department to another government or economic decision-maker, or from one account to another account.

## K. Highway Department Decisions

The Highway Department is responsible for all roads and terminals in the simulated city. The Highway Department may make any or all of the following decisions during a round of play: purchase land, transfer cash, change maintenance levels, build highways and terminals, request federal/state aid.

[^16]1. Purchase Land (\$PU)

The Highway Department may purchase land from either of two sources: another decision-maker or the Outside System (i.e., the computer). When purchasing land from another decision-maker, the department must buy undeveloped land in portions of $4 \%$ of a square mile (i.e., $4,8,12,16$ $\ldots 92,96,100 \%$ ) and the terms of the purchase are arrived at by mutual agreement. When bidding on land owned by the Outside System, the department must also purchase land in portions of $4 \%$. The bidding price may be determined from the Fair Market Value Map or from other sources available to the department.

When purchasing land for the purpose of building highways, it is important to remember that highways require land form both sides of the road. These requirements are $8 \%$ from each side for HY1, $12 \%$ from each side for HY2 and $16 \%$ from each side for HY3. Terminals require 1 and from all four comers of an intersection. These requirements are $12 \%$ from each comer for a TM1, 16\% from each corner for a TM2 and 20\% from each corner for TM3.

## 2. Transfer Cash (\$CASH)

The Highway Department may transfer cash between its own capital and current accounts, to the capital or current accounts of other departments or the Chairman or to an economic decision-maker.

## 3. Change Maintenance Level (\$CVPT)

Each type of highway (HY1, HY2, HY3) has a value ratio which describes the quality of the road and affects its capacity. Highways depreciate at a yearly rate of .05 Z and where Z is the actual number of road units consumed divided by the effective capacity of the road. Decision-makers in the Highway Department can counter the effects of depreciation (i.e., a declining value ratio) by specifying a maintenance level at which the value ratio of each type of highway is to be maintained. Maintenance and/or renovation (i.e., a declining value ratio) by specifying a maintenance level at which the value ratio of each type of highway is to be maintained. Maintenance and/or renovation (i.e., raising the maintenance level above the value ratio) involves purchases of business goods (BG) and business services (BS) at fixed costs from the Outside System.

## 4. Build Highways and Terminals (\$BUILD or \$OUBLD)

The Highway Department may build new highways or terminals, upgrade (i.e., add an additional level of development) or demolish old ones. Construction may be accomplished by either a local CI or the Outside System at 1.3 times the typical cost. Typical construction costs are $\$ 800,000$ per mile for an HY1 and $\$ 14,000,000$ for a TMI. Demolition costs are $\$ 160,000$ for an HY1 and $\$ 2,800,000$ for a TMI. Highways and terminals
can also be built and/or demolished by the Outside System at fixed costs. Construction costs are $\$ 1,040,000$ (HY1) and $\$ 18,200,000$ (TMI). Demolition costs are $\$ 208,000$ (HY1) and $\$ 3,640,000$ (TM1). Terminals must be located on intersections and road units located on rad beds (i.e., vertical and horizontal coordinates). All construction requires one full round to complete.
5. Request Federal/State Aid (\$FSA)

The Highway Department is eligible for capital federal/state aid for the construction of new highways and the upgrading of highways at specified locations. The chances of a request being granted are about $80 \%$ for construction of level one highways, $50 \%$ for construction of level two highways, and $30 \%$ for construction of level three highways. The matching ratio of federal/state funds to local funds for one level of construction is $1: 9$; for two levels of construction, $1: 1$; and for three levels of construction, 2:1.

## L. Planning and Zoning Department (PZ)

The Planning and Zoning Department is responsible for zoning, the acquisition of parkland and the creation and demolition of public institutional land.

## 1. Zoning

As the name of the department implies, the powers of this department go somewhat beyond zoning. This department has the powers at its disposal to develop a master plan for the city for future redevelopment. It may regulate at its discretion the location of all private construction by enforcing zoning codes to which private developers must conform. The implication of this power is that the players can exercise control over the type of development built in the city. They have the ability to zone areas for suburban residential development, industrial parks, recreation areas, etc., at their own discretion. The amount of planning which would be instituted is up to the individual players representing the Planning and Zoning Department.
2. Parkland and Public Institutional Land

The Planning and Zoning Department has responsibility for two types of public land uses: parkland and public institutional land. Parkland is equivalent to open space recreational areas and is used by the social sector when they allocate time to recreation. Public institutional land is equivalent to parkland with developments and represents such things as museums, zoos, libraries and public golf courses. Public institutional land can be created on a parkland at a cost of $\$ 1,000,000$ per $4 \%$ of a parcel. Demolition costs per $4 \%$ are $\$ 200,000$. All costs are paid to the Outside System.
3. Revenues

The Planning and Zoning Department receives income to its capital account (it has no current account) from various sources. These include:
a. Appropriations. These are funds distributed to the department by the Chairman.
b. Bonds. Capital bonds may be floated for the department by the Chairman subject to the approval of the social sector. Capital bonds have a duration of 25 years and the interest rate is set by the computer.
c. Federal/State Aid. The Planning and Zoning Department is eligible for capital federal/state aid for the purchase of parkland, which may later be developed as public institutional land use.
d. Miscellaneous. This income includes such items as cash transfers to the capital account of the department and income from the sale of land.

## 4. Expenditures

The Planning and Zoning Department spends money on the following items:
a. Bond Payments. This includes payments on interest and principal of outstanding capital bonds floated by the department.
b. Land Purchase. This involves purchases of undeveloped land from a governmental or economic decision-maker or the Cutside System for the purpose of providing parkland.
c. Public Institutional. This is an expenditure for the development of parkland into public institutional use. Demolition of public institutional uses is included in this item.
d. Miscellaneous. These expenditures involve cash transfers from the capital account of the department to an economic or governmental decision-maker.
M. Planning and Zoning Department Decisions

In order to accomplish its objectives, the Planning and Zoning Department may make any or all of the following decisions during a round of play: purchase land, change zoning, transfer cash, request federal/state aid, and create or demolish institutional land uses.

1. Purchase Land (\$PU)

The Planning and Zoning Department may purchase land from either of two sources: another decision-maker or the Outside System (i.e., the computer). When purchasing land from another decision-maker, the department must buy undeveloped land in portions of $4 \%$ of a square mile (i.e., $4,8,12,16, \ldots 92,96,100 \%$ ) and the terms of the purchase are arrived at by mutual agreement. When bidding on land owned by the Outside System, the department must also purchase land in portions of $4 \%$. The bidding price may be determined from the Fair Market Value Map or from other sources available to the department.

Any undeveloped land owned by the Planning and Zoning Department is parkland (unless developed in public institutional use) and is used by population units for recreation. One square mile of parkland provides recreational space for 120,000 time units of time allocated for recreation.
2. Change Zoning (\$CVPT)

The Planning and Zoning Department may change the zoning of any parcel at any time. The various zoning codes in City IV are:

Land Use
Any Use
Any Business 10
Any Manufacturing20
HI * ..... 21
LI * ..... 22
CI ..... 23
All Non-Manufacturing ..... 30
NS ..... 31
BG ..... 32
BS ..... 33
PG ..... 34
PS ..... 35
Any Residential ..... 40
RA ..... 41
RB ..... 42
RC ..... 43
Parkland ..... 50
*NOTE: HI and LI refer to the eleven SIC categories.

The original zoning for the simulated area is printed on first round computer maps. If the zoning for a parcel with an economic land use on it is changed to a code prohibiting that land use, it means that no further increments (levels of development) of that land use can be built there.

## 3. Transfer Cash (\$CASH)

The Planning and Zoning Department may transfer cash to the capital or current accounts of other departments or to the Chairman, or to an economic decision-maker.

## 4. Request Federal/State Aid (\$FSA)

The Planning and Zoning Department may file up to 3 requests per round for capital federal/state aid for the purchase of parkland. Aid for parkland does not need to be specified for specific locations. The chances of a request being granted are about $15 \%$, but the probability of acceptance increases as the amount of request decreases and the existing ratio of population/square mile of parkland increases.
5. Create or Demolish Public Institutional Land Uses (\$CVPT)

The department may develop parkland into public institutional uses at a cost of $\$ 1,000,000$ per $4 \%$ of a parcel (demolition costs $\$ 200,000$ per $4 \%$ of a parcel). All costs are paid to the outside economy. One square mile of public institutional land can serve 100,000 people on the national average.
N. Utility Department (UT)

The Utility Department is responsible for providing utilities such as gas, water and electric power to economic developments. Units of utility service are provided by utility plants. Utility plants have three possible development levels. A UT1 requires $20 \%$ of a square mile.

## 1. Installation of Service

When providing service to a parcel, the Utility Department installs levels of service.* There may not be more than nine levels of service on a parcel. Each level of service provides a certain number of utility units. At least as many units must be provided as an economic activity requires for operaiton. Once supplied service may not be taken away from a parcel. The installation costs for providing levels of service are fixed and deducted from the financial accounts of the department by the computer. This information is summarized on the following page.

[^17]Levels of
Utility Units

1
2
3
4
5
6
7
8
9

\section*{Installation <br> Costs <br> | Costs |
| :---: |} Installed


| $\$ 2,000,000$ | 100 |
| ---: | ---: |
| $4,000,000$ | 200 |
| $5,000,000$ | 300 |
| $6,000,000$ | 400 |
| $8,000,000$ | 500 |
| $11,000,000$ | 600 |
| $14,000,000$ | 700 |
| $18,000,000$ | 900 |
| $28,000,000$ | 1,300 |

$$
1 \text { ancon }
$$

4,000,000
5,000,000
200
6,000,000
400
8,000,000
500
11,000,000
600
14,000,000
700
18,000,000
1,300

There is no design capacity of a utility plant. In terms of operating cost, however, a UT1 has a least cost (per unit) capacity of 1500 units. The variable cost function of a UT1 is given below:

Utility Units Served

| 300 | $\$ 20,000$ |
| ---: | ---: |
| 600 | 13,333 |
| 900 | 9,629 |
| 1,200 | 7,777 |
| 1,500 | 6,667 |
| 1,800 | 7,407 |
| 2,100 | 7,936 |
| 2,200 | 8,080 |
| 2,500 | 8,444 |
| 2,800 | 8,730 |

Total Operating Cost
$\$ 6,000,000$
8,000,000
8,666,667
9,333,333
10,000,000
13,333,333
16,666,667
17,777,778
21,111,111 24,444,444
(NOTE: If 1500 units is the least cost capacity of a UTl, this means that if the per unjit operating cost is above $\$ 6,667$, the plant is not operating at its optimum productivity level. Maximum profit also occurs at 1500 units served.)

[^18]The units which a utility plant serves are the equivalent of the drain of utility units by the land uses which require utility service. The utility requirements of the various land uses are given on page 93.

## 2. Revenues

Un1ike other departments, the UtiIity Department is a quasi-private company and cannot receive income to its current or capital accounts from direct appropriations from the Chairman. The department can, however, receive income from any of the following sources:
a. Subsidies. These are public subsidies granted by the Chairman to the current or capital accounts of the department.
b. Bonds. Current bonds are automatically floated by the computer if the current expenditures of the department exceed its revenues. Current bonds have a duration of two years and the interest rate is set by the computer. Capital bonds may be floated for the department by the Chairman, subject to a referendum by the social sector. Capital bonds have a duration of 25 years and the interest rate is determined by the computer.
c. Miscellaneous. These revenues include such items as cash transfers to the capital or current accounts of the department and income from the sales of land (capital account only).
d. Income from Users. Since the Utility Department can set a price for its service, it earns income for every unit of service which is consumed by the economic sector land uses. The "typical" price charged all utility charges from the accounts of the economic activities and credits income to the Utility Department.

## UTILITY REQUIRMENTS OF VARIOUS LAND USES

Land Use Type*
FLI
SG1
MP1
MF1
NL1
EL1
TE1
FO1
TA1
PAI
CR1
NSI
BG1
BS1
PG1
PS1
RA1
RB1
RC1
4
26
117

[^19]
## 3. Expenditures

The Utility Department spends money on the following items:
a. Operating Costs. Total operating costs were discussed earlier. Operating costs increase with the number of utility units served; but the per unit operating cost is least at 1500 units.

The methods for determining operating costs are outlined below:

$$
\text { Let } X=\text { the number of utility units drained if } X \leq 600 \text {, }
$$

$$
\text { Cost }=\frac{\$ 4,000,000}{600}(X)+\$ 4,000,000
$$

$$
\text { if } 600<x \leq 1,500,
$$

$$
\text { Cost }=\frac{\$ 2,000,000}{900}(x-600)+\$ 8,000,000
$$

$$
\text { if } x>1,500,
$$

$$
\text { Cost }=\frac{\$ 10,000,000}{900}(X-1500)+\$ 10,000,000
$$

b. Miscellaneous. These expenditures include cash transfers from the capital or current accounts of the department to an economic or governmental decision-maker, or from one account to another account.
c. Bond Payments. These include payments on interest and principal of any outstanding capital or current bonds floated by the department.
d. Plant Construction. This includes funds expended for the construction of a new utiltiy plant, the upgrading of an old one, or the demolition of an existing one. Utility plants must be constructed by the Outside System. A UT1 has a fixed construction cost of $\$ 30,000,000$ and a fixed demolition cost of $\$ 6,000,000$.
e. Extension of Service. These costs include installation costs for levels of service and redistricting costs. The costs of supplying utility service to a parcel are listed on the following page.

Levels of Service
1
2
3
4
5
6
7
8
9

Installation Costs
\$2,000,000
4,000,000
5,000,000
6,000,000
8,000,000
11,000,000
1 ,000,000
18,000,000
28,000,000

There is also a fixed cost of $\$ 1,000,000$ for redistricting one parcel already being served by a plant to another plant.
f. Land Purchase. This includes expenditures for the purchase of 1 and either from governmental or economic decision-makers or from the Outside System.

## O. Utility Department Decisions

In order to provide service and improve its operations, the Utility Department may make any or all of the following decisions during a round of play: purchase land, change level of utility service, transfer cash change prices, and build utility plants.

1. Purchase Land (\$PU)

The Utility Department may purchase land from either of two sources: another decision-maker or the Outside System (i.e., the computer). When purchasing land from another decision-maker, the department must buy undeveloped 1 and in portions of $4 \%$ of a square mile (i.e., 4, 8, 12, $16 \ldots 92,96,100 \%$ ) and the terms of the purchase are arrived at by mutual agreement. When bidding on land owned by the Outside System, the department must also purchase land in portions of $4 \%$. The bidding price may be determined from the Fair Market Value map or from other sources available to the department.

## 2. Change Level of Utility Service (\$CVPT)

In response to demands for increased utiltiy service, the Utility Department can install additional levels of service to each parcel in the simulated area or change the utility plant serving a parcel. The costs of installing additional service were explained earlier When installing service, the department must make sure that the new area being served is contingent to a parcel which already has at least one level of service installed by the same plant. There is a fixed cost of $\$ 1,000,000$ for changing service at a parcel from one utility plant to another.
3. Transfer Cash (\$CASH)

The Utility Department may transfer cash between its own capital and current accounts, to the capital or current accounts of other departments or the Chairman, or to an economic decision-maker.

## 4. Change Prices (\$OTHER)

The Utility Department can change the prices which it charges per unit of utility service. The "typical" price of utility service is \$10,000 per unit.
5. Build and Demolish Utility Plants (\$OUBLD)

The Utility Department may build new plants or upgrade and demolish existing ones. The fixed construction cost of a UT1 is $\$ 30,000,000$. Construction is completed in the same round that the contract is submitted to the computer.

A utility plant which is serving no parcels may be demolished at a cost of $\$ 6,000,000$. All parcels which were previously served by such a plant must be allocated to other plants before the computer will accept the demolition. Also, any economic developments on the same parcel as the plant must be demolished before the plant.
P. Bus and Rapid Rail Companies

Although the Bus and Rapid Rail Companies are separate quasiprivate departments, they will be treated in the same section due to the similarities between the two. Neither is limited to a single jurisdiction; both have interjurisdictional authority.

The Bus Company and Rapid Rail Company provide additional modes of transportation, (besides automobile) to the population units who live and work in the simulated area. Population units take bus or rail to work only; they do not use either mode of transportation for shopping.

## 1. Capacity

The Bus and Rapid Rail Companies own rolling stock with three possible levels of service (1, 2, and 3). Level of service indicates the actual number of buses or railroad cars which may serve a particular route.

The number of passengers (capacity that can be effectively served by a rail or bus route) is determined by its level of service. A bus route with a level of service of 1 has a design capacity of 3,000 passengers and a rail route with a level of service of 1 has a
design capacity of 6,000 passengers.* Like highways, the design capacity of a bus or rail route is not necessarily its effective capacity. Effective capactiy is determined by multiplying the value ratio of equipment divided by 100 times the design capacity. For example, if the value ratio of equipment for the Bus Company is 85 , the effective capacity of a leve 1 2 bus route is 5100. Effective capacity can be further reduced by employment. If the Bus or Rapid Rail Company receives only 75\% of the employees which it requested, the actual effective capacity of that route is $75 \%$ (i.e., in the previous example $.75 \times 5100=3825$ ).

It must be noted, however, that effective capacity does not refer to the number of people who actually use a bus or rail. A bus or rail route may serve less or more people than its effective capacity. For example, the bus service with an effective capacity of 3825 may actually be used by 6,000 people. In such a case the computer has decided for these people (see 'The Employment Process') that, despite the overcrowding, it is still cheaper in terms of time and money to take a bus rather than another mode of transportation.

## 2. Equipment

The Bus and Rapid Rail Companies do not buy individual pieces of rolling stock. Rather, they purchase units of equipment for each mile of service. One unit of equipment costs $\$ 10,000$. Forty units of equipment are required to operate a bus (level of service $=1$ ) for one mile and 80 units of equipment are required to operate a rail (level of service $=1$ ) for one mile. Equipment is purchased from the Outside System and its costs are automatically deducted by the computer.

## 3. Depreciation and Maintenance

Bus and rail equipment which is used depreciates at an average rate of $3.5 \%$ per annum. Goods and services for maintenance are automatically purchased from the Outside System (i.e., the computer) at fixed prices. The costs of $1 \%$ maintenance or renovation are $\$ 40$ per equipment unit (goods) and $\$ 60$ per equipment unit (services).
4. Employment

The Bus and Rail Companies employ workers from middle income population units (PM) only. They obtain their workers through the usual employment process handled by the computer. One PM ( 160 workers) supplies 1,000 units of labor and 50 units of labor are required to operate a bus (level of service $=1$ ) or rail (level of service $=1$ ) for one mile. One PM of workers therefore serves 20 miles of a BUS1 or RAIL1.

[^20]
## 5. Passenger Assignments

Passengers are assigned to travel to work by bus and/or rail by the computer. The basis upon which a population unit may or may not be assigned to bus or rail transportation is the dollar value of their time. This value is assigned by social decision-makers. The normal dollar value of a time unit (based on typical salaries of $\$ 2,500$ per low income (PL) worker, $\$ 5,000$ per middle income (PM) worker, and $\$ 10,000$ per high income (PH) worker is $\$ 25$ for a PL, $\$ 50$ for a PM and $\$ 100$ for a PH.

Those population units with the lowest dollar value of time will take the cheapest but probably the longest route of transportation to work. Those population units with a high dollar value of time will take a more expensive but quicker mode of transportation to work.

The following example will demonstrate how the computer considers the dollar value of time. Let us say the transportation costs of a population unit are $\$ 150$ per year to get to work by bus and by auto. It also requires an extra 4 time units to travel by bus instead of auto. If the dollar value of time for that population unit was set at $\$ 40$, it would cost them $\$ 150$ plus 4 units times $\$ 40$ (dollar value) or $\$ 310$ to get to work by bus. To take auto, it costs $\$ 320$ (no extra time units consumed). Therefore, the computer would assign the population unit the bus mode to travel to work (i.e., $\$ 310<\$ 320$ ).

In the same case, suppose the dollar value of time was set to $\$ 50$. Then, the total bus cost would be $\$ 150$ plus 4 time units times $\$ 50$ (dollar value) or $\$ 350$. Auto would cost only $\$ 320$. Therefore, the computer would assign these population units the auto mode to work (i.e., $\$ 320<\$ 350$ ).

## 6. Routes

Buses travel along roads and trains go along tracks. The Bus Company must therefore specify routes only on existing highways, while the Rail Department can have routes wherever they build tracks, including on the diagonal across parcels and either overground or underground. Routes must begin and end at intersections. Further, although bus and rail transport workers to and from their place of employment, the direction of the route is specified in order to meet residence to work demands. For example, assume that people live in the parcels above the line 15 and that most employment locations are at parcels 7018, 7020 and 7220.

