

# The Impact of NIST Laboratory Outputs on Innovation

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## Key Findings

- Patent citations indicate that over 90% of NIST's impact on invention and innovation occurs through NIST peer-reviewed and non-academic publications.
- Increased focus on the dissemination of peer-reviewed and non-academic publications can increase NIST's impact on invention and innovation from current outputs.
- Performance measurement focused on scientific impact alone may not ensure that NIST research has the technological impact adequate to meet its mission to promote U.S. innovation and industrial competitiveness.

In response to the 2011 Presidential Memorandum -- Accelerating Technology Transfer and Commercialization of Federal Research in Support of High-Growth Businesses, the National Institute of Standards and Technology (NIST) adopted a new and broad definition of technology transfer. Technology transfer is the overall process by which NIST knowledge, facilities, or capabilities in measurement science, standards and technology promote U.S. innovation and industrial competitiveness in order to enhance economic security and improve quality of life. This encompasses knowledge transfer to individuals and organizations as well as commercialization or adoption of NIST research outputs by businesses and other organizations. This richer definition recognizes the varied approach NIST takes to ensure that knowledge, capabilities and facilities produced and managed by NIST are used by stakeholders.

Evaluating the broader definition of technology transfer demands new metrics and approaches to measure total NIST impact on invention. A key goal of these novel approaches is to move from counting scientific outputs (e.g., papers and patents) produced by NIST to measuring usage of NIST science by NIST stakeholders. NIST recently commissioned analysis to increase the breadth of its technology transfer metrics by creating a dataset containing each instance when patents issued between 1970 and 2014 referred to a NIST technical output as prior art.<sup>1</sup> The results of this earlier work show<sup>2</sup>:

- NIST has a large and growing impact on innovation with growth in citations to NIST laboratory outputs exceeding that in stringent comparison groups;
- Prioritization of a single type of technical output can negatively impact NIST's ability to transfer technology; and
- Narrowly focused technology transfer policy limited to patented inventions will miss opportunities to enhance impacts through alternative outputs.



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This analysis leverages the data created in the earlier project with the aim to develop a better understanding of how NIST might engage in activities to increase those impacts.

### Results - Citations to NIST Research Outputs

The number of patents issued each year to NIST-employed inventors understates NIST's true impact on invention and does not indicate usage of NIST scientific output by other inventors. In contrast, economic research finds that patent references to prior art and publications are an important indicator of knowledge flow.<sup>3</sup> While prior research analyzed the role of patent citations to other patents and peer-reviewed publications in technology transfer, a significant portion of NIST scientific outputs lie outside these two categories. NIST produces a wide variety of research outputs such as Standard Reference Materials, Standard Reference Data, NIST special publications, workshop presentations, and other informal scientific outputs. For the purpose of this analysis, these outputs are defined as "Grey Literature." Because different NIST stakeholders rely on different types of scientific outputs,<sup>4</sup> it is important to capture this broad set of NIST outputs. Table 1<sup>5</sup> shows the total number of patents issued to NIST inventors<sup>6</sup> and the total number of peer-reviewed publications authored by NIST researchers, as well as an indicator of the volume of grey literature outputs.

NIST Laboratory Output	Total Output	Total Patent Citations	% Cited by Patents	Cited NIST Outputs	
				Median (Maximum) Number of Citations	Median (Maximum) Years Prior to Initial Citation
NIST Assigned Patents	197	2,081	63.5%	6 (233)	0 (11)
NIST Peer Reviewed Publications	54,066	14,538	6.6%	1 (277)	8 (106)
NIST Grey Literature	N/A <sup>7</sup>	8,468	N/A	1 (336)	8 (84)

The data show that the 197<sup>8</sup> patents assigned to NIST have been cited over 2,000 times. Similarly, the 54,066 papers authored by NIST researchers have been cited 14,538 times as prior art in patents. In total, NIST grey literature generated 8,468 patent citations. These citations indicate substantial usage of NIST science. However, the data in Table 1 also make it clear that the rate and frequency with which technical outputs are cited in patents varies greatly. While 63.5% of NIST inventions are subsequently cited by patents, only 6.6% of NIST-authored papers are ever cited as prior art. Similarly, there is significant variation in the time before NIST outputs are first cited and the total number of citations that laboratory outputs receive. While there are highly cited NIST scientific outputs, the median number of citations indicates that even if scientific outputs are cited, they are typically cited by only a few patents. NIST assigned patents are often cited as prior art in the year the patent is issued, but NIST peer-reviewed publications and grey literature are typically cited for the first time eight years after publication. Figures 1 and 2 take a more in-depth look at the distribution of initial citation lags and total citations for NIST scientific outputs that have been cited by patents.

Not surprisingly, the initial lag of patent to patent citations is shorter than patent to publication citations. Notably, nearly 40% of NIST publications are published 10 or more years prior to receiving their initial patent citation. Among cited publications, 9% are published 25 or more years prior to their initial patent citation. Figure 2 confirms that when NIST scientific outputs are cited by patents, they are generally cited by a limited number of patents. This is particularly true for NIST publications. While 43% of NIST-assigned patents are cited more than 10 times, just 7% of cited NIST peer-reviewed publications and 4% of cited NIST grey literature publications receive more than 10 citations.

