HICKORY GOLF SHAFTS

COMMERCIAL STANDARD CS18-29

ELIMINATION OF WASTE
Through
SIMPLIFIED COMMERCIAL PRACTICE
Below are described some of the series of publications of the Department of Commerce which deal with various phases of waste elimination.

Simplified Practice Recommendations.

These present in detail the development of programs to eliminate unnecessary variety in sizes, dimensions, styles, and types of over 100 commodities. They also contain lists of associations and individuals who have indicated their intention to adhere to the recommendations. These simplified schedules, as formulated and approved by the industries, are indorsed by the Department of Commerce.

Commercial Standards.

These are developed by various industries under a procedure similar to that of simplified practice recommendations. They are, however, primarily concerned with considerations of grade, quality, and such other characteristics as are outside the scope of dimensional simplification.

American Marine Standards.

These are promulgated by the American Marine Standards Committee, which is controlled by the marine industry and administered as a unit of the division of simplified practice. Their object is to promote economy in construction, equipment, maintenance, and operation of ships. In general, they provide for simplification and improvement of design, interchangeability of parts, and minimum requisites of quality for efficient and safe operation.

Lists of the publications in each of the above series can be obtained by applying to the Bureau of Standards, Washington, D. C.
HICKORY GOLF SHAFTS

COMMERCIAL STANDARD CS18-29

[Issued March 20, 1930]

Effective Date, November 1, 1929
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ACCEPTORS

FIRMS

Bassett Hardwood Manufacturing Co., Monticello, Ky.
Buhrke Co., R. H., Chicago, Ill.
Burke Golf Co., The, Newark, Ohio.
Campbell (Inc.), M. R., Tullahoma, Tenn.
Carolina Golf Shaft Co., Asheville, N. C.
Crawford, McGregor & Canby Co., Dayton, Ohio.
Cumberland Hickory Co., Nashville, Tenn.
Dayton Handle & Golf Co., The, Dayton, Ohio.
Farebrother & Beisert, Rye, N. Y.
Goldsmith Sons Co., The P., Cincinnati, Ohio.
Golf Shaft & Block Co., Memphis, Tenn.
Great Lakes Golf Corporation, Milwaukee, Wis.
Hillerich & Bradsby Co., Louisville, Ky.
Hunter, Willie (golf professional), Montebello, Calif.
Kroydon Co., The, Maplewood, N. J.
McMinn, W. W., Harrison, Ark.
Minton & Co. (Inc.), T. W., Barbourville, Ky.
Pioneer Pole & Shaft Co., The, Memphis, Tenn.
Rawlings Manufacturing Co., St. Louis, Mo.
Reach, Wright & Ditson, A. J., New York, N. Y.
Runyan, Paul (golf professional), Little Rock, Ark.
Sears, Roebuck & Co., Chicago, Ill.
Vulcan Corporation, Portsmouth, Ohio.
Wanamaker, John, wholesale golf department, New York, N. Y.
Wilson Western Sporting Goods Co., Chicago, Ill.

GOVERNMENT

Department of Labor, Washington, D. C.
HICKORY GOLF SHAFTS

COMMERCIAL STANDARD CS18–29

On June 14, 1929, a joint conference of representative manufacturers, users, and general interests recommended a commercial standard for hickory golf shafts. The industry has since accepted and approved for promulgation by the Department of Commerce the specification as shown herein.

The commercial standard is effective from November 1, 1929.

Promulgation recommended.

I. J. Fairchild,
Chief, Division of Trade Standards.

Promulgated.

George K. Burgess,
Director, Bureau of Standards.

Approved.

R. P. Lamont,
Secretary of Commerce.
COMMERCIAL STANDARD CS18-29

I. SCOPE

1. The specification herein given is for semifinished hickory golf shafts, known in the trade as "B" form shafts for iron-headed clubs. It covers:
   1. Size and general requirements for quality.
   2. Grades based on a mechanical test.
   3. Methods of testing.