The routes that should be specified are the morning routes that bring people to work. In this instance they are 7113 to 7119 (for bus) and 7713 to 7119 (for rai1). A bus stops at every intersection but a rail will stop only where there are stations and there can only be stations at intersections. In the example (page 90) therefore, the rail has three stops: 7713, 7515, and 7119. In planning routes decision-makers for bus and rail will often discover that a key element involves the proximity of stops to parcels where the greatest number of people work and/or live.

$\mathbf{W}=$ Work Area
$L=$ Living Areas

- Rail Routes
".".": = Bus Routes
= Railroad Station


## 7. Land Requirements

Although buses do not require land (they operate on highways), surface rail tracks require $4 \%$ of land (on either side) per mile. In the case of a diagonal track, it requires $4 \%$ of the land from each parcel which it crosses. All land must be purchased by the company prior to the construction of tracks. Underground rail tracks do not require land.
8. Revenues

Like the Utility Department, the Bus and Rapid Rail Companies are quasi-private departments and therefore do not receive direct appropriations from the Chairman. Both companies, however, can receive income from any of the following sources:
a. Subsidies. These are public subsidies granted by the Chairman to the current or capital accounts of either company.
b. Bonds. Current bonds are automatically floated by the computer if the current expenditures of either company exceed current revenues. Current bonds have a duration of two years and the interest rate is set by the computer. Capital bonds may be floated for either company by the Chairman subject to a referendum by the social sector. Capital bonds have a duration of 25 years and the interest rate is determined by the computer.
c. Fares. The primary source of income for the Bus Company and Rail Company is the fares which they charge to passengers who use their service. Fares are deducted by the computer from the accounts of population units represented by social decision-makers on the basis of 250 trips to work and 250 trips from work each year (round).
d. Miscellaneous. These revenues include such items as cash transfers to the capital or current accounts of either company and income from the sale of land (capital account of Rail Company only).

## 9. Expenditures

The Bus and the Rail Companies spend money on the following items:
a. Vehicle Maintenance. This includes the cost of maintenance and renovation costs of vehicles owned by the companies. It involves purchases of goods and services at fixed prices from the Outside System (i.e., the computer). The costs of $1 \%$ renovation or maintenance are $\$ 40$ (goods) and $\$ 60$ (services) per equipment unit.
b. Salaries. Since both companies hire middle income (PM) workers, they must offer competitive salaries. The "typical" salary per PM worker is $\$ 5,000$. There are 160 workers in a PM.
c. Bond Payments. These include payments on interest and principal of any outstanding capital or current bonds floated by either company.
d. Miscellaneous. These expenditures include cash transfers from the capital or current accounts of the company to an economic or governmental decision-maker, or from one account to another account.
e. Vehicle Purchase. This is a capital expenditure for the purchase of rolling stock. One unit of equipment (either bus or rail) has a fixed cost of $\$ 10,000$. If any stock is sold, this item will subtract the selling price of stock and may indicate a negative number which will be credited to the capital account of the company. The selling price of a unit of equipment is defined as: . 50 times value ratio of equipment/ 100 times $\$ 10,000$.
f. Station Construction. (Rail Company only). This includes expenditures for building stations. All stations are built by the Outside System and have a fixed construction cost of $\$ 1,000,000$ and a demolition cost of $\$ 200,000$.
g. Track Construction. (Rail Company only). This includes expenditures for the construction or upgrading of rail tracks. All tracks are built by the Outside System and have a fixed construction cost of $\$ 4,000,000$ per mile (surface tracks) and $\$ 14,000,000$ per mile (underground tracks). Demolition costs are $\$ 800,000$ per mile (surface tracks) and $\$ 2,800,000$ per mile (underground tracks). The cost of diagonal tracks is a function of the hypotenuse of the triangle formed by the rail segment. This relationship is explained below:

## Distance for Diagonal Rapid Rail Segments

Horizontal Distance Between Stations

|  |  | 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vertical distance | 1 | 1.414 | 2.236 | 3.162 | 4.123 | 5.090 |
| between stations | 2 | 2.236 | 2.828 | 3.606 | 4.472 | 5.385 |
|  | 3 | 3.162 | 3.606 | 4.243 | 5.000 | 5.831 |
|  | 4 | 4.123 | 4.472 | 5.000 | 5.657 | 6.403 |
|  | 5 | 5.099 | 5.385 | 5.831 | 6.403 | 7.071 |

In other words, a segment of surface track crossing a single (one square mile) parcel diagonally does not cost $\$ 4,000,000$, but 1.414 times $4,000,000$ or $\$ 5,656,000$.
h. Land Purchase. (Rail Company only). This item includes expenditures for land purchased from the governmental or economic sectors or from the Outside System (i.e., the computer).
Q. Bus and Rapid Rail Company Decisions

In order to operate efficient modes of transportation, the Bus and Rail Companies may make any or all of the following decisions during a round of play: change level of service, change routes, transfer cash, purchase or sell stock, set fares, change salary, change maintenance level, purchase land and build rail lines and stations.

1. Change Level of Service (\$ROUT)

The Bus and Rail Company may increase or decrease the level of service on a particular route. There are three possible levels of service for each mode of transportation. The design capacity (i.e., number of passengers that can be served) of each level of service is:

Level of Service
Design Capacity (Passengers)

| Bus | Rail |
| :--- | ---: |
| 3,000 | 6,000 |
| 6,000 | 12,000 |
| 9,000 | 18,000 |

When changing levels of service, the Bus and Railroad Companies should make sure that they have purchased sufficient equipment for servicing the routes. The equipment requirements are:

Level of Service
Equipment Requirements (Units)

| Bus <br> 40 per mile |  |
| :--- | :--- |
| 80 per mile | 80 per mile |
| 80 per mile mile |  |
| 120 | 240 per mile |

(Note: The Bus Company can form a new route merely by adding at least 1 level of service to a previously non-existent route. The Railroad Company, however, must purchase land and construct tracks in order to form a new route.)
2. Purchase or Sell Rolling Stock (\$OTHER)

The Bus and Rail departments may purchase new units of equipment or sell old equipment. One equipment unit costs $\$ 10,000$. The price received for used equipment (sold to the Outside System) is defined as: .50 times value ratio of equipment/100 times $\$ 10,000$.

## 3. Set Fares (\$OTHER)

The Bus and Rail Companies may set the base and per miles fares to be paid by passengers. Fares are automatically collected from the accounts of population units represented as social decision-makers by the computer. Fares are computed on the basis of 250 trips to work and 250 trips from work per year (round).

## 4. Change Salary (\$OTHER)

The Bus and Rail Company may specify the salary to be paid to its middle income (PM) workers. The typical salary per PM worker is $\$ 5,000$. There are 160 workers in a PM.
5. Change Maintenance Level (\$OTHER)

In order to counter depreciation, the Bus and Rail Companies may specify the level at which the average value ratio of roliing stock is to be maintained. Maintenance involves purchases of goods and services from the Cutside System at fixed costs of $\$ 40$ (goods) and $\$ 60$ (services) per equipment unit per $1 \%$ maintenance.
6. Transfer Cash (\$CASH)

The Bus and Rail Companies may transfer cash between their own capital and current accounts, to the capital or current account of another department, or to an economic decision-maker.
7. Purchase Land (\$PU)

The Rail Company only purchased land. Land may be purchased from another decision-maker or from the Outside System. A rail requires $4 \%$ of a square mile (from either side) for surface tracks, regardless of the level of service.
8. Build Rail Lines and Stations (\$RAIL)

The Rail Company may construct rail lines or stations. The fixed costs of a rail line are $\$ 14,000,000$ per mile for underground and $\$ 4,000,000$ per mile for surface tracks. A station costs $\$ 1,000,000$. All construction costs are paid to the Outside System. Tracks and stations may not be demolished.

## VI. COMPUTER OUTPUT

The computer output is one of the most important components of the City Model operation. It portrays the economic, social and government status of the simulated area at a given point in time. Players make decisions and feed them to the computer. New output is printed which describes the changes that have occurred.

Since all output contains a lot of numbers, it is most important that participants understand the numerical parameters in the City Model. These numbers are discussed in the chapters for each sector and summarized in the Master Sheets (Chapter VII). It is reconmended that participants refer often to the Master Sheets when analyzing their output.

There are two types of output in the City Model. General output, Sections A through F, is for use by all participants; it is important to all three sectors. All other output is distributed to a particular decision-maker in the economic, social or governmental sector. Furthermore, the decision-maker for which this output is intended is identified on the heading of the output.

An explanation and samples of the output for the various sectors follow:
A. Status Maps

## 1. Economic Status Map (Figure 1)

This map shows all of the roads and terminals and at most five things for all privately owned parcels of land:
parcel. (Upper left hand corner)
b. Zoning - the zoning classification of a particular parcel. (Upper right hand corner)

The zoning codes (set by the Planning and Zoning Department) are:
Land Use ..... Code
Any Use ..... 00
Any Business (includes HI, LI, NS, CI, ..... 10
BG, BS, PG, PS)
Any Manufacturing ..... 20
HI ..... 21
LI ..... 22
CI ..... 23

The zoning codes set by the Planning and Zoning Department continue below:

Land Use Code
Any Non-manufacturing 30
NS 31
BG 32
BS 33
PG 34
PS 35
Any Residential 40
RA 41
RB 42
RC 43
Parkland 50
HI includes FL, SG, MP, MF, NL, EL, TE
LI includes FO, TA, PA, CR



c. Land Use Type and Level of Development - the kind of land use which exists on a particular parcel and its level of development (Center).

There are eleven economic uses. They are:

| Basic Industry <br> HI . . . . . . . . . . . . . . . . .Heavy Industry: <br> FL - Furniture and Lumber <br> SG - Stone, Clay and Glass <br> MP - Primary Metals <br> MF - Fabricated Metals <br> NL - Nonelectric Machinery <br> EL - Electric Machinery <br> TE - Transportation Equipment |
| :---: |
| LI . . . . . . . . . . . . . . Light Industry <br>   <br>  FO - Food <br>  TA Textiles and Apparel <br>   <br>  CR - Paper |
| Construction Industry <br> CI . . . . . . . . . . . . . . . . . Construction: building upgrading, demolitio |
| Conmercial Estab1ishmentsBG . . . . . . . . . . . . . . . . .Business Goods: <br> intermediate products, raw <br> materials, etc.BS . . . . . . . . . . . . . . . . .Business Services: <br> computer, accounting,PG . . . . . . . . . . . . . . . . .Personal Goods: <br> food, drugs, appliances, etc.PS . . . . . . . . . . . . . . . . .Personal Services: <br> banking, restaurants, etc. |
| Residences RA . . . . . . . . . . . . . . . . . Sing1e family housing RB . . . . . . . . . . . . . . . . . Townhouses, garden apartments RC . . . . . . . . . . . . . . . . . Highrise apartment buildings |

Development level ranges from 1 to $h$ for all uses. The integer number, $h$, is the ratio of the total. Percent of land available for development (usually $100 \%$ ) to the percent of land required for one level of development of a particular land use. Development level indicates the size of the building and is a multiplier which determines capacity, land requirements, employment requirements, etc.
d. Percent of Undeveloped Land - the amount of land which is privately owned but undeveloped on a given parcel. (Lower right hand corner.)

A11 economic land uses require a percentage of the parcel for development. The land requirements of economic land uses at the first level of development are:

| Land Use |  |
| :--- | :---: |
|  | FL1 |
| SG1 of Square Mile |  |
| MP1 | 28 |
| MF1 | 40 |
| NL1 | 48 |
| EL1 | 20 |
| TE1 | 15 |
| FO1 | 12 |
| TA1 | 12 |
| PA1 | 20 |
| CR1 | 6 |
| NS1 | 16 |
|  | 28 |
| CI1 | 12 |
|  |  |
| BG1 | 20 |
| BS1 | 12 |
| PG1 | 20 |
| PS1 | 10 |
| RA1 | 12 |
| RB1 | 2 |
| RC1 | 2 |

If an economic decision-maker does not own $100 \%$ of a parcel, it is because there may be government land uses on that parcel (i.e., a road, utility plant, school, municipal service plant, terminal, parkland) or the land may be preempted from local use. To determine the location of government land uses, see Government Status Map. Preempted land is shown on Preempted Land Map.

Land uses at other levels of development require land in direct proportion to the leve1. For example, an FL2 requires $56 \%$ of a square mile, and an RB6 requires $22 \%$ of a square mile.
e. Level of Utility Service - the level of utility service made available by the utility plant serving that parcel. (Lower left hand corner.)

The utility requirements for the various economic land uses (at the first level of development) are:

Land Use
FL1
SG1
MP1
MF1
NL1
EL1
TE1
FO1
TA1
PA1
CR1
NS
BG1
BS1
PG1
PS1
RA1
RB1
RC1
2. Government Status Map (Figure 2)

This map shows the location of the following government land uses:
a. Schools - the location and development level of all schools. (Indicated by 'S" in upper right corner).
b. Percent of Parce1 in Parkland - the location and amount of all parkland. The amount of parkland is given in percentages of the square mile parcel. (indicated by number in center).
c. Utility Plant - the location and level of development of all utility plants. (Indicated by " U " in the lower right corner.)
d. Municipal Services Plants - the location and development level of all MS plants. (Indicated by ' M ' in the lower left corner.)
3. Social Decision-Maker Map (Figure 3a)
a. Social Decision-Maker Map - indicates which social players make decisions for the low, middle, and high income population units on parcels. The top letter on a given parcel represents the social decision-makers for that parcel appear on this map.
b. Socio-Economic Distribution Map (Figure 3b)- this map relates the economic activity of residence to population distribution. It provides the user with residence types and levels, number of P1's of each clan, road types terminal levels and jurisdiction boundaries. The migration process allocates people to housing and the population density that results is shown in Figure 5, the Demographic Map.

## 4. Topographical Restriction Map (Figure 4)

This map shows the percent of a parcel that may not be purchased or developed by any local decision-makers. Land that is topographically undevelopable includes mountains, rock outcrops, and swamps. None of the area consumed by water bodies represented in the local system (lakes and rivers) is shown on this map. The map also shows jurisdictional boundaries, the road network and the location of terminals.
FIGURE 2

|  | 77 | 77 | 74 | 14 | 78 | のつ | $\text { Q } 2$ | 84 | 86 | 88 | $90$ | $97$ | $94$ | 76 | 98 | 100 | 102 | 104 | 100 | 109 | 110 | 112 | 114 | 116 | 11\％ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
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|  | $\because$ |  |  |  |  |  |  | － |  |  |  |  | 0 | － |  |  |  | － | － | － |  |  |  | $\cdots$ | $\cdots{ }_{0}^{0}$ |  |
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|  | C | － | ． |  | ． |  |  |  | － |  | ． |  | ก | ． |  |  |  | － | ． | － | － | ， |  |  | $\bigcirc$ |  |
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| －－ | $\because$ | － | － |  | － | － |  | － | － | － | － | － | 1 | － | － | － | － | ． | ． | － | － | － |  |  | 0 | － |
|  | 8 | － |  |  | － |  |  |  |  |  |  |  | f | － |  |  |  |  | － |  |  |  |  |  | $\cdots 0_{0}^{0}$ |  |
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|  | \％ | － | － |  | － | ． |  | － | － | ． | － | － | ก | － | － | － | － | － | － | ． | － | － |  |  | 0 |  |
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5. Demographic Map (See Figure 5)

This map shows the population (scaled in $100^{* s}$ ) on each residential parcel in the simulated area and its percent occupancy. The quality index of a residence and the value ratio of a business are shown after depreciation but before maintenance is performed.

## B. Land and Building Value Maps

## 1. Auction Asking Price Map (Figure 6)

Economic and government teams may purchase or attempt to purchase land that is presently unowned (actually it is owned by small farmers and outside-the-system landowners whose interests are represented by the computer).

Teams may attempt to purchase land that is up for auction or make an unsolicited bid for an unowned parcel. Economic teams must purchase all the land on an unowned parcel that is not already owned by a government department or consumed by topographical constraints. Government departments (SC, MS, UT, HY, RAIL, and PZ) may purchase or attempt to purchase any amount of the unowned and unconstrained land that they wish in multiples of $4 \%$. All private and public bids on unowned land cost the bidder $2 \%$ of the offered price, whether the bid is successful or not.

Each round a number of parcels of unowned land are auctioned by the computer. The Auction Asking Price Map shows the market value of those parcels (in $\$ 1,000$ 's). Each bid for an auctioned parcel of land is assigned a probability of success according to the curve in the figure below. Note that a bid that is $62 \%$ or more than the auction asking price has a $100 \%$ chance of being accepted. If several teams bid more than $62 \%$ of the asking price, but less than $100 \%$ of the asking price, the highest bid wins. In fact, all bids that are less than $100 \%$ of the asking price are considered by the computer in order of the highest bids first. If there are one or more bids that are $100 \%$ or more of the auction asking price, then the first bid submitted to the computer purchases the land.
2. Market Value Map (Figure 7)

The value of outside-owned parcels not up for auction can be estimated from the Market Value Map and the Auction Asking Price Listing. The Market Value Map shows the total value ( $100 \%$ ) of parcels owned by economic decision-makers. The value of an unowned parcel is affected by the value of surrounding parcels, the availability of roads, whether the parcel has utilities, and what the parcel's zoning classification is.




IGUURE 7



Teams may make as many unsolicited bids as they wish in a round. Each unsolicited bid is assigned a probability of success according to the appropriate curve in the figure above. Note that no unsolicited bid can have more than a $90 \%$ chance of success despite the amount of the bid. Note also that when an unsolicited bid is equal to the market value of a parcel, there is a $50 \%$ chance of success.

RELATION BETWEEN THE PROBABILITY OF ACCEPTANCE AND THE RATIO OF BID TO ASKING PRICE


Besides jurisdictions and highway systems this map displays the non-farm parcels of land that are owned by local decisionmakers, with the market value information.

The top row of each parcel indicates the market value, for $100 \%$ of the land. This value allows comparisons to be made from one parcel to another without having to take into consideration what percentage of each parcel is privately owned. Since there is usually a small percent of public land on each parcel the actual market value is less.

The middle number is the value of the development on each parcel. The bottom number is the value of the privately owned land plus the development value on the land.

## 3. Assessed Value Map (Figure 8)

This map provides the assessed value of non-farm land in much the same manner that the Market-Value Map presented it.

Top number is the assessed land value for $100 \%$ of land, middle is the assessed value of the development i.e. the building itself and the bottom number is total assessed value of privately owned land and building.
4. Farm Assessed and Market Value Map (Figure 9a)

This map presents the assessed value of the farmland in the top number, the market value of the farmland and the percent of the parcel in farmland in the bottom number.

## 5. Farm Map (Figure 9b)

A farm can contain more than one parcel. All of the parcels belong to one owner. The map displays the owner, farm code number, farm type, and fertilizer level. The amount of land in farm use depends on the amount of land in government use or topographically unusable. Since farming is an economic activity as other economic activity could take place on a farm parcel. A farm does not have to be demolished and in fact when the land used for a farm changes ownership, the farm activity automatically ceases, and it is up to the new owner to reclassify the land as farm or change it to a new economic activity. A farmer can make only two types of decisions, a) set the fertilizer level for a farm and b) sell all or part of the farmland. By setting the fertilizer level the farmer may change the farm yield. The levels are integer from 0 to 3. Coupled with the increased yield is the increase in pollution in the water runoff resulting from each fertilizer factor.


|  | 10 | 7） | 74 | 76 | 78 | 70 | A2 | $1{ }^{1} 4$ | 8s | FIC 88 | ¢ 9 | $\begin{aligned} & 8 \\ & 92 \end{aligned}$ | 74 | 96 | 98 | 100 | 102 | 104 | 106 | 109 | 110 | 112 | 114 | 116 | $11 \%$ |  |
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FIGURE 9a











## 1. Part-time Work Allocation (Figure 10)

This output indicates the location of all part-time employers (ADED means teachers for adult education), time units used (by employees), and salary offered. This information is given for each class.

## 2. Employment Selection Information (Figure 11)

This output gives the following information about population units living in the city: location of their residences; number of P1's unemployed; employment location; number of Pl's working there; and the salary offered to each worker. Next the output indicates the amount of time spent traveling to and from work and the total costs of travel to work by the various modes. It also shows the route and mode of travel which these population units take to work. This is done by listing the intersections passed, where a new mode is used, or where travel stops. The route is traced from work to home. An intersection is a four or five digit number, which may be preceded by a bus or rail route number if the P1 got off the bus or rail system at that intersection. This information is presented for each class of resident. Figure 11 shows the Low Income Class.