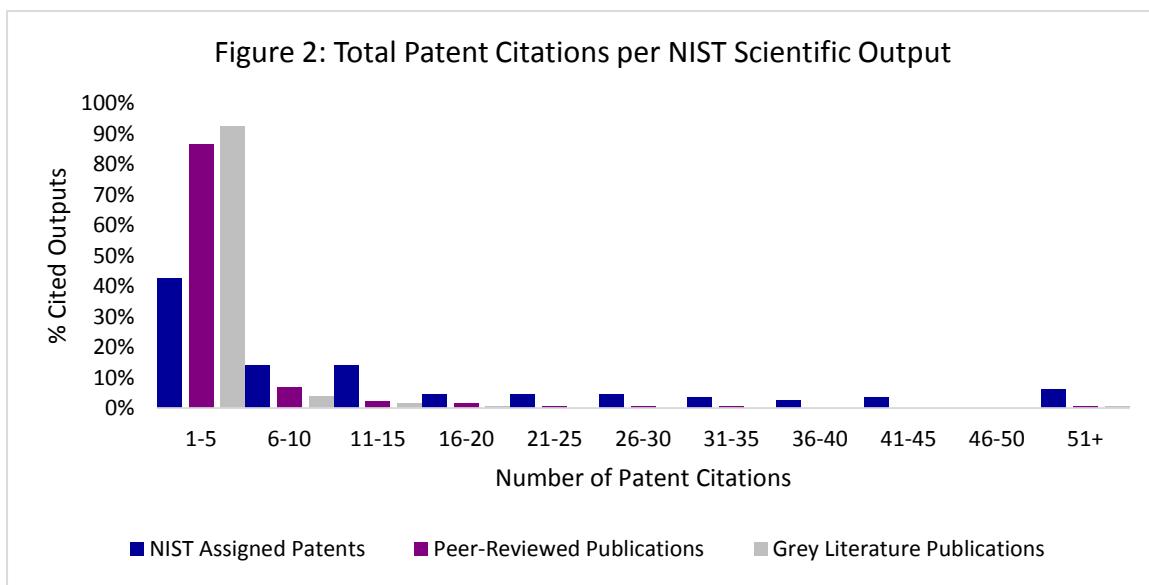
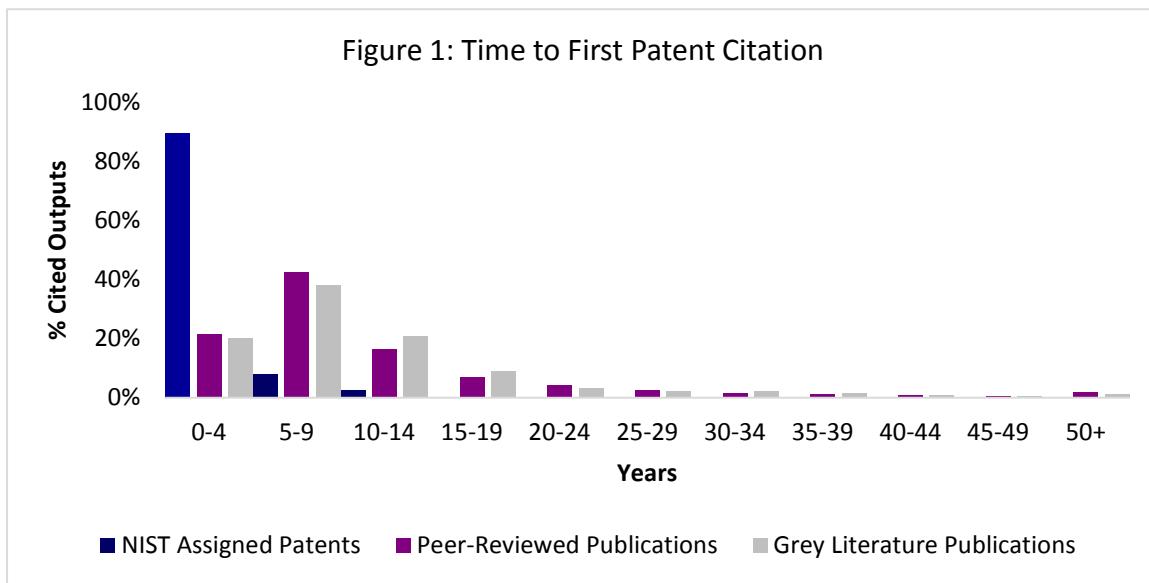
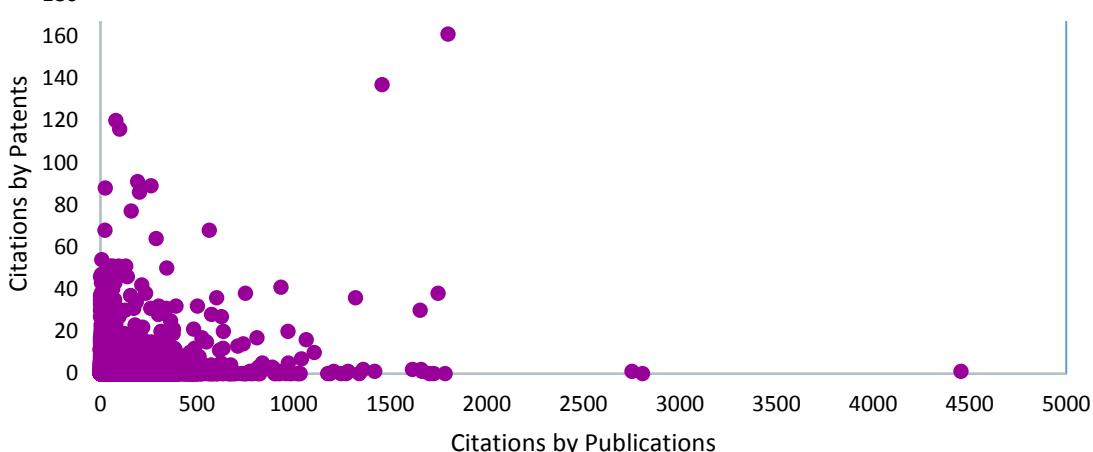