II. MATERIAL AND WORKMANSHIP

2. All shafts shall be made from tough, resilient, high-grade hickory that is free from knots, checks, wormholes, and other injurious defects. They shall be smooth, clean, and of good workmanship.

III. DETAIL REQUIREMENTS

3. Dowels.—Dowels shall be turned from straight-grain "squares" to a cylindrical form which, when seasoned to a fully air-dried condition of approximately 15 per cent moisture content, shall be not less than fifteen-sixteenths inch in diameter.

4. Shafts.—Shafts shall be turned from dowels that have been thoroughly seasoned to a moisture content of not less than 5 per cent and not more than 10 per cent, based on the dry weight of the wood, and averaging approximately 8 per cent and shall conform to the dimensions shown in Figure 1.
5. Tolerances.—A plus tolerance of one sixty-fourth inch in diameter will be allowed in not more than 25 per cent of the shafts of a given lot while a minus tolerance of one sixty-fourth inch will be allowed in any number.

6. Straightness.—The axis of the shaft shall at no place in its length be more than one-fourth inch from a straight line connecting the axis at the grip end with the axis at the smallest diameter.

7. Grain.—“Goose,” “Owl,” and “Lark” grade shafts shall be reasonably straight-grained for at least 20 inches from the hozel end.

8. Stiffness.—Shafts shall be graded in accordance with Table 1.

Table 1.—Standard grades of hickory shafts for iron clubs

<table>
<thead>
<tr>
<th>Grade</th>
<th>Minimum load (in pounds)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Goose (G)</td>
<td>40 and over.</td>
</tr>
<tr>
<td>Owl (O)</td>
<td>34 to 36 inclusive.</td>
</tr>
<tr>
<td>Lark (L)</td>
<td>28 to 32 inclusive.</td>
</tr>
<tr>
<td>Falcon (F)</td>
<td>Below 28.</td>
</tr>
</tbody>
</table>

9. Average quality.—Customers’ orders in each commercial standard grade shall contain shafts having the following proportion of actual loads unless otherwise agreed upon between buyer and seller.

<table>
<thead>
<tr>
<th>Grade</th>
<th>Actual load (pounds)</th>
<th>Proportion within grade (per cent)</th>
</tr>
</thead>
<tbody>
<tr>
<td>“Goose”</td>
<td>(40-43)</td>
<td>Not more than 40.</td>
</tr>
<tr>
<td></td>
<td>(44-46)</td>
<td>Not less than 45.</td>
</tr>
<tr>
<td>“Owl”</td>
<td>(47 and over)</td>
<td>Not less than 15.</td>
</tr>
<tr>
<td>“Lark”</td>
<td>(54-36)</td>
<td>Not more than 50.</td>
</tr>
<tr>
<td></td>
<td>(57-39)</td>
<td>Not less than 50.</td>
</tr>
<tr>
<td></td>
<td>(28-30)</td>
<td>Not more than 50.</td>
</tr>
<tr>
<td></td>
<td>(31-33)</td>
<td>Not less than 50.</td>
</tr>
</tbody>
</table>

IV. METHODS OF TESTING

10. Size.—Before grading, the diameters of all shafts shall be measured with steel snap gages.

11. Grades.—For grading shafts the machine shown in Figures 2 and 3 or its equivalent shall be used. The shaft is placed across the fulcrum with its hozel end under the stationary hook and the handle end resting free beneath the sliding hook which is moved downward by foot or hand power engaging the shaft and bending it until it comes in contact with a stop block. The load indicated by the scale is the actual load on the shaft. Fractions of a pound shall be disregarded in determining the grade so that the observer uses the nearest whole number below the load actually indicated. The shaft shall be so placed that the growth rings are vertical, and after testing in one direction the shaft shall be rotated 180° and again tested, the lower reading of the two shall be used for grading.