## 3. Employment Summary (Figure 12)

This output summarizes the employment in the entire city. It shows employment by class and for all classes.
a. Number of Residences - the number of different locations at which a particular class lives in the city.
b. Pl's Employed at this Level - the numebr of population units employed in a job at their socio-economic class.
c. Pl's Employed at Lower Level - the number of population units employed in jobs below their socio-economic class.
d. Pl's Unemployed - the number of population units which are not employed.
e. Total Population Units - the total numebr of P1's of the class on the board.
f. Part-Time Units Worked - the total number of part-time units worked by the class.
g. Number of Jobs Still Available - the number of unfilled jobs available to each class.
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FIGURE 12
EMPLOYMENT SUMMARY

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& \begin{array}{c|r}
\text { HIGH INCOME } \\
\hline 4 & 27 \\
\hline 0 & 200 \\
0 & 0 \\
\hline 8 & 206 \\
\hline 3 & 852
\end{array} \\
& \text { MIDDLE INCOME }
\end{aligned}
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$$
\begin{aligned}
& \begin{array}{l}
\text { NUMBER OF RFSIDENCES } \\
\text { PI'S FMPLOYEO AT THIS LEVEL } \\
\text { PI'S EMPLOYFD AT LOWER LEVEL } \\
\text { PI'S UIEMPLOYFI } \\
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D. Conmercial Detail

The conmercial diagnostics print in the following order:
Personal Goods Allocation Summary
Personal Services Allocation Maps
Business Goods Allocation Summary
Business Goods Allocation Map
Business Goods Government Contracts Allocation
Business Services Allocation Summary
Business Services Allocation Map
Business Services Government Contracts Allocation Summary
Terminal Allocation Summary
Terminal Allocation Map
Associated with these commercial activities are three maps which help to display the detail activity in a summary format.

## 1. Personal Goods Allocation Summary (Figure 13a)

This tabular summary provides detail on where people are buying their goods for normal consumption and recreation and where residences are buying their goods for maintenance. The first section of the summary applies to the PG's. It lists the code number of each PG , the last one being the code number for the Outside system. The location, owner, level, effective capacity, capacity used, price per unit, and gross income of each PG is given. Outside has no owner, level or effective capacity (the capacity is infinite). Its price per unit is always $\$ 13,000$.

The second section provides detail on all purchasers of personal goods. The first item of information is the code number of the PG at which the purchaser is buying. The list is ordered by the code numbers of the PG's, so those purchasing form the Outside are last on the 1ist. The location of the buyer, its class or residence type, the social decision-maker controlling the class or the economic decisionmaker controlling the residence, the number of units consumed, the transportation costs, the purchase cost, and the total cost are given. The transportation cost printed for a residence is a dummy cost used for allocation.

## 2. Personal Goods Allocation Map (Figure 13b)

This Map presents the same information given in the Allocation Summary in a single page format. The top number gives the P1 class and the PG establishment serving them. Since there could be, at most, two classes of residences on a parcel the other class is presented in the middle number with the PG business they use. The economic decision maker who uses the residence also purchases PG and the place of purchases, the PG establishment is presented in the bottom number.


3. Personal Services Allocation Summary (Figure 14a)

The explanation is the same as that of the Personal Goods Allocation Summary on page 130 .

## 4. Personal Services Allocation Map (Figure 14b)

The presentation is the same as in the Personal Goods Allocation Map described on page 130 .
5. Business Goods Allocation Summary (Figure 15a)

Like the Personal Goods and Personal Services Allocation Summaries the Business Goods allocations present the buyers of the goods. In addition, the summary displays the Government contracts since the government is also a buyer of Business Goods for the maintenance to roads, plants and machinery that the Government owns.
6. Business Services Allocation Summary (Figure 15b)

The same information presented for the Business Goods is presented for the Business Services in this output.
7. Business Commercial Map (Figure 15c)

The presentation in this map sums up the information in 5 and 6 above.

The land use of each parce1 that buys Business Goods and Business Services is presented in the top number. The middle and bottom numbers display the Business Goods and Business Services establishment numbers respectively. The establishment numbers refers to the numbers given each Business Goods and Business Services business in the Allocation Summaries of 5 and 6 above.
8. The Terminal Usage (Figure 16a)

Each Terminal user is listed with its drain in capacity units shipped through the terminal. The location and level of terminal is presented below.
9. The Terminal A1location Map (Figure 16b)

The map shows the location of the terminals. 71019700
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\end{aligned}
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| NUMBER | LOCATION | OWNER | LEVEL | CAPACITY | CAPACITY USED |
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| 1 | OUTSIDE | PR |  |  |  |
| 2 | 9228 | 8 | 1 | 7200 | 769 |

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## FIGURE 14b




FIGURE 15a Continued
GOVERNMENT CONTRACTS DEPARTMENT CONSUMPTION UNITS
400000
340000
1100000
650000
1620000
1040000
111


BUSINESS SERVICES
LOCATION OWNER LEVEL CAPACITY
NUMAER BUSINESS SERVICES
FIGURE 15b Continued government contracts
390000
100000
050000
780000
390000




FIGURE 16a
TERMINAL USAGE SUMMARY


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\end{aligned}
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\begin{aligned}
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& \therefore \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad c \quad \text { co }
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$$
\begin{aligned}
& \therefore 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad c \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0 \quad 0
\end{aligned}
$$

E. Migration Detail

## 1. Migration Detail (Figure 17)

There are reasons other than dissatisfaction for which a population unit might move out of its housing. A fixed percentage of all unemployed and under-employed population units automatically leave their housing and move to the Outside System, i.e. they leave the simulated urban region and disappear. In addition, PI, population units may leave over crowded housing (housing over $120 \%$ occupied). Those displaced and unable to find acceptable housing would join those leaving to the Outside System. Another fixed percentage is chosen randomly to seek better housing. If they are unable to find housing of a better neighborhood index they too would leave the urban region.

In addition to the types of out-migration explained above, there is in-migration as a result of natural population growth and the attractiveness of local employment opportunities. Local migration is a result of any of the above reasons but in each case the mover finds housing that is satisfactory within the local system. The Migration Detail Output describes all of the above types of migration in detail.

## F. Summary Information

1. Demographic and Economic Statistics (Figure 18)

This output summarizes a wide variety of information for the simulated area. It includes statistics on population, developed and undeveloped land, assessed value of land and developments, dissatisfaction levels, total registered voters, population units, public adult education, average educational level, welfare, student/teacher ratio, school enrollment, housing, employment, income and jobs. A final section 'transactions with the National Economy" summarizes income from and expenditures to the outside system and indicates the condition of the National Economy Business Cycle. (Note: The gross income rate of an industry indicates the ratio of its present income to the typical income.)
2. Transactions with the National Economy. (Figure 19)
a. Income from the National Economy through Federal State Aid and Sales to the National Economy are tabulated and a total presented.
b. Expenditures to the National Economy through Federal and State Taxes and Goods brought from the National Economy are tabulated and a total presented.
c. The National Economy Business Cycle for the particular round is presented for each type of transaction.


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MAKER
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PARCEL OWNER TYPE
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9422
$B$
$9622 \quad$ RA1

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4
4
4
4
-
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$\alpha$
$\alpha$
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$u$
10022
9424
9624
9624
9424
10024
10274
8826
9026
9226
7426
10026

- FIGURE 18


G. Economic Decision-Maker Output

Each of the economic teams receives summary statistics at the beginning of every round of play that describe the cash flow for the previous year, a balance sheet showing net worth, loans made and received, construction in progress, boycotts in operation, and undeveloped land holdings. The team may use any of its resources to achieve whatever objectives it desires.

1. Financial Summary (Figure 20)

## a. Cash Flow Statement

A team's cash holdings can be used to purchase additional property, construct any of the eleven types of land uses on property that it owns and which is properly zoned and served with utilities, demolish any building it owns, pay off loans, grant a loan to another team, pay taxes on undeveloped land, or spend it in some miscellaneous way (cash transfer to another team and purchase of national stocks).

Additions to the new balance (i.e., cash) come from income derived by selling property, receiving payment from loans, receiving loans, earning net income from investment (developments) in the local economy, receiving government subsidies, earning interest on savings, and from miscellaneous sources (cash transfers from others and sale of national stocks).

If the team makes no decisions during a particular round, it is still charged interest and principal payments on loans and taxes on undeveloped land. The team also automatically receives loan payments, interst on savings, and net income. This latter figure, however, may be a negative number if the developments of a given team are doing poor business and expenses exceed income.
b. Investments

The second part of the financial summary output shows investments in the national economy. A team may invest as much cash as it wishes in either conservative or speculative national businesses. The national business cycle generates the year by year rate of return for conservative stocks and for speculative stocks. In upswings in the business cycle, the rate of return on speculative stocks will always be larger. The range for the rate of return on conservative stocks is $5 \%$ to $7 \%$, and for speculative stocks it is $-1 \%$ to $10 \%$. The return from national investments is automatically used to purchase additional stock. A team must "disinvest" in order to transfer funds from the otuside investment.
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c. Balance Sheet

Current assets for a team are comprised of cash on hand, loans to others, the value of investments in the national economy, and the value of developments and land. Developments are valued at their typical construction costs times their value ratio divided by 100 . Thus, developments that are not maintained decrease in value over time. Land is valued at the fair market value.

Current liabilities is the sum of the principal on all loans from others (indebtedness). Net worth is the difference between current assets and liabilities. Teams may borrow up to $80 \%$ of their total assets from national bankers. There are no limits on the amount of debt that teams may have among themselves.
2. Loan Statement (Figure 21)

The loans that a team has with national bankers (outside $=O U$ ) and with other teans are shown in the loan statement. The loans received from other sources are listed and their annual payments summarized, and the loans granted to other teams are listed second. Note that the interest rate may vary by loan.

Loans between teams are made for any amount and at whatever interest rate that is mutually agreeable. The only conditions on a loan internal to the system is that the period be specified as either 2 or 25 years, and that the lending team have sufficient cash to cover the loan.

An economic team may also borrow money from the outside system for either a 2 or 25 year period. The interest rate is set by the national bankers who take into consideration the national business cycle. An economic team that has debts equalling $80 \%$ of its total assets may not receive any further loans from the outside system.
3. Land Summary (Figure 22)

The land summary output shows the location by parcel coordinates of all land ouned by a team. It also shows the assessed value of the parcel (assuming that $100 \%$ of the parcel is valued in the same proportion as the private part), the publicly owned part (percent developed and undeveloped), the undevelopable percent, the number of units of utility service available to that parcel, and the actual amount of utility units that are used.
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Teams may acquire land from other players at mutually agreeable terms or from the computer on a bid submission basis. The computer represents small farmers and otuside land holders who will sell if the price is right. A team's bid will not be processed if it is less than the fair market value of the land. An approximation of fair market value for computer owned land can be made from the Fair Market Value Map. The factors that affect the market value of a parcel of alnd are the location with respect to terminals and residences, the zoning, highway access, and utiltiy service.

The cost of making land bids on computer-owned properties is $2 \%$ of the bid amount, regardless of the bid's success or failure.

## 4. New Construction Table (Figure 23)

The new construction output shows for an economic decision-maker the location at which a new development or an additional level of development is taking place. It also shows the type of development, the old and new level, the location of the local construction industry or $0-0$ denoting an outside firm, the contract price, the rent per PL1 (if a residence) or the salary by class (if an employer), the quality index (if housing) or the price per CU (if a store), and the status. "Pending" means that the development will become operational the next round. "Deferred" means that the CI does not have the building capacity to finish on schedule so that the development will not become operational in the next round but at whatever date the CI finishes the job. Deferred contracts have priority next round. "Completed" means that the development became operational at the beginning of the round just completed.
5. Economic Boycott (Figure 24)

Economic teams may boycott the purchase of goods or services from local $\mathrm{BG}, \mathrm{BS}, \mathrm{PG}$, and/or PS establishments, and their busineses can be boycotted by the social sector as a place to work or shop. Boycotts have effect for the full round, and they continue in operation for succeeding tounds unless terminated by a decision input on the part of the boycotting team. The boycott output shows the team boycotting, the income class or land use that is carrying out the boycott, and the function being boycotted (work or shop). The boycott output also shows the location and land use being boycotted, and the team owning the boycotted business.

Thus, boycott information appears as part of an economic decisionmaker's output if he is doing the boycotting and/or if he is being boycotted.


6. Residence Detail (Figure 25)

The residence output shows the location, type and level of each residential complex owned by a team. All residences in the model are described as rental units, although the rent on single family housing could be viewed as a form of mortgage payment. Although the construction and operation of housing is a player decision, the process that moves population units into housing is performed by the computer and is affected by player decision in the economic and governmental sectors.

The economic decision-maker directly controls the quality index of housing (by changing the maintenance level) and the rent. Government decision-makers affect the quality of municipal services and schools serving each residence and the tax rate and welfare rate for the jurisdiction containing each residence. All of these factors are taken into consideration by the computer when assigning population units to available housing.
a. The Quality Index and Maintenance Level

The quality index of a residence is a measure of the present value of a development to the best possible value which a residence can have. The social sector master table (page 231) shows the PH's require a quality index of at least 70 , $\mathrm{PM}^{\prime}$ 's a value of 40 , and PL's a value of 20. This does not mean, however, that all P1's of a given class automatically move out of housing when the quality index falls below the minimum value. They just won't move in, and they tend to move out because of increased dissatisfaction.

The quality index declines each year in response to time and the quality of local municipal services, unless maintenance is performed on the residence. The maintenance level indicates the lowest level the owner of the residence will allow the quality index to fall before incurring maintenance expenses. The quality index can be raised above its present level by the player inputting a maintenance level that is higher than the quality index. The quality index may not be raised more than 20 points above the lowest level it has ever reached.

## b. MS Serving and MS Use Index

As was mentioned in the preceding material, the quality of the municipal services (as measured by the MS use index) serving a residence has an effect on the attractiveness of that residence to potential P1 occupants and on the rate of depreciation (decline in quality index) for that residence. The residence output shows the number of the municipal service building. An index value of 101 or mroe indicates over capacity and means that the municipal services supplied are less than adequate. As the MS use index increases above 101, the residences served by that MS building become less and less attractive to P1's and the residences also depreciate at a faster and faster rate. For example, a use index of 150 is twice as bas as a use index of 125 and five times as bad as a use index of 110 .

c. Occupants, Percent Occupancy, and Rent

The residence output shows the number of P1's of each class that occupy every residence. Ph's and P1's may never live together on the same residence parcel. The percent of occupancy is determined by taking the number of P1's by class, multiplying times their residence space consumption index (Social Sector Master Table), and taking this as a ratio of the total space units in the residence. For example, assume an RA3 has one PH and two PMs occupying it. The PH has a space consumption index of 2 and the two PMs together a space consumption index of 2.66 ( $2 \times 1.33$ ). Thus, there are 4.66 space units being occupied from an RA3 that has 6.00 space units of capacity. The occupancy rate is therefore $4.66 / 6=.78$, or the building is 78 percent occupied.

Rents are always specified in terms of the rent paid per PL unit, which is equivalent to a space unit. A PM pays 1.33 times the per space unit rent, and a PH pays twice as much.
d. Income

The income earned by a residential unit is equal to the rent per space unit times the total number of space unit occupied. In the above example, 4.66 space units were occupied, therefore, at a rent of $\$ 150,000$ per space unit (per PL) the rental income would be $\$ 699.000$.

## e. Expenditures

The owners of residences incur expenditures for maintenance, utilities, property taxes, income taxes, and sales taxes. The amount of money spent on maintenance is the product of the percent of maintenance times the original value of the building. Assume that the RA3 mentioned above depreciates in value $3 \%$ and that the maintenance level was specified such as to offset any depreciation. The cost of maintenance would therefore be $.03 \times \$ 3,000,000$ (the original value of the $R A 3)=\$ 90,000$.

The expenditure for utilities depends upon the number of utility units consumed by type and level of residence (see the Economic Master Table) and the cost per unit of utility service as established by the Utility Department. The typical cost of utility service is $\$ 10,000$ per unit, and an RA3 consumes 12 units per year, so its utility cost would be $\$ 120,000$.

Residences pay property tax on the assessed value of the building and the land occupied by the building. The Assessment Department has control over land and building assessments and the Chairman and Council have control over the tax rates which are applied to the assessed value.

Residences pay income taxes on the same basis as all other economic businesses -- a federal tax of $22 \%$ on the first $\$ 25,000$ of net income before taxes and of $48 \%$ on the rest of net income and state tax of $5 \%$ on net income (after federal income taxes).

Residences pay sales taxes on the purchases from PG and PS for maintenance. The fixed state sales tax is $3 \%$ of PG and PS purchases and the local sales tax is whatever rate has been determined by the local sales tax authorities. Sales taxes accrue to the jurisdiction of the commercial establishment and not to the jurisdiction of the residence. State sales taxes are paid on purchases from the outside system as well as from local purchases.

## f. Net Income

The final net income for residences is determined by subtracting all of the listed expenditures from the income derived through rents. The net income figure can be compared with the value of the residences and the land they consume to arrive at an estimate of the annual rate of return.
7. Basic Industry Detail (Figure 26)

The basic industry output shows the location, type and level of each basic industry (HI, LI and NS) owned by a team. Basic industry produces units of output that are sold at national markets for per unit prices that are determined by the national business cycle. Owners of basic industry should consult the section of the Demographic and Economic Statistics that show the status of the national economy business cycle.

Basic industry has some characteristics in cormmon with all of the other economic developments. Hence, some of these characteristics have already been described under the residence heading. Other characteristics are peculiar to businesses to basic industry as the following will indicate.

## a. Value Ratio and Maintenance Level

Whereas residence quality is represented by the quality index, businesses have their quality represented by the value ratio. The value ratio is the ratio of present value to original value. Businesses depreciate every year in response to time and MS service quality. The Economic Master Table shows the annual percent depreciation caused by time and by MS quality. The way that businesses may overcome this depreciation effect is to set the maintenance level at a point below which they do not want the value ratio to fall. For example, if the maintenance level is set at 100 , then the business will make maintenance expenditures every year to keep the building in "like new" shape. The value ratio of a business may be raised above its present value (if less than 100) by inputting a maintenance level that is higher than the value ratio.

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b. MS Serving and MS Use Index

As for residences, the value ratio of basic industry is lowered by poor aunicipal services as measured by an MS use index in excess of 100 . Basic industry output shows the number of the municipal service building which serves the basic industry and the use index of the building. The contribution of the MS use index to value ratio decline is directly proportional to the amount by which the use index exceeds 100 . For example, a use index of 150 has double the effect of a use index of 125 and five times the effect of a use index of 110 .

## c. Salary

All businesses must hire employees in order to operate and earn income. Employees' salaries are expressed in terms of wage per worker and not per P1. The normal salary levels are $\$ 10,000$ for PH, $\$ 5,000$ forPM, and $\$ 2,500$ for PL. Since the number of population units hired by an employer is determined by the employment process which takes into account location transportation educational level of workers salary offered and supply of and demand for workers, it is important that employers understand the local labor market situation before setting salary levels.

## d. Employees and Employment Effect

The number of population units required for a level one development of all businesses is shown in the Economic Master Table. The number actually hired is shown on the detail business output. Full-time employees are shown in population units (P1's) and part-time employees are shown in time units, where 80 time units equal a P1.

If a basic industry hires all of the employees it requires, the employment effect is 1000 per level of development. A value of less than 1000 means that either some of the full or some of the part-time employees required from some income class were not hired. It is useful to check the Employment Summary and the Part-time Employment Statistics if deficiency of employees exists. If a basic industry at level one hires only 80 percent of the P1's it requires, then the employment effect is 800 (i.e., 1000 x .80 ).

## e. Units Produced

The maximum units produced by a basic industry is 1000 per level. If the employment effect is less than 1000 and if the value ratio is less than 100 then the units produced will not be at a maximum. The units produced figure is obtained by multiplying the employment effect by VR/100. Thus, if the employment effect were 800 and the value ratio were 90 , then the units produced would be 720 (i.e., 800 x .90 ).
f. Price per Unit of Output and Income

The price per unit of output for basic industry is determined by the national business cycle, and the normal price per unit for the industry type. The actual price per unit of output is the normal price multiplied by the business cycle factor. Income is the product of the price per unit and the units produced. All sales of basic industry output are to the national system.

## g. Expenditures

Basic industry incurs expenses for business goods and business services. A fixed amount of $B G$ and $B S$ units are purchased by basic industry by type and level for normal operation. Basic industry also purchases $B G$ and $B S$ units in direct proportion to the amount of maintenance performed, and these expenditures are listed separately under the maintenance category.