Figure 3 examines citations to NIST peer-reviewed publications. The chart<sup>9</sup> shows how many times each publication was cited by a patent and how many times it was cited by a publication. For example, the marker near the lower right-hand corner shows a NIST article that was cited 4500 times by other articles, but has been referenced by one patent as prior art. The figure shows there is generally a positive correlation between patent and paper citations. Of the 3582 papers that are cited as prior art in patents, 93.4% are cited by at least one paper. However, the figure also makes it

very clear that there are papers that are highly cited by other publications but not cited as prior art in patents. Similarly, there are NIST papers that have a notable number of patent references, but no citations within the peer-reviewed literature.

Figure 3: NIST Peer-Reviewed Publications – Citations by Publications and Patents



### Findings

Patent citations, or references by inventors to previous NIST laboratory scientific outputs, are an important indicator of knowledge transfer and indicate usage of NIST scientific outputs. Citations demonstrate the breadth of means by which NIST impacts invention and innovation. Significantly, over 90% of NIST's impact on invention and innovation occurs through NIST peer-reviewed and grey literature publications.

Perhaps more importantly, the results demonstrate that these impacts on invention and innovation do not arise quickly or easily. Practitioners frequently refer to technology transfer as a “contact sport” that requires interaction between developers and users of scientific knowledge.<sup>10</sup> Implementing a broad definition of technology transfer that recognizes the breadth of channels through which NIST knowledge, capabilities and facilities impact stakeholders demands increased participation in and attention to the dissemination and transfer of NIST science. Indeed, the Federal Technology Transfer Act of 1986 declared “Technology transfer, consistent with mission responsibilities, is a responsibility of each laboratory science and engineering professional.” Such efforts may decrease the time until inventors cite NIST science and increase the likelihood and frequency that NIST outputs are cited. Increased focus on the dissemination of peer-reviewed and non-academic publications can increase NIST’s impact on invention and innovation from the scientific and technical outputs that NIST currently produces.

Finally, the results indicate that there are different drivers for scientific and technological impact. Citations within peer-reviewed literature are a common indicator of scientific impact, and patent citations are a commonly used indicator of technological impact. The results above demonstrate that there are NIST publications that are highly cited by either patents or publications but not both. In Figure 3 above, there is a concentration of publications along each axis. Given this distinction between scientific and technological impact, measuring NIST impact exclusively though indicators of scientific impact may not ensure that NIST research has the technological impact needed to meet its mission to promote U.S. innovation and industrial competitiveness.

## References

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<sup>1</sup> See Breitzman and Thomas [3].

<sup>2</sup> See Anderson [1].

<sup>3</sup> See Anderson and Breitzman [2] for a more thorough discussion of these issues. See Jaffe and Lerner [4] and Jaffe and Trajtenberg [6] for an overview and critique.

<sup>4</sup> See Breitzman and Thomas [3] and Anderson [1].

<sup>5</sup> For more details regarding the construction, usage and limitations of the data discussed in this analysis brief please see Anderson and Breitzman [2].

<sup>6</sup> The US Patent and Trademark Office keeps data on both patent inventors and patent ownership, assignment. Typically, NIST retains or shares ownership of intellectually property but at times through prior or subsequent agreement ownership of NIST invented IP is assigned to a third party. For simplicity, we refer to all NIST-Invented IP as NIST-Assigned IP.

<sup>7</sup> The total output of grey literature and citation rates are not applicable metrics. Because grey literature includes personal communication, workshop presentations and other informal scientific communication it is impossible to assemble a complete list or even count of such outputs.

<sup>8</sup> Add note about lack of pre-1997 data.

<sup>9</sup> Two outlier publications are not presented in this chart. The patent and publication citations (# patent citations, # paper citations) for these two papers were (277, 3715) and (85,13151) respectively. The first was the paper with the greatest number of patent citations and the latter had the greatest number of paper citations.

<sup>10</sup> For example, see Sheft [7].