12. Testing machine.—The testing machine, as shown in Figures 2 and 3, consists of two hooks and a fulcrum block which is secured to the platform of a self-indicating scale, such as the Toledo style 850F of 100-pound capacity or its equivalent, the full downward platform movement of which shall equal nine thirty-seconds inch with a tolerance of plus or minus one thirty-second inch. The bench on which
Figure 2.—Machine for mechanical grading of golf shafts.

Assembly details include:
- Hook: Position of end of flexed shaft.
- Fulfurum: Connect to foot lever.
- Platform scale: 100 lbs capacity.

Dimensions:
- 15\(\frac{1}{2}\)''
- 16\(\frac{1}{2}\)''
- 2.5''
- 2.5''
- 2.5''
Figure 3—Machine for mechanical grading of golf shafts

Details of supports

HICKORY GOLF SHAFTS

93863°-30-2
the machine is mounted shall be sufficiently strong so that the deflection at its center, when the scale is fully loaded, shall not exceed 0.002 inch.

GENERAL CONFERENCE

Pursuant to a request from the joint committee of the Hickory Golf Shaft Manufacturers Association and the Golf Club Manufacturers Association a general conference of golf shaft and club manufacturers, distributors, and others generally interested was held on June 14, 1929, at the Deshler-Wallick Hotel, Columbus, Ohio, to consider the establishment of a commercial standard defining grades of hickory golf shafts.

The following individuals were present:

Bassett, George O., owner, Bassett Hardware Manufacturing Co.
Bratt, Harry C., vice president, Dayton Handle & Golf Co.
Bush, George A., president, Bush Bros. & Co.
Campbell, M. R., Jr., president, M. R. Campbell (Inc.).
Crandall, L. W., president, The Burke Golf Co.
Custenborder, C. W., superintendent, Vulcan Golf Co.
Dickinson, R. E., president, Golf Shaft & Block Co.
Link, A. C., vice president L. A. Young Co.
Lyon, N. C., manager, Cumberland Hickory Co.
McMinn, W. A., manager, W. W. McMinn.
Mattern, George W., sales manager and vice president, Crawford, McGregor & Canby Co.
Mattern, George C., Jr., engineering department, Crawford, McGregor & Canby Co.
Minton, R. B., vice president, T. W. Minton & Co.
Rickey, C. H., vice president, R. H. Buhrke Co.
Staggs, F. M., superintendent, Bush Bros. & Co.
Turner, Alexander, plant manager, The Burke Golf Co.
Steidle, Harry H., division of trade standards, Bureau of Standards.

The conference was presided over by Harry H. Steidle, of the division of trade standards, Bureau of Standards, Department of Commerce, while L. W. Crandall outlined the need for standard grades of hickory golf shafts.

Several minor changes were made in the specification as proposed and upon motion by L. W. Crandall, seconded by George C. Mattern, the altered commercial standard specification was unanimously approved.

A stiffness testing device was installed for a practical demonstration of mechanical testing which indicated the simplicity and effectiveness of testing hickory golf shafts by this method.

The conference recommended that all shafts should be grade marked and accompanied by a certificate of quality.

EFFECTIVE DATE

November 1, 1929, became the effective date for new production of commercial standard hickory golf shafts.

STANDING COMMITTEE

A standing committee was appointed to represent the various phases of the industry and to receive all comments and suggestions for the improvement of the specification. At the expiration of six months from the date on which the standards become effective, the
standing committee will meet to consider what changes, if any, shall be made.

The standing committee consists of the following:

L. W. Crandall, The Burke Golf Co., Newark, Ohio.
George C. Mattern, Crawford McGregor, & Canby Co., Dayton, Ohio.
William Cason, N. C. Blanchard Co., Chattanooga, Tenn.
M. R. Campbell, Jr., M. R. Campbell (Inc.), Tullahoma, Tenn.
N. C. Lyon, Cumberland Hickory Co., Nashville, Tenn.
Alex Pirie, Old Elm Country Club, Ft. Sheridan, Ill.
Gene Sarazen, Fresh Meadow Country Club, Flushing, Long Island, N. Y.
Louis Scott, Hillcrest Country Club, Los Angeles, Calif.
John Anderson, John Wanamaker, New York, N. Y.
Harry Hughes, Olympic Stores (Inc.), New York, N. Y.