The expenditure for utilities depends upon the number of utility units consumed by basic industry by type and level (see the Economic Master Table) and price per utility unit being charged by the Utility Department. Typical utility prices are $\$ 10,000$ per unit. At these prices, an CR1 would spend $\$ 4,000,000$ on utilities per year.

Basic industry pays transportation to BG and BS if the industry purchases these from the local system. The transportation charges are based on the type and level of industry and the least cost distances along the various types of roads. HI and LI also incur transportation costs to the terminal which represents the cost of shipping the units produced to national markets. The transportation costs to BG, BS and the terminal are independent of the number of units purchased or produced. The costs are solely a function of type of industry, level, distance travelled to destination and type of roads.

Salary costs by class are determined by multiplying the salary per worker times the number of workers per P1 times the number of P1's hired. The normal salaries are $\$ 1,200,000$ for a PH1, $\$ 800,000$ for a PM1, and $\$ 500,000$ for a PLl, since the three classes of population have 120, 160 and 200 workers respectively per pl.

Businesses pay property tax on the assessed value of the development and the land occupied by the development. The Assessment Department assesses the value of land and developments and the Chairman and Council determine the tax rates to be applied to the assessed values of developments and of land.

Businesses pay income taxes in the same manner as residences -- a federal tax of $22 \%$ on the first $\$ 25,000$ of net income before taxes, a federal tax of $48 \%$ on the remainder and a state tax of $5 \%$ on net income after federal taxes have been deducted.

Businesses pay sales taxes on the purchases from BG and BS. There is a fixed state sales tax of $3 \%$ and the local sales tax can be changed by the local taxing authority. Sales tax revenue accrues to the jurisdiction of the seller rather than to the jurisdiction of they buyer. State sales taxes are paid on purchases from the otuside system as well as on local purchases.

## h. Income

Basic industry net income is obtained by subtracting all of the above expenditures from the gross income. By comparing the net income of a basic industry with the market value of its building and land, the owner may develop an annual rate of return figure for the industry.
8. Commercial Establishment Detail (Figure 27)

The computer output for commercial establishments is slightly different for business commercial (BG and BS) and for personal commercial (PG and PS). The major difference is that BG and BS always purchase their needed supplies from the outside system, whereas PG and PS are able to purchase their goods and services from local BG and BS establishments.

The commercial output shows the location, type and level of development. The interpretation of value ratio is the same as for basic industry, with the addition that the number of customers served above a certain point contributes to an increase in the depreciation. This depreciation due to use occurs when the capacity use by the commercial establishment exceeds the effective capacity.

Maintenance level, MS serving, MS use index, salary, employees, and employment effect have the same explanation for commercial establishments as for basic industry as described in the previous section.

## a. Capacity Used and Effective Capacity

The effective capacity is calculated for commercial establishments in the same way units produced are calculated for basic industry -- the employment effect timve value ratio divided by 100 . The effective capacity indicates the numebr of capacity units (CU's) that the commercial establishment can supply to its customers without a strain on plant and equipment.

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| RATE DF RETURN | 23.69 |

Capacity used is the number of CU's that the conmercial establishment actually sold to customers in the local market as decided by the conmercial process. If the capacity used exceeds the effective capacity, then the commercial establishment undergoes a strain on its plant and equipment that is represented by increased depreciation of the physical facilities. BG and BS establishments may sign contracts with local government departments (Schools and Municipal Services) to automatically supply these departments with their needed goods and services. If these two government departments do not make a contract with a local firm, they will purchase from the outside system at greater than normal prices per unit. These government departments can specify a contract with more than one local establishment by indicating the percentage of purchases from each establishment and the priority (the one they most want to purchase from) to each establishment. Greater detail on these contracts is given under the description of the government sector.

## b. Price per Capacity Unit (CU)

Unlike basic industry which has its prices determined by the business cycle, each commercial establishment sets its own price. Factors that must be taken into account when setting the price are location in relation to potential workers, buyers and sellers, competitive establishments, local demand, boycotts, and the typical price. Typical prices are listed in the Economic Master Table.

The Commercial Process assigns customers to commercial establishments on the basis of least cost of the CU including the customer's transportation cost to get to the commercial establishment. Customers also are given a bias to shop where they shopped the previous year and a bias against shopping at over-crowded establishments.

Owners of commercial establishments are encouraged to examine the conmercial allocation summary output to see which stores are serving which customers. A detail description of this otuput can be found under the General Output Section.

> c. Income

Sales to private customers and sales to public customers are separated for BG and BS, but not for PG and PS since the latter establishments only sell to the private sector. Income is the product of capacity used and price per CU.

## d. Expenditures

BG and BS spend money for service charges which represent purchases from the outside system. PG and PS spend money for business goods and services that they require in order to operate. In both cases, the dollar amount of expenditures for goods and services (service charges) is directly related to the number of capacity units sold. These relationships are shown in the Economic Master Table.

Cormercial establishments must pay annual maintenance if the value ratio is to be prevented from declining. BG and BS pay their maintenance to the outside system, whereas PG and PS purchase units of BG and BS for the purposes of maintenance. These relationships are also shown in the Economic Master Table along with the factors that cause depreciation. Remember that overcrowding of commercial establishments causes the depreciation rate to increase.

Commercial establishments purchase utilities based upon type and level of development as indicated in the Economic Master Table. The typical price per utility unit is $\$ 10,000$, but this may vary in response to local Utility Department circumstances.

PG and PS have transportation charges to BG and BS if they purchase locally, BG has transportation to terminal to purchase goods from the outside system, and BS has no transportation charges. The transportation costs by type of road to the several destinations are given in the Economic Master Table.

Salary payments are calculated for each income class on the same basis as for basic industry -- the wage per worker times the number of workers per Pl times the number of P1's employed. Likewise, taxes are calculated in the same manner as for residences and basic industry. Sales taxes are paid to the jurisdiction where the seller is located, and purchases from the outside are taxed at the same state tax rate as local purchases.

## e. Net Income

The net income of commercial establishments is calculated in the same fashion as for residences and basic industry -- income minus expenditures. Net income for commercial establishments can be very volatile because of the competitive aspect of the local market and the control over pricing, so the calculation of rates of return by comparing net income with the value of the development and land becomes even more important for these activities.
9. Farming Activity Detail (Figure 2ó)

Each farm with its group of parcels and the percent of land under farming is listed with their individual fertilizer levels.

The incomes before and after fertilizing are shown as normal and actual income before taxes for one percent of farm land. This is then multiplied by the total number of percents in the farm to provide the actual gross income of the farm. The total net income is the gross income less the land taxes.
H. Social Decision-Maker Output

1. Population Detail (Figure 29a)

This output summarizes the social and eocnomic status for each population unit which a social decision-maker controls. The income class of the population units are indicated at the top of the form. The following items are indicated:
a. Location - the location of the residence at which the population units live. This residence is owned by an economic decision-maker.
(See Economic Status Map)
b. Number of P1's - the number of population units of that particular class living at the location. Remember, there are 500 people in a population unit.
c. Education Leve1 - ranges from 0-39 for P1, 40-69 for PM, and 70-99 for PH and determines the ability of a P1 to get a good job.
d. Voter Registration - number of voters registered for each population unit of each class. Normal registered voters are 100 for PL, 140 for PM and 200 for PH.
e. Dissatisfaction Index - the total amount of dissatisfaction resulting form residential and personal dissatisfaction. P1's with the highest dissatisfaction indices will migrate out of the city and seek better jobs, housing, etc.
f. Previous Savings - total savings (i.e., unspent funds) from preceding rounds.
g. Income - income form full-time employment, part-time employment and (for unemployed) welfare payments specified by the Chairman.
h. Expenditures - total amount of expenditures for rent, transportation (by auto, bus or rail), purchases of goods and services, private schools and taxes.

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i. Savings - amount of income not spent this round.
j. New Balance - current savings plus previous savings.
k. Time Allocation ( requested) - in parentheses is the amount of time units requested to be allocated to various activities, either juris-diction-wide or for a particular parcel. In the columns is the amount of time actually spent in these activities as listed, with the amount of time spent traveling to and from work. Time spent traveling to and from work cuts into time available for allocation.

1. Irvoluntary Time - the total number of time units which were allocated for a particular activity but were unable to be spent in that activity. Involuntary time affects dissatisfaction.
m. Dollar Value of Time Unit Traveling - the dollar value (set by social decision-maker) of a population unit's time spent going to and from work. Normal values are $\$ 25$ for PL, $\$ 50$ for PM, and $\$ 100$ for PH. Dollar value of time is the criteria which the computer considers when assigning a mode of transportation (bus, rail, or auto) to work.
2. Boycott Status (Figure 290)

This output shows for the social decision-maker which of the population units he controls are boycotting various work or shop locations and/or the bus or rail modes of transportation. All boycotts remain in effect until a decision is made to stop them.

## I. Government Output

1. Government Financial Summary (Chairman and Council) (Figure 30)

This output summarizes the current and capital expenditures of each municipal department in the city in addition to providing a statement of the Chairman and Council's total revenues (from taxes and bonds) and expenditures (for appropriations to the department, subsidies and bond payments).
2. Tax Summary (Chairman and Council) (Figure 31)

The tax summary indicates the revenue from various taxes in each jurisdiction. It is given to the Chairman and provides a basis for computing tax rates in future rounds.
FIGURE 29b


FIGURE. 30
welfare paymetit per unemplutgo wurmer is 1 too.



$\qquad$











_TOTAL REVENUE
3. Financial Summary (Public Information) (Figure 32)

A gross summary of the government accounts for the general public is given for each department of each jurisdiction.

## 4. Assessment Factors (Figure 33)

The first portion of this output shows, for each jurisdiction, the assessment rate for all land -- either developed or undeveloped (UL) -- and the assessment rate for all developments. Assessment rates are applied to the market value of land and developments.

The second section prints only if there were assessment decisions during the previous round. This portion lists the assessment factors for each zone and the location and value of any special assessments. Any assessment input errors are also listed here.
5. School Department Detail (Figure 34)

This output shows the status of the School Department for each jurisdiction. It gives the following information:
a. School Units - the numerical designation, development level, location, maintenance level, and value ratio of each school; the number of students (by class) at each school; the number of teachers at each school (by class); the student/teacher ratio at each school; and the use index of each school. (Remember, as the use index increases above 100, the school is being overused.)
b. Undeveloped land - indicates the amount and location of all undeveloped land which the School Department owns.
c. Contracts - the location and owner of BG and BS establishments with which the School Department has contracts. This section also indicates the price paid per capacity unit of BG and BS , the amount of capacity units, and the amount of goods and services bought from the outside system.
d. Bonds - the number, type, remaining term and annual payment on bonds which the department has outstanding.
e. Adult Education - the amount of part-time employment requested and obtained, the actual and used capacity, and unmet demand for adult education.
f. Financial Accounting - the current and capital revenues and expenditures of the department in addition to the amount of federal/state aid available for construction. (Figure 35)
g. New Construction - this table appears only when a new school is built in the current round. It provides information on the location, price, levels of development and maintenance, the employment mix and the builders. "Outside" indicates that an outside construction firm did the construction. (Figure 36)
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SURPLUS
DEFICIT
2471840
2143574
2143574
-7614654
4006000
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ras
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$170937587 \quad 168194013$
$248730669 \quad 256345323$


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income
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revenuf 137545920
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0
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FIGURE 33


## collar value <br> farA:

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FIGURE 34

———n
CAPITAL CURENT

## revenues

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| 0058221 |
| 00000021 |
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EXPENOITURES
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miscellaneous
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miscellaneous
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TERM
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PRINCIPAL
PRINCIPAL
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CURRENT BALANCE
JOIAL $\qquad$
EXPENOITURES
SCHODL CINSIRUCTION
SCHCDL CONSTRUCTION
LAOH PUPCHASES
MISCELLANEOUS
FEUERAL-STATF AID USED
NEH BONDS
MISCELLANEOUS
TOIAL
MISCELLANEOUS
CURRENT BALANCE --.

TYPE

CAPITAL
CURRFNT
FIGURE 36


This map shows the location of all schools in the city (indicated by " $\mathrm{SC}^{\prime}$ ") and the districts which each school serves marked by XXX). For each parcel with a residence on it, it also shows the number of students (in $100^{\prime}$ s) attending the school (upper number) and the number of students (in $100^{\prime}$ s) going to schools outside the system (lower number).

## 7. Municipal Services Map (Figure 33)

This map shows the location of all municipal service plants (the parcels surrounded by asterisks). The parcels that receive service from these municipal services are identified with the number of the MS unit. For example, a parcel with " 1 " on it is serviced by the number 1 MS unit (the parcel surrounded by asterisks with the number " 1 " inside).

## 8. Municipal Services Detail (Figure 39)

This output summarizes the status of the Municipal Services Department and shows the following items:
a. MS Characteristics - the numerical designation location, development level, maintenance level and value ratio of each MS plant. In addition, this section of output indicates the effective capacity of service, the loading (actual service drained), the employment, and the MS use index of each plant (use index will always be greater than 100 when loading is greater than effective capacity), the salary paid each MS worker, and the welfare payments to each unemployed worker in the jurisdiction.
b. Contracts - the owner, location and cost of BG and BS purchases from within the local system as well as contracts (if any) for goods and services from tht outside system.
c. Outstanding Bonds - the number of outstanding bonds, their remaining term, the interest rate, annual payment and principal.
d. Financial Accounting - the current and capital expenditures and revenues of the department. (Figure 4.0)
e. New constructions are also presented if the construction occurred in the current round. (Figure 41)



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1





9. Highway Department Detail (Figure 42)

This output, which is distributed to the government decision-maker representing the Highway Department, gives the basic information necessary for the operation of the department.
a. Outstanding Bonds - the bonds which the department has outstanding. This information includes the type of bonds, the number of rounds left to pay off a bond, the original amount of the bond, and the annual payment on the bond.
b. Financial Report - summary of the capital and current expenditures and revenues for the round in addition to federal/state aid available.
c. Maintenance - the road type, its maintenance level, the total number of miles of that type in the jurisdiction, the average depreciation rate of that road type before maintenance, and the number of goods and services capacity units required to maintain that road.
d. Road Conditions - indicates value ratio of all roads with value ratios of less than 90 .
e. Terminals - the location of each terminal, its level, its capacity, and the number of capacity units which are being used.
f. Undeveloped Land - indicates the amount and location of the undeveloped land which the Highway Department owns.
10. Highway Map (Figure 43)

This map shows the location and types of all highways and terminals in the city. In addition, it indicates the amount of peak-hour congestion and the value ratio of each segment of road.
11. Total Planning and Zoning Land and Institutional Land Map (Figure 44)

This map shows in the top row the zoning that is in effect on each parcel of land for wheh the local jurisdiction has designated a zoning code. New land uses are not forced to change as a result of new zoning classification that are inconsistent. Parcels that have no zoning do not have any construction limitations placed upon them. The land uses allowed under each zoning classification are given in the zoning code table (section 13a page 190). The map also shows the percent of each parcel devoted to parkland and public institutional land in the middle and bottom row members respectively.
12. Parkland Usage Map (Figure 45)

This map shows the location and amount of land devoted to parks. Each parcel containing parkland has a number that indicates the percent of the parcel in parks. A "park" is all the parkland in a single parcel regardless of the percent of the parcel devoted to park use.

The middle and bottom rows indicate the local population use of the park in hundreds of people and the use index of the parcel respectively. Demand for park service is measured by the population of each parcel. The demand for a park is satisfied if the park is within a 5 by 5 grid centered by the specific residence parcel of the user. Each park within the grid is assigned a share of the residents that is proportional to its size.

Once the residence demands have been met, the park use index is computed by dividing the people served by 250 times the normalized percent of parkland for each parcel. The normalized percent parkland is the percent in parkland plus two times the percent in public institutional land.

The use index affects personal dissatisfaction by diminishing the positive effect that recreational time has on it. Poor parks have use indices between 100 and 200 and a residence with no park service is served by a park with a use index of 200. When a residence is served by a park with use index equal to or less than 100 the number of units of leisure time allocated by social classes on that parcel ( $\mathrm{TR}=$ time in recreation) are substracted from the personal dissatisfaction index. If the park index is greater than 100 , the number of units substracted from the personal dissatisfaction index is equal to the park use index less 100 times TR. Thus if the park use index is worse than 200 the effect of local park service in personal dissatisfaction index is zero. As a result, park service quality has only a one sided effect on personal dissatisfaction.


FEOFRAG/ STATE ASD AVAILABLE COR HIGHAV CONSIGIJCTIUN





FIGURE 45

13. Zoning Code Table

This table shows the specific zoning classification for each zoned parcel in the city. Parcels without numbers on them have not been zoned by the zoning Department.

The zoning classifications are:
Classification
Any Use J0 or --
Any Business 10
Any Industry 20
Heavy Industry 21
Light Industry 22
Construction Industry 23
Any Commercial 30
Nationa1 Service 31
Business Goods 32
Business Services 33
Personal Goods 34
Personal Services 35
Any Residentia1 40
Single Family 41
Townhouse 42
Highrise 43
Parkland 50
14. Planning and Zoning Detail (Figure 46)

This output indicates:
a. Population - total population of the specified jurisdiction.
b. Total Parkland - the amount of parkland owned by the Planning and Zoning Department.
c. Outstanding Bonds - the types, remaining term, interest rate, annual payment and principal of all bonds owed by the department.
d. Financial Accounting - the total current revenues and expenditures of the department.

## 15. Utility Map (Figure 47)

This map gives the location of each utility plant (the parcel is surrounded by asterisks); the parcels served by each numerically designated plant (upper number) ; and the level of utility service supplied to each parcel (lower number).




| UNITS orchiorn | UNITS RFGITPEO |
| :---: | :---: |
| . Rasic intusiry. | COMAFRCIAL |
| HII 402 | Pfil 112 |
| 111135 | -51 71 |
| NS $1-76$ | PGL - 99 |
| pestinfncis | PSI 77 |
| RA: | CONSTRUETIEN |
| R81--26 | CId. NDN |
| 日C1 117 |  |

## 16. Utility Department Detail (Figure 48)

This output shows the following things for the Utility Department of each jurisdiction.
a. Units - the numerical designation, location, deve1opment level, utility units installed, utility units served (provided), total operating costs; operating costs per utility unit, and income for each utility plant.
b. Charges to Customers - the price (determined by Utility Departmentl for one unit of utility service.
c. Undeveloped Land - the waunt asa Location of undeveloped land owned by the department.
d. Outstanding Bonds - the remaining term, interest rate, annual payment and principal on all outstanding bonds owed by the department.
e. Financial Accounting - the current and capital expenditures and revenues of the department.

## 17. Bus Company Report (Figure 49)

This output gives the basic information necessary for the operation of the Bus Company and shows the current operating status of the bus routes.
a. Financial Report - summary of the capital and current expenditures and revenues for the round.
b. Outstanding Bonds - the number, type, remaining term and annual payment on bonds which the Bus Company has outstanding. Capital bonds have a term of 25 years and are input by the player; current bonds have a term of 2 years and are floated automatically by the computer when current expenditures exceed current revenues; all interest rates are determined by the computer and payment begins in the round after the bond is floated.
c. Employment - indicates the number of employees requested both in number of workers and number of population units (BUS hires in increments of PM's), the salary offered per worker, number of workers received (if salary is too low the Bus Company may not obtain all of the employees requested), and total salaries paid to all employees.
d. Rolling Stock - indicates the number of units presently owned, units in use, maintenance level, maintenance costs, average value ratio, and serviceable units.

Units Owned x Value Ratio = Serviceable Units
Units in Use = Units Required (if Units in Use is equal to or less than Units Owned).

FIGURE 48 Continued

FINANCIAL ACCOUNTING
0.
$\begin{array}{lr}\text { REVENUES } \\ \text { SUBSIDIES } & 0 . \\ \text { BUNUING } & 4680000 . \\ \text { MISC. INCOME } & 0 . \\ \text { UTILITY USERS } & 13871000 . \\ \text { WATER USERS } & 2026979 .\end{array}$ 2026979.
20577979.
16511110.
2392742.
700000.
970366 .
TOTAL $\quad 20574218$.
2303 TS001. NEW CASH BALANCE

-     - 



_ there_are mo outstanoing, rovos
$\square$

EMPLOYMFNT


| 0 - 0 Unitis |
| :---: |
|  |  |

ROLLINGSTOCK



IRANSIT SUMMARY


## FARES

fares havf been sfit at o centis plus o cents per mile.

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FA*ES
---. FIGZFE 49 (Cont'd)
RAGES MAVE EEEN SEY AT IS CENTS, PLUS Z GENTS PGR MIGE.
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passemúns
passenóns

| ROUTE <br> mumaEn | Level of sequice | Lengin (niles) | PERQONEL Requigo | $\begin{aligned} & \text { UxITS } \\ & \text { REPUIREO } \end{aligned}$ | $\begin{gathered} \text { POTAL } \\ \text { PASSCNGEAS } \end{gathered}$ | $\begin{aligned} & \text { AVERAGE TRIP } \\ & \text { IMILES! } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -**** | --.-*-** | ---- | -0...-*** | -*-0.-** | -0.0.-...- | -0.0.-...- |
| 100 | 1 | 5 | 40 | 800 | 1920 | 2.8 |
| 102 | 1 | 7 | 64 | 210 | 4 Ca | 4.6 |
| 103 | , | , | 24 | 120 | 0 | - 1 |
| 104 | I | 3 | 24 | 120 | 2720 | 1.1 |
| tctal |  | 10 | 144 | 720 | 0720 |  |

ค OUTES

QOUTE NUMEER STOPS


- - 53!




104


FFFFF NNANN PPPPP FFFF IS NUMEER OF PEOPLE EEIFING OFT, WNWNN IS WUMSER OF PEOPLE GETTINE OM

e. Transit Summary - indicates fares set by the Bus Company on either a base cost or a base cost plus mileage basis. Also presents information on each route as to level of service, length, personnel and equipment required, total passengers (including transfer passengers), and average length of trip.
f. Routes - indicates, by route, where BUS stops, how many passengers got off at that stop, how many got on, and how many are riding to the next stop.
18. Rail Company Report (Figure 50)

The first six sections of the RAIL output are nearly identical to BUS output. There is, in addition, a section of output following "Routes" entitled 'Undeveloped Land" which indicates the undeveloped land which is owned by the Rail Company and which can be used for surface track construction (RAIL can build track either on the surface or underground). All land purchased by RAIL and not used will be 1sited here by parcel location and percent of parcel owned.
19. Transportation Network Maps (Figure 51)

These maps summarize the three modes of transportation (bus, rail and highway) in the city. They should be used by the transportation decision-makers to plan their routes.

FIGURE 50

_THERE_MDE RO CUTSTANOIN:_BONOS

## E L L Y MENT



OLLINGSEOK


## TEANSITSSUMMARY

## FARFS

-     - 

fares have been set at 0 cents. plus o cents per mile.

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TRAMSPORTAT：OA NET：ORK MAR

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O TRAEK FASSES THROUGH IATERSECTION X STATION AT INTERSECTION


## LIST OF TRACK SEGPIENTS

| 11118 | T0 | 15317 | 11317 | TO | 11515 | 11515 | To | 11713 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 11123 | TO | 11125 | 11175 | TO | 11127 | 11127 | TO | 11829 |
| 11135 | TO | 11137 | 11137 | To | 111.38 | 11738 | To | $1114!$ |
| ば」いつ | 70 | 18148 | 11149 | T0 | 11151 | ïisl | 70 | 11153 |
| 11159 | T0 | 11161 |  |  |  |  |  |  |

## LIST OF STATJOAS

$115!5 \quad: 111$
11123
11127
$: 1143$
$1114 \%$ i1155

## VII. INPUT PROCEDURES

Since City Model is a computer-assisted model, it is necessary that information be fed to the computer in a certain format. This format is quite elementary and requires no knowledge of computer programming. It merely involves filling out forms properly with the required information for each decision.
A. Using Forms

In order to make a decision and feed it to the computer, participants in the City Model game must complete an input decision form (See Figure 52) with certain information. The information which is required on the input decision form varies with the type of decision being implemented. The type of information which is required is explained on the input explanation forms (see pages

An input decision form has the following components: Decision Code, Decision-Maker, and additional information. Each of these components is explained beiow:

1. Decision Code

This indicates the type of decision that is being made. It is usually an abbreviation preceded by a dollar sign (\$). Essentially, the decision code describes the type of decision being made to the computer. They correspond to the codes listed in parentheses next to the explanation of decisions in the preceding chapters of this manual. These codes are summarized below for all decision-makers.
a. \$CVPT - Change SC or MS employment; change zoning; establish utility service level; change maintenance levels; change economic sector rents, prices, salaries; award BG and BS contracts.
b. \$PU - Bid and/or purchase land and developments from another team or from the outside.
c. \$OTHER - Set government salaries; float capital bonds; change maintenance levels; lend or borrow money; buy or sell speculative or conservative stocks; set welfare payments; purchase or sell rail and bus rolling stock; set utility prices.
d. \$BUILD - Construct, upgrade or demolish a development by the local Construction Industry.
e. \$OUBLD - Construct, upgrade, or demolish a development by the Outside System.
f. \$CASH - Transfer cash between accounts of two decisionmakers; grant appropriations or subsidies.

g. \$BYCT - Boycott work or shop locations or use of BUS or RAIL.
h. \$TAXES - Set tax rates.
i. \$FSA - Request capital federal/state aid.
j. \$REDIST - Change school or municipal services districts.
k. \$VALUE - Set the dollar value of time unit traveling.

1. \$TIME - Allocate time for population units.
m. \$ROUT - Change Bus or Pail routes.
n. \$RAIL - Build rail lines and stations.
o. \$ASMNT - Set assessment criteria.
2. Decision-Maker

This term identifies the decision-maker who is implementing a decision. The decision-maker codes for the economic sector are A, B, C, etc. The decision-maker identification codes for the governmental sector are: CH (Chairman); AS (Assessment); SC (Schools); MS (Municipal Services); HY (Highway); PZ (Planning and Zoning); UT (Utilities); RAIL (Rapid Rail); and BUS (Bus). Governmental decision-makers (except BUS and RAIL) must identify their jurisdiction when filling in the form. For example, "CH1" indicates the Chairman in Jurisdiction 1.
3. Additional Information

Additional information concerning a decision is filled in the spaces immediately following the decision-maker identification. These spaces correspond to the columns marked (a), (b), (c), etc., on the input decision form. The amount and type of additional information varies with the type of decision being made.

To clarify this procedure, the reader should review the sample decisions made in Figure 53 following
Meision lecision-
Maker
Code

$=\left\lvert\, \begin{aligned} & E= \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0\end{aligned}\right.$
$\frac{a}{\text { location }}$
$\begin{aligned} & \text { Decision- } \\ & \text { Maker }\end{aligned}$
$\begin{aligned} & \text { A, B, C, } \\ & \text { etc. }\end{aligned}$
Code
\$PU
Type of Decision
Purchase or bid
on land
Change Rents
Change Prices
Change Salaries
Change Maintenance
Level
Land Money
Borrow Money from

| Code | DecisionMaker | a | b | c | d | c |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$0'IIIR | $\begin{aligned} & \text { A, B, C, } \\ & \text { etc. } \end{aligned}$ | SP | amount <br> (in dollars) |  |  |  |
| \$071il.R | $\begin{aligned} & \text { A, B, C, } \\ & \text { etc. } \end{aligned}$ | C.N | amount <br> (in dollars) |  |  |  |
| \$THR | $\begin{aligned} & \text { A, B, C, } \\ & \text { etc. } \end{aligned}$ | SELLSP | amount <br> (in dollars) |  |  |  |
| \$0THR | $\begin{aligned} & \text { A, B, C, } \\ & \text { etc. } \end{aligned}$ | SELLCN | amount <br> (in dollars) |  |  |  |
| \$01911) | $\begin{aligned} & \text { A, B, C, } \\ & \text { etc. } \end{aligned}$ | site <br> location | 1and use | old level (0 if new building) | new level | maintenance level |
|  |  | f | $\underline{\square}$ | h |  | i |
|  |  | if residence, quality index; if husiness, salary to low-income worker (in \$100's) | if residence, 0 ; if lixsiness, salary to middle income worker (in. \$1no's) | if residence, rent per PLl (in $\$ 1000^{\prime}$ s) ; if business, salary to high-incone worker (in $\$ 100$ 's) |  | if cormmer- <br> cial (BC, BS <br> PG, ГS), price <br> CU (in $\$ 100$ 's) |

Type of Decision
Invest in specu-
lative stocks
Invest in conser-
vative stocks
Sell speculative
stocks
Sell conservative
Build, upgrade
or demolish
by intside
System
$-\left\lvert\, \begin{aligned} & \vec{U} \\ & \vdots \\ & \vdots \\ & \vdots \\ & \vdots \\ & \vdots\end{aligned}\right.$






| Decision- |
| :--- |
| Maker |



| g | h | i | j | k | 1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| agreed | maintenance | if residence, | if residence, | if residence | if commercial |
| price | level unless | quality index; | 0, if busi- | rent per Pl, | ( $\mathrm{BC}, \mathrm{BS}, \mathrm{PC}$, |
| (in | HY or TMP if | if business, | ness, salary | (in \$1000's); | PS) price/CU |
| \$100,000's) | IIY or IM is | salary to low | to middle in- | if business | in \$100's) |
|  | on jurisdic- | income worker | come worker | salary to |  |
|  | tion bounda- | (in \$100's); | (in \$100's)', | high income |  |
|  | ries, list | if SC or MS, | if SC or MS, | worker (in |  |
|  | of jurisdic- | number of | number of | \$100's) |  |
|  | tions | middle or low | high or |  |  |
|  | separated | income Pl's | midc!le income |  |  |
|  | by contmas | employed | Pl's working |  |  |
|  |  | there | there |  |  |

Code
\$BUILD

$\stackrel{-}{-}$
 $C$


land use
boycotting
๗) ण

Type of
Decision
$\begin{aligned} & \text { Transfer } \\ & \text { cash }\end{aligned}$
山l

S location Stop the Boycott or

$$
\begin{aligned}
& \begin{array}{l}
\text { Type of } \\
\text { Decision }
\end{array} \\
& \text { Allocate } \\
& \text { time by } \\
& \text { jurisdic- } \\
& \text { diction, } \\
& \text { by class } \\
& \text { Nllocate } \\
& \text { time by } \\
& \text { jurisdic- } \\
& \text { tion, by } \\
& \text { class, by } \\
& \text { parcel }
\end{aligned}
$$

Boycott

$$
\begin{aligned}
& \text { Vote } \\
& \text { Change } \\
& \text { dollar } \\
& \text { value of } \\
& \text { time for } \\
& \text { Il's }
\end{aligned}
$$

| SOCIAL DECISION-MAKERS: INPUT EXPLANATION FORM |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Code | Decision Maker | a | b | c | d | e | f | g |
| \$TIME | $A A, B B$, $C C$, etc. | $\begin{aligned} & \text { Class (H, } \\ & \text { M, or } 1) \\ & \text { and juris- } \\ & \text { diction } \\ & (1,2, \text { or } 3) \end{aligned}$ | time units in extra work; if none, 0 | time units in public adult education, if norie, 0 | time units in adult education; if none, 0 | time units in politics; if none, 0 | tune units <br> in recrea- <br> tion; if <br> none, 0 |  |
| \$TIME | $A A, B B$, $C C$, etc. | Class (II, M, or L.) and jurisdiction (1,2,or 3) | time units in extra work; if none, () | time units in public adult education; if none, 0 | time units in adult education; if none, 0 | time units in politics; if none, 0 | time units in recreation; if none, 0 | residence location |
| \$ BYCT | $A A, B B$, $C C$, etc. | $\underline{S}$ | Class boycotting (II, M, or L) | function boycotted (Shop or Work or IISe ) | location boycotted (0 if department) | Stop the boycott or Begin it | if applicab department MS) and jur diction (1, or 3) |  |

\$VUTE (Teletype will print further instructions.)

$$
\begin{aligned}
& \text { dollar } \\
& \text { value of } \\
& \text { time unit } \\
& \text { traveling }
\end{aligned}
$$

(2AASHN \& CONCIL: INPUT EXPLANATION FORM Decision

| Code | Decision Maker | a |
| :---: | :---: | :---: |
| \$CASH | $\begin{aligned} & \text { CI1, } 1712 \\ & \text { or C113 } \end{aligned}$ | CP |
| \$CASH | CH1, (712 | CR |

Type of Decişion
irant Capital
ypropriations
Grant Current
Appropriations
Grant Current
Subsidy
Grant Capital
Subsidy'
Transfer Cash
Grant Subsidy
to Economic
Decision-Mlaker
INPUT EXPLANATION FORM (Continued)
OIAIRMAN \& COUNCIL:
Type of Decision
Set Welfare
Payments
Clange land tax
rate
Change development tax rate
Olange resident
income tax rate
Change resident
(or employee)
auto tax rate
Change goods
salcs tax rate
Change services sales tax rate

[^23]ASSESSMENT DEPARTMENT: INPUT EXPLANATION FORM (see notes at end of this section)

| Type of Decision | Decision Code | Decision Maker | a | b | C |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Change Deve lopment Assessment Rates for all. land uses jurisdictionwide | \$ASINT | $\begin{aligned} & \text { AS1, AS2 } \\ & \text { or AS3 } \end{aligned}$ | D | Deve lopment <br> Assessment Rate in tenths of a percent $\text { (i.e., " } 500 \text { " }$ <br> equals " $50 \%$ '") |  |
| 2. Change Land Assessment Rate Jurisdiction-wide | \$ASMNT | $\begin{aligned} & \text { AS1, AS2 } \\ & \text { or AS3 } \end{aligned}$ | $\underline{L}$ | Land Assessment Rate in tenths of a percent (i.e., " 500 " equals " $50 \%$ ") |  |
| 3. Change Development Assessment Rate for a particular land use | \$ ASMNT' | $\begin{aligned} & \text { AS1, AS2 } \\ & \text { or AS3 } \end{aligned}$ | D and land use code (i.e., DH1 DLI, DNS, <br> $\overline{D C F}, ~ D B G$, <br> $\overline{\mathrm{DBS}}, \overline{\mathrm{DPG}}$, <br> DPS, $\overline{\mathrm{DRA}}$, <br> $\overline{\mathrm{DRB}}$, $\overline{\text { or }}$ <br> DRC) | Development <br> Assessment Rate in tenths of a percent (i.e., " 500 " equals " $50 \%$ ' |  |

$\begin{aligned} & \text { Decision } \\ & \text { Code }\end{aligned}$
\$ASMNT $\begin{aligned} & \text { Decision } \\ & \text { Maker }\end{aligned}$
Type of Decision
4. Change Land
Assessment Rate
for parcels
with a
particular land
use


| a | b | d | e |
| :---: | :---: | :---: | :---: |
| L and | Land |  |  |
| Tand use | Assessment |  |  |
| code (i.e. | Rate in |  |  |
| LHI, LLI, | tenths of |  |  |
| INS, LCI, | a percent |  |  |
| LBG, $\overline{\mathrm{LBS}}$, | (i.e., |  |  |
| $\overline{\text { LPG }}$, $\overline{\text { LPS }}$, | " 500 " equals |  |  |
| LRA, $\frac{L R B}{}$, | '50\%') |  |  |
| $\begin{aligned} & \text { IRC, or } \\ & \text { IID } 1- \end{aligned}$ |  |  |  |



$$
\frac{\text { Type of lecision }}{\text { 7. (hampe levelop- }} \begin{aligned}
& \text { ment Assessinent }
\end{aligned}
$$

$$
\begin{aligned}
& \begin{array}{l}
\text { Incision } \\
\text { Code }
\end{array} \\
& \$ \text { ASNRT }
\end{aligned}
$$

location

$$
\frac{\varepsilon}{\text { Zone mumber }}-\frac{d}{}
$$

$$
\begin{aligned}
& \text { Assessed valuc } \\
& \text { of } 1 \text { and (in } \\
& \$ 100,000^{\prime} \text { s) }
\end{aligned}
$$

Assessed
Yalue of
(in \$100,000's)

$$
\underset{N}{K}
$$



| Type of lecision | Code | Decision Maker | a | $b$ | c | d | e | f |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| rurchase or bid on land | \$PU | $\begin{aligned} & \mathrm{SC1}, \mathrm{SC} 2, \\ & \text { or SC3 } \end{aligned}$ | location | $\begin{aligned} & \text { price (in } \\ & \$ 1000 \text { 's) } \end{aligned}$ | seller (cconomic decisionmaker or department) | percent of parcel (0 if all) |  |  |
| (hange employment | \$CVPT | $\mathrm{SC1}, \mathrm{SC} 2$ <br> or SC 3 | E | location | new number <br> of PM <br> units <br> working <br> there | new number <br> of Pl <br> units <br> working <br> there |  |  |
| Change maintenance level | \$CVPT | $\begin{aligned} & \mathrm{SCl}, \mathrm{SC2}, \\ & \text { or SC3 } \end{aligned}$ | M | location | new <br> maintenance <br> level |  |  |  |
| Change district boundaries | \$REDIST | $\begin{aligned} & \mathrm{SC1}, \mathrm{SC2} \\ & \text { or SC3 } \end{aligned}$ | location of school | list of new parcels in district in parentheses* |  |  |  |  |
|  | *parcels can be listed within parentheses by specifying upper left and lower right hand comers separated by " $>$ " Example: |  |  |  |  |  |  |  |

Request
rederal-
state
aid


## Decision-

location

$-1$

$$
\circ \mid
$$



## Change salaries

location

| Change salaries | \$OTHER | SC1, SC2, or SC3 | S | ```alary to iddle ncome orker (in 100's)``` | salar high work \$100 | to income (in |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Construct, upgrade or demolish a school by the 'Outside System' | \$OUBLD | $\mathrm{SCl}, \mathrm{SC2},$ or SC3 | $\frac{\mathrm{a}}{\text { site }} \frac{\mathrm{b}}{\text { location }}$ | $\begin{aligned} & \frac{c}{c} \frac{c}{\text { old }} \\ & \text { level } \\ & \text { (0, if } \\ & \text { new } \\ & \text { building }) \end{aligned}$ | $\frac{d}{\substack{\text { new } \\ \text { level }}}$ | $\frac{\mathrm{e}}{\text { new main- }}$tenance <br> level | $\frac{\mathrm{f}}{\substack{\text { number of } \\ \text { PM's working }}}$ | $\qquad$ number of PH's working there |
| Construct,upgrade ordemolisha school bythe localConstructionIndustry |  |  |  |  |  |  |  |  |


| Code | DecisionMaker | a | b | c | d | $\mathrm{e} \quad \mathrm{f}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$CASH | $\begin{gathered} \mathrm{SC1}, \mathrm{SC} 2, \\ \text { or } \mathrm{SC} 3 \end{gathered}$ | C | receiver (economic decisionmaker or departunent and jurisdiction) | amount (in dollars) | from CAPital or CURrent account | if economic decisionmaker receiving, PVT: if department receiving, to CAPital or CURrent account | | Type of |
| :--- |
| Decision |
| $\begin{array}{l}\text { Transfer } \\ \text { cash }\end{array}$ | Award BG

or BS
contracts

5
number of
middle-
income
time
units
requested


Request
adult edu-
cation
teachers
MUNICIPAL SERVICES DEPARTMENT: INPUT EXPLANATION FORM

$$
\begin{aligned}
& \text { \$CVPT MS1, MS2, E location new number new number } \\
& \begin{array}{l}
\text { Type of } \\
\text { llecision } \\
\begin{array}{l}
\text { Purchase } \\
\text { or bid } \\
\text { on land }
\end{array}
\end{array} \\
& \text { \$CVPT MS1, MS2, M location new main- } \\
& \text { of plant tenance } \\
& \text { level } \\
& \text { list of } \\
& \text { new } \\
& \text { in paren- } \\
& \text { theses* } \\
& \text { *Parcels can be listed within parentheses by } \\
& \text { specifying upper } 1 \mathrm{eft} \text { and lower right hand } \\
& \text { corners separated by " }>\text { ". Example: } \\
& \text { \$REDIST/=MS/9230, (9232>10040) }
\end{aligned}
$$

new
salary to salary
to middle-
to middle
low-income income
$\begin{array}{ll}\text { worker (in } & \text { worker (in } \\ \$ 100 ' s) & \left.\$ 100^{\prime} \mathrm{s}\right)\end{array}$
S
\$OUBLD
MS1, MS2 2,
or MS3 $\frac{\mathrm{a}}{\text { site }} \frac{b}{\underline{M S}}$
Construct,
upgrade,
or demol-
ish an MS
plant in
the "Out-
side
Systen"
Construct,
demolish MS
[see CI owner]
Construction
Industry
千
ت
$\begin{array}{ccccc}\text { HIGHNAY DEPARTMENT: } & \text { INPUT EXPLANATION FORM } \\ \frac{\text { Type of Decision }}{\text { Code }} & \frac{\begin{array}{l}\text { Decision } \\ \text { Maker }\end{array}}{} & \frac{a}{\text { Purchase or bid }} \begin{array}{l}\text { on land }\end{array} & \begin{array}{l}\text { HYU } \\ \text { or HY3 HY }\end{array} & \text { location }\end{array}$