CERTIFICATION PLAN

The conference voted its approval of the certification plan to be used on hickory golf shafts made in accordance with the commercial standard specification. The certification plan as applied by the Bureau of Standards to commercial standards consists in the compilation and distribution of lists of manufacturers who are willing, when requested to do so, to certify to purchasers that products supplied by them comply with all the requirements and tests set forth in nationally recognized commercial standards. The plan is also applied to selected Federal specifications. These lists are available on request to individual consumers, consumer groups, companies, and, in fact, to any prospective purchasers for their guidance.

The benefits now derived from the use of specifications by large consumers are thus made immediately available to the small consumer, with incidental advantage to the larger consumers of convenience in ordering and accepting material with fewer laboratory tests, and of lowering the price by reason of broadening the field of supply. The manufacturer also benefits from the well-known economies accompanying "mass production."

The lists of manufacturers "willing to certify" to the quality of certain commodities are made by corresponding with, as nearly as possible, all the manufacturers of that product and listing only those who signify their willingness to certify to the purchaser, when requested to do so, that the commodities delivered actually comply with the commercial standard. Obviously, the purchaser making use of the lists of "willing-to-certify" manufacturers will select therefrom such manufacturers as are known (or assumed) by him to be reliable.

The trend toward the purchase of materials of certified quality from sources shown on such willing to certify lists supplies added incentive to standardization on the part of other producers, and thus the benefits of the certification plan will be felt by purchasers either directly or indirectly, whether or not they make use of the plan themselves.

COMMERCIAL STANDARDS SERVICE

Industry has long sensed the need for a wider application and use of specifications developed and approved by nationally recognized organizations. To assist these bodies and the producers and consumers in securing this result and as a natural outgrowth of the move-
ment toward elimination of waste through simplified practice, the Bureau of Standards has set up a procedure under which specifications, properly indorsed, may be printed as official publications of the Department of Commerce and promulgated as "commercial standards." This service parallels that of simplified practice in many respects and is available only upon request.

Broadly speaking, the aim is to continue the same character of cooperative service in this field that is being rendered in simplification. The division of trade standards is not designed to act as a standardizing body, nor will it engage in the preparation of specifications. Its service is mainly promotional in character, since its chief mission is to get behind a standard or a specification which any branch of industry may want to promulgate on a nation-wide basis; to determine its eligibility for promulgation; to publish and broadcast it in the event the prerequisites of procedure have been met, including a satisfactory majority acceptance; to facilitate the application of the certification plan for the assurance and convenience of the purchaser; to provide means for periodic audits of adherence; and to cooperate with the Bureau of Foreign and Domestic Commerce in determining the desire of industry relative to translation and promulgation of such specifications as a basis for foreign commerce.

In general, it may be said that a simplification covers types, sizes, and varieties of a commodity which are retained by industry on the basis of demand, whereas a commercial standard establishes definite requirements as to grade, quality, or dimensional tolerances in addition to any limitation of variety desired and accepted by the industry.

ORGANIZATION AND DUTIES OF STANDING COMMITTEE

In order to carry on the aims and desires of the industry in the standardization of their product, a standing committee is appointed at the general conference. This committee consists of members from each division of the industry, namely, producers, distributors, and consumers, and thus reflects the well-balanced viewpoint of all concerned. The members of the committee receive all suggestions regarding the commercial standard and consider its revision in the event that such action is desirable and mutually beneficial. If the commercial standard does not warrant revision it is reaffirmed in its existing form, but if any important changes are found desirable, their adoption is recommended by the committee, whereupon the industry is again solicited for written acceptance of the standard in its revised form.