$$
\text { Code } \frac{\begin{array}{l}
\text { Decision } \\
\text { Maker }
\end{array}}{\begin{array}{l}
\text { HY1,HY2 } \\
\text { or HY3 }
\end{array}}
$$

$$
\frac{\text { Type of Decision }}{\text { Purchase or bid }} \quad \frac{\text { Code }}{\$ \mathrm{PU}}
$$ $\begin{array}{ccccc}\text { HIGHNAY DEPARTMENT: } & \text { INPUT EXPLANATION FORM } \\ \frac{\text { Type of Decision }}{\text { Code }} & \frac{\begin{array}{l}\text { Decision } \\ \text { Maker }\end{array}}{} & \frac{a}{\text { Purchase or bid }} \begin{array}{l}\text { on land }\end{array} & \begin{array}{l}\text { HYU } \\ \text { or HY3 HY }\end{array} & \text { location }\end{array}$ $\begin{array}{ccccc}\text { HIGHNAY DEPARTMENT: } & \text { INPUT EXPLANATION FORM } \\ \frac{\text { Type of Decision }}{\text { Code }} & \frac{\begin{array}{l}\text { Decision } \\ \text { Maker }\end{array}}{} & \frac{a}{\text { Purchase or bid }} \begin{array}{l}\text { on land }\end{array} & \begin{array}{l}\text { HYU } \\ \text { or HY3 HY }\end{array} & \text { location }\end{array}$

$$
\frac{\mathrm{b}}{\substack{\text { price (in } \\ \$ 1000 \text { 's) }}} \frac{c}{\substack{\text { seller } \\ \text { economic }}}
$$


b
$\begin{aligned} & \text { price (in } \\ & \text { 1000's) }\end{aligned}$ $\begin{aligned} & \text { seller } \\ & \begin{array}{l}\text { economic } \\ \text { decision- } \\ \text { maker or } \\ \text { department } \\ \text { and juris- } \\ \text { diction or } \\ \text { OU) }\end{array}\end{aligned}$
b $\left.\frac{c}{\text { price (in }} \quad \begin{array}{l}\text { seller } \\ \begin{array}{l}\text { economic } \\ \text { decision- } \\ \text { maker or } \\ \text { department } \\ \text { and juris- } \\ \text { diction or } \\ \text { OU) }\end{array}\end{array}\right]$
b $\left.\frac{c}{\text { price (in }} \quad \begin{array}{l}\text { seller } \\ \begin{array}{l}\text { economic } \\ \text { decision- } \\ \text { maker or } \\ \text { department } \\ \text { and juris- } \\ \text { diction or } \\ \text { OU) }\end{array}\end{array}\right]$
b $\left.\frac{c}{\text { price (in }} \quad \begin{array}{l}\text { seller } \\ \begin{array}{l}\text { economic } \\ \text { decision- } \\ \text { maker or } \\ \text { department } \\ \text { and juris- } \\ \text { diction or } \\ \text { OU) }\end{array}\end{array}\right]$
b $\left.\quad \frac{c}{\text { price (in }} \quad \begin{array}{l}\text { seller } \\ \begin{array}{l}\text { economic } \\ \text { decision- } \\ \text { maker or } \\ \text { department } \\ \text { and juris- } \\ \text { diction or } \\ \text { OU) }\end{array}\end{array}\right]$


| $\frac{\mathrm{e}}{}$if economic <br> decision- <br> maker is <br> receiving, <br> PVT; if <br> department <br> is receiving <br> to CAPital <br> or CURrent <br> account |
| :--- |


$\frac{\mathrm{d}}{\frac{\text { from CAPital }}{\text { or CURrent }}}$| account |
| :--- |


|  |
| :---: |
|  |  |
|  |  |



| HIGINAY DEPARTMENT: | INPUT EXPLANATION FORM |  |
| :--- | :--- | :--- |
| Type of Decision | Code | Decision <br> Transfer Cash |
| \$CASH | IM1, Hi2 <br> or HY3 | C |

PLAWNL: ${ }^{\prime}$ AND ZONING DEPARTNENT: INPUT EXPLANATION FORN

location new zoning
amount (in CAP
dollars)

| \$CVPT | PZ1, PZ2, <br> or PZ3 | PI | location |
| :--- | :--- | :--- | :--- |
| \$CVITTPZ1, PZ2, <br> or PZ3 <br> added to public <br> institutional |  |  |  |

Type of
Decision
Purchase
or bid on
land
Change
zoning

Request
Federal-
state aid
Transfer
cash
Create
Public
institu-
tional land
use
Demolish
public
institutional
land use
code

$$
\text { [maximum } 3 \text { requests] }
$$

UTILITY DEPARTMENT: INPUT EXPLANATION FORM

| Decision |
| :--- |
| Maker | N

5
50 $\stackrel{0}{0}$ Type of Iecision Purchase or
bid on land
Change
utility
service
Construct,
Construct,
upgrade or
demolish a
utility p plant
Transfer cash

| Code | BUS COATPAV': INPITT E.PPLAVITION !OR! |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | DecisionMaker | a | b | c | d | e |
| \$ROIT | BUS | Route | old level of service | New level of service (0 if eliminating route) | list, in parentheses, of intersections in in orler, where bus starts, turns, and finishes ( 0 if no changes to route location) | $1)$ |
| \$CASII | BUS | C | receiver (economic decisionmaker or department and jurisdiction) | amount (in dollars) | from C.DPital or CURrent account | if econoric lecisionmaker receivins, PIT if department reãivins to CAPital or ClRrent account |
| \$071IT: | BUS | PS | nomber of units of equipment |  |  |  |
| \$OMIER | BIS | SS. | number of units of equipment |  |  |  |

Type of
Ilecision
Change
routes or
level of
service
Transfer
Cash
Purchase
Rolling
Stock

Sell
Rolling
Stoc!

| Type of Decision | Code | Decision- $\qquad$ | a | h | c | d |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Set lares | \$OITILR | BUS | $\underline{P}$ | base fare per worker, per journey (in $\ddagger$ ) | 0 | price ner <br> mile (ind) |
| Change salaries | \$CIIITR | BUS | $\underline{S}$ | new salary to IM! worker (specified as salary per worker in \$100's) |  |  |
| Change maintenance level | \$OTHIER | BUS | M | new maintenance level |  |  |

Type of
Decision
llecision
Purchase
or bid
on land
Build
rail
lines
Build
stations
Purchase
stock
\$OTIER RAIL SS
base fare per
worker per
journcy (in s)


RAILROAD COMPANY: INPUT EXPLANATION FORM

| Code | Maker | a | b | c |
| :---: | :---: | :---: | :---: | :---: |
| \$PU | RAIL | Location | $\begin{aligned} & \text { mrice (in } \\ & \$ 1000 \text { 's) } \end{aligned}$ | seller (economic decision-maker or department and jurisdiction or OU) |

\$RAIL RAIL

| \$RAIL RAIL | $\begin{array}{l}\text { location } \\ \text { of station }\end{array}$ |
| :--- | :--- |

\$OTIER RAIL PS number of
equipment
number of
equipment
price per
mile (in $\$$ )
0
P

\$OMIER RAIL \$0Mr | separat |
| :--- |
| conmas |

- 


$\begin{aligned} & \text { Type of } \\ & \text { becision }\end{aligned}$
$\begin{aligned} & \text { Change } \\ & \text { salaries }\end{aligned}$
Change
maintenance
level
Transfer
\$ROUT RAIL

## VII I. MASTER SHEETS

The Master Sheets contained in this chapter summarize all the numerical parameters necessary for participating in the game. It is hoped that once players have familiarized themselves with the earlier portions of this manual, they can use this and the preceding chapter as reference points when finalizing their decisions.

LIMITATIONS ON DEBTS MAXIMUM AMOUNT OF DEBT

80\% OF NET WORTH
NORMAL RANGE OF OUTSIDE INTEREST RATES
NORMAL RANGE OF RATES OF RETURN ON SPECULATIVE STOCK
-1 to $10 \%$
CONSERVATIVE STOCKS
5 to 7\%
NORMAL RANGE OF PRICE RELATIVES
HEAVY INDUSTRIES
. 90 to 1.12
LIGHT INDUSTRIES
. 93 to 1.10
NATIONAL SERVICES .95 to 1.06

| RANGE FOR | RANGE FOR |
| :---: | :--- |
| CONSTRUCTION | LAND |
| COSTS | REQUREMENT |
| (Millions of $\$$ ) | (Percent of a Parce1 |


| DEVELOPMENTS (LEVEL ONE) |  |  |
| :--- | :---: | :---: |
| HEAVY INDUSTRY |  |  |
| SURFACE WATER USERS | $240-300$ | $28-48$ |
| MUNICIPAL WATER USERS | $140-320$ | $12-40$ |
| LIGHT INDUSTRY | $120-250$ | $6-28$ |
| SURFACE WATER USER | 50 | 12 |
| NATIONAL SERVICES | $20-45$ | $10-12$ |
| LOCAL COMMERCIAL | $1-25$ | 2 |

Economic Boycotts*

Possible Boycotting Activities
FL, SG, MP, MF, NL, EL, TE, FO
TA, PA, CR
NS, PG,PS
$R A, R B, R C$

Activities that Can Be Boycotted
*This does not include any social boycotts that might be directed against economic teams. For example population units may boycott working at any economic employment location or shopping at any PG or PS establishment.

Outside System Taxes on all Developments
Income Taxes

$$
\begin{aligned}
& \text { State }- 5 \% \text { of gross income minus all expenses except } \\
& \text { water, utilities, transportation, this tax } \\
& \text { and federal income tax } \\
& \text { Federal }- 22 \% \text { of first } \$ 25,000 \text { and } 48 \% \text { of above } \\
& \$ 25,000 \text { on gross income minus all expendi- } \\
& \text { tures except water, utilities, transporta- } \\
& \text { tion, and this tax }
\end{aligned}
$$

Sales Taxes
3\% State sales tax applied against purchases of goods and services (from BG, BS, PG and PS, and purchases from the Outside by BG and BS)

LOCATION REQUIREMENTS

1. PERCENT OF PARCEL (Maximum Possible Leve1s)
2. ZONING REQUIRED
3. MINIMUM LEVEL OF UTILITY SERVICE
4. ANNUAL UTILITY UNITS CONSUMED
$\begin{array}{llllllllllll}50 & 100 & 700 & 100 & 100 & 200 & 200 & 300 & 100 & 300 & 400 & 76\end{array}$
5. | CONSTRUCTION COSTS |  |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (1T1) | 300 | 240 | 240 | 320 | 150 | 140 | 180 | 230 | 120 | 250 | 250 | 50 | (Millions of Dollars)

## DEPRECIATION

| 6. ANNUAL PERCENTAGE | 3.0 | 2.0 | 4.0 | 3.5 | 3.0 | 4.0 | 5.0 | 2.0 | 1.5 | 1.5 | 3.0 | 3.0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| (Due to Aging) |  |  |  |  |  |  |  |  |  |  |  |  |

9. FLOOD

FLOOD MULTIPLIER
10. WATER QUALITY (Maximum)

## WATER CHARACTERISTICS

11. SURFACE WATER USER x x $\mathrm{x} \quad \mathrm{x} \quad \mathrm{x} \quad \mathrm{x}$
12. CONSUMPTION (MGD) $\begin{array}{llllllllllllll}60 & 10 & 225 & 9 & 12 & 5 & 8 & 49 & 17 & 333 & 31 & .19\end{array}$
13. DAYS IN OPERATION $\begin{array}{lllllllllllll}260 & 260 & 260 & 260 & 260 & 260 & 260 & 260 & 260 & 260 & 260 & 260\end{array}$
14. CONSUMPTION (MGY) $\begin{array}{lllllllllllllllll}15860 & 2600 & 58500 & 2340 & 3120 & 1300 & 2080 & 12740 & 4420 & 86580 & 8060 & 46.8\end{array}$

MASTER TABLE FOR INDUSTRIAL ESTABLISHMENTS (LEVEL ONE CHARACTERISTICS) continued. FL SG MP MF NL EL TE FO TA $\quad$ PA $\quad$ CR
15. RECYCLING $\begin{array}{lllllllllllll}\text { COST PER MG } 200 & \text { NA } & 200 & \text { NA } & \text { NA } & \text { NA } & \text { NA } & 200 & 200 & 200 & 200 & \text { NA }\end{array}$ MAXIMIM PERCENT OF 100 NA 100 NA NA NA WATER ABLE TO BE RECYCLED
16. EFFLUENT TREATMENT

CONSTRUCTION COST
PER LEVEL
(Millions of Dollars)

| CL | .5 | NA | .8 | NA | NA | NA | NA | .45 | .2 | 1 | .3 | NA |
| :--- | ---: | :--- | ---: | :--- | :--- | :--- | :--- | ---: | ---: | ---: | ---: | ---: |
| PT | 5 | NA | 8 | NA | NA | NA | NA | 4.5 | 2 | 10 | 3 | NA |
| ST | 45 | NA | 72 | NA | NA | NA | NA | 40.5 | 18 | 90 | 27 | NA |

## EMPLOYEES

17. FULL TIME POPULATION

UNITS (Pl's)

| PH | 8 | 14 | 19 | 24 | 21 | 30 | 25 | 15 | 15 | 23 | 24 | 23 |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | ---: |
| PM | 8 | 18 | 18 | 18 | 20 | 18 | 22 | 19 | 10 | 17 | 24 | 9 |
| PL | 35 | 23 | 18 | 17 | 18 | 17 | 15 | 24 | 30 | 20 | 14 | 9 |

18. PART TIME (Leisure

Time Units)
PH
PM

| 0 | 80 | 80 | 80 | 80 | 80 | 80 | 0 | 0 | 80 | 80 | 80 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 80 | 160 | 160 | 160 | 80 | 80 | 80 | 80 | 0 | 0 | 80 | 0 |
| 240 | 160 | 320 | 160 | 160 | 160 | 80 | 80 | 240 | 160 | 80 | 0 |

## CAPACITY MEASURES

19. MAXIMMM EMPLOMENT 100010001000100010001000100010001000100010001000 EFFECT
20. MAXIMUM UNITS PRODUCED

100010001000100010001000100010001000100010001000

INCOME FACTORS
21. NORMAL PRICE PER $\quad 196155$ UNIT SOLD (Thousands of Dollars)
22. TYPICAL INCOME FROM 196 SALES (Millions of Do11ars)

MASTER TABLE FOR INDUSTRIAL ESTABLISHMENTS (LEVEL ONE CHARACTERISTICS) continued.
FL SG MP MF NL EL TE FO TA PA CR NS

## EXPENDITURES

23. BUSINESS GOODS $\begin{array}{llllllllllll}400 & 200 & 140 & 300 & 100 & 400 & 200 & 30 & 20 & 100 & 150 & 60\end{array}$ (Units)
24. BUSINESS SERVICES (Units)
25. PURCHASES PER $1 \%$ MAINTENANCE BG UNITS BS UNITS
26. TYPICAL UTILITIES COSTS Millions of Dollars)
27. WATER
(Millions of Dollars)
RECYCLING (Assuming 3.17 NA 11.70 NA NA NA NA 2.55 . 8817.321 .61 NA $100 \%$ recycled)

INTAKE PROCESS 1.59 NA 5.85 NA NA NA NA 1.27 . $44 \quad 8.66$. 81 NA (Assuming Water Quality of 4)

OUTFLOW TREATMENT (Operating Costs)

| CL $(\$ 1000)$ | 397 | NA | 1463 | NA | NA | NA | NA | 319 | 111 | 2165 | 302 | NA |
| :--- | ---: | :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| PT | 1588 | NA | 5852 | NA | NA | NA | NA | 1276 | 444 | 8660 | 808 | NA |
| ST | 3176 | NA | 11704 | NA | NA | NA | NA | 2552 | 888 | 17320 | 1616 | NA |
| TT | 4764 | NA | 17556 | NA | NA | NA | NA | 3828 | 1332 | 25980 | 2424 | NA |

MUNICIPAL SUPPLY NA 1.17 NA 1.051 .40 . 59 . 94 NA NA NA NA . 02

| (Assuming water |
| :--- |
| costs of $\$ 450$ |
| per MG) |
| (Millions of Dollars) |

28. TRANSPORTATION (Per

Unit of Output on
Type 3 Road)
TO BG $\quad 250060007000 \quad 270070001000 \quad 25001000 \quad 5000 \quad 2000 \quad 20001250$ TO BS
TO TERMINAL
TERMINAL UNITS $\begin{array}{lllllllllllllllllll}1500 & 1500 & 1500 & 1500 & 1500 & 1500 & 1500 & 1500 & 1500 & 1500 & 1500 & 1250\end{array}$ $\begin{array}{llllllllllllllllll}2500 & 2000 & 2000 & 1500 & 1000 & 500 & 1500 & 1000 & 500 & 1500 & 1000 & \mathrm{NA}\end{array}$ 100010000600020001000100020003000100030003000 NA

IASTER TABLE FOR INDUSTRIAL ESTABLISHMENTS (LEVEL ONE CHARACTERISTICS) continued.
$\begin{array}{llllllllllll}\text { FL } & \text { SG } & \text { MP } & \text { MF } & \text { NL } & \text { EL } & \text { TE } & \text { FO } & \text { TA } & \text { PA } & \text { CR } & \text { NS }\end{array}$
SALARIES (Full Employment)

TAXES
PROPERTY
SALES
INCOME
RATE OF RETURN
UNITS OF POLLUTION
PER MG

| BOD (LBS/MG) 600 | 500 | 1000 | 500 | 400 | 800 | 500 | 6000 | 6000 | 3000 | 2000 | 100 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CHLORIDES (LBS/MG) 100 | 100 | 170 | 150 | 150 | 200 | 180 | 400 | 130 | 380 | 600 |  |
| NUTRIENTS (LBS/MG) 1000 | 1000 | 500 | 700 | 100 | 200 | 100 | 10000 | 4000 | 3000 | 800 |  |
| COLIFORM (Parts/MG) 20 | 10 | 20 | 30 | 20 | 20 | 30 | 300 | 20 | 150 | 50 | 20 |
| TEMPERATURE DEVIATION 9 | 0 | 6 | 0 | 0 | 0 | 0 | 9 | 18 | 16 | 4 |  |
| OIL \& FLOATING SOLIDS 1 | 0 | 1 | 1 | 0 | 0 | 0 | 1 | 1 | 1 | 1 |  |
| HIGH LEVEL WASTES | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 1 | 1 |  |

INTAKE TREATMENT COSTS
PER MG (dollars)
QUALITY OF WATER

| 1 | 10 | NA | 20 | NA | NA | NA | NA | 50 | 20 | 20 | 30 | NA |
| :--- | ---: | :--- | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2 | 60 | NA | 60 | NA | NA | NA | NA | 60 | 60 | 60 | 60 | NA |
| 3 | 80 | NA | 80 | NA | NA | NA | NA | 80 | 80 | 80 | 80 | NA |
| 4 | 100 | NA | 100 | NA | NA | NA | NA | 100 | 100 | 100 | 100 | NA |
| 5 | 180 | NA | 180 | NA | NA | NA | NA | 180 | 180 | 180 | 180 | NA |
| 6 | 300 | NA | 300 | NA | NA | NA | NA | 300 | 300 | 300 | 300 | NA |
| 7 | 450 | NA | 450 | NA | NA | NA | NA | 450 | 450 | 450 | 450 | NA |
| 8 | 600 | NA | 600 | NA | NA | NA | NA | 600 | 600 | 600 | 600 | NA |
| 9 | Cannot be used. |  |  |  |  |  |  |  |  |  |  |  |

Land Development
Development Cost (equipment units) \$120,000,000
Land Requirement 20\%
Depreciation (equipment
As a Function of Use
Capacity (equipment units)
1000
Expenditures
Employment Requirements

Typical Wage Bi11
(if typical salaries of $\$ 10,000$, $\$ 5,000$ and $\$ 2,500$ are offered)

Per unit of Equipment
BG
. 44 units
BS

1 population unit of each class per 50 units of labor $\$ 2,500,000$ per 50 units of labor

NOTE: BG and BS may be purchased either from local BG and BS establishments at competitive prices or from the 'Outside System" at "fixed cost" of $\$ 130,000$ per units.
Transportation Charges per mile along
HY3 per CU of Construction
to BG: \$220
to BS 30
to Build Site 60
NOTE: A HY3 is the least expensive road to trave1. Costs are double on a HY2 and triple on a HY1.

Taxes

Local
Property Sales

Federal and State Business Income

Business Income

Sales Tax (state)
(State) (Federa1)

Local Tax Rates are set by the Chairman
$5 \%$ of (gross income minus salaries, minus goods and services payments, minus maintenance payments, minus state sales tax and local sales tax, and minus property tax).
$22 \%$ of first $\$ 25,000$ of (gross income minus salaries, minus goods and services payments, minus maintenance payments, minus local sales tax, minus state sales tax, minus property tax, minus state income tax) plus $48 \%$ of rest (minus the same deductions). $3 \%$ of the total purchases of $B G$ and $B S$.

$$
C=\frac{\text { equipment units used }}{\text { design capacity }}
$$

Construction Capacity Requirements

*These requirements of equipment, materials, and labor are for residence construction at $\mathrm{QI}=100$. But new housing can be built at a lower quality index (as low as $\mathrm{QI}=40$ ). Requirements diminish according to the equation: $R=1 / 200 S(100+X)$ where $S$ is the units of equipment and material or the units of labor required to build a residence at $\mathrm{QI}=100$ and R is the units required to build the same type of residence at $\mathrm{QI}=\mathrm{X}$. Using an RC1 as an example, the requirements at $\mathrm{QI}=80$ are 113 , at $\mathrm{QI}=60$ are 100 , and at $\mathrm{QI}=40$ are 80 .
BG BS PG ..... PS
LOCATION REQUIREMENTS

1. PERCENT OF A PARCEL CONSUMED (Maximum Possible Leve1s) ..... 12
(8) (10) ..... 12 ..... 12
(8) ..... (8)
2. ZONING REQUIRED

| -- | -- | -- | -- |
| :--- | :--- | :--- | :--- |
| 00 | 00 | 00 | 00 |
| 10 | 10 | 10 | 10 |
| 30 | 30 | 30 | 30 |
| 32 | 33 | 34 | 35 |

3. MINIMUM LEVEL OF UTILITY SERVICE2(Annual Utility Units Consumed)112
4. $\frac{\text { CONSTRUCTION COST }}{\text { (millions of Dollars) }}$DEPRECIATION
5. ANNUAL PERCENTAGE (Due to Aging) ..... 1.5 ..... 2.0 ..... 1.6 ..... 2.2
6. MS EFFECT (Maximum Percentage) 2.5 ..... 3.0
2.6 ..... 3.2
7. FIRE (Maximum Percentage)
8. FLOOD (Maximum Percentage)Flood Multip1ier 1.51.41.31.2
9. USE (Percentage at $100 \%$ Use) ..... 1.5
2.0 1.6 ..... 2.2WATER CONSUMPTION
10. MILLIONS OF GALLONS PER DAY (MGD) . 13 ..... 17 ..... 23 ..... 18
11. DAYS WATER IS USED PER YEAR ..... 310
310 ..... 310
12. MILLIONS OF GALLONS PER YEAR (MGY) ..... 41 ..... 53
72 ..... 56
EMPLOYEES
13. FULL TIME POPULATION UNITS (P1's)
PH ..... 14
PM ..... 7
PL ..... 820
14. PART TIME (Leisure Time Units)

| PH | 80 |
| :--- | ---: |
| PM | 0 |
| PL | 0 |80

0PM8000
PL080800160160
-
BG BS PG PS

CAPACITY MEASURES

| 15. | MAXIMUM EMPLOYMENT EFFECT | 5000 | 1500 | 16000 | 8000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 16. | MAXIMUM EFFECTIVE CAPACITY | 5000 | 1500 | 16000 | 8000 |
| 17. | NORMAL PRICE PER CAPACITY UNIT SOLD (Thousands of Dollars) | 100 | 100 | 10 | 10 |
| 18. | TYPICAL INCOME FROM SALES (Millions of Dollars) | 500 | 150 | 160 | 80 |

19. BUSINESS GOODS (Units)
20. BUSINESS SERVICES (Units) OUTSIDE SERVICE CHARGES

| NA | NA | $.037 / C U$ | $.03 / C U$ |
| :--- | :--- | :---: | :---: |
| NA | NA | $.017 / C U$ | $.01 / C U$ |
| $83 / C U$ | $58 / C U$ | NA | NA | (Thousands of Dollars)

21. PURCHASES PER 1\% MAINTENANCE BG UNITS

| NA | NA | 2 | .75 |
| ---: | ---: | ---: | ---: |
| NA | NA | 1 | .25 |
| 250 | 100 | NA | NA |

22. TYPICAL UTILITIES COSTS (Millions of Dollars)
$18135 \quad 23715 \quad 32085 \quad 25110$
23. WATER (Assuming Water Costs
$=\$ 450$ )
24. TRANSPORTATION UNITS*
(Per Unit of Capacity on HY3)
TO BG
TO BS
TO TERMINAL
25. SALARIES (Full Employment)
26. TAXES

PROPERTY
SALES

INCOME
27. RATE OF RETURN

| NA | NA | .0425 | .0375 |
| ---: | ---: | ---: | ---: |
| NA | NA | .02 | .0125 |
| 1 | NA | NA | NA |

Depends upon salary levels offered

Local rate times assessed value. Fixed state sales tax times purchases of goods and services. Federal-state tax plus local tax, if any.

Net income divided by sum of building value and land value.

[^24]| LOCATION REQUIREMENTS | RA | RB | RC |
| :---: | :---: | :---: | :---: |
| 1. PERCENT OF PARCEL CONSUMED | 2 | 2 | 2 |
| 2. (Maximum Possible Levels of Development) | (50) | (50) | (50) |
| 3. ZONING REQUIRED | -- | -- | -- |
|  | 00 | 00 | 00 |
|  | 40 | 40 | 40 |
|  | 41 | 42 | 43 |
| 4. MINIMUM LEVEL OF UTILITY SERVICE REQUIRED | 1 | 1 | 2 |
| 5. (Annual Utility Units Consumed) | (4) | (26) | (117) |
| CONSTRUCTION FACTORS |  |  |  |
| 6. COST (millions of dollars) | 1 | 6 | 25 |
| 7. QUALITY INDEX (When new, equal to or greater than) | 40 | 40 | 40 |
| DEPRECIATION |  |  |  |
| 8. ANNUAL (Due to aging) | 2.0 | 3.0 | 4.0 |
| 9. MS EFFECT (Maximum) | 2.0 | 3.0 | 3.0 |
| 10. FIRE (Maximum) | 2.0 | 2.0 | 2.0 |

11. FLOOD (Maximum depends upon damage set by director and location on flood plain)
12. (Flood Multiplier)
(1.1)
(1.0)
(.9)

WATER CONSUMPTION (Depends Upon Occupants)
13. MGY PER PH
29
25
14. MGY PER PM
25
18
11
15. MGY PER PL
11
11
7

|  | RA | RB | RC |
| :---: | :---: | :---: | :---: |
| 16. NUMBER OF DAYS DURING YEAR WATER IS USED | 360 | 360 | 360 |
| 17. MGD PER PH | . 08 | . 07 | . 06 |
| 18. MGD PER PM | . 07 | . 05 | . 03 |
| 19. MGD PER PL | . 03 | . 03 | . 02 |
| OCCUPANTS |  |  |  |
| 20. SPACE UNITS PROVIDED | 2 | 12 | 50 |
| 21. SPACE UNITS DEMANDED: |  |  |  |
|  | 2 | 2 | 2 |
| PM | 1.5 | 1.5 | 1.5 |
| PL | 1 | 1 | 1 |
| RENT PER SPACE UNIT (Thousands of dollars) |  |  |  |
| 22. MAXIMLM | 210 | 210 | 210 |
| 23. NORMALS FOR VARIOUS CLASSES |  |  |  |
| PH | 165 | 165 | 165 |
| PM | 150 | 150 | 150 |
| PL | 140 | 140 | 140 |
| INCOME (Assuming 100\% Occupancy) <br> (Thousands of Dollars) |  |  |  |
| 24. AT MAXIMUM RENT | 420 | 2520 | 10500 |
| 25. AT RENT OF $\$ 150,000$ PER SPACE UNIT |  |  |  |
| PH OCCUPANTS | 300 | 1800 | 7500 |
| PM OCCUPANTS | 300 | 1800 | 7500 |
| PL OCCUMPANTS | 300 | 1800 | 7500 |
| EXPENDITURES |  |  |  |
| 26. MAINTENANCE |  |  |  |
| PG UNITS PER 1\% MAINTENANCE | . 7 | 4 | 17 |
| PS UNITS PER 1\% MAINTENANCE | . 3 | 2 | 8 |
| NORMAL TOTAL COSTS PER $1 \%$ MAINTENANCE | 10 | 60 | 250 |
| 27. NORMAL UTILITIES CHARGES (Thousands of dollars) | 40 | 260 | 1170 |

28. TAXES
PROPERTY (Local rate times assessed value)
INCOME (Federal-state tax plus local tax)
SALES (Local rate times purchases for maintenance)

NET INCOME
RATE OF RETURN

ENVIRONMENTAL INDEXES

Income from rent minus expenditures
Net income divided by sum of residence value and land value

Comprised of pollution index plus residence quality, rent, MS and school use indexes, and taxes or welfare

## FARM MASTER TABLE

Farm Identification F1 F2 F3 F4 F5

Percent Increase
in Net Income as
a Function of the Fertilizer Level

1
2
3
Polution of Nutrients (in LBS/MG) as a
Function of the Fertilizer Level

| 0 | 40 | 50 | 30 | 20 | 10 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 1 | 80 | 100 | 60 | 40 | 20 |
| 2 | 160 | 250 | 90 | 80 | 30 |
| 3 | 320 | 500 | 180 | 160 | 60 |



MASTER TABLES FOR SOCIAL TEAMS

POPULATION UNIT MASTER TABLE

| Population | 500 | 500 | 500 |
| :--- | :---: | :---: | :--- |
| Workers | $1 \geqslant 0$ | 160 | 200 |
| Stucients |  | 100 | 100 |
| Education Range | $70-99$ | $40-69$ | $0-39$ |
| Registered Voters | 200 | 140 | 100 |

## Mobility Characteristics

Selection of Movers

Random Movers
Most Dissatisfied
Percent of Unemployed
Percent of Underemployed
Selection of Housing Criteria
Housing QI Range Considered
Maximum Occupancy Considered Environment Index

## General Characteristics

$\underline{P H} \quad \underline{P M} \quad \underline{P L}$

POPULATION UNIT MASTER TABLE continued.

|  | PH | PM | PL |
| :---: | :---: | :---: | :---: |
| Expenditure Characteristics |  |  |  |
| Rent |  |  |  |
| Rent Paid Factor | 2.00 | 1.33 | 1.00 |
| Space Units Consumed | 2 | 1.5 | 1 |
| Transportation |  |  |  |
| Maximum Percent of Salary willing to be spent to get a Job |  |  |  |
| Costs per Worker for Job | 10\% | 15\% | 25\% |
| Auto |  |  |  |
| Base Auto Cost | \$210 | \$190 | \$140 |
| Cost per HY Link (uncongested) |  |  |  |
| HY3 | \$100 | \$ 87 | \$ 75 |
| HY2 | \$125 | \$112 | \$100 |
| HY1 | \$150 | \$137 | \$125 |
| Public Transit | (fa | by tr | athority) |
| Maximum P1's per RR1 | 50 | 40 | 30 |
| Maximum P1's per BUS 1 | 25 | 20 | 15 |
| Unit Public Transit Consumed | 2 | 2.5 | 3.3 |
| Travel to PG (and to PS) |  |  |  |
| Base Cost per CU | \$ 50 | \$ 50 | \$ 50 |
| Cost per CU | \$125 | \$125 | \$125 |
| Consumed (along HY3) (along HY2 is twice as much and along HY1 is three times as much) | (Th <br> are <br> fro | mercia incurre suppl | nsporation purchases |
| Normal PG Consumption (CU's) | 34 | 28 | 21 |
| Additional CU's of PG for each time unit in recreation | . 1 | . 05 | . 025 |
| Normal PS Consumption (CU's) | 16 | 11 | 7 |
| Additional CU's of PS for each time unit in recreation | . 075 | . 05 | . 0 |
| Schooling of Children |  |  |  |
| Criteria for Attending Public School | 80 | 60 | None |
| Maximum Ratio of Students/Teacher | 18 | 22 | None |
| Minimum Ratio of PH Teachers to PM | 1.0 | . 75 | None |

POPULATION UNIT MASTER TABLE continued

|  | $\underline{\mathrm{PH}}$ | PM | PL |
| :---: | :---: | :---: | :---: |
| Cost of Private Education (per full P1) <br> Cost Per Student | $\begin{array}{r} \$ 39,000 \\ \$ 300 \end{array}$ | $\begin{array}{r} \$ 24,500 \\ \$ 175 \end{array}$ | $\begin{array}{r} \$ 12,500 \\ \$ 125 \end{array}$ |
| Schooling of Adults Cost per Time Unit Allocated to Private Adult Education | \$3,000 | \$3,000 | NA |
| Health Expenditures (per P1) |  |  |  |
| Base Amount | \$8,000 | \$4,000 | \$2,000 |
| Coliform PARTS/MG greater than 100 | \$400/Part | \$200/Part | \$100/Part |
| Coliform PARTS/MG less than 100 | \$160/Part | \$80/Part | \$40/Part |
| Taxes |  |  |  |
| Sales Tax |  |  |  |
| State | ( $3 \%$ of the dollar amount of PG and PS purchases) |  |  |
| Local | (depends upon the rates set by the local jurisdiction of PG and PS separately) |  |  |
| Income Tax |  |  |  |
| Federal (on salaries) | 8\% 4\% 1\% |  |  |
| Local | (set by the local jurisdictions) |  |  |
| Automobile Taxes | (depends upon rates levied - jurisdiction of residence and/or work) |  |  |
| Miscellaneous Expenses | (cash transfers to other accounts in the social, economic, or government sector) |  |  |
| Time Allocation (total time units) | 100 | 100 | 100 |
| Auto Transportation (uncongested) |  |  |  |
| Per link HY3 | 2.5 | 2.5 | 2.5 |
| Per link HY2 | 5.0 | 5.0 | 5.0 |
| Per link HY1 | 7.5 | 7.5 | 7.5 |
| Bus Transportation |  |  |  |
| Waiting | 1 | 1 | 1 |
| Along HY3 | 5.0 | 5.0 | 5.0 |
| Along HY2 | 7.5 | 7.5 | 7.5 |
| Along HY1 | 10.0 | 10.0 | 10.0 |


|  | $\underline{P H}$ | $\underline{P M}$ | $\underline{P L}$ |
| :--- | ---: | ---: | ---: |
| Rapid Rai1 Transportation | 2.5 | 2.5 | 2.5 |
| Waiting | 1 | 1 | 1 |
| Walking | 2.5 | 2.5 | 2.5 |

(health index for the parcel on hwich the P1's residence is located divided by 10)
(80 units of part-time work is equivalent to a full-time job)

Education

| Time Units Required to maintain |  |  |  |
| :--- | :--- | :--- | :--- |
| the Highest Level | 32 | 24 | 30 |
| Time Units Required to Maintain the | $16(80)$ | $12(50)$ | $12(10)$ |
| Education Level Specified in the | $24(90)$ | $18(60)$ | $18(20)$ |
| Parenthesis | $32(99)$ | $24(69)$ | $24(30)$ |

Typical Decline in Educational Level if No Time is Allocated for Adult Schooling

Allocation Typically Needed for Stay at Present Level

Politics - Units of Time Required to Increase Voter Registration

| $7 \%$ | 10 | 10 | 10 |
| ---: | :--- | :--- | :--- |
| $10 \%$ | 50 | 50 | 50 |
| $15 \%$ | 60 | 60 | 60 |

Water Consumption (MG)
Daily if living in

| RA | .08 | .07 | .03 |
| :--- | :--- | :--- | :--- |
| RB | .07 | .05 | .03 |
| RC | .06 | .03 | .02 |

Annually if living in

| RA | 29 | 25 | 11 |
| ---: | ---: | ---: | ---: |
| RB | 25 | 18 | 11 |
| RC | 22 | 11 | 7 |

Congested roads at peak-hours (all to work trips) cause an increase in the dollar and time costs of automobile usage. For example, a road that is $25 \%$ congested (utilized 125\%) will cost $25 \%$ more in both money and time for those workers who use it.

## Health Index

Maximum Value<br>Poor MS<br>Residence Crowding<br>Coliform Index

## Time Index

Transportation
Time Consumed
PH
PM
$\underline{\text { PL }}$
AUTO Wait

H3

| 0 | 0 | 0 |
| ---: | ---: | ---: |
| 2.5 | 2.5 | 2.5 |
| 5.0 | 5.0 | 5.0 |
| 7.5 | 7.5 | 7.5 |
| 1 | 1 | 1 |
| 5.0 | 5.0 | 5.0 |
| 7.5 | 7.5 | 7.5 |
| 10.0 | 10.0 | 10.0 |
|  |  | 1 |
| (Maximum $=$ | 0, minimum $=$ | -100 |

(Desired time in extra job and public adult education minus actual time in extra job and public adult education); Maximum $=100$.

Value printed for that parcel of land on which the residence is located; Maximum $=+166$; Minimum $=-16$.

Neighborhood Index

QI of Housing
Rent
MS Use Index
School Use Index
$100 \quad 100 \quad 100$
(MS Use Index - 100) $\div 4$; Maximum $=25$
(\% Occupancy - 100) $\div .8$; Maximum $=25$ PARTS/MG $\div 4$; Maximum $=50$

HY2
HY1
BUS - Waiting
HY3
HY2
HY1
RAIL - Waiting, any level, Walking (per segment)
Recreation
Involuntary

## Pollution Index

QUALITY OF LIFE FACTORS FOR POPULATION UNITS continued

|  | $\underline{P H}$ | PM | PL |
| :--- | :--- | :--- | :--- |
| Tax Rates in Local Jurisdiction |  | None |  |
| Each mil or resident income | .25 | .25 | None |
| Each mil on goods | .25 | .25 | None |
| Each mil on services | .25 | .25 | None |
| Each mil on land | .125 | .125 |  |
| Each mil developments | None | 4 |  |
| We1fare Payment for each \$100 below \$2,000 | None |  |  |
| Health Index + Time Index = Persona1 Index |  |  |  |
| Pollution Index = Neighborhood Index = Environment Index |  |  |  |
| Persona1 Index = Environment Index = Quality of Life Index |  |  |  |

## General Characteristics

| Land Development |  |
| :--- | :---: |
| Typical Construction Cost | $\$ 27,000,000$ |
| Land Requirements | $16 \%$ |
| Depreciation and Maintenance |  |
| Annual Depreciation Rate | $2 \%$ |
| BG and BS Requirements |  |
| For 1\% Renovation or Maintenance |  |
| BG | 2 units |
| BS | .7 units |
| For Normal Operation | 8 units |
| BG | 3 units |
| BS | $\$ 1$ for every local $\$ 1$ |
| Federal-State Aid | $\$ 225$ per student |

Design Capacity (students) as a Function of Employment Mix
$\begin{array}{llllllll}\text { PM Teacher Units } & 0 & 1 & 2 & 3 & 4 & 5 & 6\end{array}$
PH Teacher Units

| 0 |  | 2,520 | 4,140 | 6,840 | 9,900 | 12,240 | 13,140 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| 1 | 3,600 | 5,910 | 8,460 | 11,200 | 13,320 | 15,300 | 17,100 |
| 2 | 7,200 | 9,900 | 12,600 | 15,500 | 17,460 | 19,440 | 21,240 |
| 3 | 10,800 | 14,040 | 16,920 | $20,000 *$ | 21,960 | 23,760 | 25,560 |
| 4 | 13,140 | 17,460 | 21,060 | 23,400 | 25,200 | 27,000 | 28,620 |
| 5 | 17,100 | 20,700 | 23,400 | 26,640 | 28,440 | 30,000 | 31,500 |
| 6 | 19,800 | 23,850 | 26,820 | 29,880 | 31,320 | 32,850 | 34,200 |

*The least cost design capacity of an SCl
Note: There are 120 teachers in a PH and 160 teachers in a PM.

MASTER SHEET FOR THE SCHOOL DEPARTMENT continued

Population Unit Characteristics
Characteristics
PH
PM
$\underline{\text { PL }}$
Number of students
Criteria for Refusal Attend Public
Schools Value Ratio (Min.)
130
140
100
Student-Teacher Ratio (Maximum)
80 60
Ratio of High to Middle Teachers (Minimum)
18:1 22:1
Cost of Private Education (for students) \$37,500
$\$ 25,000 \quad \$ 12,500$

Capital Federal-State Aid
1st Request: $60 \%$ chance of acceptance when students/schoo1 $=18,000$
2nd Request: $40 \%$ chance of acceptance when students/schoo1 $=18,000$
3rd Request: $30 \%$ chance of acceptance when students/school $=18,000$

## Adult Education

## School Demand

EAD Time unit allocated to pub1ic adult education is a unit of demand.