The committee is in effect a centralizing agency for criticisms and comments regarding the commercial standard and is charged with the responsibility of recommending revisions to keep the standard abreast with current industrial practice. The proper functioning of the committee requires that, when necessary, its members be willing to attend meetings held at some central place, although in many cases it will be possible to conduct the work by correspondence.

When any deceptions in reference to the commercial standard are reported to the standing committee, it applies moral suasion or such other corrective measures as seem desirable. The Department of Commerce has no "police power" to compel adherence; therefore, it is incumbent upon the standing committee to do all in its power to
encourage all divisions of the industry to follow the provisions of the
commercial standard and contribute in every way possible to its
general adoption and usefulness.

YOUR COOPERATION

As a producer, distributor, or consumer of some of the commodities
for which commercial standards have already been established, you
are in a position to avail yourself of the benefits arising from the use of
quality standards and incidentally to add impetus to this method of
eliminating waste. The first step is a declaration in favor of the stand-
ard by recording your intention to adhere, as closely as circumstances
will allow, to the standards for those products which you may buy or
sell. The receipt of your signed acceptance will permit the listing of
your company in new editions of the commercial standards that you
accept.

You will, of course, want to examine any commercial standards
before signing a formal acceptance. The Bureau of Standards will
therefore furnish a copy of any standard under consideration for
acceptance. To facilitate this procedure, a list appears on page 14 that
may be checked and mailed to the division of trade standards, Bureau
of Standards, Washington, D. C. The publications may also be
secured singly or in quantities at a nominal price from the Government
Printing Office. Prices will be furnished upon request.

The acceptance of a commercial standard is an entirely voluntary
action and applies to the production, sale, and use of stock items. It
is not meant to interfere with the manufacture or sale of special sizes
and types sometimes required. Trade associations and individual
companies often distribute large numbers of the printed standard for
the information and guidance of their members or customers. In
such cases it is possible to extend the scope and degree of adherence
by urging each recipient to send in an acceptance, bearing in mind
that the practical value of any standardization is measured by the
observance it receives.

An acceptance form for the commercial standard herein covered is
included on page 11.
ACCEPTANCE OF COMMERCIAL STANDARD

Please sign and return this sheet to division of trade standards, Bureau of Standards, Washington, D. C.

Date ___________________________

DIVISION OF TRADE STANDARDS,
BUREAU OF STANDARDS,
Washington, D. C.

GENTLEMEN: We, the undersigned, do hereby accept the original draft of the commercial standard, as our standard practice in the Distribution ¹ of hickory golf shafts, beginning ________ , and will use our best effort in securing its general adoption.

To permit intelligent review of the effectiveness of the commercial standard every year by an accredited committee of all interests, working in cooperation with the Department of Commerce, we plan to supply all data, upon request, which may be necessary for the development of constructive revisions. It is understood that any suggested modifications will be submitted as soon as formulated, and shall not be promulgated until accepted in form similar to this recommendation.

Signed ________________________
(Kindly typewrite or print the following lines)

Title _______________________________________

Company ______________________________________

Street address ______________________________________

City and State ______________________________________

We are members of the following associations or other organizations interested in the production, sale, or use of hickory golf shafts:

____________________________________________________________________

____________________________________________________________________

____________________________________________________________________

____________________________________________________________________

____________________________________________________________________

¹ Please designate which group you represent by drawing lines through the other two. In the case of related interests, trade papers, colleges, etc., desiring to record their general approval, the words "in principle" should be added after the signature.
TO THE ACCEPTOR

In signing the acceptance blank, please bear the following points clearly in mind:

1. Adherence.—The Department of Commerce has no regulatory powers to enforce adherence to the commercial standards. Instead, this waste-elimination program is based on voluntary cooperation and self-government in industry. To make this specific standardization operate as a satisfactory example of self-government, it is highly desirable that it be kept distinct from any plan or method of governmental regulation or control. It will be successful according to the degree to which manufacturers, distributors, and purchasers adhere to its terms and conditions.

2. The industry's responsibility.—The department cooperates only on the request of the industry and assumes no responsibility for industrial acceptance or adherence. This program was developed by the industry on its own initiative. Its success depends wholly on the active cooperation of those concerned.

3. The acceptor's responsibility.—You are entering into an entirely voluntary arrangement, whereby the members of the industry—the distributors and consumers of the product, and others concerned—hope to secure the benefits inherent in commercial standardization. Those responsible for this standard realize that instances may occur in which it will be necessary to supply or purchase items not included therein. The purpose is, however, to secure wider support for nationally recognized standards covering grade, quality, and other characteristics of products. Consumers can make the program a success if, in their purchasing, they will make a definite and conscientious effort to specify in terms of this commercial standard.

4. The department's responsibility.—The function performed by the Department of Commerce is fourfold: First, to provide a neutral agency which will insure adequate consideration of the needs of all interests; second, to supply such assistance and advice in the development of this program as past experience with similar programs may suggest; third, to solicit and record the extent of adoption and adherence to the standard; and fourth, to add all possible prestige to this standardization movement by publication and promulgation if and when it is adopted and accepted by all elements directly concerned.
REQUEST FOR COMMERCIAL STANDARDS

Date

Divisions of Trade Standards,
Bureau of Standards,
Washington, D. C.

Dear Sirs: The undersigned wishes to examine the commercial standards checked on the reverse side of this page, with a view toward accepting them as our standard of practice in the production, distribution, or consumption of the standardized lines.

Signed

(Kindly typewrite or print the following lines)

Title

Company

Street address

City and State
<table>
<thead>
<tr>
<th>CS. No.</th>
<th>Item</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-28</td>
<td>Clinical thermometers.</td>
</tr>
<tr>
<td>2-29</td>
<td>Surgical gauze (preparation postponed).</td>
</tr>
<tr>
<td>3-28</td>
<td>Stoddard solvent.</td>
</tr>
<tr>
<td>4-29</td>
<td>Staple porcelain (all-clay) plumbing fixtures.</td>
</tr>
<tr>
<td>5-29</td>
<td>Steel pipe nipples.</td>
</tr>
<tr>
<td>6-29</td>
<td>Wrought-iron pipe nipples.</td>
</tr>
<tr>
<td>7-29</td>
<td>Standard weight malleable iron or steel screwed unions.</td>
</tr>
<tr>
<td>8-29</td>
<td>Plain and thread plug and ring gage blanks (in preparation).</td>
</tr>
<tr>
<td>9-29</td>
<td>Builders' template hardware.</td>
</tr>
<tr>
<td>10-29</td>
<td>Brass pipe nipples.</td>
</tr>
<tr>
<td>11-29</td>
<td>Regain of mercerized cotton yarns.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>CS. No.</th>
<th>Item</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-29</td>
<td>Domestic and industrial fuel oils.</td>
</tr>
<tr>
<td>13-30</td>
<td>Dress patterns.</td>
</tr>
<tr>
<td>14-29</td>
<td>Boys' blouses, waists, shirts, and junior shirts (in preparation).</td>
</tr>
<tr>
<td>15-29</td>
<td>Men's pajamas.</td>
</tr>
<tr>
<td>16-29</td>
<td>Wallpaper.</td>
</tr>
<tr>
<td>17-30</td>
<td>Diamond core drill fittings.</td>
</tr>
<tr>
<td>18-29</td>
<td>Hickory golf shafts.</td>
</tr>
<tr>
<td>19-29</td>
<td>Foundry patterns of wood.</td>
</tr>
<tr>
<td>20-30</td>
<td>Staple vitreous china plumbing fixtures.</td>
</tr>
<tr>
<td>21-</td>
<td>Interchangeable ground glass joints (in preparation).</td>
</tr>
<tr>
<td>22-</td>
<td>Builders' hardware (nontemplate) (in preparation).</td>
</tr>
</tbody>
</table>