## School Supply

Classes held in pub1ic school facilities - only additional cost is for part-time teachers.

One Unit of Time Provides Units
by P1
Hired
of Adult
Education
15
PH 10


잉우

MASTER SHEET FOR THE CHAIRMAN
PLANNING MASTER TABLE
(LEVEL ONE CHARACTERISTICS)

| Basis | Limit on Number <br> of Requests per <br> Jurisdiction |
| :--- | :---: |
| \$225/student | NA |
| Match dollar for dollar | 3 |

Department



Municipal Services
Capital Aid
Current Aid

## General Characteristics

Land Development
Typical Construction Cost
Land Requirement
Depreciation and Maintenance
Annual Depreciation Rate

MS 1
$\$ 30,000,000$
12\%
3.3\%

BG and BS Requirements
For $1 \%$ Renovation or Maintenance

| BG | 2 units |
| :--- | :--- |
| BS | 1 unit |

For Normal Operation
BG
BS

7 units
3 units

Design Capacity (MS units) as a Function of Employment Mix
$\begin{array}{lllllllll}\text { PL Worker Units } & 0 & 1 & 2 & 3 & 4 & 5 & 6\end{array}$
PM Worker Units

| 0 |  | 140 | 230 | 380 | 500 | 680 | 730 |
| ---: | ---: | ---: | ---: | :---: | ---: | ---: | ---: |
| 1 | 200 | 330 | 470 | 630 | 740 | 850 | 950 |
| 2 | 400 | 550 | 700 | 860 | 970 | 1,080 | 1,180 |
| 3 | 600 | 780 | 940 | $1,100^{*}$ | 1,220 | 1,320 | 1,420 |
| 4 | 730 | 970 | 1,170 | 1,300 | 1,400 | 1,500 | 1,590 |
| 5 | 950 | 1,150 | 1,300 | 1,580 | 1,580 | 1,670 | 1,750 |
| 6 | 1,100 | 1,325 | 1,490 | 1,660 | 1,740 | 1,825 | 1,900 |

Note: There are 160 workers in a PM and 200 workers in a PL. *
The least cost design capacity of MS1
Drain on Municipal Services
See Planning Master Table, the last column for drain on MS (page 244).

## Location Requirements

| Percent of Parcel | (from both sides) | (from 4 corners) |
| :---: | :---: | :---: |
| Level 1 | 8 | 12 |
| Leve1 2 | 12 | 16 |
| Level 3 | 16 | 20 |
| Construction Costs |  |  |
| (Millions of Dollars) | . 8 | 14 |
| Depreciation |  |  |
| Due to Use | $5.0 \mathrm{z}^{\text {a }}$ | NA |
| Road Maintenance |  |  |
| Purchases per 1\% Maintenance | \$20,000/segment | NA |
| Capacity Measures |  |  |
| Design Capacity (standardized units) | 500/segment | 10,000 |
| Consumption by Users (standardized units) |  |  |
| P1 | 10 |  |
| BUS (level 1) | 50 |  |
| BG |  | 1 per CU sold |
| FL, NL, EL, TA |  | 1,000 |
| MF, TE |  | 2,000 |
| FO, PA, CR |  | 3,000 |
| MP |  | 6,000 |
| SG |  | 10,000 |

## Federal-State Aid for Capital Construction

Matching Federal Local
Road Type
Level 1
Level 2
\$1 \$9
80\%
Level 3
\$1
\$1
50\%
$\$ 2$
\$1
30\%
Limit on the number of road segments requested by a jurisdiction is 5 .
Note a): Z = highway units used/effective capacity and, effective capacity is the design capacity times the value ratio expressed as a percent.
PLANNING MASTER TABLE
(LEVEL ONE CHARACTERISTICS)

|  | Percent of a | Maximum Possible | Minimum Level of Utility | Annual Utility | Construction Costs | Full | Time | Employees | Terminal | MS Drain (MS Capacity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ACTIVITY | Parcel | Levels | Service | Units Consumed | (Market Value) | PH | PM | P PL | Units | Units) |
| FL | 28 | (3) | 1 | 50 | 300 | 8 | 8 | 35 | 1000 | 150 |
| SG | 40 | (2) | 1 | 100 | 240 | 14 | 18 | 23 | 10000 | 50 |
| $\because$ | $\therefore$ | (2) | 7 | 700 | 240 | 19 | 18 | 18 | 6000 | 200 |
| MF | 20 | (5) | 1 | 100 | 320 | 24 | 18 | 17 | 2000 | 150 |
| NL | 15 | (6) | 1 | 100 | 150 | 21 | 20 | 18 | 1000 | 100 |
| EL | 12 | (8) | 2 | 200 | 140 | 30 | 18 | 17 | 1000 | 150 |
| TE | 12 | (8) | 2 | 200 | 180 | 25 | 22 | 15 | 2000 | 200 |
| FO | 20 | (5) | 3 | 300 | 230 | 15 | 19 | 24 | 3000 | 250 |
| TA | 6 | (16) | 1 | 100 | 120 | 15 | 10 | 30 | 1000 | 150 |
| PA | 16 | (6) | 3 | 300 | 250 | 23 | 17 | 20 | 3000 | 200 |
| CR | 28 | (3) | 4 | 400 | 250 | 24 | 24 | 14 | 3000 | 300 |
| NS | 12 | (8) | 1 | 76 | 50 | 23 | 9 | 9 | NA | 50 |
| BG | 12 | (8) | 2 | 112 | 25 | 14 | 7 | 8 | One per CU sold | 25 |
| BS | 10 | (10) | 1 | 71 | 10 | 20 | 9 | 9 | NA | 10 |
| PG | 12 | (8) | 1 | 99 | 30 | 8 | 13 | 23 | NA | 30 |
| PS | 12 | (8) | 1 | 77 | 10 | 6 | 11 | 16 | NA | 10 |
| RA | 2 | (50) | 1 | 4 | 1 | NA | NA | NA | NA | 10 |
| RB | 2 | (50) | 1 | 26 | 6 | NA | NA | NA | NA | 60 |
| RC | 2 | (50) | 2 | 117 | 25 | NA | NA | NA | NA | 250 |
| PLANNING MASTER TABLE <br> (LEVEL ONE CHARACTERISTICS) |  |  |  |  |  |  |  |  |  |  |

OPERATION OF FEDERAL-STATE AID

| Limit on Number |
| :--- |
| of Requests per |
| Jurisdiction |

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\end{gathered}
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[^25]
Department

OPERATION OF FEDERAL-STATE AID
PLANNING MASTER TABLE
(LEVEL ONE CHARAC.TERISTICS)


ZONING MASTER TABLE

## A11owable Uses

| Code | HI | LI | NS | BG | BS | PG | PS | RA | RB | RC | Park <br> Land |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| -- | X | X | X | X | X | X | X | X | X | X |  |
| 00 | X | X | X | X | X | X | X | X | X | X |  |
| 10 | X | X | X | X | X | X | X |  |  |  |  |
| 20 | X | X |  |  |  |  |  |  |  |  |  |
| 21 | X |  |  |  |  |  |  |  |  |  |  |
| 22 |  | X |  |  |  |  |  |  |  |  |  |
| 30 |  |  | X | X | X | X | X |  |  |  |  |
| 31 |  |  | X |  |  |  |  |  |  |  |  |
| 32 |  |  |  | X |  |  |  |  |  |  |  |
| 33 |  |  |  |  | X |  |  |  |  |  |  |
| 34 |  |  |  |  |  | X |  |  |  |  |  |
| 35 |  |  |  |  |  |  | X |  |  |  |  |
| 40 |  |  |  |  |  |  |  | X | X | X |  |
| 41 |  |  |  |  |  |  |  | X |  |  |  |
| 42 |  |  |  |  |  |  |  |  | X |  |  |
| 43 |  |  |  |  |  |  |  |  |  | X |  |
| 50 |  |  |  |  |  |  |  |  |  |  | X |

HI includes F1, SG, MP, MF, NL, EL, TE
LI includes FO, TA, PA, CR

## PARKS MASTER TABLE

Demand for Recreational Space
One $\mathrm{PH}, \mathrm{PM}$, or PL is equal to 500 units of recreational demand. Supply of Recreational Space

One percent of a land parcel devoted to parkland provides 250 units of recreation supply.

One percent of a land parcel devoted to public institutional land provides 500 units of recreation supply.

Park Use Index (for a parcel with either or both types of parks) $=\frac{\text { units of recreation demand }}{\text { units of recreation supply }}$
PLANNING MASTE:R TABLE

(LEVEL ONE CHARACTERISTICS) | MS Drain |
| :--- |
| (MS Capacity |
| Units) |





 gTqvi yaisvl 9ninnvid (SכILSIYALDVKHH giv tanat) Percent Maximum $\begin{aligned} & \text { Minimum } \\ & \text { Level of }\end{aligned}$ Utility




General Characteristics

| Level <br> of <br> Service | Installation <br> Costs <br> (million) | Number of <br> Utility Units <br> Installed |
| :---: | :---: | :---: |
| 1 | 2 | 100 |
| 2 | 4 | 200 |
| 3 | 5 | 300 |
| 4 | 6 | 400 |
| 5 | 8 | 500 |
| 6 | 11 | 600 |
| 7 | 14 | 700 |
| 8 | 18 | 900 |
| 9 | 35 | 2,500 |

Operating Costs for a UTI as a Function of the Number of Utility Units Served

## Utility Units <br> Served

300
600
900

1. 00

1500*
1800
2100
2200

Per Unit Operating Costs
\$20,000
13,333
9,630
7,778
6,667*
7,407
7,936
8,080

Total
Operating Costs
\$6,000,000
8,000,000
8,666,667
9,333,333
10,000,000*
13,333,333
16,666,666
17,777,778
*The least cost desing capacity of a UT1.

Utility (unit) Water (MG)
Normal Price of Service

|  | Utility <br> Plant | Utility <br> Level | Intake | Outflow |
| :--- | :---: | :---: | :---: | :---: |
| Cost of Lowest Level <br> Plant (millions) <br> Capacity | $\$ 30$ | $\$ 2$ | $\$ .1-4.5$ | $\$ .1-4.5^{2 /}$ |
| Typical Operating <br> Cost Per Capacity | $\$ 7,000$ to $\$ 8,000$ | $0-\$ 600^{3 /}$ | $\$ 25-300^{2 /}$ |  |
| Unit |  |  |  |  |
| Land Requirement | $6 \%$ | None | $1 \%$ | $1 \%$ |

Intake Treatment Costs per MG

Water Quality Level

|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| UT | 5 | 60 | 80 | 100 | 180 | 300 | 450 | 600 |
| NA |  |  |  |  |  |  |  |  |

Annual Cost to Operate an Ambient Water Quality Sampling Station ......... \$50,000
Annual Cost to Operate a Point Source Water Quality Sampling Station ..... $\$ 25,000$

Water prices may be set by type of user.
$\frac{2}{3}$ Depending upon treatment type.
3 Depending upon water quality.

## CHARACTERISTICS OF OUTFLOW TREATMENT PLANTS

Pollution Characteristics of Economic Activities
Level of Treatment Plant
$\begin{array}{lllllllllll}\text { Maximum Capacity (MGD) } & 3 & 8 & 16 & 26 & 40 & 60 & 90 & 200\end{array}$
Land Requirement
(\% of Parce1)

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 3 | 8 | 16 | 26 | 40 | 60 | 90 | 200 |

Construction Costs
(mil1ions of dollars)

| CL | .1 | .2 | .4 | .6 | .8 | 1.0 | 1.2 | 1.6 |
| :--- | ---: | :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| PT | .5 | 1.0 | 2 | 3 | 4 | 5 | 6 | 8 |
| ST | 1.5 | 3.0 | 6 | 9 | 12 | 15 | 18 | 24 |
| TT | 4.5 | 9.0 | 18 | 27 | 36 | 45 | 54 | 72 |

Operating Costs
(dollars per MG)

| CL | 25 | 24 | 23 | 22 | 21 | 20 | 19 | 18 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| PT | 100 | 95 | 90 | 85 | 80 | 75 | 70 | 65 |
| ST | 200 | 190 | 180 | 170 | 160 | 150 | 140 | 130 |
| TT | 300 | 285 | 270 | 255 | 240 | 225 | 210 | 195 |

Intake treatment plants have the same construction costs as ST outflow treatment plants.

Percent Pollution Removed by Treatment Types

|  | CL | $\underline{\text { PT }}$ | ST | TT |
| :--- | ---: | ---: | ---: | ---: |
|  | 0 | 50 | 80 | 99 |
| BOD | 0 | 0 | 60 | 99 |
| Chlorides | 0 | 0 | 50 | 70 |
| Nutrients | 99 | 99 | 99 | 100 |
| Coliform | 0 | 0 | 0 | 100 |
| Temperature | 0 | 100 | 100 | 100 |
| Oil \& Floating Solids | 0 | 0 | 0 | 100 |
| High Level Wastes | 0 |  |  |  |

MASTER SHEET FOR BUS COMPANY AND RAIL COMPANY
General Characteristics
Characteristics
Land Development

Typical Development costs
Underground tracks
Surface tracks
Stations
Land requirements

Operating Expenses

BUS
\$14,000,000/mi. 4,000,000/mi. 1,000,000
4\% surface tracks (for one side only)

| $\$ 400,000$ | $\$ 800,000$ |
| :--- | :--- |
| $(40$ units $)$ | $(80$ units $)$ | 40,000

Employment
Typical cost of labor per mile Units of labor required per mile

40,000
50

RAIL
NOTE: Bus and Rail hire middle income (PM) workers only. There are 160 workers in a PM. The typical salary per worker is $\$ 5,000$. One PM supplies 1,000 units of labor and 50 units of labor are required to operate a bus (level 1) and rail (level 1) for one mile.)
Depreciation $\mathbb{G}$ maintenance of equipment Average rate (annual
3.5\%
3.5\%
BG and BS requirements for $1 \%$
renovation or maintenance
BG \$40/unit of equipment \$40/unit of equipment
BS
$\$ 60 /$ unit of equipment $\$ 60 /$ unit of equipment
Passenger Capacity (people)
When value ratio $=100$
Level 1 Route
Leve1 2 Route
Level 3 Route

| 3,000 | 6,000 |
| :--- | ---: |
| 6,000 | 12,000 |
| 9,000 | 18,000 |

Distance for Diagonal Rapid Rail Segments

Horizontal Distance Between Stations

|  |  | 1 | 2 | 3 | 4 | 5 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Vertical distance | 1 | 1.414 | 2.236 | 3.162 | 4.123 | 5.099 |
| between stations | 2 | 2.236 | 2.828 | 3.606 | 4.472 | 5.385 |
|  | 3 | 3.162 | 3.606 | 4.243 | 5.000 | 5.831 |
|  | 4 | 4.123 | 4.472 | 5.000 | 5.657 | 6.403 |
|  | 5 | 5.099 | 5.385 | 5.831 | 6.403 | 7.071 |


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| :---: | :---: | :---: | :---: |
| 4. Title and Subtitle <br> CITY GAMES- <br> CITY 4 <br> Player"s Manual |  |  | 5. Report Date September 1973 |
|  |  |  | 6. |
| 7. Author(s) Mr . John E. Moriarity, Editor |  |  | 8. Performing Organization Rept. No. |
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|  |  |  |  |
|  |  |  | 14. |
| 15. Supplementary Notes |  |  |  |
| 16. Abstracts <br> City <br> make econo <br> metropolit <br> system res <br> Each playe <br> government <br> economic a <br> for game p (Player's of these i will not run on an | is an operational simulat ic, government, and social area. Through the use of onds to the participant's d in City 4 is assigned to a role. This manual descri d government sectors along ay. It is one of three man anual, Director's Manual, C duals are designed to be us scribe enough details for a BM O.S./360 computer. |  | participants a hypothetical mulated urban al city would. an economic and ails for the nation required game play. Manual). Each nd by themselves <br> . The game is |

17. Key Words and Document Analysis. 17a. Descriptors

City; computer; directors; economic; games government; metropolitan; players; sectors; simulation; social; urban.

17b. Identifiers/Open-Ended Terms

17c. COSATI Field Group
18. Avallability Statement This manual is available only with the lease of the CITY 4 Games system on magnetic tape, COM-74-10706.

| 19. Security Class (This |
| :---: | :---: |
| Report) |
| UNCLASSIFIED |$\quad$ 21. No. of Pages $\quad$| 276 |
| :---: |


[^0]:    Although no two games are ever identical, most games have conmon characteristics that are noteworthy. In a typical game, the economic decision makers can best be described as rather conservative and cautious players. This aversion to risk-taking is especially noticeable in the early rounds when players are uncertain as to the outcome of particular decisions. Economic decision makers generally do not have a game plan and most decisions in the early rounds are not made in a systematic fashion or developed in a coordinated manner. In later rounds, many decisions are made as the result of actions taken in earlier rounds. For example, an

[^1]:    As noted earlier, in some plays of the game the construction industry will not be used.

[^2]:    * These costs and requirements are per CU of output.

[^3]:    * Social decision-makers allocate time for part-time employment. 80 time units fulfill one full-time job requirement. For further information, see 'Time Allocation', page 47.

[^4]:    *For further information for determining local tax payments, see page $54,55$.

[^5]:    * HI l and LI l are here symbolic of the seven HI and four LI land uses in the model.

[^6]:    *These requirements of equipment, materials and labor are for residential construction at $\mathrm{QI}=100$. New housing can be built at a lower quality index (as low as $\mathrm{QI}=40$ ). Requirements diminish according to the equation: $R=1 / 200 * S(100+X)$ where $S$ is the units of equipment and material or the units of labor required to build a residence at QI $=100$ and R is the units required to build the same type of residence at $\mathrm{QI}=\mathrm{X}$.

[^7]:    *NOTE: A CI builds a road starting from its northern-most or western-most point.

[^8]:    *NOTE: Only the School Department hires part-time workers in the government sector.

[^9]:    *Bus congestion (in terms of the number of PI's on the bus when it arrives at an intersection where a P1 is waiting) affects a P1's waiting time in direct proportion to the amount of overcrowding.

[^10]:    ${ }^{\text {Typical salary }}$ per time unit $=\frac{\text { Typical Salary to P1 }}{80}$

[^11]:    ${ }^{\pi}$ Refers to increase above normal voter registration per income class of population units. Any increase is for one round only.

[^12]:    * HY2 requires $12 \%$ and HY3 requires $16 \%$. TM2 requires $16 \%$ and TM3 requires 20\%
    ** $Z$ is the actual use of a road segment divided by the effective capacity of a road segment.

[^13]:    *Development level indicates the size and capacity of a building. There are 3 possible development levels for all land uses except residences, which have fifty.

[^14]:    *Development levels indicate the size of a building and are multiples for other factors as well. For example, a SC2 with 6 PH teachers and 6 PM teachers has a design capacity of 40,000 students.

[^15]:    Development levels indicate the size of a building and are multiples for other factors as well. For example, an MS2 with 6 PM workers and 6 PL workers has a design capacity of $2,200 \mathrm{MS}$ units.

[^16]:    *Although an HY2 does not require twice as much land as an HY1, its construction cost is double that of an HY1. Likewise, an HY3 costs three times that of an HY1. A TM2 costs twice as much and a TM3 three times as much as a TMI.

[^17]:    *Levels of Service installed on a parcel (1 through 9) should not be confused with the development level (1 through 3) of a utility plant.

[^18]:    Levels of Service installed on a parcel (1 through 9) should not be confused with the development level (1 through 3) of a utility plant.

[^19]:    *Development level is a multiple for determining utility requirements. For example, a PG3 would require 297 utility units.

[^20]:    Levels of service are multiples of other factors. For example, a rail with three levels of service has a design capacity of 18,000 passengers, three times as much equipment and three times as many employees as a rail at the one level of service.

[^21]:    E＊PLIr＂ES
    （S．Id N1）Tw！IJ 700．

[^22]:    $13.39 \quad-0.33$
    13.55

[^23]:    Float Capital
    Bonds

[^24]:    *One Transportation Unit Cost $\$ 400.00$

[^25]:    $$
    \begin{gathered}
    \\
    5 \\
    \text { road } \\
    \text { segments }
    \end{gathered}
    $$

    

    > Highways
    > Capital Aid

    Municipal Services
    Current Aid Two Federal-State dollars for each

